

Board of Directors

Regular Meeting

July 28, 2022



Welcome to SDCP!

Sandra Vences Administrative Assistant

Regular Meeting Agenda

Welcome

Call to Order

Pledge of Allegiance

Roll Call

Items to be Added, Withdrawn, or Reordered on the Agenda

Public Comment for Items Not on the Agenda

Consent Agenda

Regular Agenda Items:

- 8. Approval of Community Advisory Committee (CAC) Appointment for Chula Vista
- 9. Quarterly Update on Community Advisory Community
- 10. Update on Regulatory and Legislative Affairs
- 11. SDCP Election Regarding Voluntary Allocation of Renewable Energy from SDG&E

Reports by Management and General Counsel

Director Comments

Adjournment











Consent Agenda

- 1. Approval of Findings to Continue Holding Remote/Teleconference Meetings Pursuant to Assembly Bill 361
- 2. Approval of February 24, 2022 Meeting Minutes
- 3. Receive and File Treasurer's Report for Period Ending 5/31/22
- 4. Approval of Updated Procurement Policy for Procurement of Good and Services
- 5. Approval of Amendment to Professional Services Agreement with Futura Energy Group for up to \$235,000 for Services in FY2023
- 6. Update on Back Office Metrics/Dashboard and Marketing/Public Relations
- 7. Approval of the Budget Policy

Approval of Community Advisory Committee (CAC) Appointment for Chula Vista

Recommendation:

Approve the appointment of Anthony Sclafani as Chula Vista representative for the Community Advisory Committee.



Background

- Previous CAC representative notified staff and Director Padilla of his desire to not seek reappointment. His term expired on June 30, 2022.
 - Staff began soliciting applications between May 3, 2022, and May 27, 2022.
- Director Padilla indicated he needed more time to review the applications, with a selection aimed for the July 28, 2022, meeting.



Want to join our Community Advisory Committee as a representative from Chula Vista?

Applications are now open to fill one of two seats. Submit your application by 5 pm on May 27th.



sdcommunitypower.org
Your SDCP Team - San Diego Community Power
San Diego Community Power is led by professionals right here in our

communities—people who understand our needs and share our concerns, ...

11:51 AM · May 3, 2022 · Twitter Web App



Analysis

- If approved by the Board, Anthony Sclafani will occupy seat 3 of the CAC.
- All CAC members are eligible for a maximum of two, three-year terms.
- Next steps include:
 - Conducting oath of office
 - General onboarding aimed for August
 12 meeting of the CAC



Community Advisory Committee Roster and Seat Assignments

Seat	Term Ends	Name	Member Agency Representing	
1	2025	Eddie Price	San Diego	
2	2023	Matthew Vasilakis	San Diego	
3	2025		Chula Vista	
4	2023	Carolyn Scofield	Chula Vista	
5	2025	Jen Derks	La Mesa	
6	2023	David Harris	La Mesa	
7	2025	Gary L. Jahns	Encinitas	
8	2023	Tara Hammond	Encinitas	
9	2025	Anna Webb	Imperial Beach	
10	2023	Tom Summers	Imperial Beach	
11	2025	Peter Andersen	County of San Diego	
12	2023	Victoria Abrenica	County of San Diego	
13	2025	Aida Castañeda	National City	
14	2025	Lawrence Emerson	National City	

Terms end at the end of every June. Members are subject to a limit of two, three-year terms. They are also subject to the CAC Membership Terms and Criteria.



Approval of Community Advisory Committee (CAC) Appointment for Chula Vista

Recommendation:

Approve the appointment of Anthony Sclafani as Chula Vista representative for the Community Advisory Committee.



Receive Quarterly Report from the Community Advisory Committee

Recommendation:

Receive and file quarterly report from the San Diego Community Power (SDCP) Community Advisory Committee.



Background

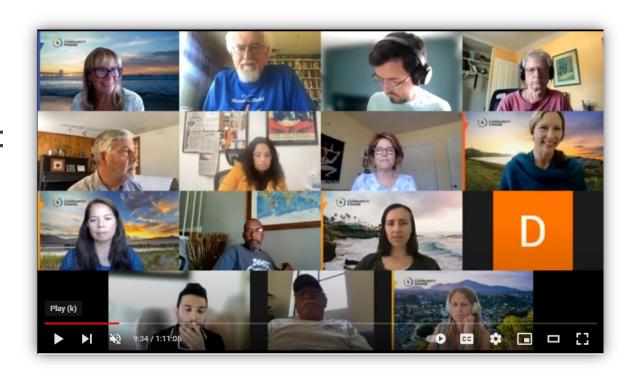
- SDCP's JPA states that the:
 - "primary purpose of the [CAC] shall be to advice the Board of Directors and provide for a venue for ongoing citizen support and engagement in the strategic direction, goals, and program of [SDCP]."
- At the direction of the Chair of the Board, the CAC, via staff, shall provide quarterly updates during regular meetings of the Board. The last update was provided on April 28, 2022.





Analysis

- For this report, the months of April, May, and June were covered.
- Activities included but not limited to:
 - The introduction of Karin Burns, CEO, to the group.
 - Forming an ad-hoc work plan committee.
 - Discussing the Community Power Plan development.





Receive Quarterly Report from the Community Advisory Committee

Recommendation:

Receive and file quarterly report from the San Diego Community Power (SDCP) Community Advisory Committee.



Update on Regulatory and Legislative Affairs

Recommendation:

Receive and file the update on regulatory and legislative affairs.

Presenters: Ty Tosdal, Attorney, Tosdal APC

Lucas Utouh, Director of Data Analytics and Account Services

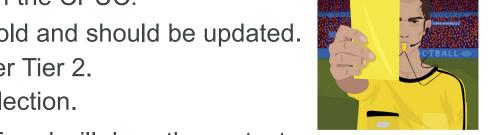


Update on Regulatory and Legislative Affairs

SDG&E's 6/1/2022 Rate Adjustment

Background

- On June 1, 2022, San Diego Gas & Electric (SDG&E) implemented a rate change that resulted in a lowering of its generation rates by approximately 4% via Consolidated Tier 1 Advice Letter (AL) 4004-E.
- Tier 1 Advice Letter: Appropriate for ministerial actions. Effective pending disposition.
- SDCP and CEA filed a protest to SDG&E's AL 4004-E with the CPUC:
 - Sales forecast figure used for revenue requirement is old and should be updated.
 - Advice letter should not be designated Tier 1, but rather Tier 2.
 - Adoption of advice letter will lead to SDG&E under-collection.
- CPUC's Energy Division has reviewed SDG&E AL 4004-E and will deny the protest.
- SDG&E rates went into effect on June 1, 2022.





Item 10Update on Regulatory and Legislative Affairs

SDG&E's 6/1/2022 Rate Adjustment

SDG&E Rate Trends

- SDG&E ERRA Trigger Notice: SDG&E is under-collected by \$46 million.
- SDG&E 2023 ERRA Application: Average monthly bill increase of 3.22%.
- SDG&E General Rate Case Application: Average monthly bill increase of 5.6%.
- Legislature requested an audit of SDG&E's rates: Anticipated in 12 months.



Item 10 Update on Regulatory and Legislative Affairs

SDG&E's 6/1/2022 Rate Adjustment

What Does All This Mean For SDCP Customers?

- As of 6/1/22, SDG&E's base level service that is 31% renewable has been about 1% less expensive than SDCP's base level service PowerOn which is 50% renewable.
- While SDCP rates are still "competitive" with SDG&E, we believe SDG&E's temporary rate reduction
 could drive customers to opt-out of SDCP in the near term and be locked in SDG&E's bundled service
 for a minimum period of 12 months when the subsequent rate increases by SDG&E take effect.



Item 10Update on Regulatory and Legislative Affairs

SDG&E's 6/1/2022 Rate Adjustment

What Does All This Mean For SDCP Customers?

• SDG&E and SDCP must publish and disseminate a Joint Rate Mailer (JRM) which offers a side by side comparison. In 2022, this JRM is required to be sent to all SDCP customers by 9/1/22.

Time-of-Use - TOU-DR-1						
Residential: TOU-DR-1	SDG&E 31% Renewable	SDG&E EcoChoice 100% Renewable	SDCP PowerOn 50% Renewable + 5% Carbon Free	SDCP Power100 100% Renewable		
Generation Rate (\$/kWh)	\$0.11801	\$0.36021	\$0.12076	\$0.12826		
SDG&E Delivery Rate (\$/kWh)	\$0.20349	\$0.20349	\$0.20349	\$0.20349		
SDG&E PCIA (\$/kWh)	\$0.02806	\$0.02806	\$0.02806	\$0.02806		
Franchise Fees (\$/%)	\$0.00382	\$0.00453	\$0.00382	\$0.00382		
Total Electricity Cost (\$/kWh)	\$0.35338	\$0.59629	\$0.35613	\$0.36363		
Average Monthly Bill (\$)	\$115.56	\$194.99	\$116.46	\$118.91		

Average Monthly Usage: 327 kWh

Rates current as of June 1, 2022



Update on Regulatory and Legislative Affairs

Recommendation:

Receive and file the update on regulatory and legislative affairs.



Recommendation:

Approve staff's recommended long-term and short-term elections for voluntary allocation of renewable energy from SDG&E and authorize the CEO to i) notify SDGE of SDCP's long-term and short-term voluntary allocation elections, and ii) execute, as appropriate, SDG&E's pro-forma contracts associated with long-term and short-term transactions for renewable energy and RECs in substantially similar form as approved to form by legal counsel.



Background:

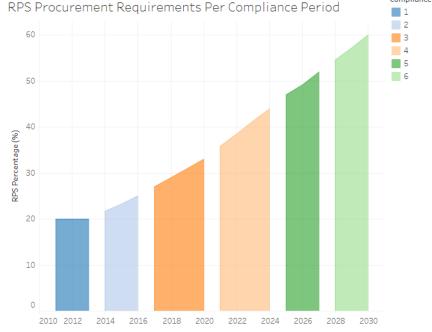
- In 2021, the CPUC ordered the IOUs to offer PCIA-paying LSEs voluntary allocations (VA) of PCIA-eligible renewable resources, and then sell any unallocated resources through a recurring market offer (MO) process
- VA elections can be made to receive long-term (10+ years) and/or short-term (<10
 years) allocations
- SDCP and SDG&E foresaw this process and incorporated VA mechanism into the long-term renewable contract approved by SDCP Board in August 2021 and executed in December 2021
- SDCP can now make its election to set purchase volumes under that long-term contract and, if desired, elect an additional short-term allocation

Item 11 SDCP Election Regarding Voluntary Renewable Energy from SDG&E

Considerations:

- The primary value of any allocated volumes to SDCP is to satisfy regulatory compliance obligations.
 - SB350 requires all LSEs to buy at least 65% of their RPS requirements from long-term contracts
 - 65% of ~40% of all energy over 2021-2024 (CP4)
 - SDCP will need significant long-term allocation from SDG&E to meet long-term obligations
 - RPS shortfalls result in \$50/MWh penalty





Considerations (cont.):

- SDCP's compliance with long-term contracting requirements of SB350 is subject to the following uncertainty:
 - Long-term contracting requirements, which are based on total retail sales, which staff have forecast through 2024 but depend on customer participation rates across all enrolled communities
 - Potential delays in development of renewable energy resources currently under contract
- Voluntary Allocations are a "slice" of an IOU's entire PCIA-eligible RPS portfolio
 - SDCP does not have discretion over resource mix, portfolio management, or administration of SDG&E's contracts
 - SDG&E's PCIA RPS portfolio includes ~18% out-of-state, unbundled renewable energy (~12% of long-term portfolio,
 ~37% of short-term portfolio)
 - SDG&E's unbundled resources predate RPS product content categories (PCC), treated as "legacy"/"PCC0" for RPS compliance, are assigned zero emissions for purposes of Power Source Disclosure and Power Content Label, but appear on Power Content Label as "unbundled"



Recommended Voluntary Allocation Elections:

• Long-term: 100%

Short-term: 0%



Recommended Voluntary Allocation Election:

- Long-term: 100%
 - ~2,900 GWh/year, starting in 2023, declining over time to zero in 2043
 - For reference, at full enrollment, SDCP retail sales will total ~8,400 GWh/year
 - ~88% CAISO-interconnected, solar and wind; ~12% unbundled, Montana wind
 - Ensures compliance with CP4 (2021-2024) long-term contracting requirements
 - Provides foundation of renewable energy (~34%) on top of which SDCP can build toward 85% renewable energy by 2030 and 100% by 2035
 - Preserves open positions in portfolio to enable SDCP to pursue recently adopted program goals regarding development of incremental renewable energy facilities and local, distributed renewable energy programs



Recommended Voluntary Allocation Election:

- Short-term: 0%
 - ~37% unbundled RECs, which cannot be selected independently from bundled renewable energy
 - 12 generation facilities:
 - 10 CA sited, 2 Montana
 - 9 Wind, 3 Biogas
 - Staff recommend that SDCP forgo election of any short-term allocation from SDG&E and instead focus near-term procurement efforts on bundled renewable energy



Recommendation:

Approve staff's recommended long-term and short-term elections for voluntary allocation of renewable energy from SDG&E and authorize the CEO to i) notify SDGE of SDCP's long-term and short-term voluntary allocation elections, and ii) execute, as appropriate, SDG&E's pro-forma contracts associated with long-term and short-term transactions for renewable energy and RECs in substantially similar form as approved to form by legal counsel.









Management Presentation

SDCP Board Meeting

July 28th 2022

Presented by: Karin Burns







Adopted SDCP Mission Statement

San Diego Community Power is a community-owned organization that provides affordable clean energy and invests in the community to create an equitable and sustainable future for the San Diego region.

Adopted Core Values

Core Values - The 'JIST' of SDCP

- 1. Justice, Equity, Diversity, & Inclusion (JEDI)
- 2.Impact
- 3. Integrity
- 4. Innovation
- 5. Servant Leadership
- 6. Togetherness





 SDCP donated \$2,500 in addition to being a Bronze sponsor

 We celebrated Equality Visibility Award Recipient San Diego Wave Fútbol Club

Event Co-Chair included SDCP Board
 Member Stephen Padilla, Vice Chair, Chula
 Vista Councilmember

 Rachel celebrated a birthday! Thanks to Clean Tech San Diego's Jason Anderson for the shoutout!







CPP Community Engagement

Community Engagement thus far:

- Community engagement meetings with Greenlining Institute, Grid Alternatives, San Diego Food System Alliance, and Environmental Health Coalition
- Presentation to Barrio Logan Community Planning Group 7/20
- Lakeside library branch tabling on Thurs. 7/21
- Dulzura library branch tabling on Sat. 7/23
- Ramona library branch tabling on Tues. 7/26
- Julian library branch tabling on Wed. 7/27

- Three (3) Business Listening Sessions on Thurs. 7/21 at 8 AM, 12 PM, & 4 PM
- Public Listening Session in English (with Spanish interpretation) Tues. 7/26 at 6 PM
- Public Listening Session in Spanish (with English interpretation) Wed. 7/27 at 6 PM
- Chula Vista Community Collaborative Interview
- Community Resource Center Interview



CPP Community Engagement

Community Engagement planned:

- Casa Familiar co-hosting a Listening Session on Thurs. 7/28 at 5 PM happening now!
- Project New Village co-hosting a Listening Session on Sat. 7/30 at 11 AM
- MAAC co-hosting two (2) Listening Sessions dates & time in August; being determined
- Presentation and tabling at Borrego Springs library branch on Tues. 8/2
- CAC Listening Session on Fri. 8/12
- Two more listening sessions co-hosted by community-based organizations to be scheduled
- Tabling at community events promoting survey in September







Ohm Connect Partnership

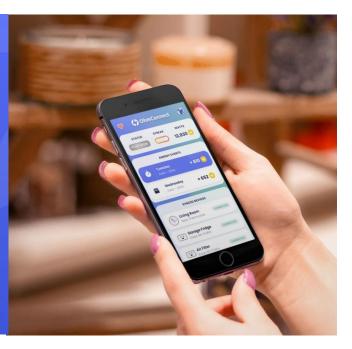
Launching August 1st! Get Paid Every Month for Saving Energy!

() OhmConnect



GET PAID FOR SAVING ENERGY

Earn \$50 for signing up!



Helping our Customers Save Money, Save Energy, and Earn Rewards!

OhmConnect is a free demand response provider, to provide financial incentives to residential customers for program enrollment and energy reductions. Reduce energy when it's most expensive and start saving on your electricity bills. *Ohm will also provide SDCP customers with discounted smart thermostats and plugs!* **Earn \$50 for Signing Up!**



Speaking Engagements



Cleantech San Diego
Board of Directors
July 19 - Member Agency



Fully Charged Live Sept. 10 - San Diego



Green SummitSept. 17, San Diego



CCA Innovation Workshops

SDCP Welcomes East Bay Clean Energy August 9 & 10 to San Diego!

The first of several quarterly efforts to share innovative insights and opportunities from other CCAs across the state with SDCP staff and key partners:

- Workshop 1: Local Resource Development cited on municipal lands and facilities
- Workshop 2: Innovative business models for rapid transportation electrification
- Workshop 3: Building a world class technology and data analytics team in-house
- Workshop 4: PCIA risk management

Team building event at a Padres game!





Innovation Lunch & Learns

SDCP is Hosting Lunch & Learns with Innovative Companies

The Series Kicked off with Nuvve, a local San Diego innovator!

Vehicle-To-Grid (V2G) Innovation

Nuvve's patented V2G technology optimizes electric vehicle (EV) charging, lowers the total cost of ownership for EVs, and increases the positive environmental impact of EVs through grid optimization/peak shaving

On Deck: Grid Alternatives, Cleantech SD, Ivy Energy, ENGIE, and more!







How we will Lead SDCP into its next phase

To build an exceptional organization, we must:

- Lead with our core values and our mission front and center
- Build a cohesive executive team based on a foundation of trust
- Be accountable to one another, to the Board, and to our communities
- Establish fair & consistent processes and policies for everyone
- Develop a clear set of goals and objectives that align with our mission and values
- Show loyalty to the mission while also supporting and caring for each another
- Act as one team voice concerns, engage in productive conflict, create buy-in, and support decisions once they are made
- Ensure we are biased towards action and results and do what we say we will do
- Obsess about making a positive impact on the planet and in our communities



Our Plan for the Next 90 Days

Build Our Team

- Reward and support our existing team
- Determine future org structure, roles, & responsibilities
- Post & fill 8-10 (mostly new) positions in the next 3-6 months
- Continue working with our recruiter to seek diverse & highly qualified candidates
- Encourage professional development
- Build our internal leaders
- Foster innovation and innovative thinking

Prepare to Scale

- Build the necessary operational infrastructure
- Develop, socialize, and implement needed HR policies
- Develop & document key operational processes
- Select, review, enhance and build our benefits
- Prepare Board and CAC onboarding docs
- Refine Member Agency enrolment process for Nat City & Unincorporated SD County

Deliver Impact

- Complete SMART Goals
- Gear up our Leg/Reg activities
- Build our CPP w/ significant community feedback
- Launch early partnerships & explore funding sources
- Procure more clean energy
- Develop our plan and team to enable local clean energy procurement
- Enhance our key government, workforce & NGO partnerships
- Manage risk through the hot summer









Board of Directors

Next Regular Meeting Thursday, August 28, 2022

