



**FISCAL YEAR 2024-25 AMENDED
BUDGET**

for the period

July 1, 2024,

through

June 30, 2025

TABLE 1: FY2024-25 BUDGET AMENDMENT

**San Diego Community Power
Budget Amendment for FY 2024-25
Supplemental Details**

	FY 2024-25 Adopted Budget	FY 2024-25 Revised Budget	FY 2024-25 Amended Budget	% of Net Revenues
OPERATING REVENUES				
Gross Ratepayer Revenues	\$ 1,233,430,250	\$ 1,233,430,250	\$ 1,243,010,863	
(Less Uncollectible Customer Accounts)	\$ (55,504,361)	\$ (55,504,361)	\$ (21,752,690)	
Net Operating Revenues	\$ 1,177,925,889	\$ 1,177,925,889	\$ 1,221,258,172	100.0%
COST OF ENERGY				
Cost of Energy	\$ 1,073,648,137	\$ 1,073,648,137	\$ 1,116,836,549	
Total Cost of Energy	\$ 1,073,648,137	\$ 1,073,648,137	\$ 1,116,836,549	91.4%
Gross Net Position	\$ 104,277,752	\$ 104,277,752	\$ 104,421,623	8.6%
OPERATING EXPENSES				
Professional Services and Consultants				
Data Management	\$ 14,575,524	\$ 14,575,524	\$ 14,569,264	
SDG&E Fees	\$ 3,435,746	\$ 3,435,746	\$ 3,435,746	
Technical Support	\$ 1,998,333	\$ 1,998,333	\$ 2,098,333	
Legal/Regulatory	\$ 2,088,000	\$ 2,088,000	\$ 2,138,000	
Other Services	\$ 2,701,628	\$ 2,701,628	\$ 2,104,999	
Total Prof. Svcs. Costs	\$ 24,799,232	\$ 24,799,232	\$ 24,346,342	2.0%
Personnel Costs				
Salaries	\$ 15,065,155	\$ 15,065,155	\$ 14,988,227	
Benefits (retirement/health)	\$ 2,483,394	\$ 2,483,394	\$ 2,549,522	
Payroll Taxes	\$ 1,021,494	\$ 1,021,494	\$ 1,030,146	
Total Personnel Costs	\$ 18,570,043	\$ 18,570,043	\$ 18,567,895	1.5%
Marketing and Outreach				
Printing	\$ 1,193,954	\$ 1,193,954	\$ 1,107,143	
Sponsorships/Local Memberships	\$ 1,146,450	\$ 1,146,450	\$ 1,201,450	
Marketing and Communications	\$ 670,000	\$ 670,000	\$ 670,000	
Total Mktg and Outreach Costs	\$ 3,010,404	\$ 3,010,404	\$ 2,978,593	0.2%
General and Administration				
Other G & A	\$ 6,189,744	\$ 6,189,744	\$ 3,637,905	
Cal CCA Dues	\$ 460,000	\$ 460,000	\$ 460,000	
Rent	\$ 723,080	\$ 723,080	\$ 744,264	
Insurance	\$ 67,592	\$ 67,592	\$ 67,592	
Total G & A Costs	\$ 7,440,416	\$ 7,440,416	\$ 4,909,761	0.4%
Net Operating Expenses	\$ 53,820,095	\$ 53,820,095	\$ 50,802,590	4.2%
Total Operating Expenses	\$ 1,127,468,231	\$ 1,127,468,231	\$ 1,167,639,139	95.6%
Operating Income (Loss)	\$ 50,457,657	\$ 50,457,657	\$ 53,619,033	4.4%
NON-OPERATING REVENUES (EXPENSES)				
Investment income	\$ -	\$ -	\$ -	
Interest and Related Expenses	\$ (1,276,000)	\$ (1,276,000)	\$ (1,276,000)	
Transfer to Capital Investment Program	\$ (15,200,000)	\$ (15,200,000)	\$ (18,200,000)	
Total Non-Operating Revenues (Expenses)	\$ (16,476,000)	\$ (16,476,000)	\$ (19,476,000)	-1.6%
CHANGE IN NET POSITION	\$ 33,981,657	\$ 33,981,657	\$ 34,143,033	2.8%

Budget Amendment Overview

Budget-in Brief

The FY 2024-25 Operating Budget Amendment is the first full fiscal year of full enrollment from Phases 1, 2, 3 and 4 for all ratepayers, inclusive of net-energy metering customers, from Community Power's member jurisdictions within the San Diego region. This budget therefore provides the first representation in the agency's history of what full revenues and expenses are expected to be moving forward.

As Community Power has scaled to full enrollment, the agency is thoughtfully scaling the agency by adding 7 staff to grow from 80 to 87 total staff. By the end of FY 2024-25, Community Power is expected to have a similar operating budget and staffing levels compared to its peer CCAs of similar customer and load size. Additionally, and similarly, by the end of FY 2024-25, Community Power's reserves and total liquidity are expected to be comparable to its CCA counterparts who have investment-grade credit ratings.

The FY 2024-25 Operating Budget Amendment additionally contains savings in all non-energy operating budget categories including reduced general and administration, professional services and consultants, and personnel costs. Even more, revenue has significantly increased due to estimated reduction in uncollectible rates decreasing from 4.5% to 1.75%, reflecting a reduction in projected arrearages.

The cost of energy, the largest cost in Community Power's budget, has increased from \$1,073.7 million in the FY 2024-25 Adopted Budget to \$1,116.8 million in the FY 2024-25 Operating Budget Amendment. The largest drivers of energy costs going up are increases to renewable costs and increases to resource adequacy costs. The California Public Utilities Commission publishes annual market-price benchmarks (MPBs) that estimate the average market price and noted that the MPB for Renewables increased from \$54.56/MWh in 2024 to \$71.24/MWh in 2025. Similarly, the MPB for resource adequacy (system) increased from \$26.26/MWh in 2024 to \$40.32/MWh in 2025; taken together, increases in renewable and resource adequacy costs translated to an increase in energy costs for Community Power.

Lastly, this budget continues to include the Community Power Capital Investment Plan (CIP) that contains one-time revenue and one-time expenses for programs and projects over multi-year periods, including one-time operating investments from the operating budget to the CIP. Notable adjustments include a \$3.0 million contribution from the Operating Budget to the Solar Battery Savings Program and the approval of \$124.3M in external funding for the Regional Energy Network (REN). The first year of the CIP represents Community Power's Capital Budget.

By the end of FY 2024-25, Community Power will be on track to nearly hitting its 180-days cash on hand Strategic Plan Goal reserve target and expects to achieve this target by October 2025.

Budget Amendment

The Community Power FY 2024-25 (FY25) Budget Amendment is presented in further detail in the following pages. The table below summarizes the revenue and expense budgets adopted for FY25 in comparison to the FY25 Amended Budget.

TABLE 2: OPERATING BUDGET OVERVIEW

	FY25 Adopted	FY25 Revised¹	FY25 Amended
Gross Revenue	1,233.4	1,233.4	1,243.0
Less Uncollectible Accounts	(55.5)	(55.5)	(21.8)
Net Operating Revenues	1,177.9	1,177.9	1,221.3
Cost of Energy	1,073.7	1,073.7	1,116.8
Non-Energy Costs	53.8	53.8	50.8
Subtotal Operating Expense	1,127.5	1,127.5	1,167.6
Debt Service	1.3	1.3	1.3
CIP	15.2	15.2	18.5
Total Expenses	16.5	16.5	19.8
Net Position	33.9	33.9	33.9

Amounts displayed in millions, \$

¹ The revised column reflects actions taken by the Community Power Board of Directors prior to the budget amendment, including the approval of the Regional Energy Network on January 23, 2025.

Operating Revenue

Community Power’s main source of revenue currently is from the retail sale of electricity to its customers. Revenue budgeted for FY 2024-25 reflects a full fiscal cycle of retail sales to our commercial and industrial customer base and retail sales to our residential customer base. Generally, retail sales are calculated based on customer load (i.e. customer energy usage) multiplied by the associated rate class of the customer.

Additional assumptions for net operating revenue include:

- a. Enrollment of customers is complete from member jurisdictions in Phases 1, 2, 3 and 4.
- b. 95% participation rate across all jurisdictions.
- c. A 1.75% uncollectible rate which is a decrease from the 4.5% uncollectible rate assumed in the adopted budget.
- Rates were approved by the Board on February 7, 2025, and were retroactive to February 1, 2025.
- Community Power’s default PowerOn service is 3% less expensive compared to San Diego Gas and Electric’s (SDG&E) generation rates and the PowerBase service electricity generation rate is 5% less expensive than SDG&E’s generation rates.
- Power100 and Power100 Green-e Certified maintain premiums of \$0.01/kWh and \$0.02/kWh, respectively.
- d. Further mid-year rate changes are subject to Board approval.

The following table summarizes the revenues for FY25 Amended Budget and the FY25 Adopted Operating Budget. Note that Gross Revenue and Less Uncollectible Accounts are based on projected numbers from rate setting that was approved by the Board on February 7, 2025.

TABLE 3: OPERATING REVENUE BY BUDGET LEVEL 2

	FY25 Adopted	FY25 Revised	FY25 Amended
Gross Ratepayer Revenues	1,233.4	1,233.4	1,243.0
(Less Uncollectible Customer Accounts) ²	(55.5)	(55.5)	(21.8)
Net Operating Revenues	1,177.9	1,177.9	1,221.3

Amounts displayed in millions, \$

² The amendment to the FY25 budget reduces the adopted assumption for uncollectible accounts from 4.5% to 1.75%.

Operating Expenses

Expenses in the Community Power Operating Budget fall into five budget level 2 categories: cost of energy, personnel costs, professional services and consultants, marketing and outreach, and general and administration.

- **Cost of Energy** – Cost of Energy includes all the various services purchased from the power market through our suppliers. This includes purchased energy, capacity, CAISO fees and other miscellaneous power market expenses.
- **Personnel** – Personnel costs include salaries, payroll taxes, benefits, and excused absence and paid time off for staff. In addition, costs include assumptions from the Board adopted compensation policy including potential merit and cost-of-living increase.
- **Professional services and consultants**
 - Legal/Regulatory Services – Community Power retains legal counsel to assist with the complex aspects of the regulatory, compliance, power supply contract negotiations and its general legal needs. This line item will also allow for the retention of both a state and federal lobbyist to support Community Power’s legislative and regulatory efforts.
 - Technical Support – Community Power engages consultants to assist with rate setting, policies, joint-rate comparisons with the IOU, load analysis, and a scheduling coordinator. After electric power is scheduled for delivery to customers and consumed by those customers, the actual electric consumption must be trued up against the forecasted and scheduled energy. This true-up occurs through the settlement process. Settlements also entail addressing several other market and regulatory requirements. As Community Power grows its internal staff, it will look to continue to in-house portions of this service.
 - Other Services – Community Power contracts or plans to contract for Audit services (data and financial), Accounting services, and other services as needed. Community Power continues to examine if these services are more cost effective or efficient to bring in-house. As Community Power expands its in-house functions, Community Power expects a reduction in the related professional services support areas.
 - SDG&E Service Fees – Service fees paid to SDG&E consist of a charge of a fixed fee per account per month. The fees cover SDG&E’s costs associated with meter reading additional data processing and bill coordination as mandated and regulated by the California Public Utilities Commission (CPUC). There are also numerous small fees associated with data requests.

- Data Management – Broad scope of services that includes all “back office” billing data validation, bill coordination with SDG&E, call center services and billing technical support, customer enrollment database management, move- in/move-out services, customer research for enrollment support, and many support functions related to data reporting.
- **Marketing and Outreach** – Marketing and Outreach involves promoting Community Power services and engaging with the community through campaigns, public relations, events, and educational programs to increase awareness, drive customer enrollment, and build positive relationships. It also includes outreach to underserved communities to ensure equitable access to Community Power’s clean, renewable energy services.
- **General and Administration** – General and Administration costs include leasing office space, industry fees or memberships (e.g., CalCCA dues), equipment and software, as well as other general operational costs including Board and Committee expenses, Board stipends, staff travel or professional development, team building, etc.

The table below summarizes the expenses for the FY25 Amended Budget and the FY25 Adopted Operating Budget. Note that Community Power reduced expenses in non-energy costs.

TABLE 4: OPERATING EXPENSES BY BUDGET LEVEL 2

	FY25 Adopted	FY25 Revised	FY25 Amended
Cost of Energy	1,073.7	1,073.7	1,116.8
Professional Services and Consultants	24.8	24.8	24.3
Personnel Costs	18.6	18.6	18.6
Marketing and Outreach	3.0	3.0	3.0
General and Administration	7.4	7.4	4.9
Subtotal Operating Expenses	1,127.5	1,127.5	1,167.6
Interest and Related Expenses	1.3	1.3	1.3
Capital Investment Program (Transfer Out)	15.2	15.2	18.2
Total Expenses	1,111.0	1,111.0	1,147.3

Non-Operating Revenues (Expenses)

Non-operating revenue represents interest income earned on cash reserves. Non-operating expenses represent interest paid on borrowed funds under the bank credit facility maintained by Community Power used to finance a portion of its operations. Expenses also include other bank related fees (i.e., letter of credit issuance fees, renewal fees, etc.).

Community Power Capital Investment Program (CIP)

Continuing in FY 2024-25 is the CIP for FY 2025-29 which will contain all the individual capital projects, major equipment purchases, and major programs for the agency that are intended to span multiple years and that are considered one-time projects rather than recurring projects. The first year of the FY 2025-29 CIP is Community Power's capital budget.

The FY 2024-25 operating budget amendment proposes \$3.0 million as a one-time portion of net operating revenues be transferred to the CIP, and that unspent funds are kept within the CIP and carried forward to the subsequent fiscal year.

The CIP includes funding for local development feasibility studies, customer program pilot projects, member agency grants, community grants, a customer education platform, and other community-focused areas.

The amended FY2024-25 Capital Budget totals \$143.7 million, and the amended FY 2025-29 CIP totals \$155.4 million, which \$7.8 million is subject to Board approval during the annual budget process and are subject to change. Additionally, \$3.9 million in unspent continuing funds were appropriated by the Board in prior fiscal years and is represented as Carryforward revenue.

The FY25 Budget Amendment includes an increase in the capital budget and CIP resulting from:

1. \$3.0 million contribution from the operating budget to provide additional funding for the Solar Battery Savings Program.
2. \$124.3M in external CPUC funding for the Regional Energy Network (REN), previously approved and appropriated by the Board on January 23, 2025.

TABLE 5: FY 2025-2029 CIP BUDGET APPROPRIATION

	Carryforward ³	FY25 Adopted	FY25 Revised	FY25 Amended
Operating Transfer Out	-	15.2	15.2	18.2
Operating Transfer In	3.2	15.2	15.2	18.2
DAC-GT CSGT	-	0.5	0.5	0.5
Energy Efficiency	-	0.7	125.0	125.0
CDFA Healthy Refrigeration Grant Program	0.7	-	-	-
Total CIP Revenue	3.9	16.4	140.7	143.7
Amounts displayed in millions, \$				

³ Carryforward has been trued-up since the adopted budget.

TABLE 6: FY 2025-29 CIP BUDGET EXPENSES BY PROGRAM TYPE

	Carryforward	FY25 Adopted	FY25 Revised	FY25 Amended
Energy Awareness and Education	-	0.0	0.0	0.0
Application Assistance	-	0.3	0.3	0.3
Disadvantaged Communities Green Tariff and Community Solar Green Tariff	-	0.5	0.5	0.5
Pilot Programs	2.2	1.0	1.0	1.0
Grant Programs	0.6	0.2	0.2	0.2
Distributed Energy Resources: Energy Storage Systems	0.3	10.6	10.6	13.6
Energy Efficiency	0.7	0.7	125.0	125.0
Flexible Load	0.1	0.5	0.5	0.5
Information Technology: Upgrades	-	2.6	2.6	2.6
Total CIP Expenses	3.9	16.4	140.7	143.7

Amounts displayed in millions, \$

TABLE 7: FY 2025-29 CIP PROGRAMS AND PROJECTS

	Carryforward	FY25 Amended	FY26	FY27	FY28	FY29	Total
Energy Awareness and Education	-	0.0	-	-	-	-	0.0
Application Assistance	-	0.3	-	-	-	-	0.3
Disadvantaged Communities Green Tariff and Community Solar Green Tariff	-	0.5	0.5	0.5	0.5	0.5	2.5
Pilot Programs	2.2	1.0	-	-	-	-	3.2
Grant Programs	0.6	0.2	-	-	-	-	0.6
Distributed Energy Resources: Energy Storage Systems	0.3	13.6	-	-	-	-	13.9
Energy Efficiency	0.7	125.0	0.7	0.7	0.7	0.7	128.5
Flexible Load	0.1	0.5	-	-	-	-	0.6
Information Technology: Upgrades	-	2.6	1.6	1.4	-	-	5.6
Total CIP Expenses	3.9	143.7	2.8	2.6	1.2	1.2	155.4

Amounts displayed in millions, \$

Operating Expenses by Department

The table below summarizes the FY25 Operating Budget expenses by department. All personnel costs including fringe benefits are included in the Operations department. Departments were established as part of the FY25 Operating Budget and are not shown in the prior year. The Power Services department includes Cost of Energy in their Expenses.

TABLE 8: OPERATING EXPENSES BY DEPARTMENT

	FY25 Adopted	FY25 Revised	FY25 Amended
Power Services	1,075.6	1,075.6	1,118.9
Executive	0.2	0.2	0.2
Operations	22.5	22.5	20.6
Finance	3.5	3.5	2.1
Customer Operations	19.3	19.3	19.3
Data Analytics and IT	1.4	1.4	1.4
Public Affairs	1.8	1.8	1.8
Programs	0.0	0.0	0.0
Regulatory Affairs	0.7	0.7	0.7
Human Resources	0.7	0.7	0.7
Legal	1.8	1.8	1.8
Clerk of Board	0.0	0.0	0.1
Total Operating Expenses	1,127.5	1,127.5	1,167.6

Amounts displayed in millions, \$

Personnel by Department

The table below summarizes the projected personnel from the FY25 Adopted Operating Budget and the full-time equivalent (FTE) personnel in the FY25 Amended Operating Budget. While personnel may be authorized, they must be filled. Detailed information showing filled and proposed FTE transfers by department is included in the following personnel by department section below. Personnel budget is included within the Operations department.

TABLE 9: PERSONNEL BY DEPARTMENT

	FY25 Adopted	FY25 Revised	FY25 Amended
Power Services	16.0	16.0	16.0
Executive	1.0	1.0	5.0
Operations	6.0	6.0	3.0
Finance	8.0	8.0	9.0
Customer Operations	8.0	8.0	8.0
Data Analytics and IT	7.0	7.0	9.0
Public Affairs	12.0	12.0	12.0
Programs	11.0	11.0	12.0
Regulatory Affairs	5.0	5.0	5.0
Human Resources	4.0	4.0	4.0
Legal	2.0	2.0	2.0
Clerk of Board	0.0	0.0	2.0
Total FTEs	80.0	80.0	87.0

Budget by Department

Power Services

Budget Amendment Highlights

- The cost of energy, the largest cost in Community Power’s budget, has increased from \$1,073.7 million to \$1,116.8 million.
- The largest drivers of energy costs going up are increases to renewable costs and increases to resource adequacy costs.
- The budget amendment also includes one additional analyst position to support Community Power’s energy portfolio.

Department Positions

	FY25 Adopted	FY25 Revised	FY25 Amended
Power Services	16.0	16.0	17.0

TABLE 10: POWER SERVICES POSITIONS

Executive

Budget Amendment Highlights

- All Executive Team personnel, including the COO, CFO, CCO, and General Counsel, have been transitioned from their related departments into the Executive Department.

Department Positions

	FY25 Adopted	FY25 Revised	FY25 Amended
Executive	1.0	1.0	5.0

TABLE 11: EXECUTIVE POSITIONS

Operations

Budget Amendment Highlights

- Increased funding for office safety measures.
- A \$2.4M reduction in Corporate Filing and Tax Registration.

Department Positions

	FY25 Adopted	FY25 Revised	FY25 Amended
Operations	6.0	6.0	3.0

TABLE 12: OPERATIONS POSITIONS

Finance

Budget Amendment Highlights

- The Finance team proposes adding three positions, including a summer intern, which will not be counted as a full-time equivalent (FTE).
- A budget of \$72K is allocated to support the Procurement and Risk Management teams.

Department Positions

	FY25 Adopted	FY25 Revised	FY25 Amended
Finance	8.0	8.0	8.0

TABLE 13: FINANCE POSITIONS

Customer Operations

Budget Amendment Highlights

- \$6K has been reallocated to obtain Green-e Energy certification, ensuring our renewable energy products meet strict environmental and consumer protection standards.

Department Positions

	FY25 Adopted	FY25 Revised	FY25 Amended
Customer Operations	8.0	8.0	8.0

TABLE 14: CUSTOMER OPERATIONS POSITIONS

Data Analytics and IT

Budget Amendment Highlights

- Additional funding has been allocated to enhance office security measures.
- Two additional personnel are proposed to improve Data Analytics capabilities.

Department Positions

	FY25 Adopted	FY25 Revised	FY25 Amended
Data Analytics and IT	7.0	7.0	9.0

TABLE 15: DATA ANALYTICS AND IT POSITIONS

Public Affairs

Budget Amendment Highlights

- Continued outreach to educate the community of the benefits of community choice and to encourage awareness of our mission.

Department Positions

	FY25 Adopted	FY25 Revised	FY25 Amended
Public Affairs	12.0	12.0	12.0

TABLE 16: PUBLIC AFFAIRS POSITIONS

Programs

Budget Amendment Highlights

- An additional \$3.0 million from the Operating Budget has been allocated to the Solar Battery Savings Program.
- An additional \$124.3 million in external funding for the Regional Energy Network was approved at the January 2025 Board of Directors meeting.

Department Positions

	FY25 Adopted	FY25 Revised	FY25 Amended
Programs	11.0	11.0	12.0

TABLE 17: PROGRAMS POSITIONS

Regulatory and Legislative Affairs

Budget Amendment Highlights

- \$15K increase for the Local Energy Aggregation Network (LEAN) membership will benefit Community Power through joint federal advocacy and funding opportunities.

Department Positions

	FY25 Adopted	FY25 Revised	FY25 Amended
Regulatory and Legislative Affairs	5.0	5.0	5.0

TABLE 18: REGULATORY AND LEGISLATIVE AFFAIRS POSITIONS

Human Resources

Budget Amendment Highlights

- The budget has been increased to account for the additional potential support of 6 FTE positions and 1 intern should the budget amendment be approved.

Department Positions

	FY25 Adopted	FY25 Revised	FY25 Amended
Human Resources	4.0	4.0	4.0

TABLE 19: HUMAN RESOURCES POSITIONS

Legal

Budget Amendment Highlights

- Additional personnel are proposed to enhance the capabilities of the in-house Legal department.

Department Positions

	FY25 Adopted	FY25 Revised	FY25 Amended
Legal	2.0	2.0	3.0

TABLE 20: LEGAL POSITIONS

Clerk of Board

Budget Amendment Highlights

- The Clerk of the Board has transitioned out of Operations and established as its own department.

Department Positions

	FY25 Adopted	FY25 Revised	FY25 Amended
Clerk of Board	0.0	0.0	2.0

TABLE 21: CLERK OF BOARD POSITIONS