



Board of Directors

Regular Meeting

September 25, 2025

Welcome and Call to Order

Roll Call



Land Acknowledgement

Special Presentations and Introductions

Welcome to the Board



Director Jack Fisher

City of Imperial Beach Councilmember

Welcome Staff



Angad Kapoor

Administrative Procurement
Analyst

Items to be Withdrawn or Reordered on the Agenda

Public Comment on non-Agenda Items

Consent Calendar

1. Approve August 28, 2025, Meeting Minutes
2. Receive and File Treasurer's Report for Fiscal Year Ending June 30, 2025
3. Receive and File Update on Programs
4. Receive and File Update on Power Services
5. Receive and File Update on Customer Operations
6. Receive and File Update on IT and Data Analytics
7. Receive and File Update on Human Resources
8. Receive and File Community Advisory Committee Monthly Update
9. Receive and File Update on Marketing, Public Relations, and Local Government
10. Receive and File Update on Regulatory and Legislative Affairs
11. Adopt Resolution No. 2025-14, Approving 2026 Board Meeting Schedule for San Diego Community Power (Community Power)
12. Approve Professional Services Agreement with Nash Consulting, Inc. in a Not-To-Exceed Amount of \$185,000 from October 1, 2025, through June 30, 2027, to support Community Power in its Leadership Sustainability Initiative
13. Adopt Resolution No. 2025-15, Approving Revisions to the existing Net Energy Metering (NEM) tariff and Revisions to the existing Net Billing Tariff (NBT), and new Net Billing Tariff-Virtual (NBT-V) and new Net Billing Tariff-Aggregation (NBT-A)



Public Comment on Consent Calendar

Regular Agenda

- 14. Community Advisory Committee Quarterly Update**
- 15. Adopt Resolution No. 2025-16, Approving Revisions to the Non-Energy Procurement Policy**
- 16. Adopt Resolution No. 2025-17, Approving Revisions to the Delegated Contract Authority Policy and Rescinding Resolution No. 2022-10**
- 17. Adopt Resolution No. 2025-18, Authorizing the Investment of Monies in Local Agency Investment Fund (LAIF)**
- 18. Solar Advantage (Disadvantaged Communities Green Tariff) Program**
 - a. Approve Solar Advantage Program's Power Purchase Agreement Portfolio with 1st Oak 2, LLC**
 - b. Evaluate the Workforce Criteria for the Disadvantaged Green Tariff Program**
- 19. Solar Battery Savings Residential Program Relaunch**



Item No. 14

**Community Advisory
Committee Quarterly Update**



Recommendation:

Receive and File Community Advisory Committee Quarterly Update.

Presenter:
CAC Chair David Harris

Quarterly Report on Community Advisory Committee (CAC)

May through August 2025

Topics Discussed:

- Vehicle-Grid Integration Strategy
- Solar Advantage Program
- Tariffs, Tax Credits and Executive Orders: New-Build Market Outlook
- Draft FY 2025-26 Operating and Capital Budgets
- FY 2026-30 Capital Improvement Plan
- Regulatory and Legislative Affairs Quarterly Update
- San Diego Regional Academy
- Clean Prepayment Transaction No.2

FY 2025-26 CAC Officers

Chair

David Harris

City of La Mesa

Vice-Chair

Luis Montero-Adams

City of San Diego

Secretary

Ross Pike

County of San Diego (Unincorporated)

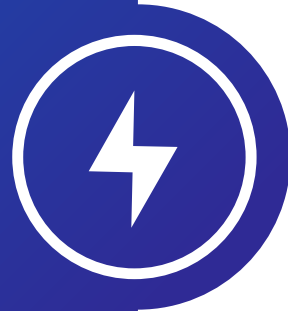


Public Comment on Item No. 14

Item No. 14

Board Members Comments or Questions

Community Advisory
Committee Quarterly
Update



Recommendation:

Receive and file Community
Advisory Quarterly Update.

Item No. 15

**Adopt of Resolution No.
2025-16, Approving
Revisions to the Non-Energy
Procurement Policy**



Recommendation:

Adopt Resolution No. 2025-16, approving Revisions to the Non-Energy Procurement Policy.

Presenters:
Christopher Stephens, Procurement Manager
Krystal Carranza, Procurement Analyst

Current Non-Energy Public Contracting Policies

What is the current Non-Energy Public Contracting Policy?

Purpose: Establishes competitive solicitation and procurement standards for non-energy goods and services.

Methods: Includes use of:

- No Bids (Contracts under \$10K)
- Informal Quotes
- Formal Solicitations (RFPs/RFQs)

Includes exceptions for emergencies, sole source procurements, and inter-agency agreements

What is the current CEO's Delegated Expenditure Authority?

Board-Approved Delegation:

- CEO has authority to approve contracts up to \$125,000.
- CEO has authority to increase existing non-energy contracts by up to 10% of their original Not-to-Exceed amount.
- Delegate authority up to \$50,000 to senior staff.

Additional Powers:

- CEO has authority to approve scope changes up to 25% of the original scope.

Why Do These Policies Need to Be Updated?

Last updated in July 2022

- Thresholds have not kept pace with:
- SDCP's growth and increased contract volume
- Inflation and rising market costs
- The need for greater agility and efficiency

Impacts:

- Increased administrative burden
- Slower procurement cycles
- Barriers for small and local businesses



Proposed Policy Updates

Procurement of Non-Energy Goods & Services		
Competitive Solicitation Type	Current Policy	Proposed Update
No competitive solicitation required	Contracts less than \$10,000 Renting or Leasing Equipment Approved Sole Source Request Emergency Contracts	Contracts less than \$10,000 Renting or Leasing Equipment Approved Sole Source Request Emergency Contracts Legal Services Agreements
Request for Verbal Quotes or Bids	Contracts between \$10,000 and \$49,999	Consolidated into Written quote category
Request for Written Quotes or Bids	Contracts between \$50,000 and \$125,000	Contracts between \$10,000 and \$150,000
RFP or RFQ	Contracts Exceeding \$125,000	Contracts Exceeding \$150,000
Cooperative Procurement	N/A	A lead agency runs the procurement on behalf of multiple agencies.
Piggybacking Procurement	N/A	Rely on another agency's competitively run procurement. No change to negotiated terms.
Sole Source	Authorized	Authorized - additional clarity provided

- Key Highlights

- New structure separates **competitive**, **non-competitive**, and **sole-source** procurement sections for easier reference.
- **RFP or RFQ now required for contracts over \$150,000** (previously the threshold was over \$125,000).
- **Written quotes now required for contracts over \$10,000** (previously allowed verbal quotes up to \$49,999.99).
- Clarified rules against **split purchases** to avoid threshold circumvention.
- Added **Protest Procedure** for vendor challenges.
- Clearer criteria and documentation standards for **sole-source** awards.



Public Comment on Item No. 15

Item No. 15

Board Members Comments or Questions

Adopt Resolution No. 2025-16, Approving Revisions to the non-Energy Procurement Policy



Recommendation:

Adopt Resolution No. 2025-16, Approving Revisions to the non-Energy Procurement Policy.

Item No. 16

Adopt Resolution No. 2025-17, Approving Revisions to the Delegated Contract Authority Policy and Rescinding Resolution No. 2022-10



Recommendation:

Adopt Resolution No. 2025-17, Approving Revisions to the Delegated Contract Authority Policy and Rescinding Resolution No. 2022-10.

Presenters:
Christopher Stephens, Procurement Manager
Krystal Carranza, Procurement Analyst

Recommended Revisions

1. **Non-dollar value agreements – delegated to CEO or designee**

2. **Allow staff to apply for grant funding**

3. **CEO signature authority delegation to executive team**



4. **Delegated contract authority to CEO increased to \$150,000**

5. **Rename policy to Delegated Contract and Signature Authority Policy**

6. **Clarifying and Administrative edits**



Public Comment on Item No. 16

Item No. 16

Board Members Comments or Questions

**Adopt Resolution No. 2025-17,
Approving Revisions to the
Delegated Contract Authority Policy
and Rescinding Resolution No.
2022-10**



Recommendation:

**Adopt Resolution No. 2025-17, Approving
Revisions to the Delegated Contract Authority
Policy and Rescinding Resolution No.
2022-10**

Item No. 17

Adopt Resolution No. 2025-18, Authorizing the Investment of Monies in Local Agency Investment Fund (LAIF)



Recommendation:

Adopt Resolution No. 2025-18 Authorizing investment of monies in the Local Agency Investment Fund (LAIF).

Presenters:
Dr. Eric Washington, Chief Financial Officer/Treasurer

Local Agency Investment Fund (LAIF)



LAIF Background

- Established in 1977 under Section 16429.1 et seq. of the California Government Code,
- Created by State of CA to offer local agencies safe and convenient way to invest reserves.
- LAIF is permissible under Community Power's Investment Policy.



Risk Management

- Oversight is provided by the Pooled Money Investment Board (PMIB).
- PMIB includes the State Treasurer, Director of Finance, and State Controller.



Benefits

- Allows Community Power to invest monies in a secure and liquid investment vehicle.
- Funds deposited in LAIF are pooled with funds from other local agencies and managed by the State Treasurer's investment staff.



Metrics

- Through July 2025, LAIF serves over 2,300 participants with assets totaling \$22.3 billion.
- San Diego County participates in LAIF. San Diego County Water Authority often include LAIF as part of their investment strategy



LAIF Parameters

Maximum Amount
\$75,000,000



LAIF accounts
are subject to a
\$75 million cap

Monthly Transactions
15 Maximum



No more than **15 transactions** are
allowed per month



Public Comment on Item No. 17

Item No. 17

Committee Members Comments or Questions

Adopt Resolution No. 2025-17 Authorizing investment of monies in the Local Agency Investment Fund (LAIF)



Recommendation:

Adopt Resolution No. 2025-17 Authorizing investment of monies in the Local Agency Investment Fund (LAIF).

Item No. 18 a

**Approve Solar Advantage
Program's Power Purchase
Agreement Portfolio with 1st
Oak 2, LLC**



Recommendation:

Approve three (3) Power Purchase Agreements, in substantially final form, with 1st Oak 2, LLC, for 2.91 MW total of rooftop (PV) generation for twenty years and authorize the Chief Executive Officer to execute the agreements.

Presenter:
Gordon Samuel, Chief Commercial Officer



Creating a Solar Advantage

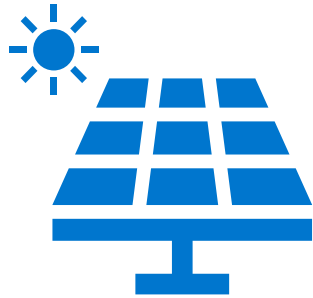
- If approved, 1,200 households in low-income neighborhoods will receive:
 - 100% renewable energy without having to install solar themselves
 - An additional 20% discount on energy for qualified CARE/FERA customers, bringing household savings up to 50%

DAC-GT Background & Benefits

In 2018, California Public Utilities Commission created the Disadvantaged Communities Green Tariff program.

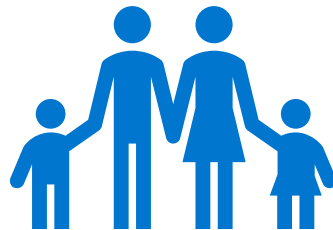
Community Power requested SDG&E's MW allocation and was subsequently recognized as Program Administrators in 2023 and renamed it Solar Advantage to better communicate what it does.

100% RENEWABLE



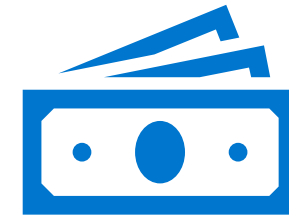
Supports **20.16 MW** of local renewable development in and around Disadvantaged Communities

LOW INCOME



Benefits **9,000 residences** of those communities who are eligible for **CARE & FERA** discounts

BILL SAVINGS



Provides an additional **20% discount** on the customer's bills upon auto enrollment



1st Light: Project Summaries

- Community Power's August 2023 Solar Advantage Request for Offers
- Shortlisting approved by Community Power Energy Contract Working Group in August 2024

Project Details

- **2.91 MW** (3 projects total)
- **Developer:** 1st Light Sales Corp
- **Commercial Operation Date:** April 1, 2027

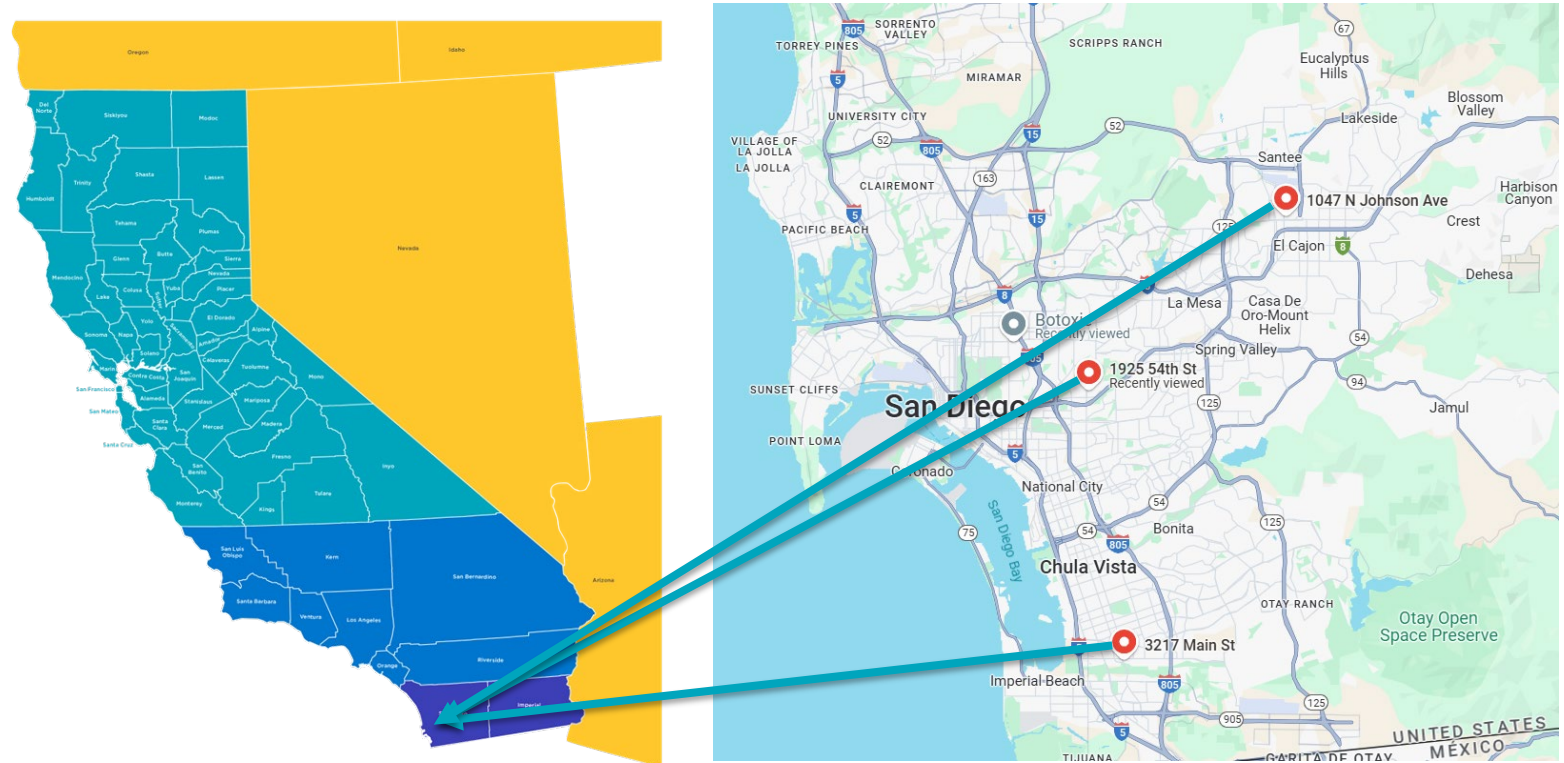


Figure 2: 1st Light Project Site Locations



Project Locations

PS 20292 GT FIT

Expected Capacity (MW): 0.555
Annual Production (MWh): 825

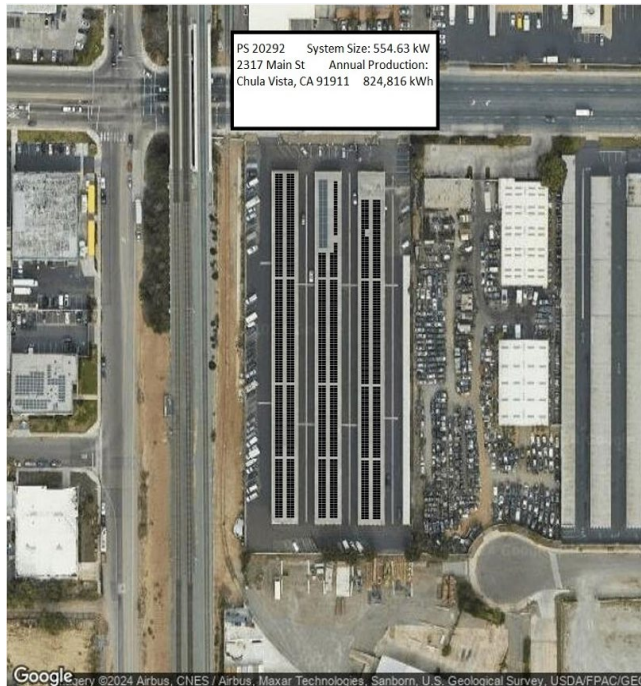


Figure 3: Chula Vista Project
3217 Main St, Chula Vista, CA 91911

PS 08017

Expected Capacity (MW): 1.646
Annual Production (MWh): 2,598



Figure 4: El Cajon Project
1047 N. Johnson Ave, El Cajon, CA 92020

PS 27814

Expected Capacity (MW): 0.710
Annual Production (MWh): 1,193



Figure 5: San Diego Project
1925 54th Street, San Diego, CA 92105



1st Light Developer Experience

- California-based solar developer
- Founded in 2004
- Completed 1,000 projects across 15 states
- 90% of projects are PV only at self-storage facilities
- Partnered with Public Storage to fulfill commitment of expanding solar at 1,300 properties by 2025



1st Light Key Facts

- **Product:** Energy and Renewable Portfolio Standard (RPS) credits
- **Source:** Photovoltaic
- **Pricing:** Fixed for a 20-year term
- **Timeline:** Guaranteed Commercial Operation Date is April 1, 2027, which is when customers begin receiving discounts
- **Performance:** Community Power would receive financial compensation in the event of seller's failure to successfully achieve certain development milestones and guaranteed production
- **Workforce:** 100% local union labor requirement for all contracted and subcontracted construction work
 - 50% minimum local labor requirement



Planned Next Steps for Solar Advantage Program

Project Procurement (Q4 2025 – Q2 2026)

- Second RFO closes
- Evaluation of second RFO bids
- Third RFO release & close

Project Development (Q2 2027)

- Construction and commissioning of first RFO projects
- 1st Light projects reach Commercial Operation Date

Customer Enrollment (Q3 2027)

- Luminia project reaches Commercial Operation Date
- Customer auto-enrollment and bill reductions begin

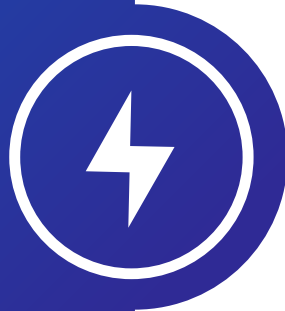


Public Comment on Item No. 18 a

Item No. 18 a

Board Members Comments or Questions

Approve Solar Advantage Program's
Power Purchase Agreement
Portfolio with 1st Oak, LLC



Recommendation:

Approve three (3) Power Purchase Agreements, in substantially final form, with 1st Oak 2, LLC, for 2.91 MW total of rooftop (PV) generation for twenty years and authorize the Chief Executive Officer to execute the agreements.

Item No. 18 b

Evaluate the Workforce Criteria for the Disadvantaged Communities Green Tariff Program



Recommendation:

Revise existing workforce criteria and include additional enhanced criteria and stronger labor protections for all current or future Request for Offers (RFOs) for the Disadvantaged Communities Green Tariff Program.

Presenter:
Gordon Samuel, Chief Commercial Officer

Currently Active RFO and Existing Workforce Criteria

- **Second Request for Offers (“RFO 2”) for Solar Advantage (Disadvantaged Communities Green Tariff)**
- RFO #2 opened on April 7, 2025, scheduled to close on October 6, 2025
- **15.55 MW** of capacity still available
- **Workforce Criteria**
 - Projects must pay prevailing wages, including to all tiers of subcontractors
 - Consistent with Community Power's Inclusive and Sustainable Workforce Policy, higher evaluation ratings will be given to offers that:
 - a) Illustrate commitments to employ workers and use businesses from San Diego and Imperial counties;
 - b) Employ properly licensed contractors and California certified electricians;
 - c) Display a poster at jobsites informing workers of prevailing wage requirements;
 - d) Support and utilize local apprentices from State of California approved apprenticeship programs; and
 - e) Have executed, or have committed to executing, Project Labor Agreements (PLAs). The latter receives the highest workforce development rankings.



Chair's Proposal

- Staff is directed to add the following redline changes to the existing open RFO and apply same criteria to future RFOs for the DAC-GT program:
- **xv. Labor:** Projects must pay prevailing wages, including all tiers of subcontractors. In accordance with San Diego Community Power's Inclusive and Sustainable Workforce Policy, higher evaluation ratings will be given to offers that, among other things:
 - a) ~~Illustrate commitments~~ Commit to employ workers and use businesses from San Diego and Imperial counties;
 - b) Employ properly licensed contractors and California certified electricians;
 - c) Display a poster at jobsites informing workers of prevailing wage requirements; and
 - d) Support and utilize local apprentices from State of California approved joint labor management apprenticeship programs.

Offers that have executed, or have committed to executing, Project Labor Agreements (PLAs), and/or committed to using apprentices from State of California approved joint labor management apprenticeship programs, will receive the highest workforce development rankings.



Public Comment on Item No. 18 b

Item No. 18 b

Evaluate the Workforce Criteria for the Disadvantaged Communities Green Tariff Program



Recommendation:

Revise existing workforce criteria and include additional enhanced criteria and stronger labor protections for all current or future Request for Offers (RFOs) for the Disadvantaged Communities Green Tariff Program.

Presenter:
Gordon Samuel, Chief Commercial Officer

Item No. 19

Solar Battery Savings Residential Program Relaunch



Recommendation:

Receive and file update on the relaunch of the Solar Battery Savings (SBS) program.

Presenter:
Colin Santulli, Senior Director of Programs

Solar Battery Savings (SBS) Program

- 1 Recap of the 2024 SBS Pilot
- 2 2025 SBS Program
 - 2a Goals
 - 2b Multi-Year Incentive Structure
 - 2c Incentive Levels
 - 2d Operations and Eligible Equipment
- 3 Next Steps





Solar Battery Savings 2024 Pilot Overview

Benefits of Energy Storage

Reduce energy bill

- Discharging a battery during on-peak periods (when prices are higher) to reduce utility bills

Reduce on-peak imports or leverage credits

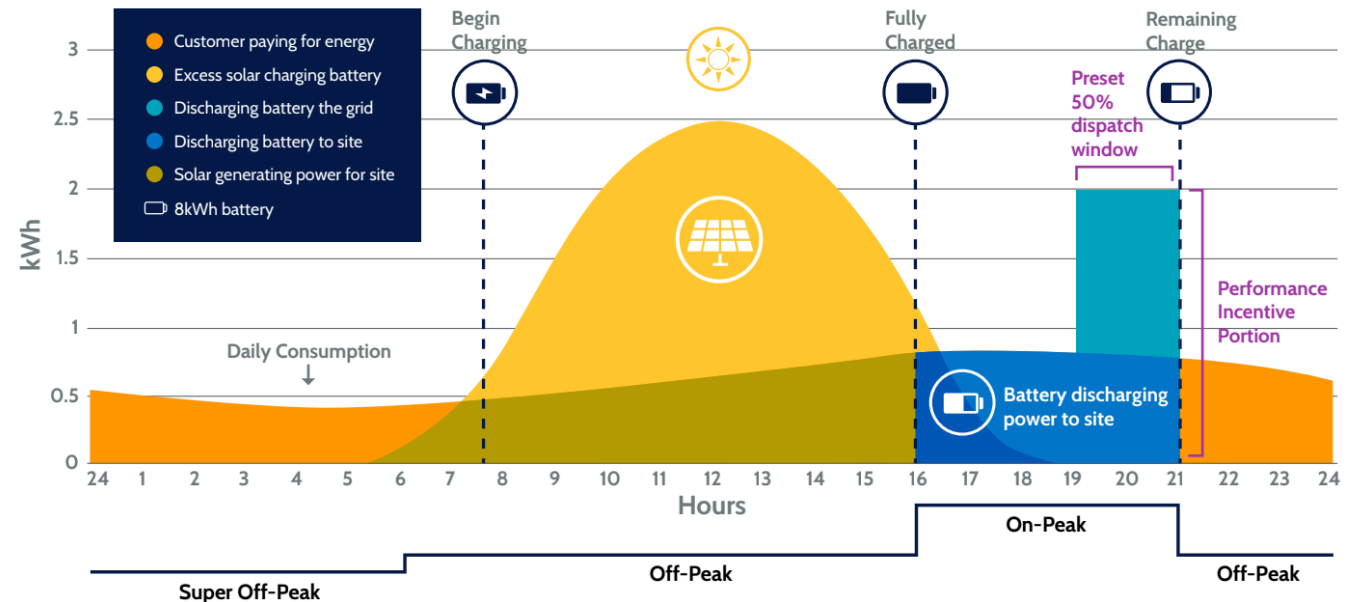
- Discharging a battery during on-peak periods allows homeowners to reduce on-peak imports or receive higher credits for excess battery power going back to the grid

Obtain incentives

- Take advantage of Community Power's upfront rebate and an additional \$0.10/kWh during the daily dispatch window (discharged to home or the grid)

Support the local utility grid

- Reduce pressure on the local grid when demand is high



2024 SBS Pilot Results

Systems Incentivized

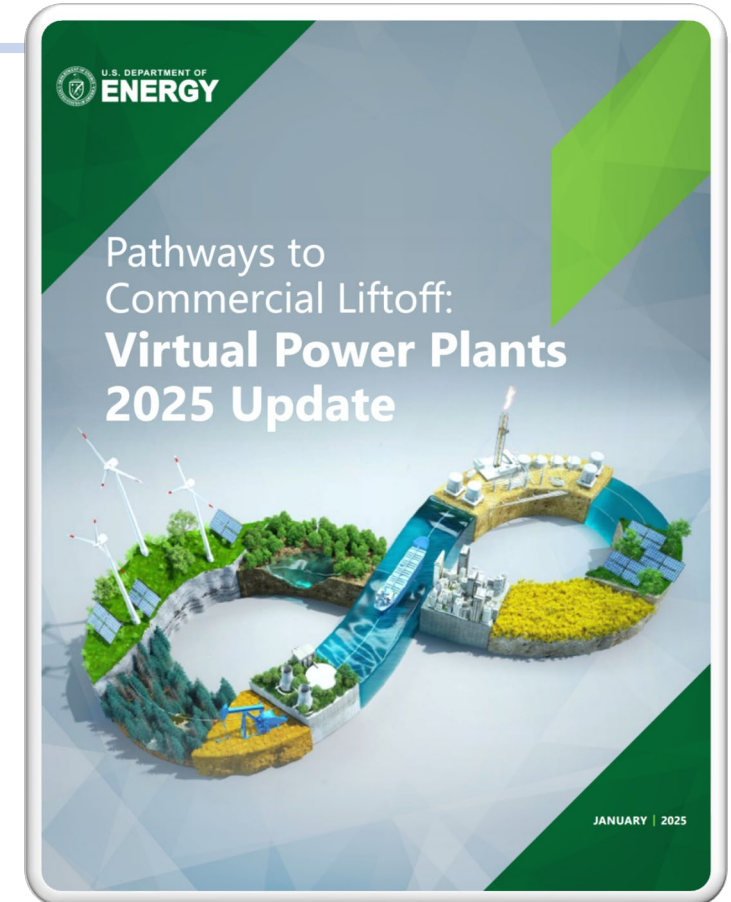
- 1,600 customers participated; 2,200 batteries installed
- Average \$6,900 incentive per participant
- ~40% pilot funding to Communities of Concern and CARE/FERA

Industry Engagement

- 50+ contractors approved
 - 37% registered Diverse Business Enterprises
 - 42% less than 10 staff

Pilot Recognition

- Recognized in U.S. Department of Energy's *Pathways to Commercial Liftoff: Virtual Power Plants 2025 Update*
- Featured in Peak Load Management Alliance Fall Conference's "Power in Partnership: How CCAs Utilize Cooperation to build VPPs"





Solar Battery Savings 2025 Program



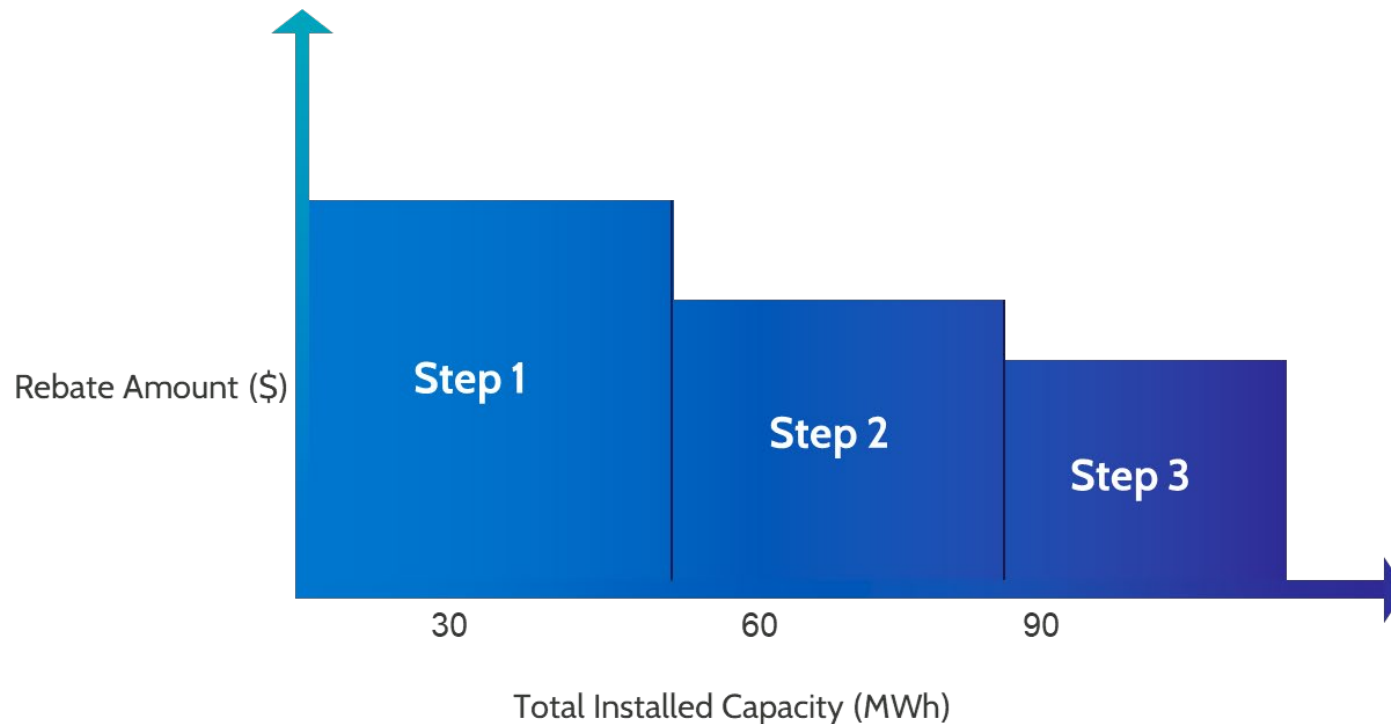
Program Goals

- Support the adoption of solar and storage in single-family homes with an emphasis on new systems
- Direct at least 50% of program funding to communities underserved by the solar/storage industry
 - 40% to Communities of Concern
 - 10% to CARE/FERA
- Support clean energy and grid reliability with having these battery resources dispatching during on-peak hours to support local, clean energy goals
- Strengthen and maintain relationships with Community Power customers and the industry, supporting local contractors
- Deliver bill savings to program participants
- Explore non-Community Power funding to maximize benefits for program participants (e.g., DAC-SASH, DSGS)



Multi-Year Incentive Structure

- 90 MWh overall program target with 30 MWh goal per step
- Well-established program design structure to phase out incentives, adapt to market changes
- Allows industry to adjust with advanced notice and clear, predictable phase-downs



Incentive Levels by Participant Type

- Added incentive category for new systems
- Higher relative incentives for new solar + storage systems
- Higher relative incentives for non-market rate participants (i.e., Community of Concern, CARE, FERA)
- No change to performance incentives from Pilot

Customer type	Market rate		Non-market rate	
	Existing system (NEM and SBP)	New system	Existing system (NEM and SBP)	New system
Upfront rebate (nameplate useable capacity)	\$250/kWh*	\$350/kWh*	Up to \$350/kWh*	Up to \$500/kWh*
Performance incentive	\$0.10/kWh (based on actual performance over the dispatch)			



Program Operations and Eligible Equipment

- Simplifying options for scaling
- 2026 4-hour battery dispatch
 - Future years expected to become more flexible; 1-5 hours within on-peak window
- Distributed Energy Resources Management System (DERMS) integration required for battery eligibility

Number of events	Daily (weekday only)
Dispatch timing	All daily dispatches will align with the on-peak period between 4pm and 9pm
Event duration	1-5 hours
Battery enrollment	50% of the battery's nameplate usable capacity
Unenrollment	Upfront rebate subject to prorated clawback if unenrolled within 5 years
Active Events	Pending acceptance into DSGS or other Active Programs





Next Steps

Next Steps

Contractor Approvals

- Weeks of 9/8 & 9/15 – offered four options for mandatory trainings
- Contractor enrollment 9/9-9/25

October 1, Press Event

- Public launch to build awareness and credibility

Marketing Materials

- Updated website including customer FAQs and list of approved contractors
- Contractor toolkit with ready-to-use resources for customer outreach
- Customer brochure

Customer Workshops

- Public sessions for Community Power customers to learn about the program
- Raise awareness of program offerings and direct customers to resources



Public Comment on Item No. 19

Item No. 19

Board Members Comments or Questions

Solar Battery Savings Residential Program Relaunch



Recommendation:

Receive and file update on the relaunch of the Solar Battery Savings (SBS) program.

Report by Chief Executive Officer

Recent Speaking Engagements



Energy Academy



Renewable Rides Podcast



Community Clean Energy Grants
Press Event



San Diego Community Power in the Community



El Grito



Adams Avenue Street Fair



Coastal Cleanup Day





Looking Ahead

- **Solar Battery Savings launching September 30**
 - **Solar Battery Savings press conference on October 1 at the County Administration Center**
- **October CalCCA Board Retreat**
- **Tree San Diego Plant-a-Thon on October 10 in National City**





Hiring Updates

- Open Positions: **Interview Stage**
 - Associate Director of Finance: Capital Investment Plan
 - Senior IT Systems Engineer
 - Program Associate
- Open Positions: **Final Stage**
 - Facilities Lead
- Upcoming Start Dates
 - **October 7:** Anna Laprise, Senior Origination Associate



Directors Comments

Adjournment



Next Regular Board Meeting October 23, 2025, at 5 p.m.

CustomerService@SDCommunityPower.org