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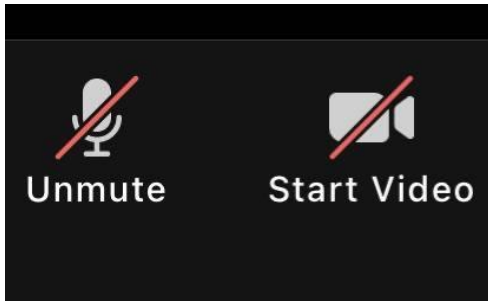
SDCP Solar for Our Communities

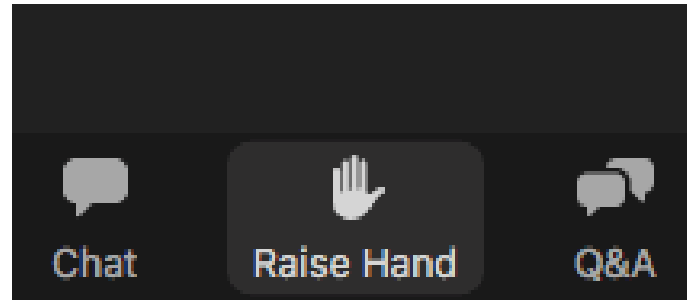**Request for Offers (RFO) Webinar #2**
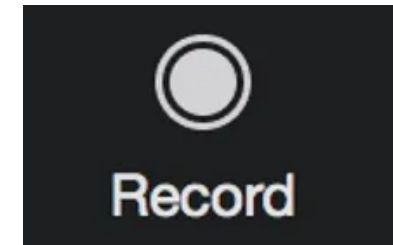
August 21, 2023

Housekeeping

Audio & Video are disabled

Please use the **Q&A** box to submit questions

The webinar will be **recorded,** and slides & FAQs posted on the SDCP webpage

Agenda

Introduction to SDCP

SDCP Panel

Xiomalys Crespo
Community Engagement Manager

Morgan Adam
Senior Local Development Manager

Tessa Tobar
DAC-GT & CSGT Program Lead

Victoria Abrenica
*Program Associate*

SDCP Service Area

San Diego Community Power is a not-for-profit public agency bringing you cleaner energy at competitive rates.

We provide reliable, affordable electricity to nearly 1 million customer accounts in the Cities of, Chula Vista, Encinitas, Imperial Beach, La Mesa, National City, and San Diego as well as the unincorporated communities of the County of San Diego.
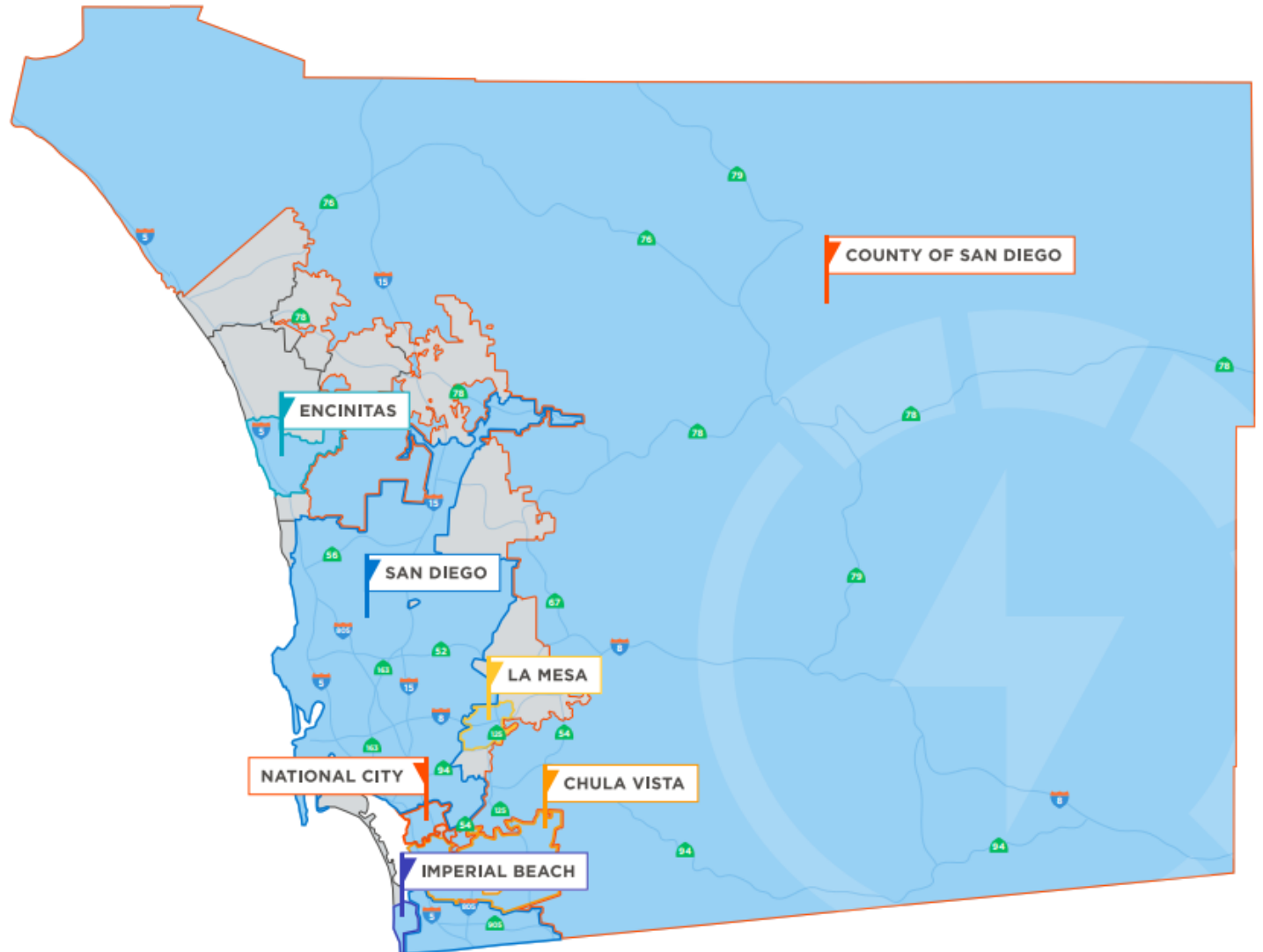
How it Works

SDCP
Buys electricity from renewable sources

SDG&E
Delivers power and maintains the grid

You
Cleaner power, local control and competitive rates

SAN DIEGO
COMMUNITY POWER

First Poll

2

About SDCP's *Solar for Our Communities* Programs

Background

- In June 2018, the CPUC approved D.18-06-027 which created the Disadvantaged Community Green Tariff (DAC-GT) and Community Solar Green Tariff (CSGT) programs (SDCP Solar for Our Communities)

- In November 2021, SDCP was allocated **14.39 megawatts** (MW) under DAC-GT and **4 MW** under the CSGT programs, **making SDCP's program the largest allocation in the state.**

- In October 2022, Staff submitted a Tier 3 Implementation AL to become a Program Administrator of the DAC-GT and CSGT programs and seek approval of an Implementation Plan.

- SDCP expects to fill SDCP's eligible program capacity allocation under the DAC-GT and CS-GT programs over multiple RFOs. This RFO is the first of SDCP's DAC-GT and CSGT program RFOs.

- The "SDCP Solar for Our Communities " brand will be used with customers, however, since solicitation materials reference the CPUC approved programs (DAC-GT and CSGT), these names are used throughout this presentation.
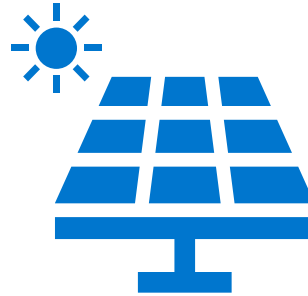
Solar for Our Communities: Overview

COMMUNITIES OF CONCERN

Designed to increase renewable energy generation among residential customers in DACs per [CalEnviroScreen 4.0](#).

100% RENEWABLE

Offers **100% renewable energy** to residential customers who are eligible for the California Alternate Rates for Energy (CARE) or Family Electric Rate Assistance Program (FERA) discounts.

BILL SAVINGS
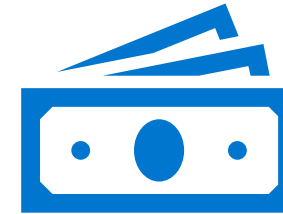
Provides an additional **20% discount** on the electricity and delivery portion of the customers' bills compared to their otherwise applicable tariff (OAT).

SAN DIEGO COMMUNITY POWER

Disadvantaged Communities ("DACs")

The CPUC has defined eligible DACs as census tracts that either:

- Score at or above the **75th percentile** (i.e., scoring in the top 25 percent statewide) in the current CalEPA CalEnviroScreen 4.0 on a statewide basis, or

- Are one of the census tracts that score in the **highest five percent** of CalEnviroScreen's pollution burden, but do not have an overall score.

SDCP has over **40 eligible census tracts** located in Chula Vista, National City, and the City of San Diego.
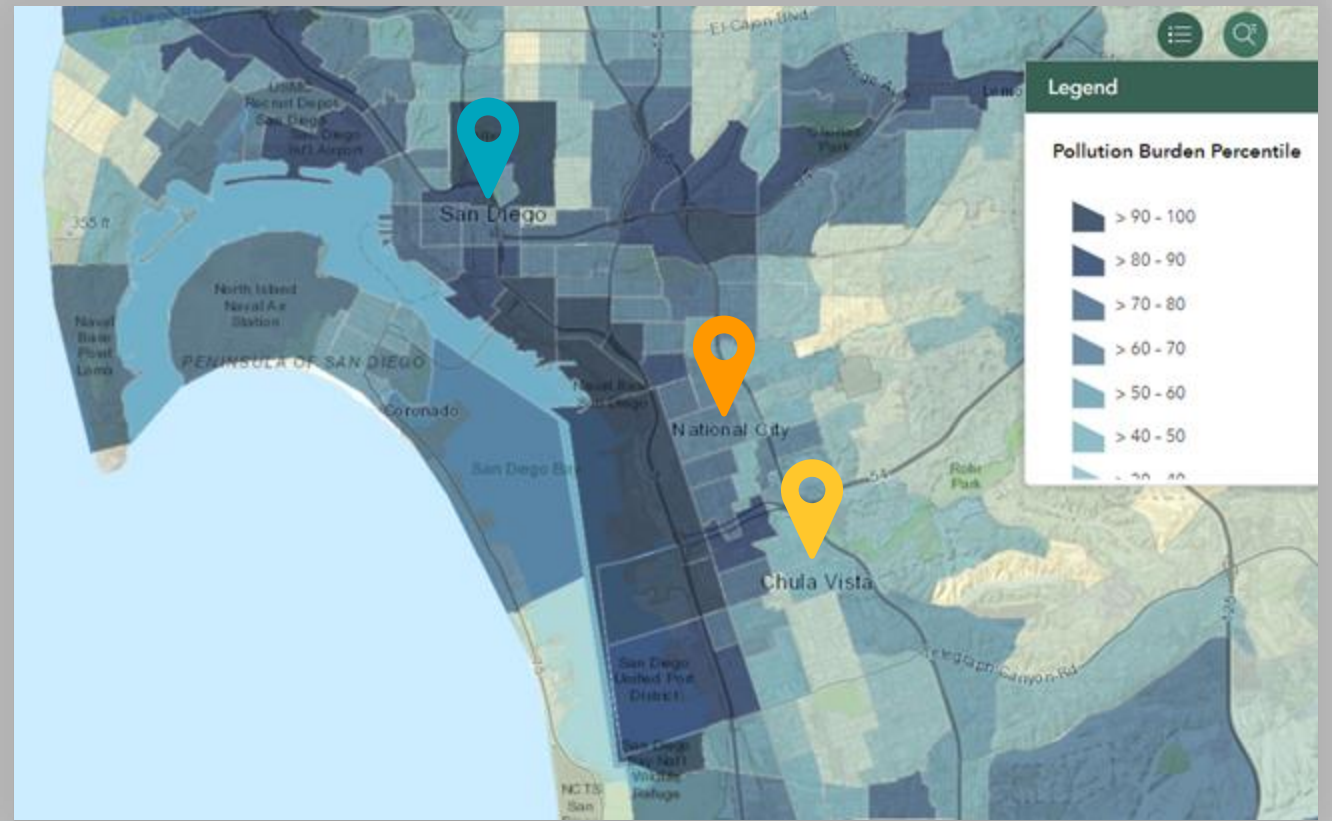
Figure 1: *Qualifying Neighborhoods in SDCP Service Territory*

Solar Discount (DAC-GT) Program Overview

- DAC-GT customers will receive renewable energy from Renewable Portfolio Standard (RPS)-eligible project located in a DAC in SDG&E territory

- For the DAC-GT program, eligible projects must be sized between 500 kW and 20 MW

- Customers will be auto-enrolled upon the DAC-GT program launch in 2025

- Enrolled customers receive 100% renewable energy at a 20% discount on their total electric bill

SAN DIEGO COMMUNITY POWER

Community Solar (CSGT) Program Overview

Community Solar (CSGT) Program Overview

- The CSGT program allows eligible residential customers to access renewable electricity produced by a CSGT project for up to 100% of their electric usage
  - More specifically, customers subscribe to a percentage of the CSGT Project capacity based on their historical energy use
- The Project must be physically located within an eligible DAC and located within 5 miles of the benefitting customers' census tracts
- The maximum size of a Project is 3.0 MW (no minimum)
- Each CSGT project must have a **"Community Sponsor."** A Community Sponsor must be a non-profit community-based organization (CBO), local government entity, or school that sponsors a CSGT Project on behalf of residents

Community Solar (CSGT) Program Example

25%
Project Output

75%
Project Output

5 Miles

5 Miles

Project Site
Rooftop or ground-mounted solar, located in a DAC within 5 miles of participating SDCP customers.

Community Sponsor
A non-profit CBO, school or government entity based in a DAC that is within 5 miles of the project and an SDCP customer. (Community Sponsors can be the project site host, but it is not required.)

Enrolled SDCP Customers
Located in a DAC within 5 miles of project site. At least 50% of enrolled customers are low-income.

Community Sponsor Overview

Community Solar Sponsorship
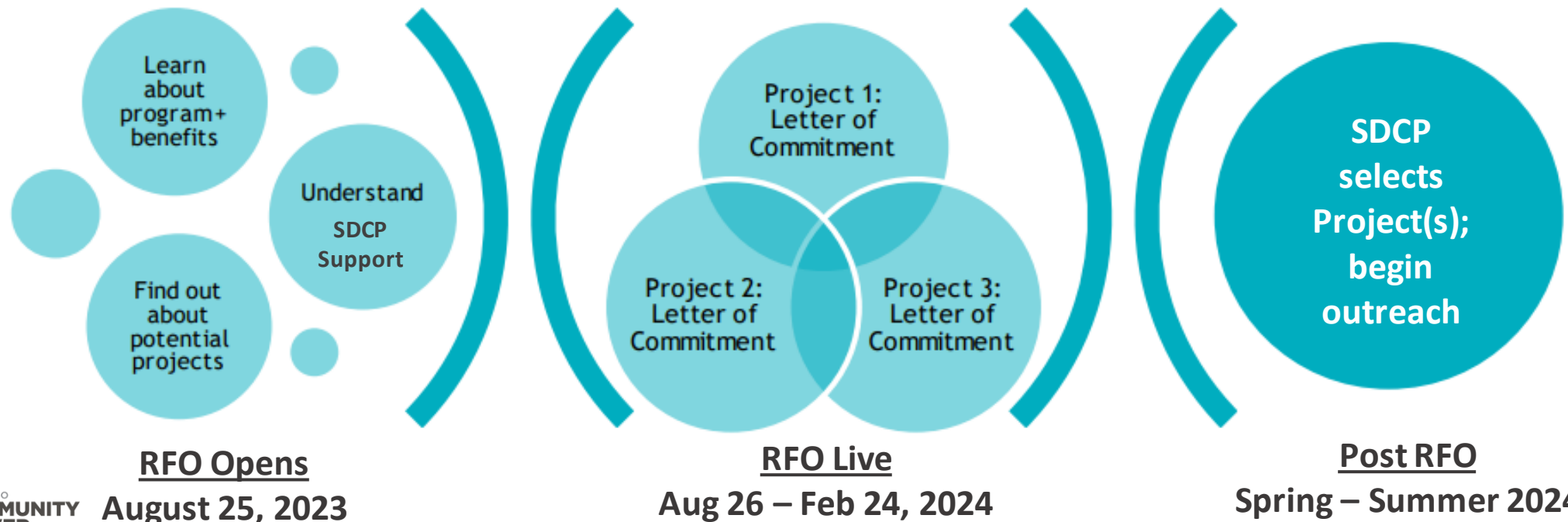
Eligibility & Requirements

- Must be a non-profit community-based organization (CBO), local government entity, or school.

- The sponsor's role is to work with the project developer to encourage program participation in the community.

- Sponsors are required to include job training and workforce development in their efforts to benefit the local communities.

- SDCP will provide support to local orgs and Bidders to identify potential CSGT project sites and sponsors.

Benefits

- Community Sponsors are eligible for a **20% bill credit** for usage and **up to 25%** of the project's estimated output.

- Ensures community **involvement**, awareness, and **substantial interest** of community members in subscribing to Project.

- Captures **community-suggested host sites**, and verification that the site chosen for the bid is **consistent with community preference**.
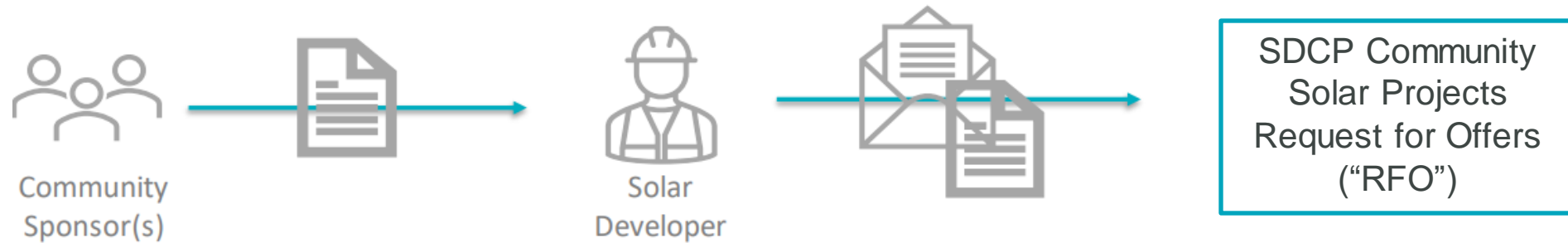
Community Sponsor Role & Timing

- Provide a **Letter of Commitment** for project(s) proposed in your City as a part of SDCP's Request for Offers (RFO) process for the Community Solar Program

- Working with SDCP to conduct outreach and create interest in subscribing to the project if sponsored project(s) are selected

Learn about program+ benefits

Understand SDCP Support

Find out about potential projects

RFO Opens
August 25, 2023

Project 1: Letter of Commitment

Project 2: Letter of Commitment

Project 3: Letter of Commitment

RFO Live
Aug 26 – Feb 24, 2024

SDCP selects Project(s); begin outreach

Post RFO
Spring – Summer 2024

Community Sponsorship: Letter of Commitment

Community Sponsor(s) → Solar Developer → SDCP Community Solar Projects Request for Offers ("RFO")

The Community Sponsor provides the letter to the project developer, who includes it in their bid package to SDCP.

How to Find a Community Sponsor

1. With their permission, SDCP will post a list of organizations that respond to the sign-up form with their contact information to enable entities to locate potential partners in their area

2. Visit https://sdcommunitypower.org/solar-for-our-communities/

3. Reach out to eligible entities using the contact information listed on SDCP's webpage.

Are you a CBO, government entity or school? Sign up to learn how you can partner with solar developers on a Community Solar (CSGT) project.

Are you a developer? Stay up to date and register here for project opportunities.

Program Comparison

	DAC-GT	CSGT
Customer Income Eligibility	Must be eligible for the CARE or FERA low-income programs	50% of enrollment reserved for CARE or FERA customers
Customer Locational Eligibility	Customers live within a DAC in SDCP territory; projects located within a DAC in SDG&E territory	Customers live within a DAC in SDCP territory; projects located within a DAC that is within 5 miles of benefitting customers' DAC census tract
Customer Segment*	Residential service	Residential service*
Estimated Customer Enrollment	6,912	1,920
Energy Mix	100% renewable energy based on monthly usage	Customers subscribe to a portion of project capacity based on historical usage
MW Allocation	15.78	4.38
Project Size	500 kW – 20 MW	No minimum; Maximum 3 MW
Interconnection	Must have completed a Phase I Interconnection Study	N/A
Community Sponsor	N/A	Yes, required
Other Requirements	Workforce development	Workforce development

*Community sponsor may take commercial service and still be eligible for CSGT

4

RFO Overview for Bidders

Timeline

When	Details
March 2023	Designated Program Administrator by CPUC 2023
June 2023	SDCP Draft solicitation documents approved by CPUC
August 18, 2023: 1-2 p.m. PST	**RFO Webinar #1** – Hosted by SDCP for developers and potential Community Solar Sponsors
August 21, 2023: 2-3 p.m. PST	**RFO Webinar #2** – Hosted by SDCP for developers and potential Community Solar Sponsors
August 25, 2023	**Solicitation Release –** Offers will be accepted starting on this date
February 26, 2024	**Anticipated Solicitation Closure** – Solicitations will be released once a year or as needed until capacity is reached
March – June, 2024	Bid Evaluation, PPA Negotiation, and Board approval of Awarded Projects
July 2024	Awarded PPAs submitted to CPUC for approval

Project Eligibility Criteria: DAC-GT

✓ The Project must be physically located in and connecting electrically to a circuit, load, or substation within San Diego Gas & Electric's (SDG&E's) service territory and located within an eligible DAC.

✓ The Project must be a new solar Renewable Portfolio Standard ("RPS")-eligible, in-front-of-the-meter generating facility.

✓ Behind-the-meter projects, nonrenewable technologies, and other complementary technologies are not eligible.

✓ The Project must have an online date no sooner than 2025.

✓ Eligible projects must be sized between 500 kW and 20 MW.

✓ The Project must have completed a Phase I Interconnection Study or equivalent

✓ The Project must comply with the California Air Resources Board's Voluntary Renewable Electricity Program.

✓ The Project must be Green-e certified.

✓ The Project must qualify as a Solar Discount (DAC-GT) Project pursuant to D.18-06-027, D.18-10-007, and Resolution E-4999.

Project Eligibility Criteria: CSGT

Community Solar (CSGT) project must meet all the Solar Discount (DAC-GT) requirements above, with the following additional requirements:

✓ The Project must be located within 5 miles of the DAC census tracts in which subscribing SDCP customers reside, as further defined in the Community Solar (CSGT) Eligible Locations requirements below; and

✓ The Project must submit a letter of commitment from a non-profit community-based organization (CBO), local government entity or school that would serve as a sponsor for the Community Solar (CSGT) project on behalf of DAC residents.

27

Offer Package

A complete offer package should include the following:

- Completed Offer Workbook
  - Excel file with project attributes, such as location, specifications, production profile, etc.
- Supporting Documents, including but limited to:
  - Site Plan and Single Line Diagram
  - Financing Plan
  - Financial Statements
  - Organizational Chart
  - Interconnection Study or Application (or description of status)
  - Project Development Milestone Schedule
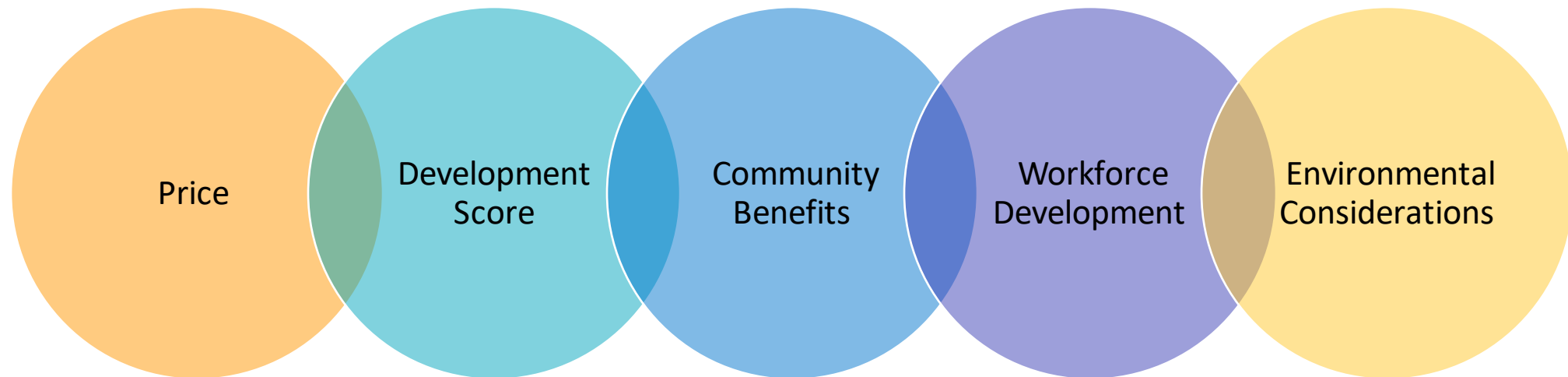 - Permitting Plan

Evaluation Methodology Overview

Overview

When Respondents have met the eligibility requirements, SDCP will employ the evaluation criteria described in this section to select or shortlist Offers, using quantitative and qualitative evaluation criteria to assess projects holistically. Offers will be reviewed by SDCP Staff and the Board prior to Award.

SDCP will award Offers that perform best against the evaluation criteria, up to its available program capacity of 15.78 MW for DAC-GT and 4.38 MW for CSGT.

Evaluation Factors

Price

Development Score

Community Benefits

Workforce Development

Environmental Considerations

Q&A

5

Next Steps

- Submit your questions to ttobar@sdcommunitypower.org with the subject line "**_2023 Solar for Our Communities Webinar #2 FAQs_**"

- Answers will be posted on the website periodically

- Developers, stay up to date and register here for project opportunities

- CBOs, government entities, and schools sign up to learn how you can partner with solar developers on a Community Solar (CSGT) project

Check the Solicitations page and Solar for Our Communities webpage regularly for updates

Contact Us

Contact Center

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Morgan Adam

Senior Local Development Manager
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Last Poll &
Thank You!