

Board of Directors

Regular Meeting

May 22, 2025











Warm Welcome!



Krystal CarranzaProcurement Analyst







Consent Calendar

- 1. Approve April 24, 2025, Meeting Minutes
- 2. Receive and File Treasurer's Report for Period Ending March 31, 2025
- 3. Receive and File Update on Programs
- 4. Receive and File Update on Power Services
- 5. Receive and File Update on Customer Operations
- 6. Receive and File Update on Human Resources
- 7. Receive and File Update on Marketing, Public Relations, and Local Government Affairs
- 8. Receive and File Update on Regulatory and Legislative Affairs
- 9. Receive and File Community Advisory Committee Monthly Report



Regular Agenda

- 10. Community Advisory Committee Report
- 11. Presentation of Draft of FY 2025-2026 Operating Budget, FY 2025-2026 Capital Budget, and FY 2026-2030 Capital Investment Plan
- 12. Approve Amended and Restated Renewable Power Purchase Agreement with Pelicans Jaw Solar, LLC
- 13. Approve Amended and Restated Power Purchase Agreement with Noble Solar, LLC
- 14. Approve EEI Master Agreement, Confirmation and Collateral Annex with Clean Power Alliance of Southern California

Item No. 10

Community Advisory Committee Report

Recommendation:

Receive and file the Community Advisory Committee (CAC) Quarterly Report.

Presenter:

Matthew Vasilakis, Community Advisory Committee Chair



Quarterly Report on Community Advisory Committee (CAC)

February through April 2025

Topics Discussed

- FY2026-2028 Strategic Planning Goals
- 2025 Rate Adjustments
- Community Clean Energy Grant Program
- Regulatory and Legislative Affairs
- Equitable Building Decarbonization Direct Install Program
- Power Services Overview





New CAC Members Ross Pike (San Diego County) and Shaun Sumner (La Mesa) during their Oaths of Office





Item No. 11

Presentation of Draft of FY 2025-2026 Operating Budget, FY 2025-2026 Capital Budget, and FY 2026-2030 Capital Investment Plan

Recommendation:

Receive and File Preliminary Draft of FY 2025-2026 Operating Budget, FY 2025-2026 Capital Budget, and FY 2026-2030 Capital Investment Plan.

Presenter:

Tim Manglicmot, Director of Finance



Budget Development for FY 2025-26

The Board adopted schedule for budget development is the following.

February	March-April	May	June		
Develop Operating Revenue Estimate	Strategic planning sessions with SDCP	SDCP Board Preview	Financial and Risk Management	July 1 st Budget Implemented	
Develop Operating	Board		Committee Review	Mid-year budget	
Expense Estimate	Staff develop		SDCP Board Approval	review (February)	
Develop financial	operating budgets			Budget amendments	
plan for credit rating in 3-years	Baseline budget is developed			as necessary	



2nd Year Full

3rd Year Full

Enrollment

2026

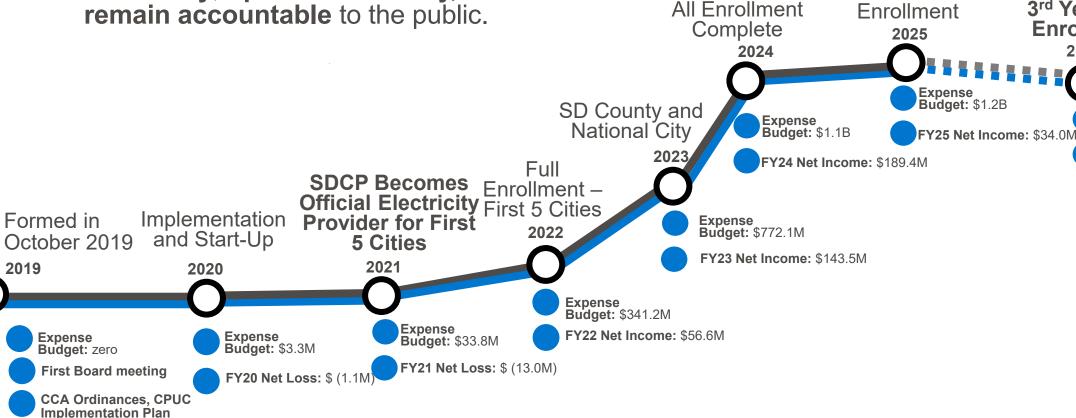
Expense

Budget: \$1.0B

FY26 Net Income: \$165.4

Budget Highlights

Over the past 3-years we've had **stable enrollment** and are continuing to **scale effectively**, **operate efficiently**, and **remain accountable** to the public.





Budget Highlights



Fiscal Sustainability. Continuing to work toward our reserve goals to ensure long-term financial strength.



Organizational Sustainability. Strengthening our internal capacity to support long-term strategy and service delivery.



Stable, Competitive Rates. Maintaining affordability through disciplined operations, long-term procurement and financial foresight.



Expanding Programs and Incentives. Scaling Solar Battery Savings and launching the SDREN portfolio to support clean energy adoption, equity and resilience.



Capital Investment Planning. Advancing our Capital Investment Plan to guide infrastructure development and ensure transparency.





FY 2025-26 Operating Budget

	FY 2024-25	FY 2025-26		
ltem	Amended Budget, \$M		(3.0%)	(5.0%)
Gross Revenue	1,243.0	·	PowerOn	PowerBase
Less Uncollectible Accounts	(21.8)	(21.4)	Discount Approved 2/7/25	Discount Approved 2/7/25
Net Revenue	1,221.3	1,199.6	Approved 277723	Approved 2/1/23
Cost of Energy	1,116.8	956.7		
Non-Energy Costs	50.8	54.3		+\$3.5M
Subtotal Operating Expense	1,167.6	1,010.9	Cost of Energy Decrease	Non-Energy
			Decicase	Increase
Debt Service	1.3	1.9		
Capital Investment Plan	18.2	21.4		
Total Expense	1,187.1	1,034.2	+\$3.2M	+\$165.4
			CIP Contribution	Net Position
Net Position	34.2	165.4		

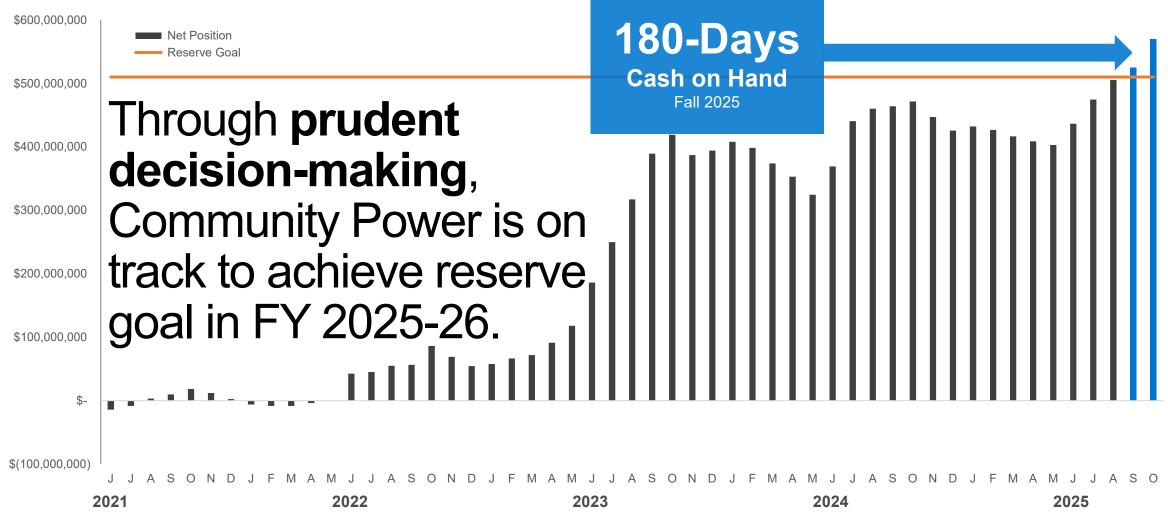


2025 Community Power Rate Scenarios

Scenarios	Conservative	Balanced (Staff Recommended)	Uncertain
PowerOn premium/(discount) compared to SDG&E	2.5%	(3.0%)	(5.0%)
PowerBase (discount) compared to SDG&E	(2.5%)	(5.0%)	(7.0%)
Year over Year Community Power rate change	2.7%	(2.8%)	(4.9%)
FY2025 operating margin (million \$)	63	44	36
Meets Credit Rating Metrics?	~	~	×
Meets Debt Service Coverage Ratio (DSCR)?	~	✓	×
Meets 180-Day Cash on Hand?	~	✓	×



Reserves





Budget – CCA Comparison

Community Choice Aggregator	Years Est. (JPA eff. Date)	Customer Accounts*	Cost of Energy, \$M**	Non-Energy Costs, \$M	Net Ratepayer Revenue, \$M
Clean Power Alliance	Jun 2017	1,007,868	1,228.0	77.1	1,372.0
San Diego Community Power	Oct 2019	955,323	956.7	54.3	1,199.6
Ava Community Energy	Dec 2016	643,275	753.5	56.6	962.7
Marin Clean Energy	Dec 2008	586,296	688.8	45.6	787.9
Central Coast Community Energy	Mar 2018	445,377	520.3	42.5	562.8
Peninsula Clean Energy	Feb 2016	309,994	437.9	56.7	466.9
Clean Energy Alliance***	Nov 2019	250,014	317.1	9.4	351.6

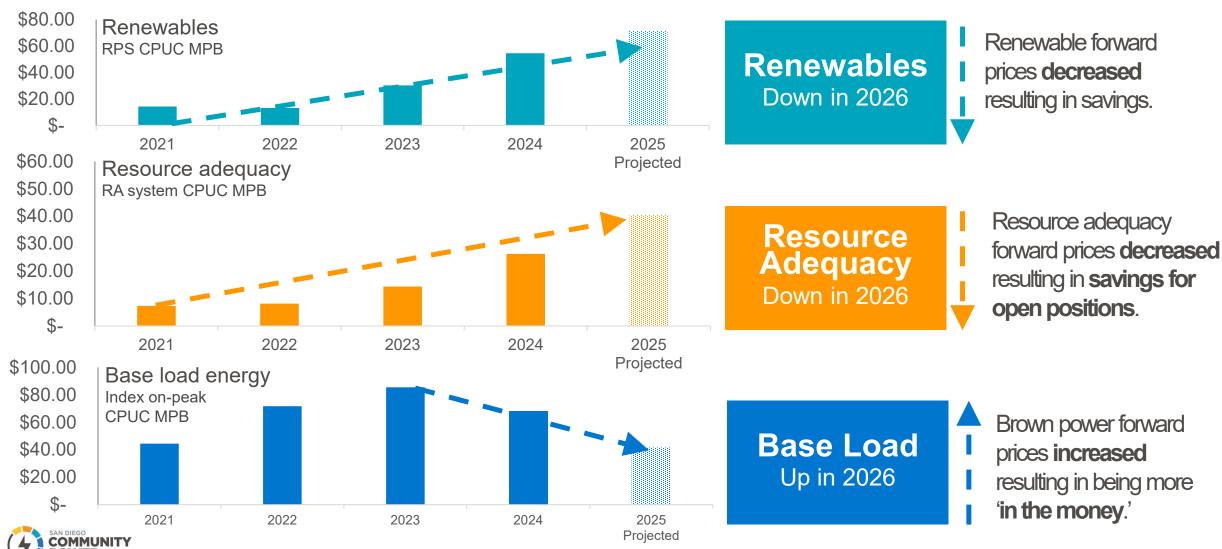
^{*}Source: CalCCA as of December 2023. CEA includes recent Oceanside and Vista participation through 6/12/2024.

^{***}CEA assumes "Option A" budget with Winter Rate Increase 30%; Summer Rate Increase 15%



^{**}CPA from 5/1/25 Board FY25 draft budget. SDCP from proposed FY26 budget. EBCE from 5/8/24 Finance Subcommittee FY25 draft budget. MCE from 3/21/24 Board meeting FY25 proposed budget. PCE from 5/13/14 Audit and Finance Committee FY25 draft budget. 3CE from FY24 adopted budget.

Budget – Cost of Energy



Budget – Non-Energy Costs

Budget Changes by Category



Professional Services



Personnel



Marketing and Outreach



General and Administrative



Capital Transfer

Professional Services remains relatively even.

Recruitment strategy of 7 new staff. Current staffing is: hired (80), previously authorized (7), new request (7).

Marketing and Outreach budget slightly lower.

Increase as Community Power has scaled in staffing.

Continued Solar Battery Savings proposed funding of \$18.8 million.

FY25 **\$24.3m**

FY25 **\$18.6m**

FY25 **\$3.0m**

FY25 **\$4.9m**

FY25 **\$18.2m** FY26 **\$24.6m**

FY26

\$21.1m

FY26 **\$2.6m**

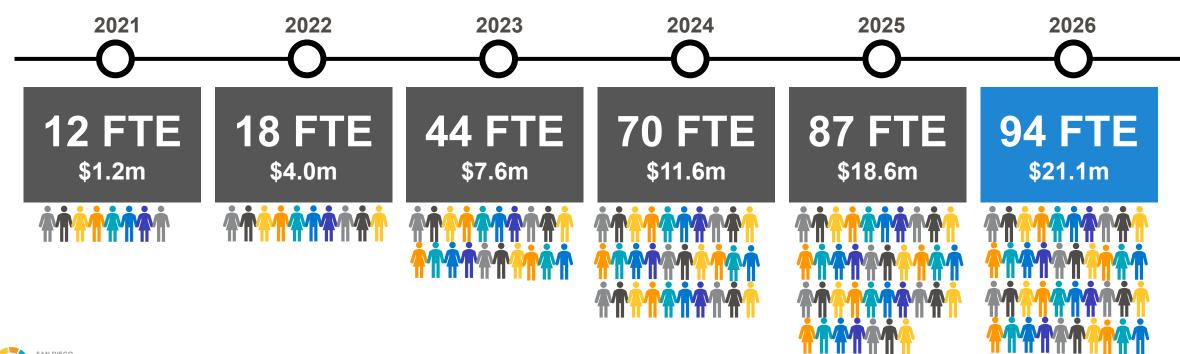
FY26 **\$5.9m**

FY26 **\$21.4m**



Budget – Personnel

- Primary driver for increased FY 2025-26 personnel costs are positions hired last fiscal year with full salaries in the current fiscal year.
- Community Power is reaching a steady-state in staffing.





Budget – Personnel

Department	SDCP Current	SDCP Proposed	MCE	AVA	СРА	PCE	3CE
Power Services	16	18	7	17	15	10	6
Data Analytics, IT & Customer Ops.	17	17	21	18	17	9	10
Public Affairs	11	12	17	11	13	8	4
Programs	12	14	19	14	7	11	5
Finance	9	10	5	7	12	3	6
Legal/Regulatory and Legislative	8	9	11	12	8	8	4
Executive Team	5	5	5	3	5	3	4
Operations	5	5	6	3	3	4	3
Human Resources	4	4	5	4	4	0	2
Total	87	94	96	89	84	56	44







Budget – Personnel

Category	SDCP Current	SDCP Proposed	IVIU.	AVA	СРА	PCE	3CE
Core Operations	70	74	69	69	74	40	37
Programs	12	14	19	14	7	11	5
Overhead Support	5	6	9	6	3	5	2
Total	87	94	96	89	84	56	44

- Community Power has the same staffing level as Clean Power Alliance for core operations.
- However, Community Power has more Programs staff given the agency has more outside funding most notably for the SDREN.
- > Assumes a 44.9% overhead rate for Programs.





Solar Battery Savings. \$18.8M investment to fund Upfront and performance-based incentives for home battery systems that boost resilience and reduce grid demand during peak hours.



SD Regional Energy Network. In partnership with the county, SDREN generates nearly \$125 million in energy efficiency resources for the region through 2027 and marks the final major population area in California to establish a Regional Energy Network.



Infrastructure. Investments in internal systems and IT infrastructure.





SAN DIEGO COMMUNITY POWER

Capital Investment Plan (CIP)

Fiscal Year 2025-2029

Capital Budget and CIP

Carryforward Capital Budget





Internal Funding





Proposed Capital Budget



5-Year CIP



Item No. 12

Approve Amended and Restated Renewable Power Purchase Agreement with Pelicans Jaw Solar, LLC

Recommendation:

Approve the proposed Second Amended and Restated Power Purchase Agreement with Pelicans Jaw Solar, LLC to modify the Commercial Operation Date ("COD"), adjust pricing based on COD, and make additional minor amendments, and authorize the Chief Executive Officer to execute the agreement.



Second Amended and Restated Power Purchase Agreement with Pelicans Jaw Solar LLC: Background

PPA History:

- January 2024: SDCP BOD approved PPA for renewable energy benefits from a portion of the Pelican's Jaw project equal to 226 MW of PV and 118 MW of BESS
- April 2024: SDCP BOD approved the first amended and restated PPA to increase the volumes to 440 MW of PV and 238.5 MW of BESS





Pelicans Jaw PPA: Contract Overview

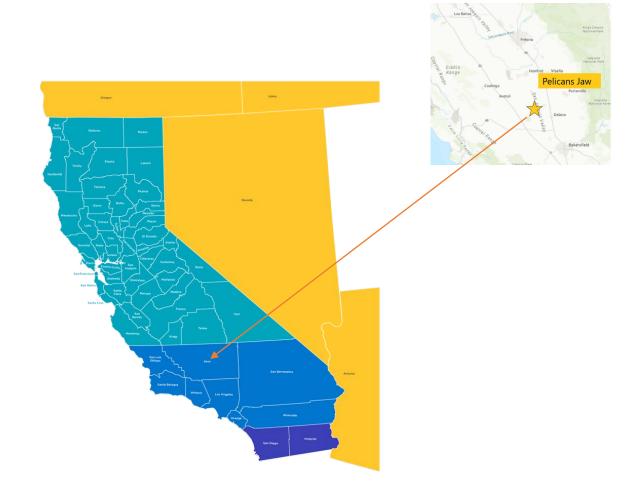
 Project: 440 MW solar PV electricity generating facility, along with a 238.5 MWAC 4-hour battery energy storage facility

Location: Kern County

• Contract Term: 15 years

Pricing: fixed pricing with no escalation

 Note: SDCP would receive financial compensation in the event of seller's failure to successfully achieve certain development milestones as well as seller's failure to meet the guaranteed energy production





Pelicans Jaw Second Amendment to PPA: Scope

- Modify Commercial Operation Date from April 1, 2027, to September 1, 2026
- Adjusts pricing to account for earlier COD
- Updates resource adequacy language to account for Slice of Day regulations
- Updates several commercial terms for clarity and consistency with SDCP's current pro-forma



Pelicans Jaw Second Amendment to PPA: Staff Analysis

- The Pelicans Jaw project will contribute to SDCP's 100% renewable by 2035 target, providing over 1,200,000 MWh of renewable energy per year
- With commercial operations commencing in 2026, Pelicans Jaw would help fulfill SDCP's
 Mid-Term Reliability requirements under CPUC D.21-06-025
- Pricing is competitive with comparable product offerings received from SDCP's recent RFPs.
 The long-term purchase of energy, RPS attributes, and capacity will provide SDCP with significant value and cost certainty over the term of this PPA



Pelicans Jaw Second Amended and Restated PPA: Workforce Development and Community Benefits

- The project is estimated to create approximately 800 temporary construction jobs and 6-8 permanent jobs
- The project has a fully executed Project Labor Agreement with:
 - Operating Engineers Local 12 San Diego, CA
 - Southwest Regional Council of Carpenters Los Angeles, CA
 - Southern California District Council of Laborers and its affiliated Local Union 220 – Bakersfield, CA
 - IBEW Local 428 Bakersfield, CA
 - IBEW Local Union 47 Diamond Bar CA
 - Ironworkers Locals 416 and 433 Norwalk, CA & City of Industry, CA
- The project has committed \$500,000 to a community benefit fund to benefit SDCP customers







Item No. 13

Approve Amended and Restated Power Purchase Agreement with Noble Solar, LLC

Recommendation:

Approve the proposed Second Amended and Restated Power Purchase Agreement with Noble Solar, LLC to amend the Commercial Operation Date ("COD"), increase the security and pre-COD liabilities, and make additional minor amendments, and authorize the Chief Executive Officer to execute the agreement.



Purple Sage: Project Summary

- 400 MW PV and 400 MW/1,600 MWh (4-hour) lithium-ion battery
- Location: Clark County, Nevada





Purple Sage: Key Terms

- Counterparty: Noble Solar LLC
- Product: RPS, capacity, energy and ancillary services
- Pricing: Fixed for a 20-year term
- Timeline: Revised Guaranteed Commercial Operation Date is June 1, 2028
- SDCP receives financial compensation for failure to meet certain performance requirements including but not limited to achieving certain development milestones and meeting guaranteed efficiency rates over the delivery term



Purple Sage: Amendment Scope

- Delivery Term: Adjust Guaranteed Commercial Operation Date from 6/30/2027 to 6/1/2028
- Increase security requirements and pre-COD liabilities
- Update resource adequacy terms to account for slice of day regulations
- Update several commercial terms for clarity and consistency with SDCP's current pro-forma
- Adjust community benefit fund timeline to bring in funds sooner



Purple Sage: Staff Analysis

- The Purple Sage Energy Center project will contribute to SDCP's 100% renewable by 2035 target, providing over 1,192,000 MWh of renewable energy per year
- With commercial operations commencing in 2028, Purple Sage Energy Center would help fulfill SDCP's Mid-Term Reliability requirements under CPUC D.21-06-025
- Pricing is competitive with comparable product offerings received from SDCP's recent RFPs.
 The long-term purchase of energy, RPS attributes, and capacity will provide SDCP with significant value and cost certainty over the term of this PPA
- Primergy Solar LLC is the developer for Noble Solar LLC and has a 19,000-MW development pipeline consisting of solar and solar + storage projects across the U.S



Purple Sage: Project Summary – Battery Technology

- Primergy has safety as its top priority, implementing a multitude of safety measures:
 - Battery Management System ("BMS"): Real-time monitoring and protection for voltage, current, temperature, and SOC/SOH
 - Fire Suppression System: Built-in aerosol fire suppression system in each battery rack
- Primergy will also implement multi-level protections into the BESS:
 - Cell-level, module-level, rack-level, and system-level protections
 - Pre-charge circuit and HV interlock.
 - Emergency Stop: Easily accessible emergency stop button
 - Isolation & Ground Fault Detection: Integrated insulation detection and relay control
 - Overcurrent & Short-Circuit Protection: Built-in fast-acting protection
 - Door Safety: Interlocked doors and alarms



Purple Sage: Workforce Development and Community Benefits

- The project will provide 520 construction jobs and 6 permanent jobs.
- There will be Labor Agreements in the form of Work Site Agreements with:
 - International Brotherhood of Electrical Workers ("IBEW")
 - Laborers International Union of North America ("LiUNA")
 - International Union of Operating Engineers ("IUOE")
- Primergy developed an apprenticeship scholarship for the Moapa Band of Paiutes (MBOP) and managed coordination between the MBOP and IBEW to develop training programs and provide valuable experience at prevailing wage plus a 10% bonus for MBOP Members
- The project is planning to provide \$15,000 annually to the local Nevada community
- The project has committed to contribute \$2,000,000 to a community benefit fund to benefit SDCP customers





Item No. 14

Approve EEI Master Agreement, Confirmation and Collateral Annex with Clean Power Alliance of Southern California

Recommendation:

Approve the proposed Edison Electric Institute (EEI) Master Power Purchase and Sale Agreement (Master Agreement), 10-year EEI Confirmation, and associated Paragraph 10 Collateral Annex with Clean Power Alliance of Southern California (CPA), referred to herein collectively as "VAMO Swap Agreements" or "VAMO Swap", in substantially final form for California RPS-eligible electric energy and associate Green Attributes, and authorize the Chief Executive Officer to execute the agreements.



VAMO Swap Background

- **Purpose:** Community Power and Clean Power Alliance (CPA) are collaborating to enable the "prepayment" of a material portion of our respective renewable portfolios that are currently contracted via "VAMO" contracts with SDG&E and SCE, respectively, resulting in material cost savings to our customers.
- What is VAMO? Stands for Voluntary Allocation Market Offer. VAMO is a mechanism adopted by the CPUC, which provided CCAs the option to receive contract benefits from long-term renewable contracts between IOU and renewable generators. Community Power and CPA have VAMO contracts with the IOUs in their respective territories.
- What is prepayment? As briefed in February 2025, prepayments are historically used with natural gas transactions. Municipal electric, gas utilities, and tax-exempt entities (such as CCAs) in the U.S. can prepay for a supply of electricity or natural gas from a taxable (corporate) entity and fund that prepayment with tax-exempt municipal bonds.
- At least 10 CCAs have executed 18 energy prepayment transactions totaling \$17.9 billion in recent years.



VAMO Swap Key Terms

- Product: Solar PV-only renewable energy and REC swap
- Contract Structure: Enabled via an EEI Master Agreement and associated documents.
- **Limited Assignment Agreements**: Each CCA agrees to support the limited assignment of VAMO volumes to their respective prepayment partners.
- **Swapped Volume**: Between 720 and 996 GWhs of energy and RECs each year. The swapped product will be sourced from Community Power's and CPA's VAMO agreements with the IOUs. However, Community Power and CPA may choose to supply energy and RECs to each other from other solar resources in their long-term portfolio.
- **Delivery Term:** 10 years commencing in July 2025
- **Settlements**: Community Power and CPA will each retain CAISO revenues associated with the delivery of energy and pay each other the same administratively set REC price.



VAMO Swap Staff Analysis

- No impacts on Community Power's RPS portfolio position
- No direct fiscal impact given the settlement terms under the agreements are unchanged from our existing VAMO agreements.
- Through the use of future municipal prepayment transactions incorporating this VAMO swap, Community Power anticipates material VAMO portfolio cost savings for Community Power customers.







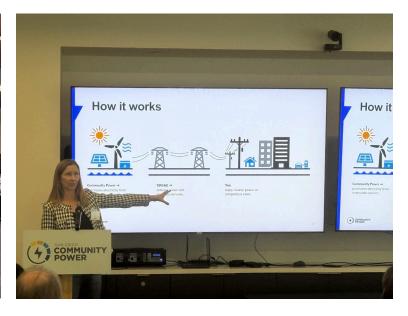
Recent Speaking Engagements



CalCCA Annual Conference



Member Agency Presentation in Chula Vista



Key Account Engagement Forum



Community Power in the Community







GRID Alternatives EV Ride or Drive

Cyclovia

Nipaquay Family STEAM Night





CLOSED SESSION

1. PUBLIC EMPLOYEE PERFORMANCE EVALUATION PURSUANT TO GOVERNMENT CODE SECTION 54957

Title: Chief Executive Officer

Title: General Counsel

2. CONFERENCE WITH LABOR NEGOTIATORS PURSUANT TO GOVERNMENT CODE SECTION 54957.6

Agency designated representative(s): Paula de Sousa, Best Best & Krieger

Unrepresented employee: Chief Executive Officer and General Counsel





CLOSED SESSION RECESS





OPEN SESSION





OPEN SESSION

REPORT FROM CLOSED SESSION





Next Regular

Board of Directors Meeting

June 26, 2025

