



**Errata Sheet**  
Revised Agenda  
Community Advisory Committee

March 12, 2025

**Agenda Item No. 7**

**Previous Agenda Language**

7. Update on Strategic Planning Goals for FY2026-2028

Recommendation: Receive and file an update on the Strategic Plan Goals for FY 26-28 of San Diego Community Power.

**Updated Agenda Language:**

7. Recommend Board Approval of Strategic Planning Goals for FY2026-2028

Recommendation: Recommend Board Approval of San Diego Community Power Strategic Plan Goals for FY 26-28.



**Community Advisory Committee  
San Diego Community Power (Community Power)**

**Thursday, March 13, 2025  
5:30 p.m.**

**Don L. Nay Port Administration Training Room  
3165 Pacific Highway, San Diego, CA 92101**

Alternate Location:  
7354 Eads Avenue, San Diego, CA 92037

The meeting will be held in person at the above date, time and location(s). Community Advisory Committee (CAC) Members and members of the public can attend in person. Under certain circumstances, CAC Members may attend and participate in the meeting virtually pursuant to the Brown Act (Gov. Code § 54953). As a convenience, Community Power provides a Zoom teleconference option for members of the public to virtually observe and provide public comments at its meetings. Additional details on in-person and virtual public participation are below. Please note that, in the event of a technical issue causing a disruption in the Zoom teleconference option, the meeting will continue unless otherwise required by law, such as when a CAC Member is attending the meeting virtually pursuant to certain provisions of the Brown Act.

**Note:** Any member of the public may provide comments to the CAC on any agenda item. When providing comments, it is requested that you provide your name and city of residence for the record. Members of the public are requested to address their comments to the CAC as a whole through the Chair. Comments may be provided in one of the following manners:

1. Providing oral comments during meeting. Anyone attending in person desiring to address the CAC is asked to complete a speaker's card and present it to the Clerk of the Board. To provide remote comments during the meeting, join the Zoom meeting by computer, mobile phone, or dial-in number. On Zoom video teleconference by computer or mobile phone, use the "Raise Hand" feature. This will notify the moderator that you wish to speak during a specific item on the agenda or during non-agenda Public Comment. Members of the public will not be shown on video but will be able to address CAC members when called upon. If joining the meeting using the Zoom dial-in number, members of the public can raise hand by pressing \*9. Comments will be limited to three (3) minutes.
2. Written Comments. Written public comments must be submitted prior to the start of the meeting to [clerkoftheboard@sdcommunitypower.org](mailto:clerkoftheboard@sdcommunitypower.org). Please indicate a specific agenda item when submitting your comment. All written comments received prior to the

meeting will be provided to the CAC members. In the discretion of the Chair, the first ten (10) submitted comments shall be stated into the record of the meeting. Comments read at the meeting will be limited to the first 400 words. Comments received after the start of the meeting will be collected, sent to the CAC members in writing, and be part of the public record.

If members of the public have any materials to be distributed to the CAC, please send them to [clerkoftheboard@sdcommunitypower.org](mailto:clerkoftheboard@sdcommunitypower.org), who will distribute the information to CAC members.

The public may participate using the following remote options:

Teleconference Meeting Webinar

<https://sdcommunitypower-org.zoom.us/j/95400536843>

Telephone (Audio Only)

(669) 900-6833 or (253) 215-8782 | Webinar ID: 95400536843

## **WELCOME**

## **ROLL CALL**

## **PLEDGE OF ALLEGIANCE**

## **LAND ACKNOWLEDGMENT**

## **SPECIAL PRESENTATIONS AND INTRODUCTIONS**

- Introduction of new Community Advisory Committee Member
- Introduction of new Community Power staff

## **ITEMS TO BE WITHDRAWN OR REORDERED ON THE AGENDA**

## **PUBLIC COMMENT FOR ITEMS NOT ON THE AGENDA**

*Opportunity for members of the public to address the CAC on any items not on the agenda but within the subject jurisdiction of the CAC. Members of the public may provide a comment in either manner described above.*

## **CONSENT CALENDAR**

*All matters are approved by one motion without discussion unless a CAC member requests a specific item to be removed from the Consent Calendar for discussion. A member of the public may comment on any item on the Consent Calendar in either manner described above.*

1. **Approval of January 16, 2025, CAC Regular Meeting Minutes**
2. **Receive and File Update on Marketing, Public Relations, and Local Government Affairs**
3. **Receive and File Update on Customer Operations**
4. **Receive and File Update on Regulatory and Legislative Affairs**
5. **Receive and File Update on Programs**
6. **Receive and File Update on Power Services**

## **REGULAR AGENDA**

*The following items call for discussion or action by the CAC.*

7. **Recommend Board Approval of Strategic Planning Goals for FY2026-2028**

Recommendation: Recommend Board Approval of San Diego Community Power Strategic Plan Goals for FY 26-28.

8. **Update on 2025 Rate Adjustment**

Recommendation: Receive and file the Update on 2025 Rate Adjustment.

9. **Update on Community Clean Energy Grant Program**

Recommendation: Receive and file the Update on Community Clean Energy Grant Program.

## **DISCUSSION OF POTENTIAL AGENDA ITEMS FOR BOARD OF DIRECTORS MEETINGS**

There are two ways that the CAC may bring items to the attention of the Board at a Board meeting:

1. Standing CAC Report. The CAC report may be a standing item on the Board agenda, in which the CAC Chair, CEO, or designated staff reports on updates related to a recent CAC



meeting. Consistent with the Brown Act, items raised during the CAC report may not result in extended discussion or action by the Board unless agendaized for a future meeting.

2. Suggesting Board Agenda Items. The CAC may suggest agenda items for a Board of Directors meeting agenda by communicating with the CAC Chair and the designated SDCP staff, before and/or after a regular CAC meeting. If suggested during a regular meeting, there shall be no discussion or action by the CAC unless the item has been included on the CAC agenda. To be added to a Board agenda, items must have the approval of the SDCP Chief Executive Officer and the Chair of the Board of Directors. If approval is provided, staff must be given at least 5 business days before the date of the Board meeting to work with the CAC to draft any memos and materials necessary.

### **COMMITTEE MEMBER ANNOUNCEMENTS**

Committee members may briefly provide information to other members and the public. There is to be no discussion or action taken on comments made by Committee Members unless authorized by law.

### **ADJOURNMENT**

The Community Advisory Committee will adjourn to their next regular meeting scheduled on Thursday, April 10, 2025.

### ***Compliance with the Americans with Disabilities Act***

Community Power Committee meetings comply with the protections and prohibitions of the Americans with Disabilities Act. Individuals with a disability who require a modification or accommodation, including auxiliary aids or services, in order to participate in the public meeting may contact (888) 382-0169 or [clerkoftheboard@sdcommunitypower.org](mailto:clerkoftheboard@sdcommunitypower.org). Requests for disability-related modifications or accommodations require different lead times and should be provided at least 72-hours in advance of the public meeting.

### ***Availability of Committee Documents***

Copies of the agenda and agenda packet are available at <https://sdcommunitypower.org/resources/meeting-notes/>. Late-arriving documents related to a CAC meeting item which are distributed to a majority of the Members prior to or during the CAC meeting are available for public review as required by law. Public records, including agenda-related documents, can be requested electronically at [clerkoftheboard@sdcommunitypower.org](mailto:clerkoftheboard@sdcommunitypower.org) or by mail to SDCP, PO BOX 12716, San Diego, CA 92112. The documents may also be posted on the Community Power's website. Such public records are also available for inspection, by appointment, at San Diego Community Power by contacting [clerkoftheboard@sdcommunitypower.org](mailto:clerkoftheboard@sdcommunitypower.org) to arrange an appointment.



**Community Advisory Committee  
San Diego Community Power (Community Power)**

City of Chula Vista  
Council Chambers, 276 Fourth Avenue, Chula Vista, CA

**MEETING MINUTES**  
January 16, 2025

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**WELCOME**

Acting Chair Harris called the regular meeting to order at 5:30 p.m.

**ROLL CALL**

**PRESENT:** Acting Chair Member Harris, City of La Mesa; Committee Member Sclafani, City of Chula Vista; Committee Member Jahns, City of Encinitas; Committee Member Hammond, City of Encinitas (via Zoom Teleconference); Committee Member Sandoval, City of Imperial Beach; Committee Member Hoyt, City of Imperial Beach; Committee Member Andersen, County of San Diego; and Committee Member Montero-Adams, City of San Diego

**ABSENT:** Chair Vasilakis, City of San Diego; Vice Chair Emerson, City of National City; and Secretary Castañeda, City of National City

**VACANT:** Seat 4, City of Chula Vista, and Seat 5, City of La Mesa

**Staff Present:** Chief Operating Officer Clark; General Counsel Tyagi; Regulatory Manager Gunther; Senior Legislative Manager Welch and Senior Policy Manager Cissna (via Zoom); Rates and Strategy Manager Lu; Senior Manager Strategic Partnerships Friedman; Senior Program Manager Fisher; Senior Manager Community Engagement Crespo; Clerk of the Board Clerk Hernandez; and Assistant Clerk of the Board Vences

**PLEDGE OF ALLEGIANCE**

Community Member Hoyt led the Pledge of Allegiance.

**LAND ACKNOWLEDGMENT**

Acting Chair Harris acknowledged the Kumeyaay Nation and all the original stewards of the land.

## **SPECIAL PRESENTATIONS AND INTRODUCTIONS**

None.

## **ITEMS TO BE WITHDRAWN OR REORDERED ON THE AGENDA**

There were no items added, withdrawn, or reordered on the agenda.

## **PUBLIC COMMENT FOR ITEMS NOT ON THE AGENDA**

There were no public comments.

## **CONSENT CALENDAR**

- 1. Approval of December 5, 2024, CAC Regular Meeting Minutes**
- 2. Receive and File Update on Marketing, Public Relations, and Local Government Affairs**
- 3. Receive and File Update on Customer Operations**
- 4. Receive and File Update on Programs**

There were no public comments on the Consent Item Nos. 1-4.

Motioned by Committee Member Hoyt and seconded by Committee Member Jahns to approve Consent Item Nos. 1-4. The motion carried unanimously by Roll Call Vote as follows:

AYES: Acting Chair Harriss, Committee Members Sclafani, Jahns, Hammond, Sandoval, Hoyt, Andersen, and Montero-Adams  
NOES: None  
ABSTAINED: None  
ABSENT: Chair Vasilakis, Vice Chair Emerson, and Secretary Castañeda

## **REGULAR AGENDA**

### **5. Update on Regulatory and Legislative Affairs**

Ms. Gunther, Mr. Welch, and Ms. Cissna provided an update on Regulatory and Legislative Affairs.

There were no public comments on Item No. 5.

Following Committee questions, discussion and comments, item No. 5 was received and filed

## **6. Update on 2025 Projected Rate Changes**

Mr. Lu provided an update on the 2025 Projected Rate Changes.

There were no public comments on Item No. 6.

Following Committee questions, discussion and comments, item No. 6 was received and filed.

## **7. Update on Sponsorships, Partnerships and Memberships**

Mr. Friedman provided an update on Sponsorships, Partnerships and Memberships.

There were no public comments on Item No.7.

Following Committee questions, discussion and comments, Item No. 7 was received and filed.

## **8. Update on Solar Battery Savings**

Ms. Fisher provided an update on Solar Battery Savings.

There were no public comments on Item No. 8.

Following Committee questions, discussion and comments, Item No. 8 was received and filed.

## **9. 2025 Community Advisory Committee Work Plan Ad-Hoc End of Committee Report**

Committee Member Jahns provided an overview of the 2025 Community Advisory Committee Work Plan End of Ad-Hoc Committee Report.

There were no public comments on Item No. 9.

Following Committee questions, discussion and comments, Item No. 9 was received and filed.

## **10. Approval of the 2025 Community Advisory Committee Work Plan**

Ms. Crespo provided an overview of the 2025 Community Advisory Committee Work Plan.

There were no public comments on Item 10.

Motioned by Committee Member Jahns and seconded by Committee Member Andersen to recommend Board approval of the 2025 Community Advisory Committee Work Plan. The motion carried unanimously by Roll Call Vote as follows:

AYES: Acting Chair Harriss, Committee Members Sclafani, Jahns, Hammond, Sandoval, Hoyt, Andersen, and Montero-Adams  
NOES: None  
ABSTAINED: None  
ABSENT: Chair Vasilakis, Vice Chair Emerson, and Secretary Castañeda

### **DISCUSSION OF POTENTIAL AGENDA ITEMS FOR BOARD OF DIRECTORS MEETINGS**

None.

### **COMMITTEE MEMBER ANNOUNCEMENTS**

Committee Members made announcements and reported on various events taking place in their member jurisdictions.

### **ADJOURNMENT**

The Community Advisory Committee meeting adjourned at 6:52 p.m. to a regular meeting scheduled on Thursday, February 13, 2025, at 5:30 p.m.

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Maricela Hernandez, MMC, CPMC  
Clerk of the Board



## SAN DIEGO COMMUNITY POWER Staff Report – Item 2

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**TO:** Community Advisory Committee

**FROM:** Jack Clark, Chief Operating Officer  
Jen Lebron, Director of Public Affairs

**VIA:** Karin Burns, Chief Executive Officer

**SUBJECT:** Update on Public Affairs

**DATE:** March 13, 2025

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### **RECOMMENDATION:**

Receive and file an update on marketing, public relations, and local government affairs activities for San Diego Community Power ("Community Power").

### **BACKGROUND:**

Community Power has engaged in a variety of public relations, marketing, community outreach, and local government affairs activities to drive awareness, spark community engagement, and maintain high customer enrollment.

### **ANALYSIS AND DISCUSSION:**

Community Power's Public Affairs Department has been participating in events across our member agencies as it aims to increase general awareness and answer questions in a friendly, helpful manner.

#### *Recent and Upcoming Public Engagement Events*

South County Economic Development Corporation  
City of San Diego Promize Zone  
Mission Valley Library  
City Heights CDC Business Improvement District  
Encinitas Library  
BLocal San Diego  
San Diego State of the City Address  
San Diego State University School of Public Affairs  
Jackie Robinson YMCA Human Dignity Award Breakfast  
Imperial Beach Collaborative

National City STEAM Collaborative  
All People's Celebration with Alliance San Diego  
Imperial Beach Library  
Colinas del Sol Senior Food Distribution  
Southeast Collaborative  
San Diego Regional Chamber of Commerce Business After Four Mixer  
Sunset Sweep: Florida Canyon Cleanup  
Asian Business Association Lunar New Year Celebration  
Fallbrook Climate Action Team Meeting  
Imperial Beach State of the City Address  
National City Chamber of Commerce 115h Annual Gala  
Adams Avenue Business Association  
San Diego Regional Chamber of Commerce Sacramento Delegation  
Chula Vista Community Collaborative  
Sunrise Optimist Club  
Cause Conference Kickoff  
Festival of Science and Engineering Open House  
National City Collaborative  
City of San Diego Climate Equity Working Group  
Imperial Beach Collaborative  
Citizens' Climate Lobby Home Electrification Fair  
San Diego Regional Chamber of Commerce 154<sup>th</sup> Anniversary Celebration  
San Diego Festival of Science and Engineering  
Spring Fling Business Expo  
San Diego Women's Week  
National City STEAM Collaborative  
San Diego 350 Youth Climate Summit  
Encinitas State of the City Address  
Imperial Beach Collaborative

### *Marketing, Communications and Outreach*

The Public Affairs team had several press announcements over the past month including the announcement of the 2025 rates, the kickoff for the 2025 Community Clean Energy Grant cycle and the launch of the Power Network.

The 2025 Community Clean Energy Grant cycle launched on Feb. 10. The application, vetting and award process for more than \$600,000 in grants will be similar to past years.

The Power Network kickoff event on Feb. 11 had about 40 attendees from dozens of local nonprofits that responded to a request for qualifications to then be put on a short list for potential contracts with Community Power. The kickoff meeting sought to provide qualified respondents with more information about how to collaborate with Community Power on tasks such as community outreach, translations services and advocacy support. Participants also networked with each other and made connections that may assist the nonprofits with similar work outside of the Community Power scope. The Power Network

is an example of how Community Power is reinvesting in the communities it serves while being a force for rallying positive, people-centered change in the greater San Diego region.

The Public Affairs team has been working diligently behind the scenes to support programmatic efforts. It is also ramping up efforts to promote upcoming programs including one that helps customers repair their roofs to be ready for solar installations, and another that will distribute grants to small businesses that would benefit from more efficient refrigerators. The Public Affairs team is working closely with internal and external stakeholders to encourage participation in these programs and leveraging relationships with community partners to amplify our marketing and outreach efforts.

Community Power has continued its efforts to connect with local leaders through meetings and at community events.

The Public Affairs team will continue to develop new strategies, processes and capacity over the next several months to conduct more community outreach, expand marketing and brand awareness efforts, and provide timely, accurate information across multiple channels.

#### *Local Government Affairs*

Community Power continues to meet with and work with local governments and tribal nations throughout the greater San Diego region. It has made a concerted effort to reach out to newly elected officials in all seven member agencies to provide education about the organization.

#### **FISCAL IMPACT:**

N/A

#### **COMMITTEE REVIEW:**

N/A

#### **ATTACHMENTS:**

N/A





## **SAN DIEGO COMMUNITY POWER**

### **Staff Report – Item 3**

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**TO:** Community Advisory Committee

**FROM:** Jack Clark, Chief Operating Officer  
Lucas Utouh, Senior Director of Data Analytics and Customer Operations

**VIA:** Karin Burns, Chief Executive Officer

**SUBJECT:** Update on Customer Operations

**DATE:** March 13, 2025

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#### **RECOMMENDATION:**

Receive and file an update on various customer operations' initiatives.

#### **BACKGROUND:**

Staff will provide regular updates to the Board of Directors centered around tracking customer opt actions (i.e., opt outs, opt ups, opt downs, and re-enrollments) as well as customer engagement metrics. The following is a brief overview of items pertaining to customer operations.

#### **ANALYSIS AND DISCUSSION:**

##### **A) Enrollment Update**

As of February 24, 2025, Community Power is serving a cumulative total count of **955,659** active accounts.

Customers with newly established accounts or who have moved into a new service address within any and all of our member jurisdictions receive 2 post-enrollment notices through the mail at their mailing address on file within 60 days of their account start date to notify them that they have defaulted to Community Power electric generation service.

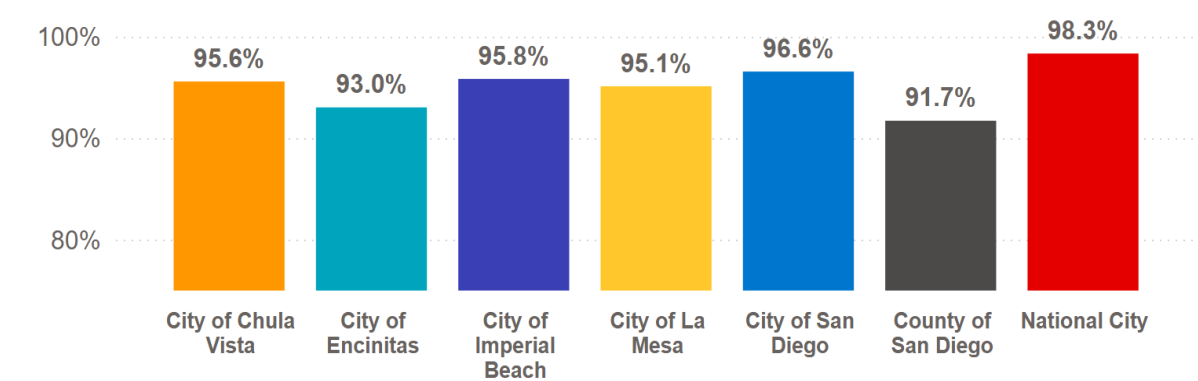
##### **B) Customer Participation Tracking**

The below charts summarize customer elections into San Diego Community Power's four (4) available service levels:

Enrolled Accounts	Participation Rate
955,659	95.4%

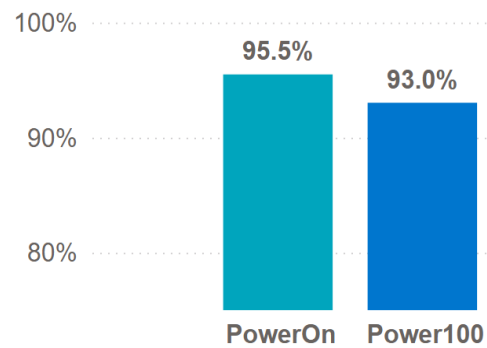
Participation

Participation by Jurisdiction

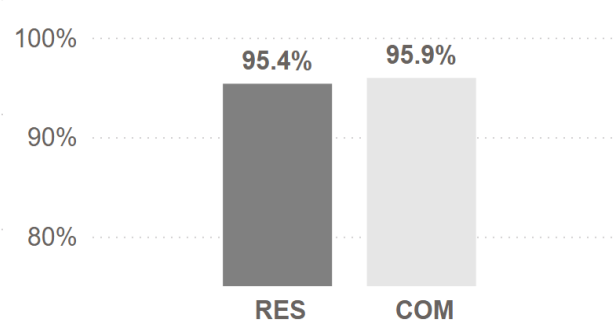


Jurisdiction	Service Option Default	Eligible Accounts	Enrolled Accounts	Participation Rate
City of Chula Vista	PowerOn	98,516	94,162	95.6%
City of Encinitas	Power100	28,765	26,760	93.0%
City of Imperial Beach	PowerOn	10,849	10,397	95.8%
City of La Mesa	PowerOn	29,319	27,885	95.1%
City of San Diego	PowerOn	624,183	602,688	96.6%
County of San Diego	PowerOn	190,523	174,743	91.7%
National City	PowerOn	19,347	19,024	98.3%
Total		1,001,502	955,659	95.4%

Participation by Default Service Option



Residential vs Commercial Participation

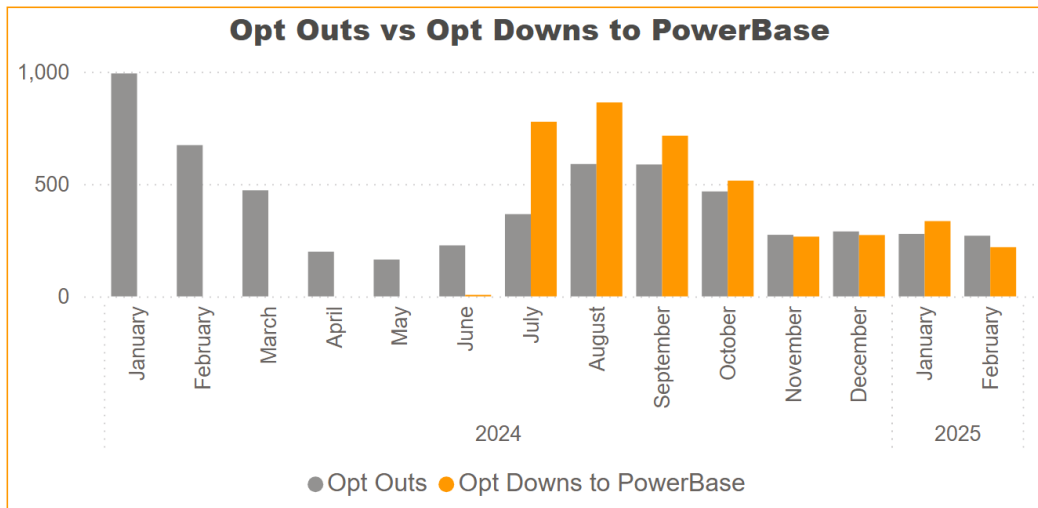


## Service Option

PowerBase		PowerOn		Power100		Power100 Green+	
Enrolled	3,682	Enrolled	917,755	Enrolled	34,221	Enrolled	1
Participation	0.4%	Participation	96.0%	Participation	3.6%	Participation	0.0%

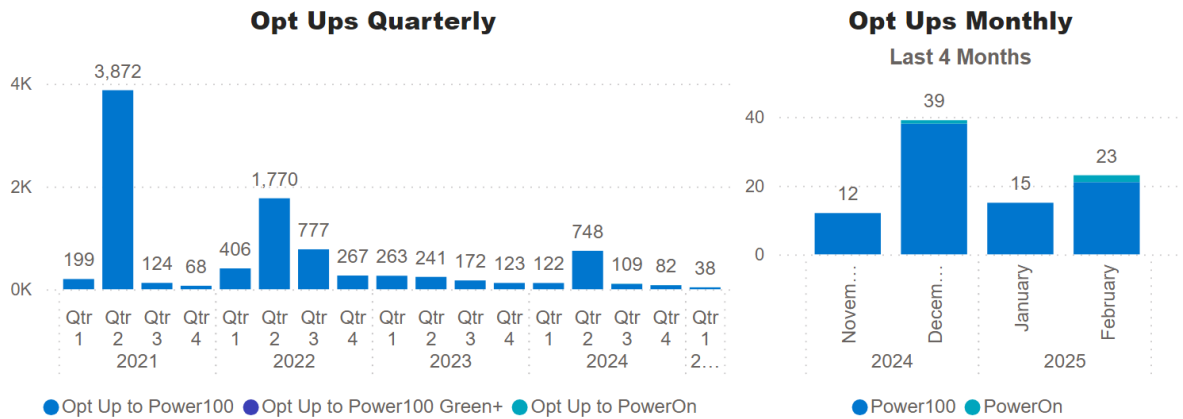
## Service Option Enrollment Summary

Jurisdiction	Service Option Default	Enrolled Accounts	Power Base Enrolled	Power Base %	PowerOn Enrolled	PowerOn %	Power 100 Enrolled	Power 100 %	Power100 Green+ Enrolled	Power100 Green+ %
City of Chula Vista	PowerOn	94,162	355	0.4%	92,901	98.7%	906	1.0%		
City of Encinitas	Power100	26,760	136	0.5%	427	1.6%	26,197	97.9%		
City of Imperial Beach	PowerOn	10,397	30	0.3%	10,287	98.9%	80	0.8%		
City of La Mesa	PowerOn	27,885	111	0.4%	27,508	98.6%	266	1.0%		
City of San Diego	PowerOn	602,688	1,914	0.3%	594,823	98.7%	5,950	1.0%	1	0.0%
County of San Diego	PowerOn	174,743	1,094	0.6%	172,859	98.9%	790	0.5%		
National City	PowerOn	19,024	42	0.2%	18,950	99.6%	32	0.2%		
<b>Total</b>		<b>955,659</b>	<b>3,682</b>	<b>0.4%</b>	<b>917,755</b>	<b>96.0%</b>	<b>34,221</b>	<b>3.6%</b>	<b>1</b>	<b>0.0%</b>



## Opt Up History

<b>Total Opt Ups</b>	<b>Opt Ups Current*</b>
9,381	8,088



### Opt Ups by Jurisdiction

Jurisdiction	2021	2022	2023	2024	2025-1	2025-2	Total
City of Chula Vista	710	175	61	49	2	3	1,000
City of Encinitas	18	1	1	3			23
City of Imperial Beach	60	29	11	6			106
City of La Mesa	155	120	19	12		1	307
City of National City			12	24			36
City of San Diego	3,316	2,895	488	340	11	16	7,066
County of San Diego	4		207	627	2	3	843
<b>Total</b>	<b>4,263</b>	<b>3,220</b>	<b>799</b>	<b>1,061</b>	<b>15</b>	<b>23</b>	<b>9,381</b>

### Opt Ups by Customer Class

Customer Class	2021	2022	2023	2024	2025-1	2025-2	Total
Commercial	4,256	296	232	701	2	7	5,494
Residential	7	2,924	567	360	13	16	3,887
<b>Total</b>	<b>4,263</b>	<b>3,220</b>	<b>799</b>	<b>1,061</b>	<b>15</b>	<b>23</b>	<b>9,381</b>

### Opt Ups by Method

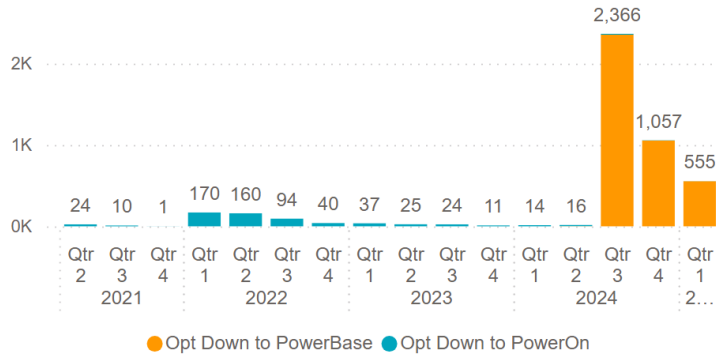
Opt Method	2021	2022	2023	2024	2025-1	2025-2	Total
CSR	4,232	1,372	301	817	5	9	6,736
IVR	4	85	84	42	1		216
Web	27	1,763	414	202	9	14	2,429
<b>Total</b>	<b>4,263</b>	<b>3,220</b>	<b>799</b>	<b>1,061</b>	<b>15</b>	<b>23</b>	<b>9,381</b>

\*Current indicates the account is open with SDG&E and this opt action is their latest opt action

## Opt Down History

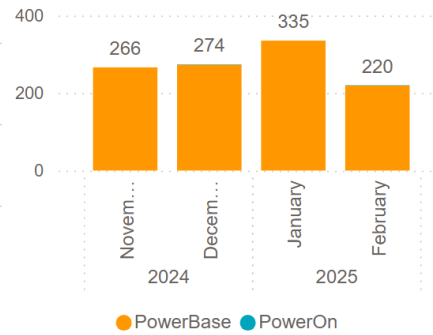
<b>Total Opt Downs</b> 4,604	<b>Opt Downs Current*</b> 4,159
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### Opt Downs Quarterly



### Opt Downs Monthly

Last 4 Months



### Opt Downs by Jurisdiction

Jurisdiction	2021	2022	2023	2024	2025-1	2025-2	Total
City of Chula Vista		2	4	286	79	15	386
City of Encinitas	35	429	74	150	13	9	710
City of Imperial Beach		1		31	1	3	36
City of La Mesa		4		106	9	4	123
City of National City				36	3	7	46
City of San Diego		28	13	1,792	155	124	2,112
County of San Diego			6	1,052	75	58	1,191
<b>Total</b>	<b>35</b>	<b>464</b>	<b>97</b>	<b>3,453</b>	<b>335</b>	<b>220</b>	<b>4,604</b>

### Opt Downs by Customer Class

Customer Class	2021	2022	2023	2024	2025-1	2025-2	Total
Commercial	34	23	9	508	27	8	609
Residential	1	441	88	2,945	308	212	3,995
<b>Total</b>	<b>35</b>	<b>464</b>	<b>97</b>	<b>3,453</b>	<b>335</b>	<b>220</b>	<b>4,604</b>

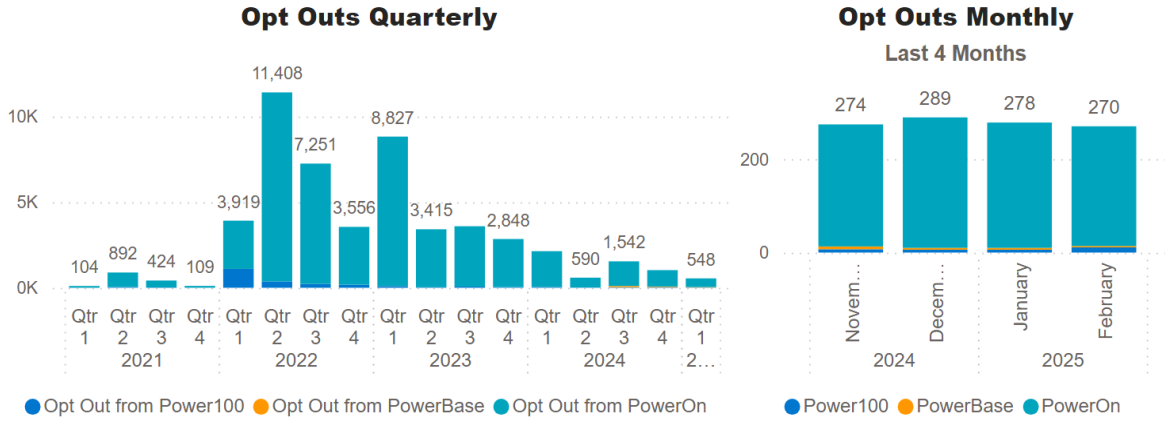
### Opt Downs by Method

Opt Method	2021	2022	2023	2024	2025-1	2025-2	Total
CSR	31	311	65	2,560	245	137	3,349
IVR	4	26	3	309	28	36	406
Web		127	29	584	62	47	849
<b>Total</b>	<b>35</b>	<b>464</b>	<b>97</b>	<b>3,453</b>	<b>335</b>	<b>220</b>	<b>4,604</b>

\*Current indicates the account is open with SDG&E and this opt action is their latest opt action

## Opt Out History

<b>Total Opt Outs</b> 52,193	<b>Opt Outs Current*</b> 45,336
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### Opt Outs by Jurisdiction

Jurisdiction	2021	2022	2023	2024	2025-1	2025-2	Total
City of Chula Vista	267	3,466	747	412	20	26	4,938
City of Encinitas	66	1,870	230	118	7	11	2,302
City of Imperial Beach	32	343	99	60	1	1	536
City of La Mesa	84	1,269	235	128	10	9	1,735
City of National City			285	75	4	7	371
City of San Diego	1,078	19,185	3,185	1,836	111	131	25,526
County of San Diego	2	1	13,902	2,670	125	85	16,785
<b>Total</b>	<b>1,529</b>	<b>26,134</b>	<b>18,683</b>	<b>5,299</b>	<b>278</b>	<b>270</b>	<b>52,193</b>

### Opt Outs by Customer Class

Customer Class	2021	2022	2023	2024	2025-1	2025-2	Total
Commercial	1,492	535	1,686	345	22	16	4,096
Residential	37	25,599	16,997	4,954	256	254	48,097
<b>Total</b>	<b>1,529</b>	<b>26,134</b>	<b>18,683</b>	<b>5,299</b>	<b>278</b>	<b>270</b>	<b>52,193</b>

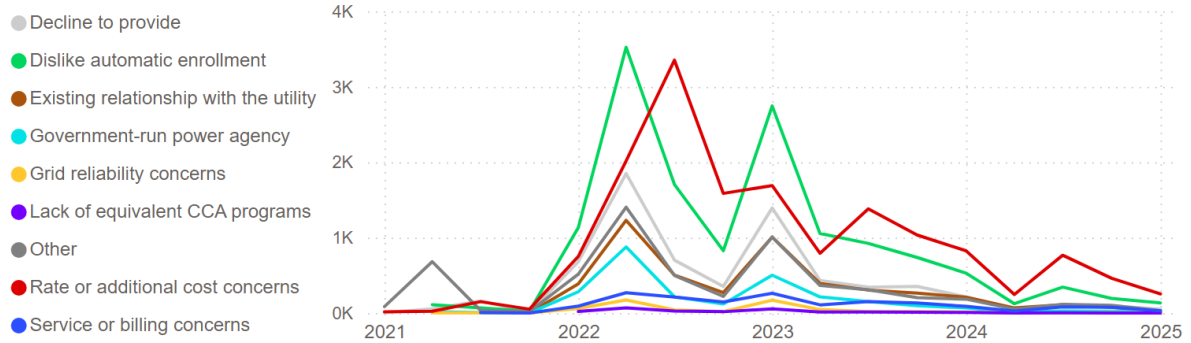
### Opt Outs by Method

Opt Method	2021	2022	2023	2024	2025-1	2025-2	Total
CSR	1,104	6,962	4,706	1,653	95	76	14,596
IVR	102	4,886	3,789	1,284	44	41	10,146
Web	323	14,286	10,188	2,362	139	153	27,451
<b>Total</b>	<b>1,529</b>	<b>26,134</b>	<b>18,683</b>	<b>5,299</b>	<b>278</b>	<b>270</b>	<b>52,193</b>

\*Current indicates the account is open with SDG&E and this opt action is their latest opt action

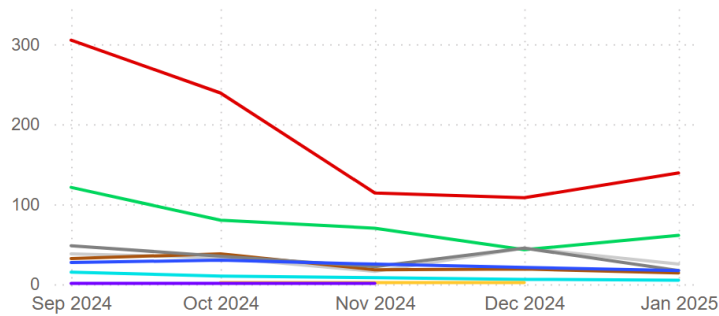
## Opt Out Reason Summary

Opt Outs by Reason Quarterly



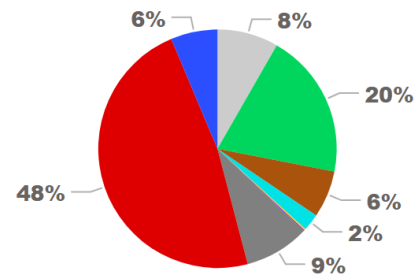
Opt Outs by Reason Monthly

Last 6 Calendar Months



Opt Out Reason Distribution

Last 6 Calendar Months

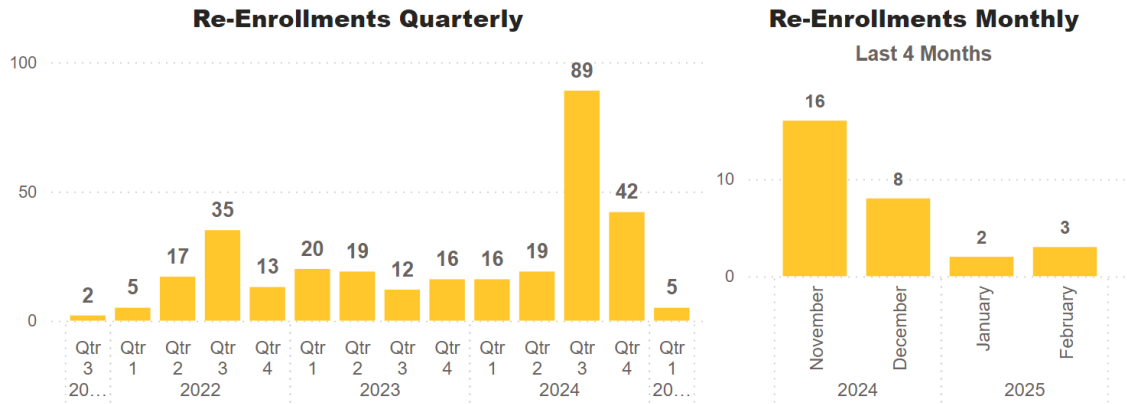


Opt Outs by Reason Table

Opt Out Reason	2021	2022	2023	2024	2025-1	2025-2	Total
Decline to provide	228	3,583	2,519	465	25	27	6,847
Dislike automatic enrollment	203	7,187	5,458	1,188	61	73	14,170
Existing relationship with the utility	2	2,389	1,968	462	14	11	4,846
Government-run power agency	24	1,491	961	129	5	17	2,627
Grid reliability concerns	7	293	252	20		1	573
Lack of equivalent CCA programs		131	90	12		1	234
Other	819	2,636	1,884	453	17	14	5,823
Rate or additional cost concerns	240	7,706	4,897	2,297	139	114	15,393
Service or billing concerns	6	718	654	273	17	12	1,680
<b>Total</b>	<b>1,529</b>	<b>26,134</b>	<b>18,683</b>	<b>5,299</b>	<b>278</b>	<b>270</b>	<b>52,193</b>

## Re-Enrollment Requests

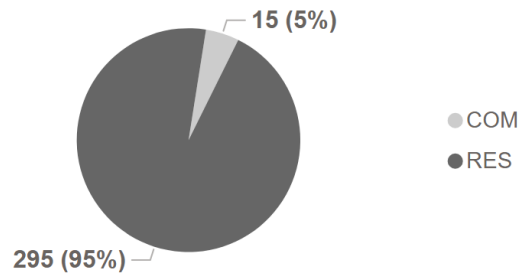
Excludes closed accounts



### Re-Enrollments by Jurisdiction

Jurisdiction	Accounts
City of Chula Vista	21
City of Encinitas	25
City of Imperial Beach	3
City of La Mesa	6
City of National City	1
City of San Diego	190
County of San Diego	64
<b>Total</b>	<b>310</b>

### Re-Enrollments Residential vs Commercial

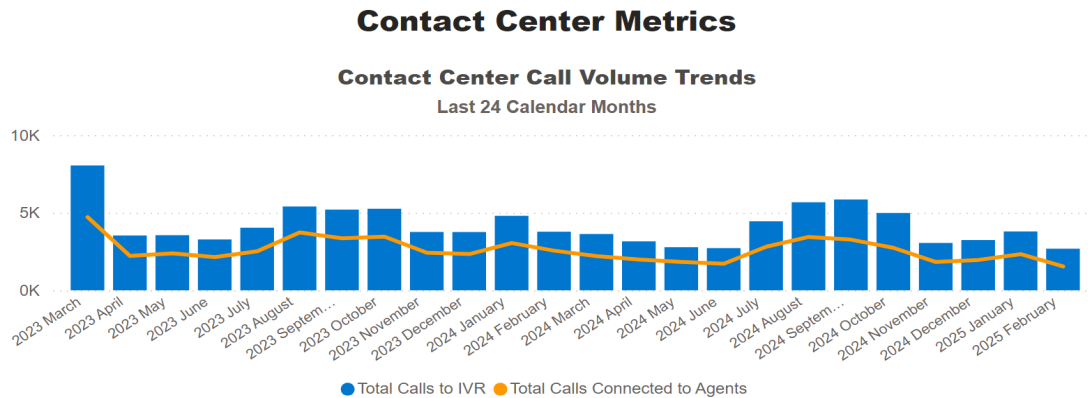




## D) Contact Center Metrics

As anticipated, call volumes between the month of January and through February 24, 2025, decreased by 29%, as a result of the crossover away from the holiday season where bills generally increase modestly due to holiday lights, cooking etc.

The chart below summarizes contact made by customers into the Contact Center broken down by month:

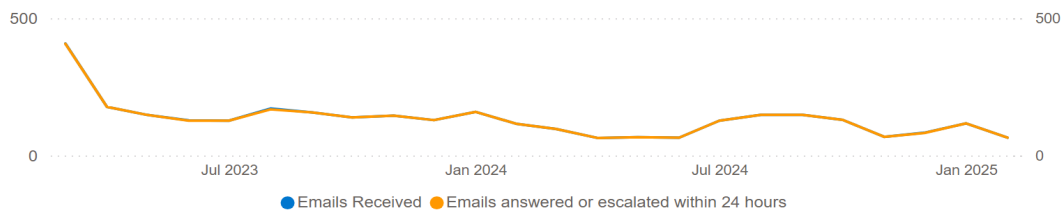


### Interactive Voice Response (IVR) and Service Level Agreement (SLA) Metrics

	2021	2022	2023	2024	2025-1	2025-2	Total
Total Calls to IVR	2,289	47,118	52,977	48,073	3,790	2,679	156,926
Total Calls Connected to Agents	1,401	30,174	34,173	29,332	2,328	1,540	98,948
Avg Seconds to Answer	20.00	11.50	6.75	18.08	8.00	18.00	13.66
Avg Call Duration (Minutes)	8.5	9.8	9.6	9.6	9.1	8.6	9.4
Calls Answered within 60 Seconds (75% SLA)	96.23%	95.50%	97.57%	91.74%	95.34%	89.38%	95.07%
Abandon Rate	0.57%	0.36%	0.19%	0.72%	0.43%	1.47%	0.47%

### Customer Service Email Volume Trends

Last 24 Calendar Months



### Customer Service Emails

	2021	2022	2023	2024	2025-1	2025-2	Total
Emails Received	272	2,894	2,116	1,271	117	65	6,735
Emails answered or escalated within 24 hours	257	2,821	2,107	1,270	117	65	6,637
Completion %	94%	96%	100%	100%	100%	100%	98%

San Diego Community Power anticipates the trend of customers calling into the Contact Center's Interactive Voice Response (IVR) system tree and being able to self-serve their opt actions using the recorded prompts as well as utilizing Community Power's website for processing opt actions will continue to account for over 65% of all instances. The remaining portion of customer calls are connected to Customer Service Representatives to answer additional questions, assist with account support, or process opt actions.

As of this latest reporting month, Community Power has 10 Dedicated Customer Service Representatives staffed at the Contact Center and 1 Supervisor. Robust Quality Assurance (QA) procedures are firmly in place to ensure that customers are getting a world-class customer experience when they contact Community Power.

**FISCAL IMPACT:**

N/A

**COMMITTEE REVIEW:**

N/A

**ATTACHMENTS:**

N/A



## SAN DIEGO COMMUNITY POWER Staff Report – Item 4

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**TO:** Community Advisory Committee

**FROM:** Jack Clark, Chief Operating Officer  
Laura Fernandez, Director of Regulatory and Legislative Affairs

**VIA:** Karin Burns, Chief Executive Officer

**SUBJECT:** Update on Regulatory and Legislative Affairs

**DATE:** March 13, 2025

---

### **RECOMMENDATION:**

Receive and file the update on regulatory and legislative affairs.

### **BACKGROUND:**

Staff will provide regular updates to the Community Advisory Committee regarding Community Power's regulatory and legislative engagement.

### **ANALYSIS AND DISCUSSION:**

#### **A) Regulatory Updates**

##### ***Provider of Last Resort***

On October 24, 2024, the California Public Utilities Commission (CPUC) issued a [Scoping Memo and Ruling in Phase 2](#) of the Provider of Last Resort (POLR) proceeding, which addresses matters related to the entity responsible for providing uninterrupted electric service in the event that a load serving entity (LSE) fails. Phase 2 will determine the requirements and process to enable a non-investor-owned utility (IOU) LSE, such as a community choice aggregator (CCA) like Community Power, to serve as the POLR. The Scoping Memo and Ruling outlined the issues and schedule for Phase 2 and asked a set of threshold questions, such as whether any non-IOU LSE is interested in and able to accept POLR responsibilities as well as foundational jurisdictional questions.

While no CCA expressed immediate interest in serving as POLR, Community Power worked with its trade association, CalCCA, to inform the framework development and help ensure it would be workable for a CCA to potentially serve as POLR in the future. On

January 10, 2025, CalCCA filed [opening comments](#) on the threshold questions, recommending:

- The Commission should move forward with establishing the framework for a non-Investor-Owned Utility (IOU) Load Serving Entity (LSE) Provider of Last Resort (POLR) service regardless of current interest;
- The Commission's regulatory authority over a non-IOU LSE POLR is limited to only the non-IOU LSE's POLR-specific services; and
- The Commission should facilitate cost recovery for the non-IOU POLR.

SDG&E also filed [opening comments](#), noting:

- It does not currently anticipate that it will seek to transfer the POLR role to a non-IOU LSE in the near-term;
- SDG&E is best situated to serve as the POLR in its distribution service territory at this time; and
- Any non-IOU POLR would need to be fully regulated by the CPUC.

On January 24, 2025, CalCCA filed [reply comments](#), which supported SDG&E's recommendation that the Commission issue a "Threshold Questions" Decision with findings framing a Designated POLR scheme to provide IOUs and non-IOU LSEs guidance if Designated POLR service is pursued in the future, but defer consideration of the more granular elements of the Designated POLR Framework until two LSEs submit a firm interest in the transfer of POLR service. CalCCA also urged the CPUC to reject arguments of PG&E, Cal Advocates, SDG&E, and SCE that the CPUC's expanded jurisdiction over a Designated POLR extends beyond the POLR-specific services, as well as reject several other party comments regarding expanded jurisdiction.

According to the schedule outlined in the Scoping Memo and Ruling, Community Power staff anticipates a CPUC Ruling on whether there is a need for Legal Briefs in Q1 2025 and a resolution on threshold issues in Q2 2025.

## ***Resource Adequacy***

As discussed in the December 2024 regulatory update to the Board of Directors ([see page 52 of staff report](#)), on November 4, 2024, the CPUC issued a Scoping Memo and Ruling for Track 3 in the resource adequacy (RA) proceeding. On January 17, 2025, [CalCCA filed several proposals](#) for improving the RA program, including:

- Allow LSEs to transact load obligations on an hourly basis under the Slice-of-Day framework to enable full optimization of RA resources and reduce costs for all LSEs, given hourly load obligation trading;
- Address co-located resources and RA needs, including allowing certain co-located generation to count for storage charging sufficiency requirements or RA requirements for on-site or off-site storage and reevaluating accounting methodologies to allow energy only co-located resources to count as RA; and

- Incorporate the local RA central procurement entity data request process into the existing RA filing process.

CPUC Energy Division hosted a workshop on Track 3 proposals on February 12, 2025, and Opening Comments on Track 3 proposals are due March 3, and replies are due March 17.

### ***Power Charge Indifference Adjustment***

On February 20, 2024, the CPUC voted to open a new order instituting rulemaking (OIR) on the Power Charge Indifference Adjustment (PCIA) and other matters related to the Energy Resource Recovery Account (ERRA) annual forecast and compliance proceedings, which is the venue that investor-owned utilities (IOU) evaluate recovery of energy procurement costs. The PCIA is a ratemaking element that enacts and ensures indifference to all customers, bundled and unbundled, to avoid cost shifts when load departs the incumbent utility to another load serving entity such as a CCA. Setting the PCIA requires determining the market value of the IOU's portfolio of resources it procured on behalf of departed customers, which relies on Market Price Benchmarks (MPB).

The OIR aims to:

- Consider improvements to existing ERRA and PCIA rules and processes;
- Identify ways to mitigate rate volatility;
- Ensure indifference between bundled and departed customers;
- Provide policy guidance for forecast ratemaking proceedings.

It will address these issues in two tracks. Track One is focused on possible adjustments to the MPB with a goal of initially addressing MPB-related issues by May 2025 so that the Energy Division can provide revised MPB inputs in time for the October ERRA Updates (for use in 2026 rates). Track 2 will consider additional revisions to ERRA and PCIA rules and processes, including the need for ERRA-specific implementation guidance for resource adequacy program changes, changes to Bundled Procurement Plan directions, processes, and rules, and additional guidance for vintaging resources.

### ***Disconnections***

On January 24, 2025, three parties filed comments on the Workshop on the Amended Phase 2 Scoping Ruling that took place in December 2024. CalCCA did not see a need to file. Filed comments are summarized below and details regarding previous developments can be found in Item 19 of the [January 2025 Board of Directors agenda packet](#).

### Utility Consumer Action Network (“UCAN”)

- Argues the IOUs’ representation at the workshop of the relationship between disconnection and arrearages was misleading.
- Identifies errors in the IOUs’ reasoning and their general lack of data to support certain conclusions (e.g., the volume of customers changing the name of account holder to avoid paying arrearages).
- Argues that the Southern California Edison (SCE) example the IOUs use to say the National Weather Service Heat Risk Index should not be used is misleading. The Heat Risk Index combines temperature and humidity to determine risk rather than just temperature. The SCE example that the Heat Risk Index would have protected 3% more customers than status-quo extreme weather disconnection prohibition policy is conveniently the maximum overlap, not the average across the state.

### The Utility Reform Network (“TURN”)

- TURN argues for public participation hearings for considerations on how to implement SB 1142 to hear from customers about their actual experiences with payments, IOUs, disconnections, and cost of living.

### SDG&E

- SDG&E disagrees with UCAN’s comparison of IOUs and Publicly Owned Utilities (POUs) at the workshop, stating it’s not a like-for-like comparison, and cites differences such as the IOUs’ Public Purpose Program charge, Renewables Portfolio Standard requirements, and the wildfire fund.

On January 31, 2025, nine parties filed reply comments on the workshop comments *and* the amended scoping ruling itself. CalCCA did not see a need to file. Key comments are summarized below.

### Electric IOUs’ ([Pacific Gas and Electric](#), [SCE](#), and [SDG&E](#))

- Generally reiterated the same positions as those expressed in their opening comments (see Item 8 of the [December 2024 Board of Directors agenda packet](#) for more details).

### Public Advocates Office (a.k.a. CalAdvocates)

- Argues that the CPUC should maintain current disconnection caps while studying arrearages, require IOUs to provide more data on disconnections and arrearages, enforce SB 1142’s reconnection timelines (24 hours to one business day) without

IOU exemptions, and consider lowering the temperature threshold for disconnection protections instead of adopting TURN's heat index proposal.

#### UCAN

- Refutes IOUs' claims that disconnection caps drive arrearages, argues that utility rate increases are the primary cause, supports extending consumer protections, and states that IOUs' should guarantee basic utility service to all customers regardless of their ability to pay.

#### TURN, Center for Accessible Technology, and National Consumer Law Center

- Advocate for public participation hearings on SB 1142 implementation, standardized 24-month payment plans for all utilities, a cap on reconnection charges based on income level, and the adoption of the National Weather Service's Heat Risk Index for extreme weather disconnection protections

#### ***Renewable Customer Generation Programs for Priority Communities***

On February 24, Community Power submitted Opening Comments in response to the California Public Utilities Commission's [Rulemaking on Customer-Generated Renewables Programs for Priority Communities](#). SDCP requested party status in the proceeding and emphasized its commitment to ensuring equitable access to renewable energy for disadvantaged communities across its service area. SDCP's comments support the extension of the Solar on Multifamily Affordable Housing program (SOMAH), stress the importance of maintaining robust consumer protections and alignment with new net billing tariffs to preserve customer value for the Disadvantaged Communities-Single Family Solar Homes (DAC-SASH) program, and advocate for modernizing the Renewable Energy Self-Generation Bill Credit Transfer (RES-BCT) program to better serve community-based organizations, local governments, and tribes. Community Power advocates for modernizing RES-BCT to better serve community-based organizations, local governments, and tribes, thereby advancing the State's climate equity goals. Reply comments are due on March 11 and the Commission is expected to issue the final scope of the proceeding by mid-May.

#### ***Smart Meter Decision Petition for Modification Requesting SDG&E to Continue to Provide Real-Time Data to Customers***

On February 24, Community Power, Clean Energy Alliance (CEA), and Mission:Data jointly filed a [Petition for Modification](#) of a Commission decision to clarify that SDG&E must continue to provide its distribution customers with real-time (or near real-time) energy usage data access to SDG&E's Advanced Metering Infrastructure. The previous decision, which approved SDG&E's discontinuation of funding for ZigBee-based connectivity in its smart meters, is now being challenged because it fails to ensure that

customers receive the real-time (or near real-time) energy usage data access while SDG&E transitions from Smart Meter 1.0 devices to Smart Meter 2.0 devices. Responses to the Petition are due on March 21.

## **B) State Legislative Activities Update**

### ***Sacramento Lobby Day***

Community Power staff attended the California Community Choice Association's annual Sacramento Lobby Day on January 29<sup>th</sup>. The day is an opportunity for Community Power to join with CCA colleagues from around the state and share updates with elected officials and educate policymakers in Sacramento about key issues that impact Community Power and its ratepayers. Community Power staff met with:

- Assemblymember Sharp-Collins
- Assemblymember Chris Ward
- Assemblymember Tasha Boerner
- Senator Akilah Weber Pierson
- Chief of Staff for Assemblymember David Alvarez
- Policy Analyst for Senator Catherine Blakespear

During the meetings, Community Power staff provided an update on our procurement progress, the success of the Solar Battery Savings program, the pending launch of the San Diego Regional Energy Network, and recent actions that the Community Power Board took in 2024 to reduce costs and address affordability. SD Community Power staff also discussed the importance of local control when it comes to setting rates, developing customer programs, and when conducting power procurement. Staff also discussed the importance of local energy efficiency programs, and advanced support for funding the Distributed Electricity Backup Assets (DEBA) program at the California Energy Commission (CEC). These issues are outlined in more detail in a legislative handout that is attached to this report.

### ***Governor's January Budget Includes Funding Proposal Community Power Advocates for***

As outlined in item 5 of the staff report for the January 16 CAC meeting, Community Power led a group of seven other CCAs in drafting and submitting a letter in December to the state's Director of the Department of Finance (DOF) that advocated for funding for the CEC's DEBA. The DOF leads in putting together the Governor's annual budget proposals. DEBA was created in 2022 as part of the state's electric Strategic Reliability Reserve to fund clean distributed energy assets that can help with load reduction and in emergency grid scenarios. If funded, DEBA could be a state-level funding avenue that could be pursued for programs like Solar Battery Savings.



There is an update on the status of the funding. The Governor's [January budget proposal](#), as reflected in [SB 65 \(Wiener\)](#) and [AB 227 \(Gabriel\)](#) - identical budget bills – includes \$180 million for DEBA, plus another \$20 million for state administrative costs. This aligns with Community Power's advocacy. Community Power issued a second CCA coalition letter to officially support the Governor's proposal. The Legislature has until June 15 to adopt the state budget, inclusive of the proposed DEBA funding. The updated coalition letter is attached.

### ***Bill Introduction Deadline***

February 21 was the last day legislators could introduce new bills in 2025. Over 2,300 new bills were introduced. Community Power staff are currently reviewing around 150 bills that relate to energy procurement, energy efficiency, customer programs, rate design, affordability, general government issues, and more.

### **C) Federal Activities Update**

Community Power staff continues to monitor Congressional activity as it relates to potential changes to important tax provisions that support Community Power's ability to provide competitive and affordable rates. The tax provisions include the Investment Tax Credit, the Production Tax Credit, the Energy Efficient Home Improvement Credit, the Residential Clean Energy tax credit, and the authority of Community Power to issue tax-exempt revenue bonds. Community Power previously issued a letter on these matters to the San Diego congressional delegation. Seven letters were sent, each identical in their content and addresses to the five Congressmembers representing San Diego and the state's two U.S. Senators. One letter is included as an attachment.

### **FISCAL IMPACT:**

N/A

### **COMMITTEE REVIEW:**

N/A

### **ATTACHMENTS:**

- A: SD Community Power Congressional Letter re Tax Credits
- B: SD Community Power State Legislative Letter re DEBA
- C: State Legislative Leave Behind

# ITEM 4

# ATTACHMENT A



February 11, 2024

The Honorable Jesse Gabriel  
Chair, Assembly Budget Committee  
1021 O St, Room 8230  
Sacramento, CA 95814

The Honorable Scott Wiener  
Chair, Senate Budget & Fiscal Review Committee  
1021 O St, Room 8620  
Sacramento, CA 95814

**Subject:** Support Funding the California Energy Commission's (CEC) Distributed Electricity Backup Assets (DEBA) Program in The Governor's 2025-26 Budget

Dear Assemblymember Gabriel and Senator Wiener,

We support the inclusion of \$180 million dollars for the Distributed Electricity Backup Assets (DEBA) Program in the Governor's Budget and reflected in Item 3360-101-3228 in SB 65 (Wiener) and AB 227 (Gabriel). We believe this is a crucial step towards supporting ratepayer affordability in California.

Investments in DEBA are more important than ever due to rising electricity costs and the increasing threat of extreme weather events. According to the CPUC's Public Advocates Office, bundled electricity rates have increased between 82% to 110% in the last decade, placing a growing burden on households. At the same time, climate change is causing more frequent and intense weather events that can strain our power grid.

DEBA can help address these challenges by supporting the acquisition of additional clean customer resources that can be enrolled in virtual power plants (VPPs). California's Community Choice Aggregators are at the forefront of building VPPs, which rely on aggregated customer resources – like batteries and thermostats – that are critical to achieving the state's clean energy goals, reducing costs for ratepayers, supporting grid reliability & resilience, and advancing environmental justice through accessible clean energy. By enabling customers to participate in automated dispatch, VPPs can collectively provide capacity through demand reduction at peak hours when energy is most expensive, thereby benefiting all customers.

Investing in DEBA is an investment in a more reliable and affordable energy future for all Californians and we thank you for your commitment to this funding. If you have any questions, please contact Amy Costa, at [amy@fullmoonstrategies.com](mailto:amy@fullmoonstrategies.com).

Sincerely,



Patrick Welch  
Senior Legislative Manager  
San Diego Community Power



Mitch Sears  
Chief Executive Officer  
Valley Clean Energy



Marc Hershman  
Director of Government Affairs  
Peninsula Clean Energy



Bena Chang  
Director of Government & Legislative Affairs  
Silicon Valley Clean Energy



Vincent Wiraatmadja  
Senior Legislative Manager  
MCE



Adam Jorge  
Senior Decarbonization Policy Manager  
Sonoma Clean Power



Greg Wade  
Chief Executive Officer  
Clean Energy Alliance



Scott Green  
Senior Gov Affairs Manager  
San Jose Clean Energy

CC: Senator Benjamin Allen, Chair, Budget subcommittee 2  
Assemblymember Steve Bennett, Chair, Budget subcommittee 4  
Joe Stephenshaw, Department of Finance  
Chase Hopkins, Office of Assembly Speaker Robert Rivas  
Kip Lipper, Office of Senate pro Tempore Mike McGuire

# ITEM 4

## ATTACHMENT B



January 22, 2025

The Honorable Alex Padilla  
United States Senator  
331 Hart Senate Office Building  
Washington, DC 20510

**Subject:** Protecting Electricity Tax Credits to Benefit San Diego Ratepayers, Regional Economic Development, and Encourage Local Electricity Generation and Storage

Dear Senator Padilla,

San Diego Community Power is the state's second largest community choice aggregator, providing clean, affordable, and reliable electric generation service and customer programs to over 955,000 customer accounts. It was founded to develop a wide range of renewable and energy storage resources, energy efficiency programs, foster regional economic benefits, and promote electric rate stability. SD Community Power is governed by a joint board of elected representatives from the cities of San Diego, La Mesa, Encinitas, Chula Vista, Imperial Beach, National City, and the County of San Diego.

As the 119<sup>th</sup> Congress works on energy policies, we want to highlight the role that key Inflation Reduction Act (IRA) tax provisions play in maintaining electric reliability and affordability – and promoting regional economic development – in the San Diego region. We urge you to work with your colleagues to protect the ratepayer benefits of the Investment Tax Credit (ITC), the Production Tax Credit (PTC), the Home Energy Efficiency Improvement Credit (HEEIC), and the Residential Clean Energy Credit (RCEC). We also ask that you prevent any retroactive changes to current energy tax credits to honor existing financial commitments and avoid unnecessary shocks to energy markets.

SD Community Power signed eight power purchase agreements (PPAs) in 2024 that presume ITC or PTC benefits. Overall, we are working to bring 1.6 gigawatts (GWs) of renewable energy generation and 1 GW of energy storage online through 2028, enough to power 1.2 million homes. The projects are important for affordability and are important drivers of regional economic development; they have helped create over 2,800 well-paying construction jobs through project-labor agreements and more than 50 permanent jobs.

There are many factors that impact the pricing of these projects, such as high interest rates, inflation, supply chain problems, and electric transmission constraints, all of which have pushed PPA prices up, raising costs for ratepayers. The core provisions of the ITC and PTC, including the prevailing wage incentives, have counteracted these upward cost

pressures, helping SD Community Power invest in reliable, local sources of clean electricity at competitive prices. The energy community and domestic content incentives have also had material and positive impacts on pricing of certain projects.

SD Community Power's Board annually sets the unbundled, retail generation rates for our ratepayers. Last year, due to lower wholesale market prices, the Board was able to reduce rates by an average of 18%, creating savings for San Diego ratepayers. Moving forward, many of our generation and storage projects are expected to come online between now and 2027. Once operational, they will bring increased stability to SD Community Power rates because the PPAs have fixed prices that reduce exposure to wholesale costs, which fluctuate. Looking into the future, SD Community Power expects to have a continued need to procure additional electricity generation and storage projects, and the ITC and PTC will continue to have a key role in keeping costs down.

SD Community Power is also in the process of launching several customer programs to help maintain electric reliability, enhance customer resiliency, and promote ratepayer affordability. SD Community Power's Solar Battery Savings program provides incentives to ratepayers that can be combined with the RCEC to make it affordable to install batteries in homes, allowing ratepayers to better control their peak energy costs. Batteries from the program can be enrolled in a virtual power plant (VPP), which is also capable of aggregating the electric load from other home appliances, like electric heat pumps, which are made more affordable by the HEEIC. These two consumer facing tax credits are critical to maintaining affordability and enhancing SD Community Power's local electricity resource development efforts to maintain electric reliability.

Thank you for considering our input. Please don't hesitate to reach out if there is anything SD Community Power can do to support your efforts to maintain key tax credits that benefit ratepayers.

Sincerely,

A handwritten signature in black ink, appearing to read "Karin Burns". The signature is fluid and cursive, with the first name "Karin" and last name "Burns" clearly distinguishable.

Karin Burns  
Chief Executive Officer  
San Diego Community Power

# ITEM 4

# ATTACHMENT C



# ADVANCING LOCAL, CUSTOMER SOLUTIONS FOR ELECTRIC AFFORDABILITY AND RELIABILITY IN THE SAN DIEGO REGION

**San Diego Community Power** is the second-largest community choice aggregator in California, serving nearly 1 million customer accounts with reliable, competitively-priced clean energy generation and energy efficiency programs. Founded in 2019 with the goal of achieving 100% clean energy by 2035, Community Power is developing a diverse portfolio of renewable energy resources and energy storage solutions while working to maintain long-term electric rate stability for its customers.

## Lowering Rates & Offering Customers Electricity Choice

Community Power's Board of Directors sets the generation rates and approves financial transactions for renewable and energy storage projects. In 2024, the Board of Directors:

- Lowered residential rates on average by 18% in response to market conditions
- Created a new rate offering, PowerBase, the most competitively priced rate available
- Approved a \$1 billion, 30-year Clean Energy Project Revenue bond issued by the California Community Choice Financing Authority, expected to save Community Power ratepayers around \$6.8 million annually

**New**

### Power100 Green+

PowerOn rate + \$0.02 per kWh



Carbon-Free and  
Green-e® Certified

### Power100

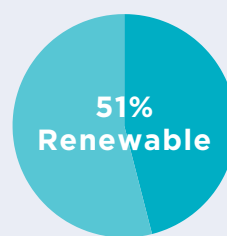
PowerOn rate + \$0.01 per kWh



Carbon-Free

### PowerOn

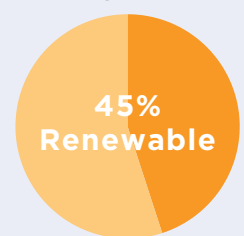
\$0.19 per kWh\*\*



**New**

### PowerBase

\$0.17 per kWh\*\*



## San Diego Regional Energy Network

In 2024, Community Power and the County of San Diego secured approval from the California Public Utilities Commission to form the San Diego Regional Energy Network (SDREN), which will offer 10 energy efficiency programs focused on achieving energy savings, reducing emissions, enhancing grid reliability and educating customers on how to reduce energy usage. In the first four years, the programs are projected to reduce electric and natural gas consumption equivalent to the energy use of 1,700 homes, result in millions of dollars of ratepayer savings and reduce peak demand.

**“Equitably advancing energy efficiency is foundational to the transition to a clean energy future.”**

**- California Energy Commission  
(2023 Integrated Energy Policy  
Report, pg. 13)**

## Procuring Renewable Energy & Storage

In November 2024, Community Power celebrated the dedication of Arevon’s Vikings Energy Farm in Imperial County, marking Community Power’s first large-scale, local renewable energy project.

Community Power has entered into a total of 13 power purchase agreements that are expected to come online between 2024 and 2027. These agreements will help stabilize energy rates for Community Power customers by locking in fixed prices, which will protect against fluctuations in the often volatile wholesale energy market.

### Total Power Procurement Contracts

1.6 GW

of new renewable generation projects

+

1 GW





of energy storage projects

=

2.6 GW

of total projects online by 2027

That’s enough to power nearly **1.2 MILLION** homes.

PROJECT STATUS	ONLINE TODAY	UNDER DEVELOPMENT
 SOLAR	212 MW	1,167 MW
 WIND	50 MW	150 MW
 BATTERY	154 MW	1,748 MW
 LONG DURATION STORAGE	0 MW	60 MW

### Local Workforce Impact

Through the use of project labor agreements and union workers, the local workforce is supported by creating:

CONSTRUCTION JOBS

2,800+

PERMANENT JOBS

50+

## Launching a Successful Solar Battery Savings Program

Community Power launched the Solar Battery Savings Program in July 2024. Over 1,600 customers were approved to install over 2,200 batteries in their homes, with nearly 40% of funding going to customers in communities of concern and CARE/FERA customers. The program is expected to result in 7.4 megawatts (MWs) of controllable, local capacity to help participating customers reduce their peak energy costs and support the local grid. This creates cost savings for all Community Power customers by minimizing the need to buy expensive peak load resources and lowering our resource adequacy obligations.

### Call to Action

#### Preserve local autonomy

Maintain local independence for rate setting, power procurement, and customer program design and implementation.

#### Protect funding for local energy efficiency programs

Safeguard programs that promote energy savings, reduce emissions, ensure grid reliability and advance equity.

#### Fund the California Energy Commission’s Distributed Electricity Backup Assets (DEBA) Program

Support local virtual power plants that rely on aggregated customer resources – like batteries from Community Power’s Solar Battery Savings program – critical to achieving state clean energy goals, reducing costs for ratepayers, supporting grid reliability and resilience and advancing environmental justice through accessible clean energy.

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## SAN DIEGO COMMUNITY POWER Staff Report – Item 5

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**TO:** Community Advisory Committee

**FROM:** Jack Clark, Chief Operating Officer  
Colin Santulli, Director of Programs

**VIA:** Karin Burns, Chief Executive Officer

**SUBJECT:** Update on Programs

**DATE:** March 13, 2025

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### **RECOMMENDATION:**

Receive and file update on customer energy programs.

### **BACKGROUND:**

Staff will provide regular updates to the Community Advisory Committee (“CAC”) regarding the following Community Power customer energy programs: Commercial Programs, Residential Programs, Flexible Load Programs, Solar and Energy Storage Programs, and San Diego Regional Energy Network.

### **ANALYSIS AND DISCUSSION:**

Updates on customer energy programs are detailed below.

#### **Commercial Programs**

##### ***Commercial Application Assistance Pilot Project***

**Status:** Over the last six months, Staff have engaged 18 key account customers through this pilot to introduce them to programs that provide energy efficiency and cost savings. Community Power hired TRC Solutions, Inc. to assist with the implementation of this pilot. On January 31, 2025, this pilot project was closed to outreach and new customers. Existing work with customers enrolled prior to January 31 will continue over the next couple of months until completion.

**Next Steps:** TRC will prepare a final report on the success, challenges, and opportunities of the pilot in Q2 CY 2025. Staff will support our Key Account Services Manager in evaluating the potential scaling of the pilot into a full-time service offering.

### ***Efficient Refrigeration Pilot Project***

**Status:** Staff launched the Efficient Refrigeration pilot program in late February 2025. Participating corner stores can receive up to two energy-efficient refrigerators and freezers and an American Society of Heating, Refrigerating, and Air-Conditioning Engineers (“ASHRAE”) Level 1 energy audit at no cost. The pilot expects to serve 24 corner stores throughout Community Power’s service territory. Community Power has contracted with Precision NRG to provide refrigeration equipment supplier services and TRC, Inc. to conduct energy audits at stores.

**Next Steps:** Staff will continue to conduct outreach to enroll stores in the pilot.

### ***FLEXmarket Pilot Project***

**Status:** On July 27, 2023, Community Power and Calpine Energy Solutions, LLC (“Calpine”) amended its contract allowing Calpine and its partner, Recurve Analytics (“Recurve”), to develop and launch a Summer Peak Load Reduction Pilot (“Pilot”). The intent of the Pilot was to test out new approaches for meeting summer peak load utilizing Recurve’s FLEXmarket approach (measured, pay-for-performance savings) and to evaluate Pilot design and scalability for future summer and year-round peak load reduction programs. The Pilot accepted projects through November 30, 2023, and was followed by a 12-month evaluation period through November 30, 2024. Upon staff review of the final program report, which was limited to a single project, it was found the Pilot did not deliver the results staff anticipated.

Staff intended to adjust the Pilot’s scope of work and execute a no-cost contract extension through April 2025 (Calpine’s contract end date) to further inform the anticipated SDREN program of similar design. However, due to timing and limited data provided through the Pilot, it was determined an extension of this Pilot would not provide timely or accurate data to inform the anticipated SDREN program.

**Next Steps:** Community Power will not execute a contract amendment with Calpine for services related to the Pilot. Community Power staff will continue plans to make the SDREN commercial program focused on small to medium sized commercial customers available by the end of 2025.

## **Residential Programs**

### ***California Energy Commission (“CEC”) Equitable Building Decarbonization Direct Install (“EBD DI”) Program***

**Status:** At the end of December 2024, the CEC executed contracts with the three program administrators (“PA”), including the County of LA, the PA for the southern region. The County of LA and its implementer, ICF, are now meeting individually with partners of the Southern California coalition to finalize budgets and scopes of work. Staff met with ICF at the end of January 2025 to kick off contract negotiations. Community Power proposes to work with community-based organizations, via the newly launched Power Network, in our region to help identify homes that can receive no-cost, direct installed decarbonization measures.

Next Steps: Staff anticipates seeking Board approval of a contract with the County of LA at the April Boarding meeting.

## **Flexible Load Programs**

### ***Smart Home Flex Pilot Project***

Status: Staff continues to work with Virtual Peaker on the implementation of the Smart Home Flex Pilot Project (“Pilot”) which will test out Community Power’s Distributed Energy Resources Management System (“DERMS”). The Pilot was launched on January 29, 2025, for customers with existing smart thermostats installed in their home. Customers that are approved and enrolled in the Pilot are eligible to receive a \$50 enrollment incentive. The Pilot aims to enroll 2,000 existing smart thermostats from Ecobee and Google Nest to test the capabilities of the DERMS, validate the value stream, and assess customer satisfaction. As of February 21, 2025, staff have received over 1,500 applications and approved over 1,200 devices, indicating great interest in the Pilot.

Starting Summer 2025, Community Power will initiate “Smart Flex Events” – times when energy demand and grid stress are anticipated to be high. During a Smart Flex Event, customers will receive a notification and the temperature settings on their smart thermostat will be automatically adjusted to reduce energy usage during the Smart Flex Event.

Next Steps: Staff is processing applications and will continue to work with Virtual Peaker to prepare for the Smart Flex Events. Additionally, Staff is working to add electric heat pump water heaters with built-in smart capability that are installed through the TECH Clean CA program to the Pilot. More information on water heaters will be provided prior to the addition of them into the Pilot.

### ***EV Flex Connect Pilot Project (formerly Managed Charging Pilot Project)***

Status: Staff launched EV Flex Connect, the residential managed charging/V1G Pilot Project (“Pilot”), on February 10, 2025. Staff is continuing to work with Optiwatt on the implementation of this Pilot. There will be 1,000 participants enrolled over the course of the two-year Pilot. The optimized charging schedules created for Pilot participants will automatically direct their electric vehicles to charge when energy is cheaper, reducing strain on the electrical grid during peak demand periods and lowering their electricity bills absent participation. EV Flex Connect offers an enrollment incentive of \$50 and a monthly participation incentive of \$5.

Next Steps: Staff will continue working with Optiwatt on the implementation of EV Flex Connect, focusing on participant enrollment in the first month of the Pilot.

## **Solar and Energy Storage Programs**

### ***Disadvantaged Communities–Single-Family Affordable Solar Homes (“DAC-SASH”) Readiness Pilot Project***

Status: GRID Alternatives (“GRID”) has been working to process eligible homes through the DAC-SASH Pilot Project (“Pilot”). While GRID has identified 29 potential projects, several projects have dropped out due to building code issues that are too difficult or

expensive to correct, electrical usage too low to meet DAC-SASH minimum system requirements, and/or lack of responsiveness/loss of contact. Ten of the identified projects have moved into the contracting or implementation phase. Based on the opportunity to complete repair work for as many homes as possible, Staff have decided to extend the Pilot deadline to June 30, 2025.

**Next Steps:** Staff will continue to work with GRID to ensure completion of roof repair/replacement before June 30, 2025. Once the Pilot is complete, GRID will work on a Pilot report identifying successes, challenges, and opportunities. Based on the findings of the Pilot, staff intends to collaborate with GRID to propose to the state modifications to the DAC-SASH program (e.g., expanding eligible expenses to include roof repair).

### ***Net Energy Metering (“NEM”) and Net Billing Tariff (“NBT”)***

**Status and Next Steps:** Please refer to Item 4 of the February 2024 CAC staff report for the most recent update on this program.

### ***Solar Battery Savings (“SBS”) Program Pilot***

**Status and Next Steps:** Please refer to Item 8 of the January 2025 CAC staff report for the most recent update on this program.

### ***Solar Advantage Program (previously DAC-GT)***

**Status:** Community Power issued its initial Solar Advantage Program (formerly DAC-GT) and Community Solar Green Tariff (“CSGT”) RFO on August 25, 2023, soliciting bids for projects sized 500 kW to 20 MW for Solar Advantage and up to 3 MW (no minimum) for CSGT. Staff received ten offers from two developers, four of which were CSGT eligible.

As a result of the Green Access Program (“GAP”) Proceeding, these four offers could not proceed under the modified Solar Advantage program. Subsequently, the Commission's June 2024 decision (D.24-05-065) moved all unprocured CSGT capacity to the modified Solar Advantage Program. Four offers fell below the 500-kW threshold and couldn't proceed. The remaining two met cost containment requirements in Resolution E-4999 and satisfied all eligibility criteria.

At the January 2025 Board meeting, Community Power's Board approved a Power Purchase Agreement (“PPA”) with Luminia CA DevCo 4, LLC, for 1.7 MW of rooftop and carport canopy photovoltaic (“PV”) generation located at retail center in Chula Vista. This first Solar Advantage Program project will provide 100% renewable energy and 20% bill reductions to approximately 750 residential customers over a 20-year term once operational. Community benefits include over \$1.75 MM in property improvements, \$1 MM in local labor wages during construction, commitments to use local labor and prevailing wages, and developer coordination with Chula Vista for community outreach and educational initiatives. Staff will file an Executed PPA Advice Letter for the Luminia project to the California Public Utilities Commission (“CPUC”) for approval by February 25, 2025, compliant with CPUC guidelines.

Due to negotiation delays, Community Power is unable to execute a PPA for one of the eligible offers within the 180-day deadline set forth in Resolution E-5246; negotiations are ongoing to finalize a PPA associated with this eligible offer.

Next Steps: Staff will track project construction and commissioning of the Luminia project over the next 30 months. Eligible customers will be auto enrolled and receive program benefits in Q3 2027 after the “Guaranteed Commercial Operation Date” on June 30, 2027.

Consistent with direction provided in Resolution E-5246, Community Power is concurrently submitting a request for extension to submit a final PPA associated with this eligible offer.

Staff also will release the second Request for Offers (“RFO”) for Solar Advantage Program resources on March 14, 2025. Subsequential RFOs will be released until SD Community Power’s MW allocation for the Solar Advantage Program (20.16 MW total) is fulfilled.

### **San Diego Regional Energy Network (“SDREN”)**

#### ***SDREN***

Status: Staff have continued activities required for the successful launch of SDREN programs. In December 2024, Staff developed a phased schedule to release solicitations for program implementers. The Phase 1 solicitations (administrative, regulatory, and reporting support and cross-cutting sector programs) were released on February 4, 2025, questions were due on February 11, 2025, and responses to questions were posted on Community Power’s solicitation webpage on February 19, 2025. The Phase 1 solicitations are planned to close on March 25, 2025.

Next Steps: Staff anticipate releasing the Phase 2 solicitations (residential and public sector programs) in March 2025 and the Phase 3 solicitation (commercial sector programs) in May 2025.

#### **FISCAL IMPACT:**

N/A

#### **COMMITTEE REVIEW:**

N/A

#### **ATTACHMENTS:**

N/A



## SAN DIEGO COMMUNITY POWER Staff Report – Item 6

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**TO:** Community Advisory Committee

**FROM:** Byron Vosburg, Chief Commercial Officer

**VIA:** Karin Burns, Chief Executive Officer

**SUBJECT:** Update on Power Services

**DATE:** March 13, 2025

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### **RECOMMENDATION:**

Recommendation to receive and file update on Power Services.

### **BACKGROUND:**

Staff provides the updates below to the Board of Directors regarding SDCP's power energy procurement activities.

### **ANALYSIS AND DISCUSSION:**

#### Power Services Staffing

Building out a team of experienced, knowledgeable energy professionals has long been a top priority and allows SDCP not only to solicit, negotiate, and administer contracts for energy supply effectively, but also to monitor market activity, manage risk, bring in-house several activities that have historically been completed by consultants, and to dedicate additional resources to local and distributed energy procurement and development efforts. The SDCP Power Services team is now thirteen people strong. The Power Services team has two open positions currently, and is excited to continue stable, prudent growth through 2025.

#### Portfolio Updates

On November 22, 2024, SDCP executed an administrative amendment to the Power Purchase Agreement with Sunzia Wind PowerCo LLC for the Sunzia Project ("A&R PPA"). This A&R PPA allows for the project to interconnect and operate under CAISO's Subscriber Participating Transmission Owner (SPTO) pathway.

Further, on December 6, 2024, SDCP executed an administrative amendment to the Power Purchase Agreement with CDH Vidal LLC for the Vidal Project ("First Amendment"). This First Amendment adjusted (a) the Guaranteed Construction Start



Date from 4/30/25 to 10/30/25, (b) the Guaranteed Commercial Operation Date from 3/1/26 to 12/1/26, (c) increased the development security, and (d) included other minor edits to align the Power Purchase Agreement with SDCP's current pro-forma and new slice-of-day resource adequacy requirements.

Finally, on December 13, 2024, SDCP executed an administrative amendment to the Power Purchase Agreement with Pelican Jaw Solar LLC for the Pelican Jaw Project ("First Pelican Amendment"). This First Pelican Amendment adjusted the termination rights and timeline should certain network upgrades not be completed by set milestone dates. SDCP would pay a lower storage rate if delayed.

#### Long-term Renewable Energy Solicitations

As SDCP strives to meet its environmental, financial, and regulatory compliance goals and requirements, long-term power purchase agreements (PPAs) are becoming integral components of its energy supply portfolio. Long-term PPAs provide renewable generation facility developers with the certain revenue stream against which they can finance up-front capital requirements, so each long-term PPA that SDCP signs with a developing facility will underpin a new, incremental renewable energy project. In addition, long-term PPAs lock in renewable energy supply around which SDCP can build its power supply portfolio while also providing power supply cost certainty around which SDCP can develop its pro forma financial model. Moreover, the California Renewable Portfolio Standard (RPS), as modified in 2015 by Senate Bill 350, requires that SDCP provide 65% of its RPS-required renewable energy from contracts of at least ten years in length. Finally, in D.21-06-025, the California Public Utilities Commission (CPUC) required each Load Serving Entity (LSE) in California to make significant long-term purchase commitments for resource adequacy from new, incremental generation facilities that will achieve commercial operation during 2023 through 2026 for purposes of "Mid Term Reliability" (MTR). These requirements have been augmented and extended into 2026 and 2027 via D.23-02-040.

In pursuit of long-term contracts for renewable energy and storage, over the past 24 months, staff have released several RFOs and RFPs. Staff issued an "All-Source RFO" in September 2024 with an emphasis on clean, firm resources to meet MTR requirements and enhance SDGP's portfolio. Staff shortlisted and waitlisted projects in December 2024 using SDCP's Energy Project Evaluation Criteria and has since kicked off negotiations.

Staff remain in negotiations for additional resources that are expected to be online between 2026 and 2029. Staff and the Energy Contracts Working Group (ECWG) evaluate all RFI/RFO/RFP submissions prior to entering negotiations with selected participants. Assuming that Staff and shortlisted developer(s) can agree to mutually agreeable contracts consistent with terms authorized by the ECWG, Staff then review draft terms with the SDCP Board for approval and authorization to execute the relevant documents.

### Local Development

SDCP's rolling Local RFI remains open and, in the last twelve months, has yielded eight Board-approved contracts for local generation and storage facilities. After consultation with the ECWG, SDCP is actively negotiating with three local projects submitted to the Local RFI in Q4 2024. SDCP also released an RFO for distributed renewable energy resources (DERs), focusing on a broad range of distribution-level renewable projects within San Diego County. Staff are working with shortlisted bidders and presented the first tranche of agreements with Luminia LLC, a local developer, to the Board last month. These contracts were all approved, and the associated resources are expected to come online in mid-2027. Additional agreements resulting from the RFO are expected and will be presented to the Board when ready. Other ongoing local initiatives include a Feed-in-Tariff Program revamp and expansion, expected in the first half of this year, and continued collaboration with member agency staff and other local agencies to identify strategic opportunities to further infill development.

As Program Administrators of the CPUC's Disadvantaged Communities Green Tariff (DAC-GT) program, SDCP completed its first solicitation last year, and staff have been working with shortlisted bidders through the contracting process. The first DAC-GT PPA, also with Luminia LLC, was presented to and approved by the Board last month. The project is expected to come online in 2027 and will provide bill discounts to local low-income customers, funded by the CPUC.

SDCP's Local RFI and Feed-in Tariff remain open. More information is available about each at the links below:

- <https://sdcommunitypower.org/resources/solicitations/>
- <https://sdcommunitypower.org/programs/feed-in-tariff/>

### Short-Term RPS Procurement

SDCP staff continues to actively manage its environmental portfolio and closely monitor the market for opportunities to optimize its renewable and carbon-free portfolios. SDCP has recently been evaluating solicitation offers, bilateral offers, and products that meet needs for multiple portfolios – creating greater value for its customers. SDCP will continue to prioritize environmental targets while also ensuring value for our customers.

### Market Update

Due to limited resource availability in the broader Western Interconnection, lingering supply chain impacts that have delayed development of new-build energy resources, and recent implementation of tariffs and duties on foreign imports, the market for renewable energy and resource adequacy (RA) resources continues to be exceptionally tight and expensive. Staff are working with developers, industry groups, the CPUC, and CA Governor's Office and legislators to i) develop near-term solutions while also actively procuring short-term energy and capacity products and long-term energy resources to meet SDCP's portfolio needs practically and cost-effectively, and ii) to establish a portfolio of resources that will provide value to SDCP and California's clean, reliable energy needs into the future.

Near-term California power markets have ticked up a little due to recent storms but remain relatively soft due to flush gas markets throughout the US and robust renewable generation.

**COMMITTEE REVIEW:**

N/A

**FISCAL IMPACT:**

N/A

**ATTACHMENTS:**

N/A



**REVISED**

**SAN DIEGO COMMUNITY POWER  
Staff Report – Item 7**

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**TO:** Community Advisory Committee

**FROM:** Karin Burns, Chief Executive Officer

**SUBJECT:** Recommend Board Approval of Strategic Planning Goals for FY 26-28

**DATE:** March 13, 2025

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**RECOMMENDATION:**

Recommend Board approval of San Diego Community Power (Community Power) Strategic Plan Goals for FY 26-28.

**BACKGROUND:**

Community Power developed its first Strategic Plan in Q3 of 2022. For the past 2.5 years the team has been diligently executing that strategic plan. Given the substantial progress made on achieving the goals of that first strategic plan, the growth of customer accounts, and the overall growth of the organization, best practice suggests we develop a strategic plan roughly every 3 years with annual reviews. This year we aim to have the plan approved by the Board of Directors in March of 2025 so that it can tie to the annual fiscal year planning, staffing, and goal setting processes of the organization.

The strategic planning process for fiscal year 2025 began in September of 2024 with the drafting of a timeline and process – communicated to staff, the CAC and the Board by the end of the calendar year 2024. In September, staff conducted an organization- wide assessment of risks, challenges, and opportunities that are impacting the organization. Subsequently, in October each department then developed its business outlook and preliminary set of goals over the next three-year period (FY 26-28). These, in combination with the risks, challenges and opportunities framework, were then used by the executive team in November during a strategic planning session to further refine and prioritize department and organization level goals. The Directors and Executive team then met in December for a full day strategic offsite to collaborate in the development of shared goals to refine and prioritize them further. In January of 2025 the entire organization held a strategic offsite to discuss and review our departmental and inter-departmental goals, and in February of 2025 we met with members of the CAC in small group discussions to present and seek feedback on the draft strategic goals. Finally, individual Board members were briefed on the draft goals and were given opportunities to provide staff with their feedback and suggestions. During the regular Board meeting on February 27, 2025, these

draft goals were presented to the Board and to the public for feedback, further guidance, and discussion.

### **ANALYSIS AND DISCUSSION:**

The CEO will present to the Community Advisory Committee the final draft for discussion of the strategic goals for the three-year planning period defined by FY 26-28 for the following functional departments:

1. Finance
2. Power
3. Customer Programs
4. Legislative & Regulatory
5. Public Affairs
6. Customer Operations
7. Human Resources

The plan is being presented to the CAC for final review and recommendation to the Board. Community Power staff then expect to finalize the Strategic Plan for FY 2026-28. Community Power will then bring the Strategic Plan to the Board during the regular March Board meeting for final review and approval.

### **FISCAL IMPACT:**

N/A

### **COMMITTEE REVIEW:**

N/A

### **ATTACHMENTS:**

N/A

**SAN DIEGO COMMUNITY POWER  
Staff Report – Item 8**

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**TO:** Community Advisory Committee

**FROM:** Jack Clark, Chief Operating Officer  
Lucas Utouh, Senior Director of Data Analytics and Customer Operations  
Tim Manglicmot, Director of Finance  
Aaron Lu, Rates and Strategy Manager

**VIA:** Karin Burns, Chief Executive Officer

**SUBJECT:** Update on 2025 Rate Adjustment

**DATE:** March 13, 2025

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**RECOMMENDATION:**

Receive and file the update on 2025 rate changes from the February 7, 2025, Board approved rate adjustments for PowerBase and PowerOn service options that went into effect retroactively as of February 1, 2025.

**BACKGROUND:**

Prior to Community Power’s launch and initial enrollment of customers in March 2021, customers received bundled electric service (both generation and delivery) from SDG&E under a wide variety of rate schedules. When customers transitioned to Community Power service, they became “unbundled” – effectively splitting their charges between SDG&E for transmission/delivery services, and Community Power for generation services while still receiving one single, consolidated bill. To make it easier for customers to understand their bills and to seamlessly compare and compete with SDG&E, Community Power mirrors the SDG&E rate structure, including time-of-use periods.

Community Power has always aimed to provide electricity to its customers at competitive rates and simplify the rate adjustment process by making changes on average only once a year, which creates certainty and stability for customers. This is accomplished by establishing Community Power rates after SDG&E submits a Consolidated Rates filing to the California Public Utilities Commission, which contains SDG&E’s Electric Energy Commodity Cost (EECC) and the Power Charge Indifference Adjustment (PCIA) rates.

In contrast, SDG&E has historically had multiple adjustments to their rates. For additional context on this, SDG&E adjusted their electricity generation rates five times in 2021, per effective date changes observed in their historical Schedule EECC.

The California Public Utilities Commission granted SDG&E an extension to file its Consolidated Rates filing from December 31, 2024, to January 31, 2025, and to implement its 2025 rates effective as of February 1, 2025, instead of January 1, 2025. Given this extension, Community Power had to wait until the latter half of January to have final rate information from SDG&E, particularly the PCIA rates that were factored into Community Power's rates that were recommended by staff and subsequently unanimously approved by the Board during the special board meeting held on February 7, 2025.

Community Power's rates and the resulting ratepayer revenue have a direct impact on Community Power's net operating revenues, its resulting net position, and ultimately its total reserves. Ratepayer revenue is Community Power's only source of operating revenue.

Per Community Power's Financial Reserves Policy adopted by the Board of Directors on June 24, 2021, and revised on June 27, 2024, Community Power's financial reserve goal is to secure 180-days of cash on hand. The Financial Reserves Policy additionally states that contribution to reserves is determined through Community Power's annual budget process as defined in the agency's Budget Policy and/or Community Power's rate setting process as defined in the agency's Rate Development Policy. Further, to the extent Community Power is able to meet operational expenses and maintain competitive rates, Community Power will establish rates and adopt budgets with the goal of building and maintaining Reserves at or above the 180-days of cash on hand target level.

Through November 30, 2024, Community Power's reserves were \$417,172,255 based on unrestricted cash and cash equivalents. However, Community Power has a total Fiscal Year (FY) 2024-25 year-end unrestricted cash reserve target of \$556,027,397 and has not yet met its goal to achieve 180-days of cash on hand.

Reserves are critical to Community Power's ability to earn and maintain a credit rating that will allow it to purchase power at relatively lower costs, moderate future rate fluctuations for its ratepayers, and provide adequate contingencies to mitigate power supply shocks and economic downturns. Therefore, balancing the need for affordability for our customers while maintaining and building reserves were key factors that informed the proposed rate scenarios analyzed by staff.

Understanding the broad economic pressures San Diego region residents and businesses faced in 2024 and will continue to confront in 2025, Community Power staff analyzed multiple rate options. Staff analyzed the following three rate adjustment options, to be retroactively effective as of February 1, 2025, and presented these options before the Board for review and unanimous approval during the special board meeting held on February 7, 2025:

- Scenario 1: Conservative - Community Power's default PowerOn service electricity generation rates that are 2.5% more expensive compared to San Diego Gas and Electric's (SDG&E) generation rates.
- Scenario 2: Balanced (Staff Recommended and Board Approved) - Community Power's default PowerOn service electricity generation rates that are 3% less expensive compared to San Diego Gas and Electric's (SDG&E) generation rates.
- Scenario 3: Market Risk/Uncertainty - Community Power's default PowerOn service electricity generation rates that are 5% less expensive compared to San Diego Gas and Electric's (SDG&E) generation rates.

Power100 and Power100 Green-e Certified maintain premiums of \$0.01/kWh and \$0.02/kWh, respectively. Community Power staff's recommendation to the Board of Directors was to adopt Scenario 2 balanced option which will invest in our customers now while taking a fiscally responsible approach that ensures long-term viability of Community Power to serve our community and create competition in the local energy market, while also offering energy programs tailored to meet the needs of our region for years to come.

Staff analysis concluded that a rate adjustment with generation rates that are 3% less expensive compared to SDG&E's rates creates an opportunity to balance the need for affordability for our customers while also building Community Power's reserves to industry standard levels, considering financial metrics required for investment-grade credit ratings, and meeting required financial covenants. Through this rate adjustment Community Power is highly likely to achieve its strategic goal of having 180-days cash on hand, which will equip Community Power to earn and maintain a credit rating, which will translate to Community Power being in a better position to negotiate and get better and more favorable terms in our power purchase agreements that can help bring down electricity rates for customers in the long term while also protecting the long-term solvency of the agency. The recommended rate adjustment also provided much-needed relief for customers who already face increased costs due to higher SDG&E transmission, delivery, and natural gas charges.

In contrast, a rate adjustment that would have increased Community Power's PowerOn generation rates relative to SDG&E's, such as in Scenario 1, would have increased revenue for Community Power but would have created an additional affordability burden for customers and the communities we serve. A rate adjustment that decreased Community Power's PowerOn generation rates so they were 5% less expensive relative to SDG&E's, such as in Scenario 3, would have made rates more affordable to our customers. However, with energy market fluctuations, volatility, and regulatory uncertainty could quickly erode net income and financial reserves and could potentially jeopardize Community Power's long-term viability and strategic objectives set forth by the Board.



Consistent with the best ratemaking practices, the Board of Directors reviewed and approved the staff recommended rate adjustment unanimously during the special board meeting on February 7, 2025. These new rates address customer affordability concerns right away and meet Community Power's annual revenue requirements, including the need for any reserves or coverage requirements set forth in policy and/or loan covenants, as well as debt service to operate a viable organization, as required in our Financial Reserves Policy.

## **ANALYSIS AND DISCUSSION:**

### **Community Power 2025 Rate Setting Mechanics**

Community Power utilized its latest financial projections through January 2025 for rate-setting analysis purposes, ensuring that the proposed approach for developing the staff recommended rates is reasonable and appropriate to cover operational expenses and recover revenues consistent with estimated FY 2024-2025 and FY 2025-2026 sales and expenditures. The approved rates were carefully designed to meet customer affordability needs and still yield revenues sufficient to cover Community Power's projected annual power supply costs and pay for other operating costs, debt service costs, a nominal planned reserve margin contribution and have a balanced budget. Additionally, the Board approved rate adjustment allows Community Power to balance customer affordability needs while maintaining its reserves and progress towards its 180-days cash on hand reserve goal and reserve stabilization strategic goal, which cannot be achieved with additional rate discounts beyond what was included in the approved rates. Furthermore, through the approved rates and subsequent reserve targets, Community Power meets certain key metrics that are required for an investment-grade credit rating, which is important for rate competitiveness because it facilitates better terms for power procurement and other credit-related activities. Finally, the approved rates allow Community Power to be in compliance with its financial covenants outlined in its Revolving Credit Agreement with JP Morgan Chase Bank, its covenants and distribution requirements outlined in its Security Agreement with River City Bank, and covenants with certain power-purchase agreements.

Critically, Board of Directors unanimously approved the staff recommended rates that are designed to serve the affordability needs of our customers now by being lower than SDG&E's and in the long run by aiding in the maintenance and accrual of reserves making it highly likely that Community Power will meet its strategic goal of 180-days cash on hand.

### **Financial Considerations**

#### *Reserves*

Reserves will give Community Power the ability to better stabilize its rates for customers if unplanned events, such as the 2022's unprecedented heat wave or the anticipated uncertainty around federal regulatory climate and global tariff instability which could

disrupt supply chains, causing procurement costs to spike. The chart below summarizes the resulting financial analysis associated with reserves from the approved rates, effective as of February 1, 2025, compared against the prior projection from the adopted Community Power FY 2024-2025 budget adopted by the Board on June 27, 2024.

<b>Reserves Projection</b>	<b>FY 2023-24</b>	<b>FY 2024-25</b>
FY25 Budget	\$186.0 M	\$34.0 M
Recommendation	\$186.0 M	\$43.8 M
<b>Reserves (Recommendation)</b>	<b>\$378.9 M</b>	<b>\$422.7 M</b>

Based on the Board approved rates, Community Power would maintain the reserves it built in FY 2024-25 and would contribute slightly further to those reserves, setting Community Power on a likely path to achieve its 180-days cash on hand goal in calendar year Quarter 4 of 2025.

### *Credit Rating Metrics*

Credit rating agencies such as S&P Global Ratings, in an article published by S&P analyst Doug Snider on November 2, 2022 titled *California Community Choice Aggregators Provide Consumer Choice, But Not Without Risk*, have explicitly stated the key metrics for achieving and maintaining an investment-grade credit rating for a community choice aggregator such as Community Power. Specifically, S&P Global Ratings cited customer retention, demographics and rate affordability, a renewable focus, rate competitiveness, counterparty credit quality, liquidity and fixed charge coverage. Community Power carefully considered these metrics in its rate proposal that was unanimously approved by the Board on February 7, 2025. As stated previously, the Board approved rates would make it highly likely that Community Power achieves its 180-days cash on hand goal which directly impacts Community Power's liquidity and its ability to meet its financial obligations.

Fixed charge coverage (FCC) is S&P Global Ratings' internally adjusted coverage ratio that treats a portion of power purchases as debt service rather than as an operating expense because these payments fund suppliers' recovery of capital investments in generation dedicated to the public power utility. S&P Global Ratings considers a community choice aggregators' three-year average FCC ratio, and a ratio of 1.20 or above is considered very favorable. In review of the approved rates, Community Power would yield a positive FCC ratio for an investment-grade credit rating.

### *Compliance*

On February 17, 2023, Community Power entered into a Revolving Credit Agreement with JP Morgan Chase Bank. Section 5.11 of the Revolving Credit Agreement requires that Community Power meet a debt service coverage ratio (DSCR) that shall be not be less than 1.10 to 1.00 as of the last day of the fiscal quarter most recently ended, commencing with the last fiscal quarter ended March 31, 2023; provided, however, in the event the DSCR for any fiscal quarter is less than 1.10 to 1.00 but the days liquidity on

hand for such fiscal quarter equals or exceeds 90 days, then the Borrower shall be deemed to be in compliance. In consideration and review of the proposed rates, Community Power meets the required covenants in Section 5.11 of the Revolving Credit Agreement.

Additionally, on March 1, 2021, Community Power entered into a Security Agreement with River City Bank acting as collateral agent for the benefit of power purchase agreement providers as secured creditors. This Security Agreement requires certain covenants and distribution requirements be considered when setting rates to meet Community Power's monthly lockbox distribution requirements.

Finally, many of Community Power's power purchase agreement providers require that Community Power meet specific financial covenants to the provider. Generally, these power purchase agreement providers have long-term energy assets in which the off taker or counterparty purchasing the energy asset, must be reliable and financially stable to ensure the long-term viability of the power purchase agreement provider. Absent an investment-grade credit rating, which measures the financial reliability of an agency, a power purchase agreement provider instead may sometimes require that Community Power meet certain financial covenants. In review of the approved rates, staff has confirmed that they meet these financial covenants.

### **Board Approved Rate Adjustments**

The staff recommended and Board approved rates provide reserves of \$43.8 million in FY 2024-25 which maintain the reserve levels approved in the FY 2024-25 budget on June 27, 2024, and provide reserves of \$170.9 million in FY 2025-26, making it highly likely that Community Power meets its strategic goal targets. The approved rate adjustment is reasonable and appropriate and considers projected operating costs based on contracts Community Power has executed to date and the projected costs of procuring energy and other wholesale services needed to supply Community Power's customers with a default resource mix of 54% renewable energy in our PowerOn service, as well as our 100% renewable energy in our Power100 and Power100 Green-e Certified services.

Community Power's Board of Directors adopted Power100 Green-e Certified and PowerBase services, that came into effect on July 1, 2024. Power100 Green-e Certified is a service offering for businesses in the San Diego region looking to meet Leadership in Energy and Environmental Design (LEED) standards. PowerBase is Community Power most affordable service offering with a resource mix of 47% renewable energy and is 5% less expensive compared to SDG&E's generation/commodity rates that are effective as of February 1, 2025.

Community Power's rates for its PowerOn and PowerBase services mirror SDG&E's rates in terms of rate schedules, time-of-use periods, as well as demand charges. This rate design approach is typical for Community Choice Aggregation programs and has the advantage of ensuring ease of comparison for customers with SDG&E's rates and allows for a seamless competitiveness environment.

By maintaining the \$0.01/kWh premium for Power100, Community Power's Power100 service adds approximately 2.53% net impact to a residential customer's total monthly electric bill (including Community Power generation charges and SDG&E delivery charges) in the Board approved rates – an increased cost of \$4.36 more per month for the average resident compared to the PowerOn service.

In parallel, by maintaining the \$0.02/kWh premium for Power100 Green-e Certified, Community Power's Power100 Green-e Certified service adds approximately 5.08% net impact to a small commercial customer's total monthly electric bill (including Community Power generation charges and SDG&E delivery charges) in the Board approved rates – an increased cost of \$24.82 more per month for the average small business compared to the PowerOn service.

Similar to the observations made during our last rate setting cycle in 2024, there is a material difference between the PCIA rate from 2024 and 2025 associated with when customers transitioned from SDG&E's bundled service and into Community Power service. The PCIA rate is the above-market cost of power associated with SDG&E's portfolio that both SDG&E's bundled customers as well as Community Power customers who have departed SDG&E generation/commodity service pay. A customer is assigned a PCIA "vintage" based on the year they depart service from SDG&E. The approved rates continue to be trifurcated across our Phase 1 and 2 customers enrolled in 2021, Phase 3 customers enrolled in 2022 and Phase 4 customers in National City and County of San Diego enrolled in 2023. Consistent with our Board-approved Rate Development policy, this trifurcation ensures a fair, equitable, and balanced rate structure across our customers with differing vintage years that maintains the intended cost savings for all customers.

## **Summary**

Overall, the rate changes recommended by staff and unanimously approved by the Board of Directors on February 7, 2025, went into effect retroactively to February 1, 2025. The rates provide the following benefits to Community Power customers and the organization:

- Community Power's default PowerOn service electricity generation rates are 3% less expensive compared to San Diego Gas and Electric's (SDG&E) commodity rates.
- Community Power's PowerBase service electricity generation rates are 5% less expensive than San Diego Gas and Electric's commodity rates.
- Community Power's approved rates double the discount for customers on PowerBase from 2.5% to 5% in comparison to SDG&E.
- Power100 and Power100 Green-e Certified services maintain premiums of \$0.01/kWh and \$0.02/kWh, respectively.
- Higher renewable content (PowerOn service at 51.1% with Community Power versus a default service at 41.4% with SDG&E's most recent 2023 Power Content Label, published in November 2024).

- Allows Community Power to maintain its current reserve levels and work towards a 180-day cash on hand reserve target which will provide financial stability.
- Meets liquidity and FCC metrics that support an investment-grade credit rating.
- Satisfies credit obligations with lenders and power purchase agreements.
- Prepares Community Power for future energy market fluctuations and regulatory uncertainty.

To view Community Power's 2025 Board approved rates, please visit our [Residential Rates](#) and [Commercial Rates](#) webpages respectively.

### **FISCAL IMPACT:**

The Board approved rates were carefully designed to meet customer affordability and still yield revenues sufficient to collect Community Power's projected annual power supply costs and pay for other operating costs, debt service costs, a nominal planned reserve margin contribution of \$43.8 million in FY 2024-25 and have a balanced budget.

The approved rates allow Community Power to balance customer affordability while maintaining its reserves and progress towards its 180-days cash on hand reserve goal and reserve stabilization strategic goal, which cannot be achieved with additional rate discounts beyond what is in the approved rates. Furthermore, through the approved rates and subsequent reserve targets, Community Power should meet certain key financial metrics required for earning and maintaining an investment-grade credit rating. Finally, the approved rates allow Community Power to be in compliance with its financial covenants outlined in its Revolving Credit Agreement with JP Morgan Chase Bank, its covenants and distribution requirements outlined in its Security Agreement with River City Bank, and covenants with certain power-purchase agreements.

### **COMMITTEE REVIEW:**

N/A

### **ATTACHMENTS:**

N/A



## **SAN DIEGO COMMUNITY POWER Staff Report – Item 9**

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**TO:** Community Advisory Committee

**FROM:** Jack Clark, Chief Operating Officer  
Jen Lebron, Director of Public Affairs  
Xiomalys Crespo, Sr. Community Engagement Manager

**VIA:** Karin Burns, Chief Executive Officer

**SUBJECT:** Community Clean Energy Grant Program Update

**DATE:** March 13, 2025

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### **RECOMMENDATION:**

Receive and file the update on San Diego Community Power's (Community Power) Community Clean Energy Grant Program.

### **BACKGROUND:**

Community Power's Community Clean Energy Grant Program aims to support local clean energy projects and programs that provide economic, environmental, health, and community benefits. In March 2023, Community Power officially launched the FY 2022-23 program cycle and in June 2023 grant awards were provided to 10 organizations.

In August 2023, Community Power ran a competitive bidding process to establish ongoing program administration support. San Diego Foundation (SDF) was selected to serve as the program administrator through FY 2025-26 based on their demonstrated expertise supporting similar grant programs locally, established relationships with community-based organizations/nonprofits, and experience securing additional funding to support program budgets. SDF's mission is to inspire enduring philanthropy and enable community solutions to improve the quality of life in the San Diego region.

For the FY 2023-24 program cycle, funding from Calpine Energy Solutions (Calpine), Community Power's back-office provider, was included in the total funding amount. Under Calpine's Professional Services Agreement with Community Power, Calpine commits to providing 3% of their annual service fees paid by Community Power to community organizations. Upwards of \$1,000,000 was awarded to sixteen organizations, with grant sizes ranging from \$25,000 to \$100,000.

This update provides a progress update on the FY 2023-25 cycle and an overview of the FY 2024-25 cycle, which was launched on February 10, 2025.

## ANALYSIS AND DISCUSSION:

Community Power's FY 2024-25 [Community Clean Energy Grant Program](#) will award funding to community-based organizations and nonprofits to implement projects that move communities toward a healthier, more sustainable, clean energy future. Upwards of \$600,000 will be awarded, with grant sizes ranging from \$25,000 to \$125,000, and funding from Calpine included in the total funding amount for a second year in a row. Grant funds must be expended within 24 months from their award date.

The application opened on February 10, 2025 and will close at 5:00 pm PDT on March 14, 2025. Grant awardees will be notified by early August 2025.

Applications must be led by a nonprofit with a 501(c)(3) public charity status and have proven experience serving community members through projects or programs. Proposed projects or programs must serve Community Power customers, directly relate to clean energy, and advance one or more of the following focus areas, per the Board-approved policy:

- Increasing overall energy literacy of SDCP customers.
- Energy focused educational programming that encourages clean energy use, particularly for youth.
- Improvements in indoor and/or outdoor air quality related to electrification.
- Workforce development opportunities that support careers in the clean energy industry.
- Improved energy resilience to ensure communities can avoid, prepare for, minimize, adapt to, and recover from energy disruptions.

A collaborative evaluation committee consisting of staff from Community Power, SDF, and Calpine will review, score, and select applications based on the evaluation criteria listed in the following table (out of 50 points).

Criteria	Description	Scoring
<b>Funding Priority Alignment and Program Design</b>	<p>Project/program is designed to meet community needs while advancing one or more of the following focus areas:</p> <ul style="list-style-type: none"> <li>• Increasing overall energy literacy of Community Power customers.</li> <li>• Energy-focused educational programming that encourages clean energy use, particularly for youth.</li> <li>• Improvements in indoor and/ or outdoor air quality related to electrification.</li> </ul>	20 Points

	<ul style="list-style-type: none"> <li>• Workforce development opportunities that support careers in the clean energy industry.</li> <li>• Improved energy resilience to ensure communities can avoid, prepare for, minimize, adapt to and recover from energy disruptions.</li> </ul>	
<b>Feasibility and Readiness</b>	<p>Project/program outlines well-defined goals and demonstrates having the staffing capability, timing, partnerships and applicable skills to successfully implement the project/ program.</p> <p>Application includes realistic timelines, and an implementation plan that accounts for all necessary permits, approvals, project requirements, as well as plans for addressing potential permitting or regulatory challenges. Budget is within the allowable grant range and is reasonable for the project/program's scope. Budget includes usage of efficient technologies that are appropriate for the project/program scope.</p>	13 Points
<b>Communities Served</b>	<p>Project/program demonstrates a comprehensive understanding of the population to be served and focuses on Communities of Concern in Community Power's service territory. Project/program addresses potential barriers to participation and outlines outreach strategies to engage its target audience.</p>	12 Points
<b>Environmental Impact and Growth</b>	<p>Project/program promotes the awareness and adoption of quantifiable clean energy solutions, with the potential to be replicated and/or expanded to other communities in Community Power's service territory. Project/program contributes to regional clean energy goals such as:</p> <ul style="list-style-type: none"> <li>• Reduced carbon emissions</li> <li>• Improved energy usage</li> <li>• Increased energy literacy among participants</li> </ul>	5 Points

Promotional and outreach activities that Community Power and SDF may undertake to promote the FY 2024-25 program cycle include, but are not limited to, webpage updates, a live (and recorded) webinar, press releases, newsletter updates, community group



presentations, email blasts, and social media posts. Staff are also looking to leverage the Community Advisory Committee members and the San Diego Community Power Network to help promote the FY 2024-25 program cycle.

**FISCAL IMPACT:**

The Board-approved FY 2024-25 budget included \$775,000 to be allocated to the FY 2024-25 Community Clean Energy Grant Program and funding to support SDF's administration of the program. Calpine will contribute additional funding to the FY 2024-25 program cycle per their Data Services Agreement with Community Power. All program-related expenditures will comply with the Community Power Board-approved Procurement Policy.

**COMMITTEE REVIEW:**

N/A

**ATTACHMENTS:**

N/A