

RFP No. 19-001
For Wholesale Energy Services
On behalf of San Diego Community Power (SDCP)

PlanetBid Vendor Questions
December 5, 2019
Responses due December 10, 2019

No	Question	Response
1	Is there a contractor or contractors currently performing similar services for SDCP and if so, what is the nature and cost of those services and will the contractor(s) be required to respond to the RFP?	No, there is not.
2	RFP Section 3.0 states that respondents must respond to the initial '2020-2021' scope of work ending on or about December 31, 2021, and that respondents are encouraged to provide a proposed scope of work and projected pricing for the additional 12-24 months of Day 2 operating services. RFP Attachment A Scope of Work indicates that Task Area 3 are Day 2 services. This implies that respondents are not required to submit a proposal for Task Area 3 at this time. If respondents are not required to submit a Task Area 3 proposal at this time, will there be another solicitation for Task Area 3 in the future, for example towards the end of the initial 2020-2021 work, or will this be the only solicitation and how would proposals for Day 2 services submitted under this solicitation be treated with respect to any later solicitation?	Respondents are not required to provide a proposal for Task 3/Day 2 services; however, if your firm has an interest in providing such services it is recommended that you indicate as much and provide indicative pricing. There may or may not be a separate solicitation for Day 2 services depending on offers received during this bid cycle.
3	RFP Section 6.4 states that each of the three task areas included in Attachment A/Scope of Work will be scored to allow bidder(s) to propose on one or more tasks. Does this mean that bidders may propose to perform only certain tasks, for example, only Task Area 1 and Task Area 3?	Yes, bidders are welcome to respond to one or more task areas.
4	RFP Section 7.3 Contract Pricing and Compensation states that the total value of the contract is undetermined and that the schedule of compensation will be mutually negotiated. However, later in the section it also states that proposers must identify proposed costs within their proposals and they must be valid for the entire period indicated. Must proposers submit binding fixed price proposals or can the proposals be submitted un-priced for future negotiation as stated early in the section?	Proposers must provide cost proposals in order to be evaluated.

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5	RFP Attachment A Scope of Work Task 3.2 RPS Qualified Long Term Procurement states that the task will build upon the portfolio design and procurement work outlined in Task Area 1.2. Please clarify the procurement contemplated under Task Area 1.2 versus Task Area 3.2. For example, is the Task Area 1.2 procurement expected to be short term from marketers and Task Area 3.2 procurement be long-term directly with project developer/owners?	The reference to “building upon procurement work outlined in Task Area 1.2” means that procurement in Task Area 3 should complement and support the portfolio design and procurements completed in Task Area 1. Procurement in Task Area 3 is generally contemplated to be longer-term in nature and may include contracts with independent power producers, but not exclusively. The reverse is also true for Task Area 1.2.
6	Are the bidders expected to submit proposal for all of the task areas listed or is it possible to submit proposals for selected separate task areas? Will there be a preference for a combined single bid for all tasks? Put it in another way, will the proposal for each task be evaluated separately?	Bidders may bid on one or more task area. Each task area will be evaluated separately. Combined proposals will not receive preference unless there are better terms (e.g. lower pricing) that are offered as part of a multi-service package.
7	The current deadline listed in the RFP is Dec 19,2019. Is it possible to grant an extension of the deadline for the bidders to respond? It will take time to draft a thorough response to a comprehensive scope.	We will extend the deadline to 5:00 pm on Dec. 23, 2019 (from Dec. 19). An addendum with updated bid schedule will be posted to PlanetBid.
8	Can we bid on individual Task Areas in the RFP?	Yes.
9	Is there a budget contemplated for the work?	An estimated implementation budget was adopted by the Board of Directors on October 31, 2019. Approximately \$600,000 was budgeted for calendar year 2020 and \$2.2 million for 2021. These costs do not include the cost of power but do include CAISO and related deposits. The budget can be found in the agenda listing here: https://www.sandiego.gov/sustainability/clean-and-renewable-energy/ccea
10	Is it your expectation that the chosen consultant will take title to the commodity on behalf of SDCP when engaged in wholesale energy services?	No.
11	Does SDCP plan to engage legal counsel to assist with negotiating master trading agreements with counterparties, or is SDCP requesting respondents provide legal as well as commercial expertise in assisting with contract negotiations?	It is likely that SDCP will engage its own legal contract counsel but the level to which that is required will depend on the capacity and services offered by the winning bidder(s).

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12	Please explain the difference between Annual Load and Net Annual Load.	The Annual Load comes from the "KWH" field in SDG&E's B7 report, while the Net Annual Load comes from the "NET KWH" field in the same report. The difference is due to NEM sell-back, but the details of how SDG&E performed the calculations are unknown.
13	Regarding section 7.7, please confirm that the risk of non-payment for services delivered in Q1 2020 is based upon CPUC certification only. Put another way, unless the CPUC does not certify SDCP's Implementation Plan, compensation for services rendered under this RFP will be paid.	That is correct. The outstanding risk for non-payment is CPUC certification which is an extremely low risk. Certification of SDCP's Implementation Plan is expected by mid-March 2020.
14	Who is preparing the Implementation Plan?	MRW & Associates