

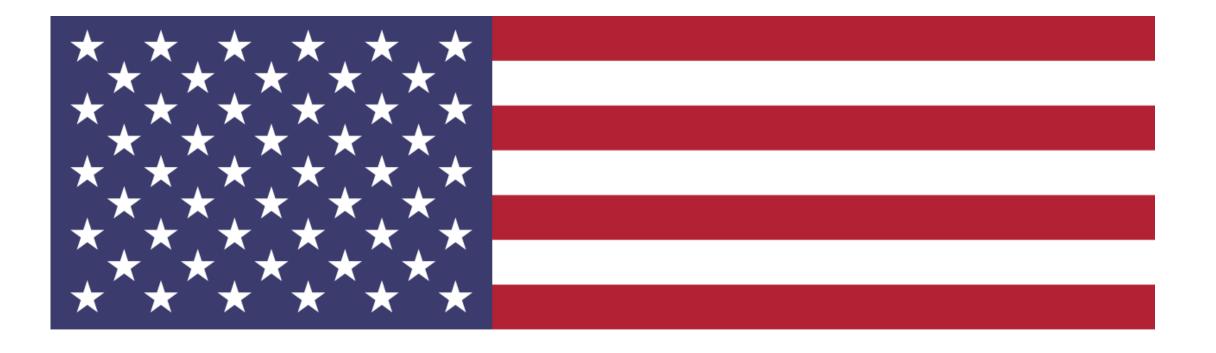
Board of Directors

Closed Session

June 22, 2023









Public Comment for Closed **Session** Items

Closed Session Agenda 1. PUBLIC EMPLOYEE PERFORMANCE EVALUATION PURSUANT TO GOVERNMENT CODE SECTION 54957

Title: Chief Executive Officer

2. CONFERENCE WITH LABOR NEGOTIATORS PURSUANT TO GOVERNMENT CODE SECTION 54957.6

> Agency designated representative(s): General Counsel Unrepresented employee: Chief Executive Officer

Special Meeting Agenda

Report from Closed Session



Board of Directors

Regular Meeting

June 22, 2023



Warm Welcome!

Jack Clark Chief Operating Officer





Items to be Added, Withdrawn or Reordered on the Agenda

Public Comment for Items NOT on the Agenda

Consent Agenda

- 1. Approval of February 23, 2023 and March 23, 2023 Meeting Minutes
- 2. Receive and File Treasurer's Report for Period Ending April 30, 2023
- 3. Receive and File Update on Power Services
- 4. Receive and File Update on Human Resources
- 5. Receive and File Update on Customer (Back Office) Operations
- 6. Receive and File Update on Marketing and Public Relations
- 7. Receive and File Update on Regulatory and Legislative Affairs
- 8. Receive and File Update on Community Advisory Committee
- 9. Approval of Second Amendment to Professional Services Agreement with Keyes and Fox for up to \$1,300,000 for Legal and Regulatory Services through May 31, 2026
- 10. Approval of Third Amendment to the Professional Services Agreement with Maher Accountancy for up to \$297,000 for accounting services through FY2024.
- 11. Approval of Professional Services Agreement with Innovation Network for Communities for up to \$350,000 for a Building and Housing Stock Analysis and Funding Gap Analysis Services through June 30, 2025
- 12. Approval of Community Advisory Committee Reappointment of Members for Terms Ending in 2023

Public Comment for Consent Agenda

Regular Meeting Agenda 13.Approval of Second Amendment to CEO Employment Agreement

14.Approval of the FY 2023-24 Operating Budget and FY 2024-28 Capital Investment Plan

15.Update on the Disadvantaged Communities and Community Solar Green Tariff Programs

16.Approve the update to the Collections and Delinquency Policy to Include Residential Customers

17.Approval of the Renewable Power Purchase Agreement (PPA) Yellow Pine Solar III, LLC



Approval of Second Amendment to CEO Employment Agreement

Recommendation:

Approve the Second Amendment to the CEO Employment Agreement



Presenter:

Nick Norvell, Assistant General Counsel

Public Comment for Item 13



Recommendation:

Approve the Second Amendment to the CEO Employment Agreement





Approval of the FY 2023-24 Operating Budget and FY 2024-28 Capital Investment Plan

Recommendation:

Approve the FY 2023-24 Operating Budget and FY 2024-28 Capital Investment Plan

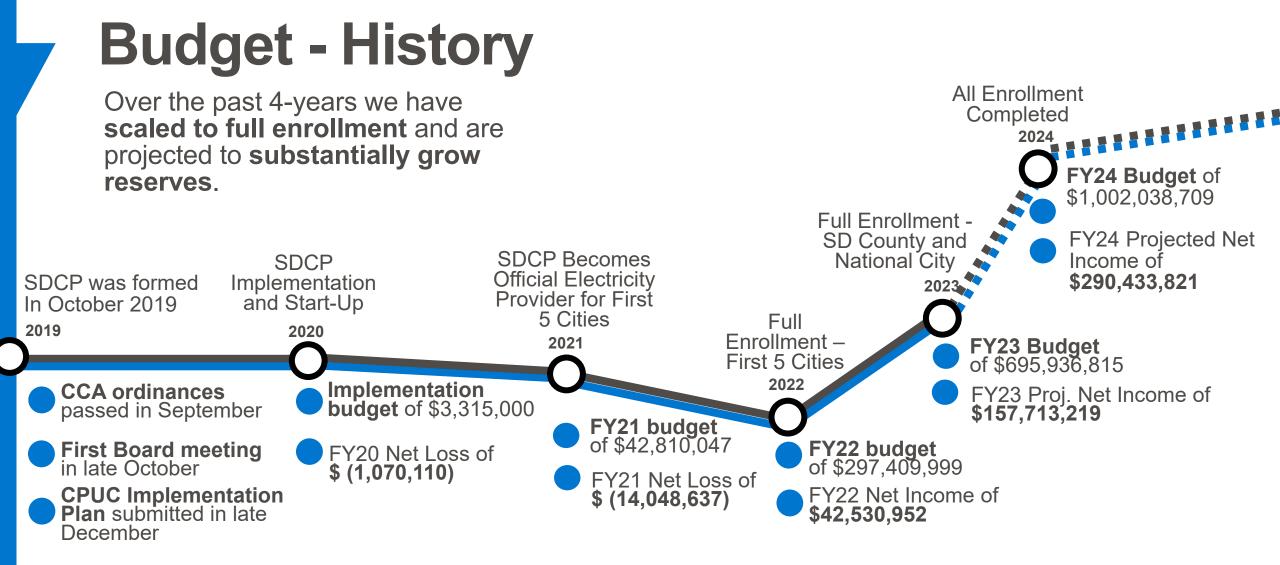
Presenter:

Dr. Eric Washington, Chief Financial Officer



Budget Development for FY 2023-24 The Board adopted schedule for budget development is the following.

	Мау	June		
Strategic planning sessions with SDCP	Financial and Risk Management	SDCP Board Approval	July 1 st Budget Implemented Mid-year budget review (February)	
Board Staff develop	Committee Review SDCP Board Preview			
operating budgets Baseline budget is developed	(Information Item)		Budget amendments as necessary	
	sessions with SDCP Board Staff develop operating budgets Baseline budget is	sessions with SDCPManagementBoardCommittee ReviewStaff developSDCP Board Previewoperating budgets(Information Item)Baseline budget isSource Sucrement	sessions with SDCPManagementBoardCommittee ReviewStaff developSDCP Board Previewoperating budgets(Information Item)Baseline budget is developed	





Budget - Highlights

- First full fiscal year of **full enrollment** from Phase 1, 2, 3 and 4.
- Thoughtfully scale the agency by adding 23 staff to grow to 59 total staff.
- Continued outreach through community events, sponsorships and advertising to inform customers about SDCP.
- Addition of Capital Investment Plan (CIP) to shift programs and projects over multi-year periods.



SAN DIEGO COMMUNITY POWER Operating Budget Fiscal Year 2023-24

Proposed Draft June 22, 2023

Budget – Material Changes since May Meeting

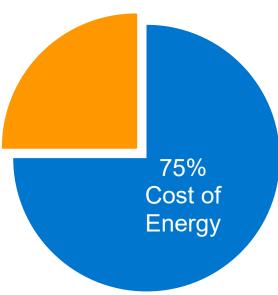
ltem	5/25 Board Meeting, \$M	6/22 Board Meeting, \$M	Net Change	Update
Net Revenue	1,292.5	1,292.5	-	
Cost of Energy	971.6	948.5	(23.1)	Energy contracts updated through June 2023.
Professional Services	22.9	22.9	-	
Personnel Costs	13.4	13.2	(0.2)	Minor logistical changes related to timing and sequencing of new hires.
General and Administration	7.5	7.9	0.4	Minor administrative and staff development adjustments
Programs	0.3	0.3	-	
Marketing and Outreach	2.9	2.9	-	
Interest and Related Expense	2.4	2.4	-	
Capital Improvement Program	4.2	3.8	(0.4)	Adjustment to account for external funding
Total			(23.5)	



Budget – Summary

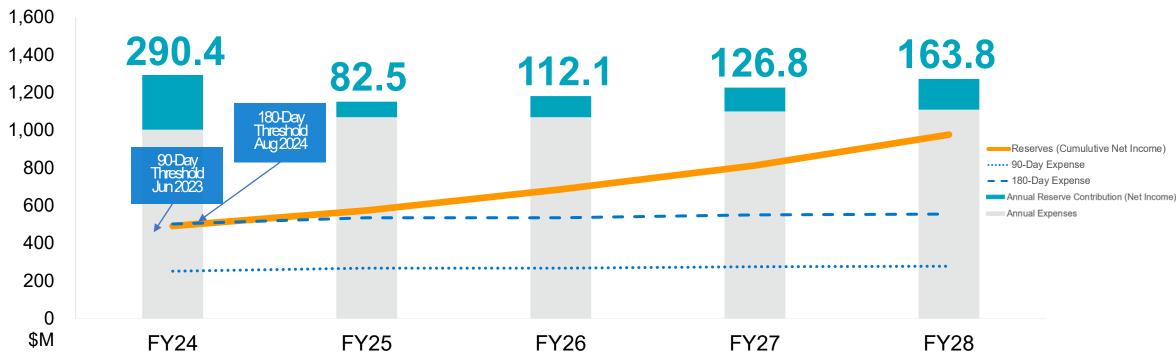
ltem	FY 23 Amended Budget, \$M	FY 24 Proposed Budget, \$M
Gross Revenue	939.2	1,346.3
Less Uncollectible Accounts	(9.4)	(53.9)
Net Revenue	929.8	1,292.5
Cost of Energy	738.8	948.5
Non-Energy Costs	32.0	47.2
Subtotal Operating Expense	770.8	995.8
Debt Service	1.3	2.4
Capital Investment Program	0.0	3.8
Total Expense	772.1	1,002.0
Net Position	157.7	290.4
Cumulative Net Position	200.2	490.6
Days Cash on Hand	94.8	179.8

FY24 Cost of Energy / Net Revenue





Updated ProForma Projections



Operating Budget, \$M	FY24	FY25	FY26	FY27	FY28
Net Revenue	1,292.5	1,151.1	1,180.8	1,225.8	1,271.9
Total Expense	1,002.0	1,068.6	1,068.7	1,099.0	1,108.0
Annual Reserve (Net Position)	290.4	82.5	112.1	126.8	163.8
Reserves (Cumulative Net Surplus)	490.6	573.2	685.3	812.1	975.9
90-Day Expense Target	250.5	267.2	267.2	274.8	277.0
180-Day Expense	501.0	534.3	534.4	549.5	554.0



Budget – Personnel

Department	SDCP (Existing/ Proposed)	Marin Clean Energy	Clean Power Alliance	East Bay Community Energy	Peninsula Clean Energy	Central Coast Com. Energy
Existing SDCP Staff	36	-	-	-	-	-
Data Analytics and Account Services	6	16	16	14	8	7
Executive Team	-	5	6	2	3	8
Finance	3	4	6	3	2	3
Human Resources	1	5	3	3	6	6
Operations	1	6	3	3	7	3
Power Services	4	7	14	11	7	4
Programs	1	20	6	12	8	2
Regulatory and Legislative	3	11	10	8	8	2
Public Affairs	4	16	6	10	3	7
Total	59	90	70	66	41	35



25

Budget – Next Steps



Public Comment for Item 14

Item 14

Recommendation:

Approve the FY 2023-24 Operating Budget and FY 2024-28 Capital Investment Plan





Update on Disadvantaged Communities (DAC-GT) and Community Solar Green Tariff (CSGT) Programs

Recommendation:

Receive Update on Disadvantaged Communities (DAC-GT) and Community Solar Green Tariff (CSGT) Programs



Presenter:

Tessa Tobar, Program Associate

Background

Disadvantaged Communities Green Tariff (DAC-GT) & Community Solar Green Tariff (CSGT)

September 29, 2021

 SDCP filed its Tier 2 Advice Letter ("AL") with the Commission requesting a capacity transfer from SDG&E under the DAC-GT and CSGT based on the Disadvantaged Communities (DACs) located within founding member agencies of SDCP.

November 18, 2021

CPUC accepted and approved SDCP's allocation request of 14.39 megawatts (MW) under DAC-GT and 4 MW
under the CSGT programs, making SDCP's program the largest allocation in the state.

October 12, 2022

• Staff submitted a <u>Tier 3 Implementation AL</u> to become a Program Administrator of the DAC-GT and CSGT programs and seek approval of an Implementation Plan.

March 16, 2023

• The CPUC voted to adopt <u>Resolution E-5246</u> on SDCP's DAC-GT and CSGT Implementation Plan AL. SDCP becomes DAC-GT & CSGT Program Administrators.

May 19, 2023

 SDCP filed a <u>Tier 2 AL</u> with the Commission requesting approval of the Solicitation Documents.





Overview

Disadvantaged Communities Green Tariff (DAC-GT) & Community Solar Green Tariff (CSGT)

Description & Benefits

- Designed to increase renewable energy generation among residential customers in DACs per CalEnviroScreen 4.0.
- Offers 100% renewable energy to customers who are eligible for the California Alternate Rates for Energy (CARE) or Family Electric Rate Assistance Program (FERA) discounts.
- Provides an additional 20% discount on the electricity and delivery portion of the customers' bills.
- Funding for DAC-GT & CSGT is **fully refundable** by the CPUC.

Program Capacity & Enrollment*

	DAC-GT	CSGT
MW Allocation	15.78	4.38
Estimated Customer Enrollment	6,912	1,920

*Eligible customers will be auto-enrolled in 2025 when new projects come online.



Eligibility

Disadvantaged Communities Green Tariff (DAC-GT) & Community Solar Green Tariff (CSGT)

The CPUC has defined an eligible DACs as census tracts that either:

- Score at or above the 75th percentile (i.e., scoring in the top 25 percent statewide) in the current CalEPA CalEnviroScreen 4.0 on a statewide basis, or
- Are one of the census tracts that score in the highest five percent of CalEnviroScreen's pollution burden, but that do not have an overall score.

SDCP has over **40 eligible census tracts** located in Chula Vista, National City, and the City of San Diego.

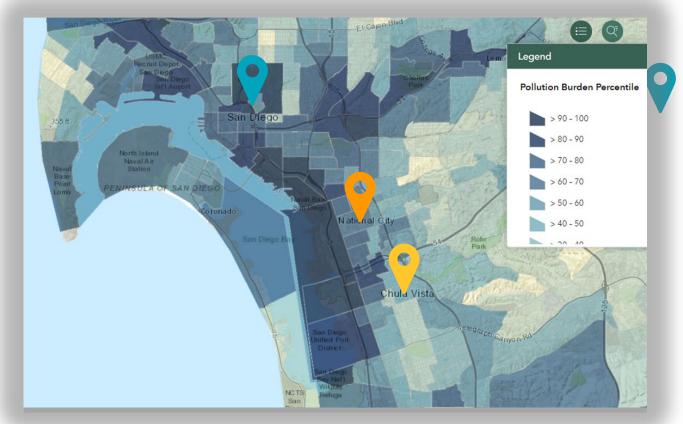


Figure 1: Qualifying Neighborhoods in SDCP Service Territory



Eligibility – cont.

Disadvantaged Communities Green Tariff (DAC-GT) & Community Solar Green Tariff (CSGT)

DAC-GT

 DAC-GT projects can be sited in any DACs in SDG&E's and/or SDCP's service territory.



CSGT

- CSGT projects must be located in a DACs in SDCP's service territory.
- CSGT projects must be within **5 miles** of participating customers.
- CSGT projects must have a **Community Sponsor** on behalf of the customers.



Community Sponsors

Community Solar Green Tariff (CSGT)

Eligibility & Requirements

- Must be a non-profit community-based organization (CBO), local government entity, or school.
- The sponsor's role is to work with the project developer to encourage program participation in the community.
- Sponsors are required to include job training and workforce development in their efforts to benefit the local communities.
- SDCP will provide support to local CBOs and Bidders to identify potential CSGT project sites and sponsors.

Benefits

- Community Sponsors are eligible for a 20% bill credit for usage and up to 25% of the project's estimated output.
- Ensures community involvement, awareness, and substantial interest of community members in subscribing to the Project.
- Captures community-suggested host sites, and verification that the site chosen for the bid is consistent with community preference.



Next Steps

June 2023

- SDCP expects to receive CPUC's approval for the solicitation documents
- SDCP is in progress to launch a dedicated webpage for DAC-GT & CSGT by the end of June

June – August 2023

- SDCP will conduct outreach to solar developers and potential Community Sponsors by developing collateral and hosting multiple webinars
- Solicitation documents will go live on the SDCP website within 60 days of CPUC approval

Early 2024

• SDCP will receive bids and select a solar developer(s)

2025

• Customers will be auto-enrolled when new projects come online in 2025

Deadline to respond to DAC-GT & CSGT RFO is **TBD**.

SDCP will return to the CAC and Board with updates.



Public Comment for Item 15

Item 15

Recommendation:

Receive and File Update on Disadvantaged Communities (DAC-GT) and Community Solar Green Tariff (CSGT) Programs





Approve the Update to the Collections and Delinquency Policy to include Residential Customers

Recommendation:

Approve the Update to the Collections and Delinquency Policy to include Residential Customers

Presenter:

Dr. Eric Washington, Chief Financial Officer

Lucas Utouh, Director of Data Analytics and Account Services



Collections/Delinquency Policy Objectives

- 1. Provide a framework for SDCP staff and Back Office Service provider to better serve our customers, to treat them with respect and dignity, and to set clear expectations on the handling of past due customer charges (arrearages).
- 2. Minimize and mitigate bad debts for the overall long term financial viability, resiliency and competitiveness of our organization.



Programs Assisting Customers with Arrearages

1. Low-Income Home Energy Assistance Program (LIHEAP) program.

• Federally funded and administered by the California Department of Community Service and Development (CSD), offers up to \$1,000 in financial aid for SDG&E customer bills.

2. Arrearage Management Payment (AMP) program.

- Enrollee must be a current SDG&E residential customer and must participate in the CARE or FERA program.
- Must have been a customer for minimum of six months and had at least one on-time payment in the last two years.
- Once enrolled, participants must make on-time payments of their current month's bill amount for 12 consecutive months.
- AMP will forgive a maximum of \$8,000 upon successful completion in the program.
- 3. California Arrearage Payment Program (CAPP).
 - Over \$2 billion state budget allocation for past-due energy bills during COVID; over \$900 million allocated for IOUs and CCAs
 - Administered by Dept of Community Services (CSD)
 - Utilities including SDG&E applied credits automatically to eligible customer account balances for arrearages between 3/4/2020 and 12/31/2021.



Programs Assisting Customers with Arrearages

4. Percentage of Income Payment Plan (PIPP) pilot program.

- Allows a participant to pay a predetermined affordable percentage of their monthly income toward their electricity or natural gas bill.
- Participants will receive a monthly bill cap for current charges set at four percent of their household's monthly income.
- Monthly bill caps will be standardized for households in two income tiers: 0-100 percent of Federal Poverty Guidelines, and 101-200 percent of Federal Poverty Guidelines.

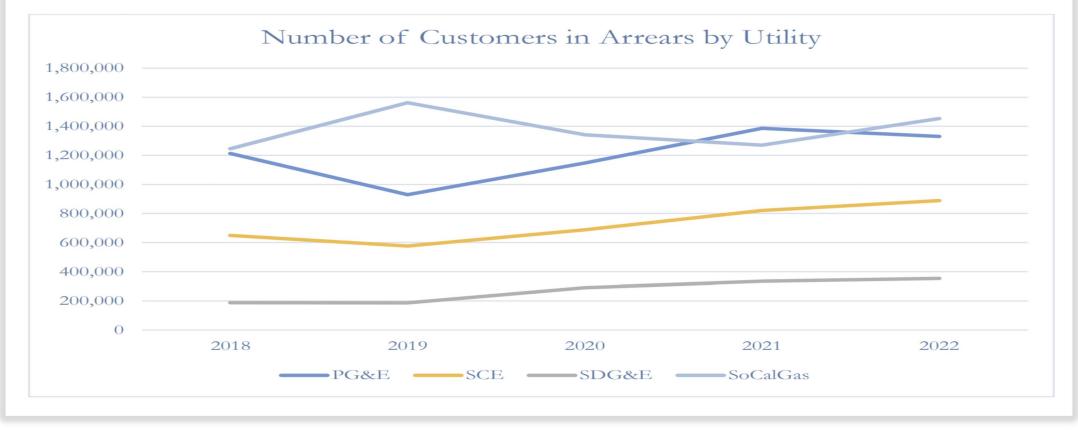
5. Automatic Extended Payment Plans.

- Ordered by the CPUC in June 2021 whereby:
 - > IOUs directed to automatically enroll eligible customers per the below
 - Available to Residential and small business customers
 - With arrears 60+ days old as of 9/30/2021
 - 24 month plans for residential customers, 24+ for small business customer
 - Small business customers' monthly bill increase for payment plan capped at 10% & 5% for small business customers located in a DAC
 - Customers may miss up to 3 payments before the payment plan is considered broken and arrearages may result in disconnection



State of Arrearages in Our Region

FIGURE 13: NUMBER OF CUSTOMERS IN ARREARS BY UTILITY

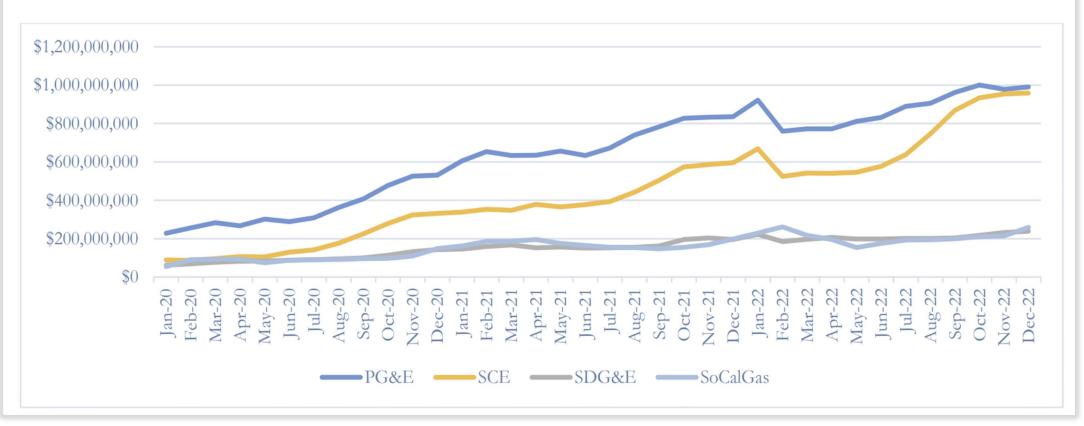


*Data from the California Public Utilities Commission (CPUC).



Residential Arrearages in Our Region

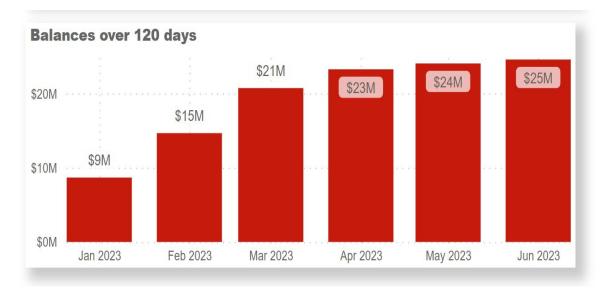
FIGURE 2: TOTAL RESIDENTIAL ARREARAGES BY LARGE UTILITY

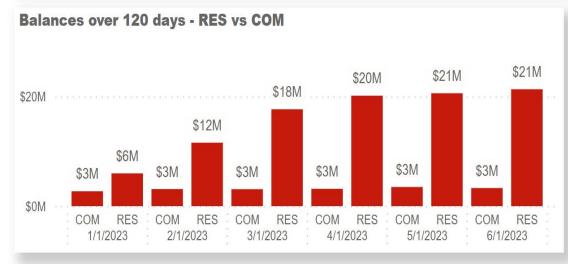


*Data from the California Public Utilities Commission (CPUC).



State of SDCP Arrearages





*SDCP's Receivables aged 120 Days+ as of 6/20/2023.



Public Comment for Item 16



Recommendation:

Approve the Update to the Collections and Delinquency Policy to include Residential Customers





Approval of the Renewable Power Purchase Agreement (PPA) Yellow Pine Solar III, LLC

Recommendation:

Approve the Renewable Power Purchase Agreement (PPA) Yellow Pine Solar III, LLC



Presenter:

Andrea Torres, Senior Portfolio Manager

SDCP Long-Term Procurement

- Goal of 75% renewables by 2027, 100% renewables by 2035
- Long-term PPAs provide developers with a certain revenue stream against which they can finance up-front capital requirements, incentivizing new incremental renewable energy and storage buildout.
- Long-term PPAs provide power supply cost certainty in our portfolio.
- CPUC requires significant long-term purchase commitments for resource adequacy from new, incremental generation facilities that will achieve commercial operation during 2023 through 2026.



Yellow Pine 3 (NextEra): Overview

- Shortlisted from SDCP's October 2022 Renewable + Storage RFP
- Co-located 35 MWac solar + 35 MWac (up from 30 MW), 4-hour battery energy storage in Clark County, NV
- This PPA is for a portion of the 150 MW Yellow Pine 3 project, which is the last phase of the 500 MW Yellow Pine project
- Located on Bureau of Land Management property
- Project's Special Use Permit and BLM right-ofway were approved in 2020-2021 with the initial phases for the entire 500 MW phased project



Map is representative of project location but is not to scale and the icon does not indicate actual project boundaries.



Yellow Pine 3: Key PPA Terms

- Product: RPS, capacity and ancillary services
- Fixed pricing for 20-year term
- Directly tied to CAISO system
- 35 MW of storage full capacity deliverability status (FCDS)
- Guaranteed Commercial Operation Dates:
 - Storage: 6/1/2025
 - Solar: 10/1/2025
- SDCP receives financial compensation for failure to meet certain development milestones and performance requirements

Site Map:





Yellow Pine 3: Workforce Development and Community Benefits

- NextEra will secure a PLA for the project as with prior phases
- As part of NextEra's ongoing operations in Nevada:
 - Provides sole sponsorship of developing solar curriculum and research at University of Nevada Las Vegas, including mentoring the annual senior design project focused on solar energy systems
 - Hosts Renewable Energy Training (RET) simulation lab at University of Nevada Las Vegas and College of Southern Nevada
 - Presents at local high schools in Southern Nevada that highlight the benefits of renewable energy and growing career opportunities within the state
 - Established an internship program that leads to career opportunities at NextEra solar and storage sites



Yellow Pine 3: Staff Analysis

- The Yellow Pine 3 project will contribute to our 100% renewable by 2035 target, providing over 100,000 MWh of renewable energy per year, in addition to energy management and capacity benefits from battery energy storage.
- With commercial operations commencing in Q2 of 2025 and 35 MWs of FCDS, the Yellow Pine 3 project will contribute to SDCP's compliance requirements for mid-term reliability.
- Pricing is competitive with comparable product offerings received from SDCP's recent RFOs.
- NextEra is highly experienced developer, owner, operator, among the world's largest renewable generators and battery energy storage developers, with over 28 GWs of renewables in operation and another 18 GWs in development.



Public Comment for Item 17

Item 17

Recommendation:

Approve the Renewable Power Purchase Agreement (PPA) Yellow Pine Solar III, LLC



Report by Chief Executive Officer



Inaugural SDCP JEDI Council



Tessa Tobar



Tacko Diaite-Koumba



Carly Newman



Xiomalys Crespo





Chandra Pugh



Samantha Gunzl



Victoria Abrenica



Eric Washington



We Are (still) Hiring!

- Director of Risk Management
- Public Outreach Coordinator (2)
- Digital Media Coordinator
- Account Services Analyst
- Financial Analyst
- Procurement Manager
- Human Resources Coordinator

New Employee Onboarding: Aisha Cissna, Sr. Policy Manager Starts on July 24th









SDCP in DC

Meetings were held with:

- Senator Dianne Feinstein's office
- Senator Alex Padilla's office
- Rep Scott Peters
- Rep Juan Vargas' office
- Rep Mike Levin's office
- Rep Darrell Issa's office
- Rep Sara Jacobs' office
- House Energy & Commerce Committee Staff
- Edison Electric Institute
- White House Council on Environmental Quality (CEQ)
- Environmental Protection Agency (EPA)

Working toward inclusive growth together.

COMMUNIT

North Park Music Fest – May 27
 Equality Awards – May 19
 EDC Annual Dinner – June 1
 WILDCOAST Beach Bash – June 17

PRESENTED BY

San Diego Pride

March with us on July 15!

COMMU

POWER sdcommunitypo

Report by General Counsel

Director Comments



Board of Directors

Special Meeting

June 22, 2023

Special Meeting Agenda 1. Approval of the Renewable Power Purchase Agreement with ORNI 30, LLC

Recommendation: Approve the Renewable Power Purchase Agreement with ORNI 30 LLC for a term of 20 years and authorize the CEO to execute the agreement.

Presenter:

Andrea Torres, Senior Portfolio Manager 64

SDCP Long-Term Procurement



SDCP goals include:

- 600MW of new Local Wholesale Energy and/or Battery Storage Projects (utility scale projects within San Diego and Imperial counties) by 2035.
- Create high quality local jobs in renewable energy that support healthy families and vibrant communities



Brawley Solar + Storage (Ormat): Overview

- Originally bid in to SDCP's 2020 RFP.
- Hybrid 42 MWac solar + 35 MWac, 4-hour battery energy storage in City of Brawley in Imperial County.
- Located on privately owned land previously zoned for agriculture adjacent to a wastewater treatment plant and sharing interconnection to Ormat's North Brawley Geothermal Power Plant substation.
- County Board of Supervisors approved the CUP in May.





Ormat Brawley Solar + Storage: Key PPA Terms



- Product: RPS, capacity and ancillary services
- Fixed pricing for 20-year term
- Import project sited in the Imperial Irrigation District
- Guaranteed Commercial Operation Date: 4/15/2025
- SDCP receives financial compensation for failure to meet certain development milestones and performance requirements.



Ormat Brawley: Workforce Development and Community Benefits

- Located within a community of concern (25% percentile for CalEnviro screens).
- At least **80% of all construction workers** will be local to Imperial County and/or union labor.
- Committed to hiring union-employed c-10 electrical contractors with certified electrical technicians
- Committed to a 20% journeyman/apprenticeship ratio for the Qualifying contractor's work in a joint labor/management electrical apprenticeship
- Ormat will contribute **\$136,000 per year** under the County's Public Benefit Agreement.
- Ormat will pay **\$550,000** to the County to mitigate the loss of farmland.
- Committed to providing a **prevailing wage**.
- Ormat to develop a clean energy and battery storage workforce training program or STEM program within 20 miles of the project. Curriculum is to be provided to SDCP.



Ormat Brawley: Staff Analysis

- Ormat is an experienced developer, owner and operator, particularly with advanced battery applications.
- The Brawley project contributes toward SDCP's local utility-scale project goals by 2035 and provides local community benefits for Imperial County.
- The Brawley project will provide over 120,000 MWh of locally sourced renewable energy per year in addition to energy management and capacity benefits.
- With commercial operations commencing in Q2 of 2025, the Brawley project will contribute to SDCP's compliance requirements for mid-term reliability.
- Pricing is competitive with comparable product offerings received from SDCP's RFOs.



Public Comment for Special Meeting Item 1

Special Meeting Agenda

Recommendation: Approve the Renewable Power Purchase Agreement with ORNI 30 LLC for a term of 20 years and authorize the CEO to execute the agreement.

Adjournment



Next Regular Board of Directors Meeting

July 27, 2023