

San Diego Regional Energy Network Public Sector Programs Implementation Request for Proposals #25-003 San Diego Community Power Responses to Proposer Questions

March 20, 2025

General Questions

1. Section D. Submittal Requirements. Item 2 Preparation (However, technical literature that supports the approach to providing the Services and work plan should be forwarded as part of the proposal). What is the definition of "technical literature"? Could this include copies of previously developed materials, websites or reports? Also, how would the proposer provide this information, given the specified limitations under Section B Content and Format of the Proposal?

Response: Technical literature is referring to publicly available/published information that supports the proposer's proposed approach, if any. Proposers may include technical literature for consideration in their proposed approach narrative (please refer to Section V.B.3 for page limits).

2. What methodology will be used to evaluate a proposal's budget against other proposals?

Response: Proposer's budgets are weighted 30 out of 100 points for evaluation criteria (Section F). As stated in Section E Task 4, "Proposers are encouraged to submit their best prices in their proposals, and Community Power intends to negotiate only with the Proposers whose proposal most closely meets the requirements of this RFP. The contract award, if any is awarded, will go to the Proposer whose proposal best meets these requirements."

3. The anticipated start date is August 4, and the solicitation also says that the initial contract term is expected to be 3 years, which would put the work out to mid-2028; however, the budget spreadsheet only goes through 2027. How can the proposer show a 3-year budget without going into 2028? Should we add columns to the spreadsheet?

Response: Yes, columns can be added to the spreadsheet to show a 3-year budget.

4. For compensation billing rates, can proposers request a yearly increase as long as it is built into the budget template and discussed in the budget narrative?

Response: Yes.

5. Is there a file size limit?

Response: The maximum allowable file size for uploads in the submission form is 500MB.

Climate Resilience Leadership Program Questions

6. Attachment A. Task 5.4 (At the agency's request, provide a vetted list of contractors to expedite project installations). Is this referring to the network of vetted contractors mentioned in Task 5.5



(Develop or leverage a network of vetted contractors, manufacturing partners, distributors, etc. that can deliver timely and reliable installations to jurisdictions without prescribed procurement policies) or in addition to that network, for measures beyond those covered by DI?

Response: Yes, this is referring to the network of vetted contractors mentioned in Task 5.5.