

Finance & Risk Management Committee Meeting

March 3, 2022



Regular Meeting Agenda

- 1. Welcome
- Roll Call
- 3. Public Comment for Items Not on the Agenda
- 4. Items to be Added, Withdrawn or Reordered on the Agenda

Regular Agenda

- 5. Treasurer's Report for Period Ending 1/31/22
- Proposed Renewal and Increase to River City Bank Credit Facility
- 7. Energy Proposal Evaluation Criteria

Committee Member Announcements Adjournment

Item 5

Treasurer's Report for Period Ended 1/31/22



Dr. Eric Washington, Chief Financial Officer



Item 5: Treasurer's Report

YTD FY22 Budget v. Actual

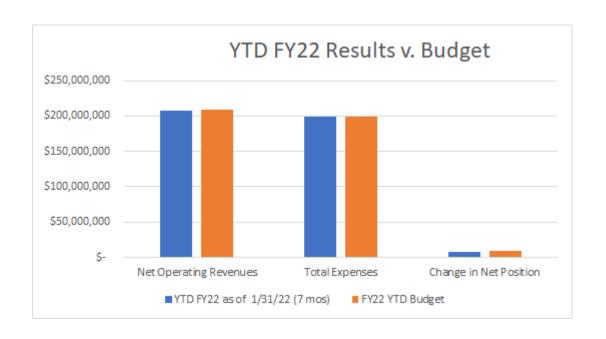
Results for the period were in line compared to the amended budget:

- Net operating revenues were slightly 1% under the budgeted amount
- Operating expenses were inline with the budget

Financial results for the YTD FY22:

- \$208.11M in net operating revenues
- \$199.76M in total expenses (includes energy costs of \$196.09M or 94% of net revenues)
- \$8.36M change in net position

	Budget Comparison						
	YTD FY22 as of 1/31/22 (7 mos)			FY22 YTD Budget	V	Budget ariance (\$)	Budget (%)
Net Operating Revenues	\$	208,112,088	\$	209,341,518	\$	(1,229,430)	99
Total Expenses	\$	199,756,193	\$	199,544,706	\$	211,487	100
Change in Net Position	\$	8,355,895	\$	9,796,812	\$	(1,440,917)	





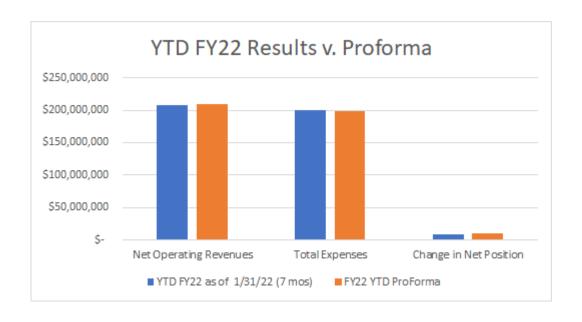
Item 5: Treasurer's Report

YTD FY22 Proforma v. Actual

Year-to-date financial results compared to projections:

- Net operating revenues were inline with projections
- Total expenses were \$1.55M more than projected
- Change in net position was \$2.27M under the projected

			Proforma Comparison					
	YTD FY22 as of 1/31/22 (7 mos)			FY22 YTD ProForma		ProForma ′ariance (\$)	Proforma (%)	
Net Operating Revenues	\$	208,112,088	\$	208,827,095	\$	(715,007)	-0.34%	
Total Expenses	\$	199,756,193	\$	198,203,386	\$	1,552,807	0.78%	
Change in Net Position	\$	8,355,895	\$	10,623,709	\$	(2,267,814)	-21.35%	





Item 6

Proposed Renewal and Increase to River City Bank Credit Facility

Presenter:

Dr. Eric Washington, Chief Financial Officer



Item 6: Proposed Renewal and Increase to River City Bank Credit Facility

New Loan Amount \$50.0m

Prior Loan Amount \$35.0m



Loan Type	Commercial Revolving Line of Credit ("RLOC")						
Purpose	 To support working capital as needed To support the issuance Letters of Credit 						
Interest Rate RLOC: ~2.63% as of 2/25/22 Term Loan: 5-year US Treasury Note yield + 2.00%	 RLOC: Floating at the 3-month term Secured Overnight Financing Rate ("SOFR") as published by CME Group plus 2.25%. Subject to a 2.25% floor rate Term Loan: Fixed for the Term Loan term at the then prevailing 5-year US Treasury Note yield + 2.00% on the Term Loan Conversion Date, subject to a 2.00% interest rate floor. (No change) 						
Repayment	 RLOC: Interest only due monthly, outstanding principal due at maturity or termed out under the term loan provision Term Loan: Fully amortized over 60 months with equal monthly principal arinterest payments LCs: In the event of a Letter of Credit draw, bank will disperse funds from the RLOC, and borrower must repay the Bank in full within 3 days. 						



Item 7

Energy Proposal Evaluation Criteria



Presenter:
Byron Vosburg,
Director of Power Services

Proposed Evaluation Criteria

- SDCP will use an Energy Proposal Evaluation Criteria (EPEC) to score proposals for evaluation of long-term, wholesale energy contracts and, generally, to guide all resource procurement
- The EPEC may be modified on a solicitation-by-solicitation basis to reflect specific goals of targeted procurement
- The EPEC will include evaluation within the following six areas:

Project Location

Quantitative Value

Project Development

Community Benefits

Workforce Development

Environmental Stewardship



Project Location

HIGH

Local

- For Renewable Energy: San Diego or Imperial counties
- For Energy Storage: SD-IV Local RA

MEDIUM

In Southern California

NEUTRAL

In other counties within California

LOW

Out-of-state projects



Quantitative Value

Projects will be ranked and categorized as high, medium, or low.

- The Quantitative score will be based on several project developmentrelated factors, including:
 - Contract price
 - Products offered/included for purchase
 - Value to SDCP customers
 - Impact to SDCP portfolio risk



Project Development

Projects will be ranked and categorized as high, medium, or low.

- The development score will be based on several project developmentrelated factors, including:
 - Site control
 - Interconnection status
 - Environmental screens
 - Land use and permits
 - Project financing
 - Developer experience



Community Benefits

HIGH

 Located within a DAC, has completed community outreach, and demonstrates community benefits

• If non-DAC, project demonstrates <u>extraordinary</u> community benefits

MEDIUM

 Project is not located within a DAC but has completed community outreach and can demonstrate community benefits

NEUTRAL

Project does not demonstrate community benefits

LOW

Project is inconsistent with community priorities



Workforce Development

HIGH

• The project meets all objectives of SDCP's Inclusive and Sustainable Workforce Policy with respect to PPAs.

MEDIUM

 The project does not meet all objectives of SDCP's ISWF Policy but can demonstrate prevailing wage, skilled and trained workforce, and local hire commitments

LOW

 The project does not demonstrate prevailing wage, skilled and trained workforce, and local hire commitments



SDCP ISWF Policy

2. Sustainable Workforce

- a. <u>PPAs</u> San Diego Community Power will encourage the submission of information from respondents to any bidding and/or RFP/RFQ process regarding planned efforts by project developers and their contractors to:
 - Employ workers and use businesses from San Diego and Imperial County;
 - Employ properly licensed contractors and California certified electricians;
 - iii. Utilize local apprentices, particularly graduates of San Diego and Imperial County pre-apprenticeship programs;
 - iv. Pay workers the prevailing wage rates for each craft, classification and type of work performed;
 - Display a poster at jobsites informing workers of prevailing wage requirements;
 - vi. Provide workers compensation coverage to on-site workers; and
 - vii. Support and use of State of California approved apprenticeship programs.



Environmental Stewardship

HIGH

 Demonstrates multiple societal, health, economic, water-saving, or environmental benefits <u>beyond</u> the climate and GHG reduction benefits of renewable energy

MEDIUM

 Located in area designated as a preferred renewable energy zone and has received required land use entitlement permits

NEUTRAL

Project does not demonstrate positive or negative environmental impact

LOW

Project demonstrates significant, unmitigated negative environmental impacts



Example Evaluation

/ _											
	Project	Location	Price	Capacity (MW)	COD	Project Location	Price / Value	Dev Score	Community Benefits	Workforce Dev	Enviro
	SDCP A	SD County	\$2	100	1/1/24	High	High	High	Med	High	Med
	SDCP B	Orange County	\$1.50	200	1/1/24	Med	High	High	High	High	Neutral
	SDCP C	SD County	\$2.25	50	1/1/25	High	High	Med	Neutral	High	Neutral
	SDCP D	Imperial County	\$2	20	1/1/24	High	High	High	Neutral	High	Neutral
	SDCP E	SD County	\$3	75	1/1/25	High	Med	Med	Neutral	Med	Neutral
	SDCP F	Riverside County	\$3.50	20	1/1/25	Med	Med	High	Med	Med	Neutral
	SDCP G	Imperial County	\$4	50	1/1/24	High	Low	Med	Low	TBD	Neutral
(SDCP H	SD County	\$3.75	100	1/1/24	High	Low	High	Neutral	Med	Low



Finance & Risk Management Committee

Next Regular Meeting April 7, 2022

