



San Diego Community Power Solar Advantage Program

Post-Request for Offers (RFO)
Webinar

April 15, 2025



Agenda

- 1. About Community Power**
- 2. About the Solar Advantage Program**
- 3. RFO Overview for Bidders**
- 4. Submission Requirements**
- 5. Q&A**

Community Power panel



Tessa Tobar
*Solar Advantage
Program Manager*



Morgan Adam
*Senior Local
Development Manager*



Vincenzo Tarantino
Marketing Manager

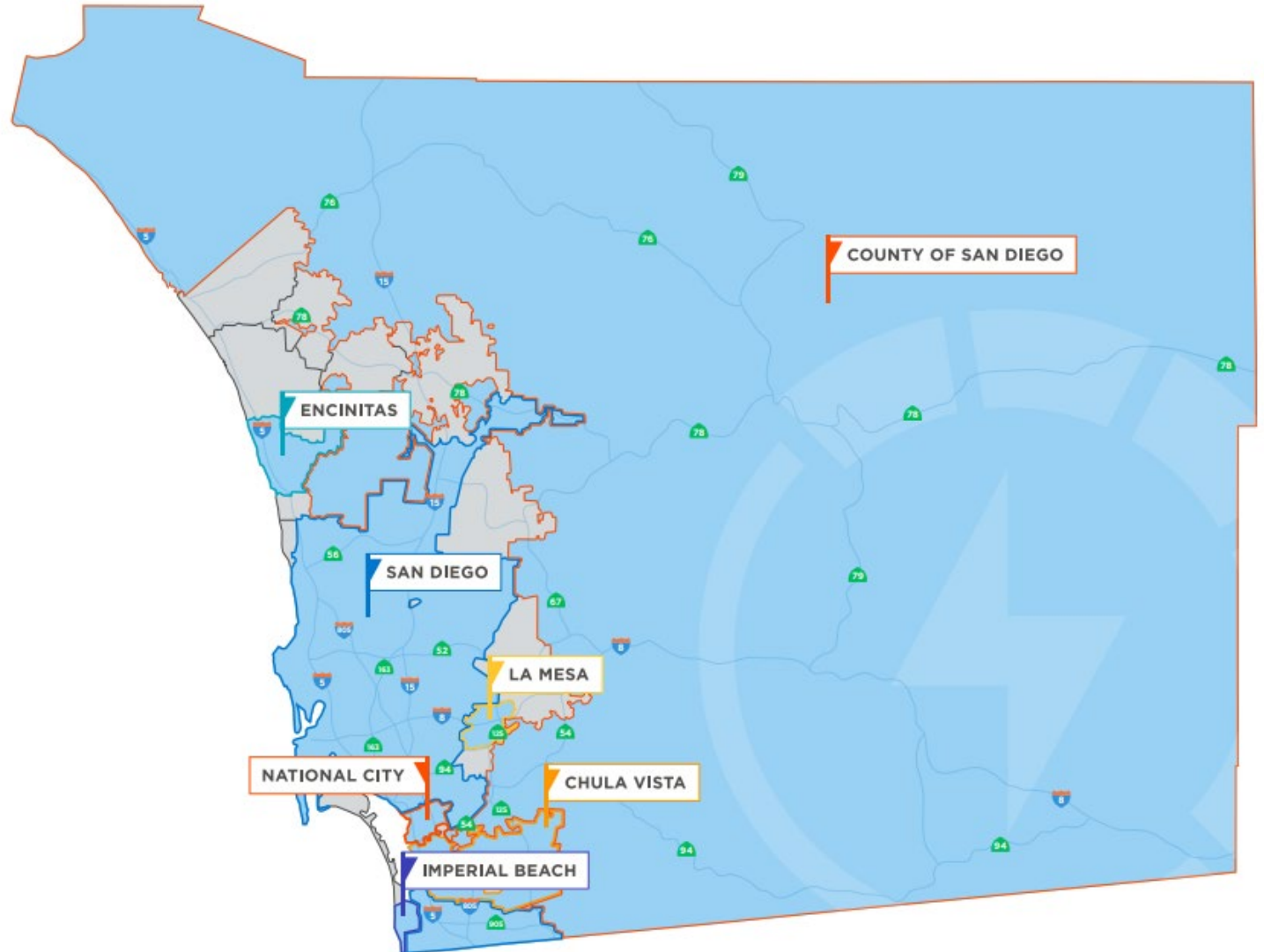


About Community Power

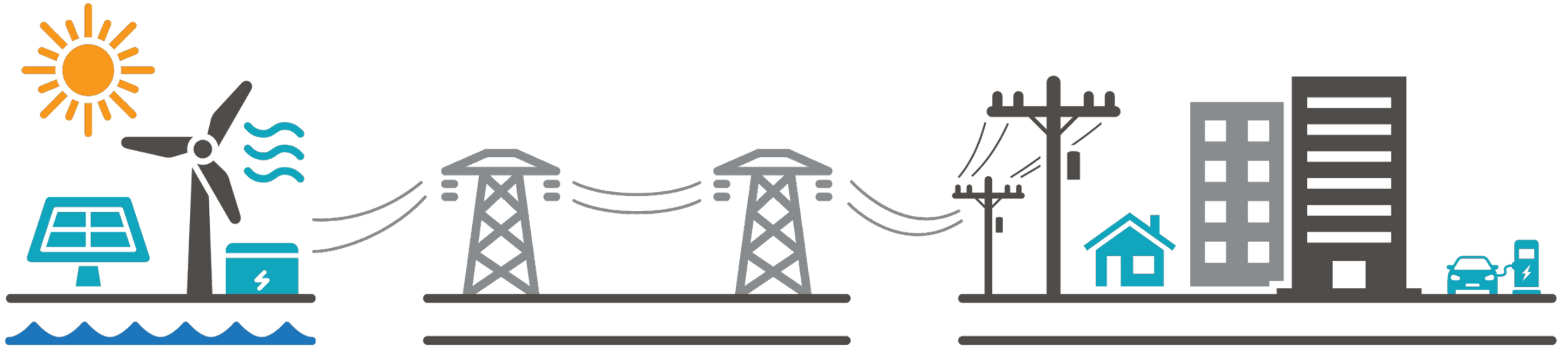
Community Power service area

San Diego Community Power is a not-for-profit public agency bringing you cleaner energy at competitive rates.

We provide reliable, affordable electricity to nearly 1 million customer accounts in the Cities of, Chula Vista, Encinitas, Imperial Beach, La Mesa, National City and San Diego as well as the unincorporated communities of the County of San Diego.



How it works



Community Power
purchases electricity
from renewable sources

SDG&E
delivers power and
manages grid infrastructure

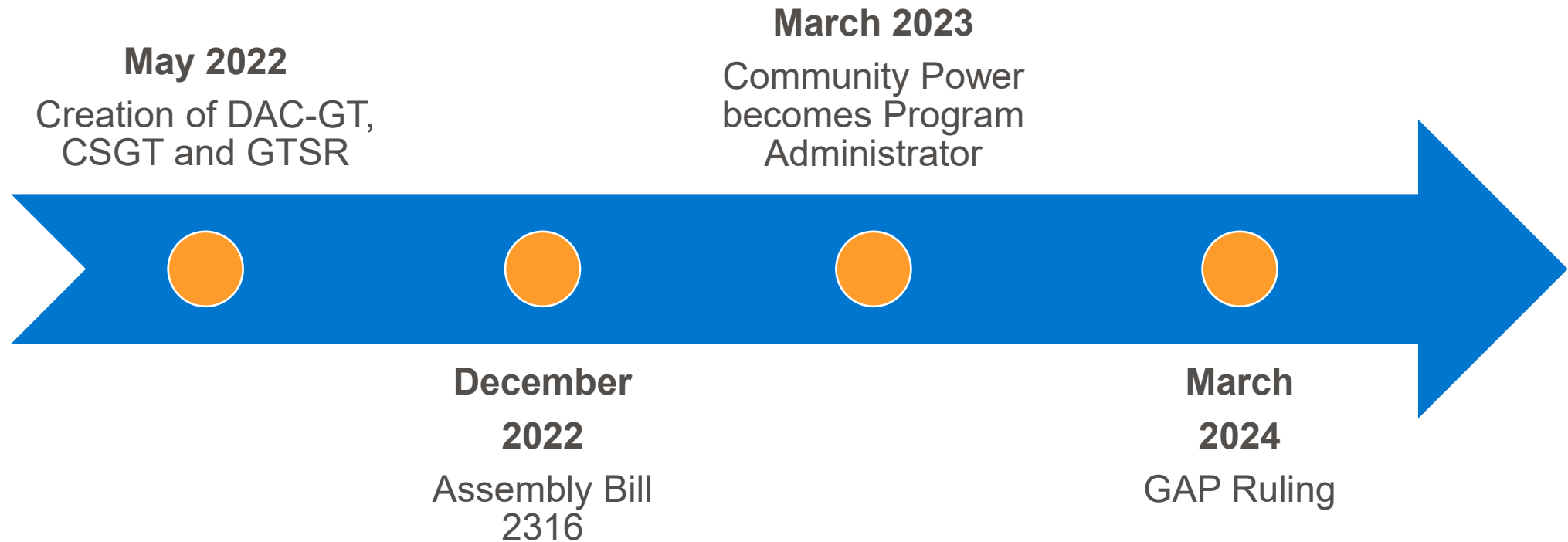
You
enjoy cleaner power at
competitive rates with local control

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About the Solar Advantage Program

Background

Background & Timeline



Background



- *What's new?*
 - Projects can be located within 5 miles of a DAC
 - Cost cap update coming soon
 - Voluntary inclusion of storage
- Community Power has a 20.6 MW allocation making Community Power's program the largest allocation in the state
- Community Power expects to fill the eligible program capacity allocation over multiple RFOs. This RFO is the second of Solar Advantage program, launching **April 7, 2025**.
- The “**Solar Advantage**” brand will be used with customers, however, since solicitation materials reference the CPUC approved program, **DAC-GT**, this name is used throughout this presentation

Webpage

The screenshot shows a web browser window with the address bar displaying `sdcommunitypower.org/solar-for-our-communities/`. The page features the San Diego Community Power logo and a navigation menu with links: News & Events, FAQ, Contact, Meetings & Agendas, **PROGRAMS** (highlighted), EDUCATION, ABOUT, and RESOURCES. A search bar is also present. The main content area has a header image of a family looking at solar panels. Below this, the text reads: "Solar For Our Communities. San Diego Community Power is committed to expanding renewable energy access through local, small-scale solar projects, including our Solar Advantage program." A section titled "What is the Solar Advantage program?" explains the Disadvantaged Communities Green Tariff (DAC-GT) and mentions the CPUC's allocation of 20.16 MWs. A callout box on the right states: "The second Solar Advantage Request for Offer (RFO) is now open. To review materials and submit an offer, click [here](#)."

Solar For Our Communities

San Diego Community Power is committed to expanding renewable energy access through local, small-scale solar projects, including our Solar Advantage program.

What is the Solar Advantage program?

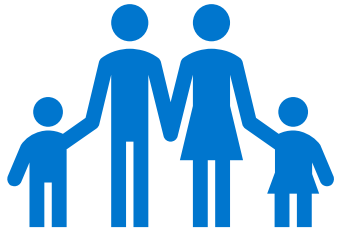
San Diego Community Power's Solar Advantage program, also known as the Disadvantaged Communities Green Tariff (DAC-GT), is designed to increase local, new-build, small-scale solar projects in disadvantaged communities (DAC) as defined by [CalEnviroScreen 4.0](#).

The California Public Utilities Commission (CPUC) has allocated Community Power a total of 20.16 MWs to procure through annual solicitations until the allocation is met. In total, the Solar Advantage Program will offer thousands of Community Power customers a 20% overall bill reduction for up to 20 years, starting in the year 2026.

The second **Solar Advantage Request for Offer (RFO)** is now open. To review materials and submit an offer, click [here](#).

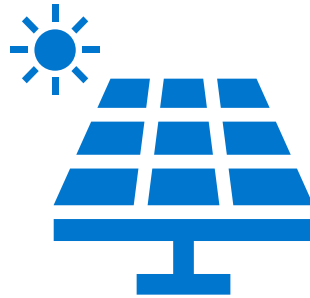
Solar Advantage Program: Overview

DISADVANTAGED COMMUNITIES



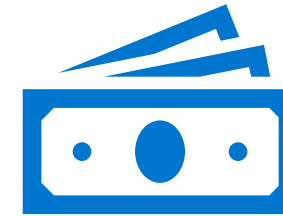
Designed to increase renewable energy generation among residential customers in DACs per [CalEnviroScreen 4.0](#).

100% RENEWABLE



Offers **100% renewable energy** to residential customers who are eligible for the California Alternate Rates for Energy (CARE) or Family Electric Rate Assistance Program (FERA) discounts.

BILL SAVINGS



Provides an additional **20% discount** on the electricity and delivery portion of the customers' bills compared to their otherwise applicable tariff (OAT).

Disadvantaged Communities (“DACs”)

The CPUC has defined eligible DACs as census tracts that either:

- Score at or above the **75th percentile** (i.e., scoring in the top 25 percent statewide) in the current CalEPA CalEnviroScreen 4.0 on a statewide basis, or
- Are one of the census tracts that score in the **highest five percent** of CalEnviroScreen’s pollution burden, but do not have an overall score.

SDCP has over **40 eligible census tracts** located in Chula Vista, National City, and the City of San Diego.

Project sites must be located **within 5 miles** of an eligible DAC

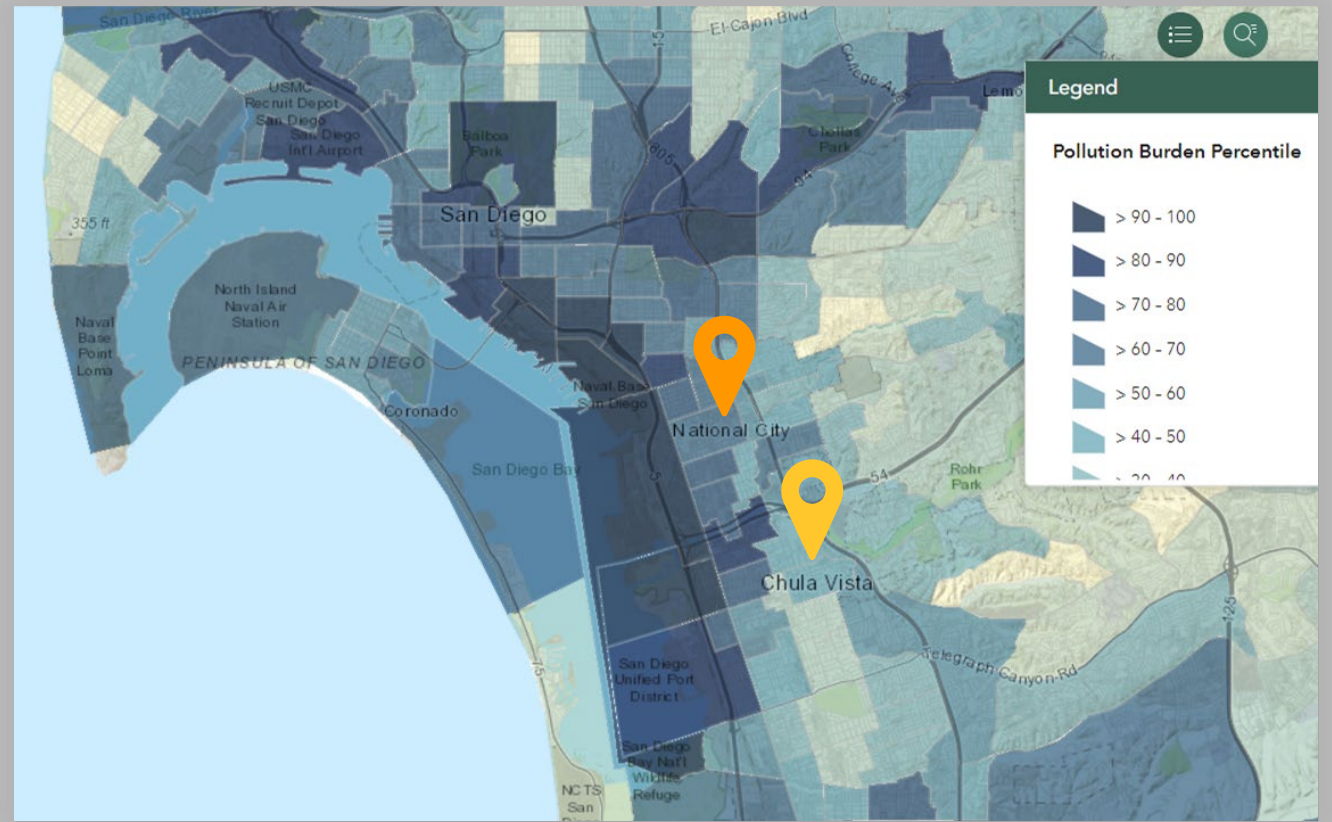


Figure 1: Qualifying Neighborhoods in SDCP Service Territory

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Requirements

Program requirements

- Solar Advantage-eligible customers will receive renewable energy from Renewable Portfolio Standard (RPS)-eligible project located within five miles of a DAC in SDG&E territory
- For the Solar Advantage program, eligible projects must be sized between 500 kW and 15 MW
- Customers will be auto-enrolled upon the Solar Advantage program launch
- Enrolled customers receive 100% renewable energy at a 20% discount on their total electric bill

Program requirements summary

	Solar Advantage Program
Customer Income Eligibility	Must be eligible for the CARE or FERA low-income programs
Customer Locational Eligibility	Customers live within a DAC in SD Community Power's service territory; projects located within 5 miles of a DAC in SDG&E territory
Customer Segment	Residential service
Estimated Customer Enrollment	~9,000 (-7,000)
Energy Mix	100% renewable energy based on monthly usage
MW Allocation	20.16 (-4.61 MW)
Project Size	500 kW – 15 MW
Interconnection	SDG&E Wholesale Distribution Access Tariff (WDAT)

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RFO Overview for Bidders

Disclaimers

- By participating in this RFO, each respondent acknowledges that it has read, understands and agrees to the terms and conditions set forth in these RFO Instructions, including all attachments
- Community Power may, at its sole discretion, accept or reject any or all offers submitted in response to this RFO
- This RFO is a solicitation for offers only and is not intended as an offer to enter into a contract or as a promise to engage in any formal competitive bidding or negotiations
- This RFO does not constitute an offer to buy or create an obligation for Community Power to enter into an agreement with any party and Community Power shall not be bound by the terms of any offer until Community Power has entered into a duly authorized and fully executed contract.
- Should there be any discrepancies between the RFO documents, statements made during this webinar, the webinar slide deck and the power purchase agreement (PPA) template, the PPA template will control.

Communications

- All RFO documents are available at: <https://sdcommunitypower.org/resources/solicitations/>
- All announcements, updates and Q&As will be posted on the website
- Please only send questions and communications via the [Questions Submission Form](#)
- Emails sent to any other address or individual and not to the RFO submissions form will not be reviewed or responded to

Supplier diversity

- Community Power encourages diverse businesses to seek contracting opportunities with us, and to reach out to us with questions and suggestions regarding the contracting process.
- Public Utilities Code Section 366.2(m), requires Community Power required to report to the CPUC on spend with diverse businesses, as defined by CPUC General Order 156.
 - (1) a detailed and verifiable plan for increasing procurement from small, local, and diverse business enterprises; and
 - (2) a report regarding its procurement from women, minority, disabled veteran, persons with disabilities, and LGBT business enterprises.
- To assist Community Power with its reporting obligations and with evaluating its supplier outreach and other activities, proposers that are awarded the contract will be asked to voluntarily disclose their certification status with the CPUC Clearinghouse, as well as their efforts to work with diverse business enterprises, including WBEs, MBEs, DVBES, and LGBTBEs.

Supplier diversity

- Community Power shall not use any demographic information received from respondents in any way as part of its decision-making or selection process. Rather, Community Power will use such information solely for compliance with its reporting obligations to the CPUC and evaluation of Community Power's outreach and other activities consistent with applicable law. Pursuant to Article I, Section 31 of the California Constitution, Community Power shall not discriminate against or give preferential treatment to any individual or group on the basis of race, sex, color, ethnicity, or national origin except as otherwise allowed therein
- For additional information, please visit <https://sdcommunitypower.org/supplier-diversity/> and <https://www.cpuc.ca.gov/supplierdiversity/>
- For information on the certification process and requirements and to apply for certification, please visit the [Supplier Clearinghouse website](#)

Timeline

When	Details
Tuesday, March 4, 11:00 A.M. PDT	Pre-RFO Release Webinar #1
Thursday, March 6, 11:00 A.M. PDT	Pre-RFO Release Webinar #2
April 7, 2025	Solar Advantage Program RFO launch
April 15, 2025, 3:00 P.M. PDT	Solar Advantage Program RFO Webinar
May 6, 2025, 5:00 P.M. PDT	Deadline for Electronic Question Submittal
May 19, 2025	Final Q&A addendum posted to RFO website
September 8, 2025, 5:00 P.M. PDT	RFO Response Deadline
September 9, 2025, through October 17, 2025	Follow-up with RFO respondents, as necessary
October 20, 2025	Respondent Notifications (Shortlist Selection)
November 3, 2025, through February 20, 2026 - to occur at duly noticed Community Power Board Meeting(s)	Agreement review and finalization with shortlisted Bidders, and Community Power Board approval
March 2026 – to occur after Community Power's Board approves the final contract(s)	Community Power submits executed PPA(s) to CPUC for approval
No later than December 31, 2028	Project Commercial Operation Date (COD)

Project eligibility criteria

- ✓ The Project must be physically located in and connecting electrically to a circuit, load, or substation within San Diego Gas & Electric's (SDG&E's) service territory and located within five miles of an eligible DAC.
- ✓ The Project must be a new solar Renewable Portfolio Standard ("RPS")-eligible, in-front-of-the-meter generating facility.
- ✓ Behind-the-meter project and nonrenewable technologies are not eligible.
- ✓ Optional configurations that include paired battery energy storage resources are also considered. Hybrid configurations (single CAISO meter systems) are preferred for this solicitation.
- ✓ The Project must have a commercial operation date no later than December 31, 2028.
- ✓ Eligible projects must be sized between 500 kW and 15 MW.
- ✓ The Project must interconnect under SDG&E's Wholesale Distribution Access Tariff
- ✓ The Project must comply with the California Air Resources Board's Voluntary Renewable Electricity Program.
- ✓ The Project must qualify as a Solar Advantage (DAC-GT) Project pursuant to D.18-06-027, D.18-10-007, and Resolution E-4999.

Keys to a successful proposal

Submit a complete offer

- Carefully read and ensure understanding of the RFO Instructions
- Ensure that your project meets all eligibility requirements
- Submit all required documentation per the RFO instructions

Make sure your submitted offer is consistent, and you provide evidence of a viable project

- The offer information stated in the offer workbook should match the supporting documents provided (e.g. Single Line Diagram, consistent naming conventions are used)

Submit a competitively priced, achievable offer

- SDCP looks holistically at project across the six evaluation criteria. Be sure to highlight your project's strengths and it is understood that not all projects will score high on every criterion. Price is just one factor in the analysis.

Offer Package

A complete offer package should include the following:

Completed Offer Workbook

- Excel file with project attributes, such as location, specifications, production profile, etc.

Supporting Documents, including but limited to:

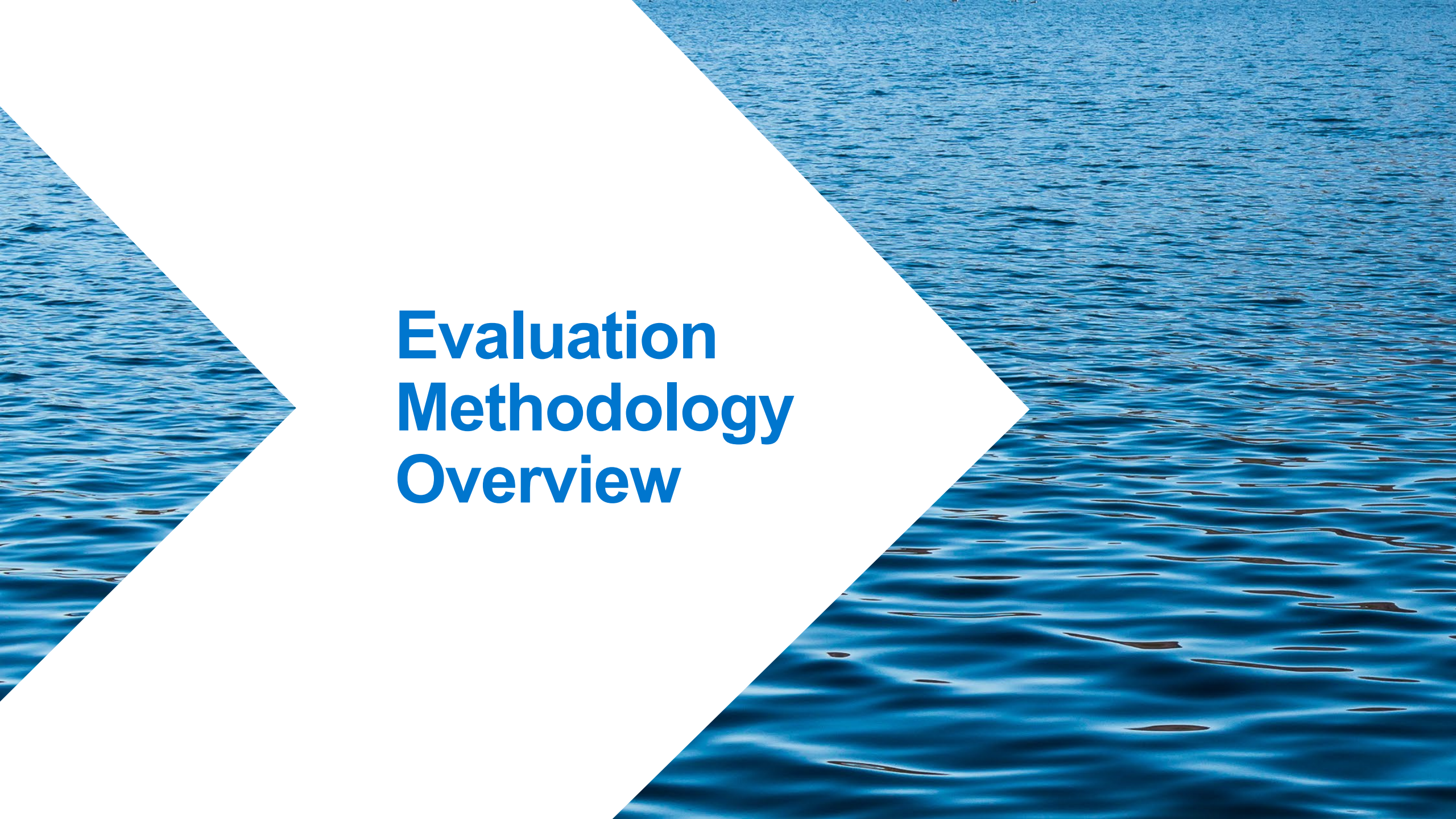
- Site Plan and Single Line Diagram
- Financing Plan
- Financial Statements
- Organizational Chart
- Interconnection Study or Application (or description of interconnection plan)
- Project Development Milestone Schedule
- Permitting Plan

Compliant submission specifications

Price	A single, fixed price that remains constant throughout the entire delivery term and is not adjusted by periodic escalators or time of delivery factors.
Number of Offers	Bidders should submit a unique offer for each facility/location. If a Bidder wishes to submit multiple unique facilities (at different locations), each project must be submitted as an entirely separate Submission Package with fully completed copies of each relevant document. If paired storage is being offered, please submit as an optional adder to a baseline PV-only offer.
Term	20-years
Scheduling Coordinator	Community Power does not have a strong preference regarding the assignment of SC responsibilities and will evaluate proposals in which the Buyer or Seller provide such services.

Compliant submission specifications

Ownership	All projects will be owned by the Bidder, with Community Power contracting the output of the resource for the duration of the contract term.
Expected Commercial Operation Date (“COD”)	No later than December 31, 2028.
Deliverability	In order of preference: 1. Full Capacity Deliverability Status (FCDS) 2. Partial Capacity Deliverability Status (PCDS) 3. Energy-only
Seller Security Requirements	Development (Pre-COD): \$90/kW Performance (Post-COD): \$60/kW
Guaranteed Energy Production	One hundred sixty percent (160%) of proposed estimated annual energy production in each 2-year performance measurement period



Evaluation Methodology Overview

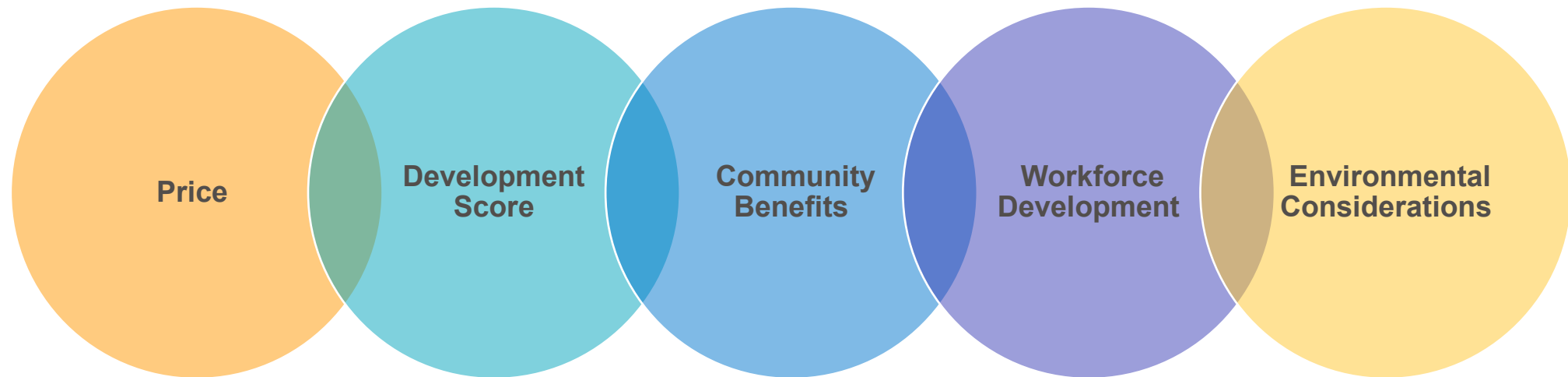
Evaluation Overview

Beyond meeting eligibility requirements, Community Power will employ the evaluation criteria described in this section to select or shortlist Offers, using quantitative and qualitative evaluation criteria to assess projects holistically. Offers will be reviewed by Community Power Staff and the Board prior to Award.

Community Power will award Offers that perform best against the evaluation criteria, up to its remaining program capacity of 15 MW.



Evaluation factors



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Submission Requirements

Submission requirements

Solar Advantage Program (DAC-GT)	
Offer Form	A completed offer form with the applicable sections completed
Supporting Documents to Offer Form as applicable, including but not limited to:	
Financing Plan	An explanation of the Bidder's financial capabilities and plans to finance and provide credit support for the project included in the offer. Please include any other financial information that would be necessary for Community Power's evaluation. Also, include any assumptions pertaining to incentives, tax credits, or other as relevant to proposed pricing.
Financial Statements	Two years of audited financial statements for the Bidder or Bidder's financial guarantor.
Organizational Chart	A profile of Bidder's organization and its ownership structure, including direct ownership and ultimate parent company. This should be in the form of a diagram.

Submission requirements

Solar Advantage Program (DAC-GT)	
Interconnection Plan	<p>Any applicable interconnection documents, which may be one of the following:</p> <ul style="list-style-type: none">i. Fast Track eligibility confirmation;ii. Completed Studies; oriii. A signed Generator Interconnection Agreement <p>If an interconnection application has not yet been submitted, please provide an interconnection plan that illustrates an understanding of process, timeline, and costs for interconnection.</p>
Project Development Timeline	<p>A GANTT chart schedule detailing the timing and progress of key project milestones, including but not limited to:</p> <ul style="list-style-type: none">i. Interconnection milestonesii. Procurement orders and lead timesiii. Permitting milestonesiv. Design and Engineering, including Community Power reviewsv. Construction start, substantial completion, and COD

Submission requirements

Solar Advantage Program (DAC-GT)	
Permitting, Land Use and Zoning	A description of the environmental compliance and zoning requirements and all regulatory permits, licenses or approvals required for the resource to supply renewable power. Describe any correspondence to date with AHJ.
Map/ Site Plan	A to-scale Site Map of the generating resource showing the arrangement of all major components of the facility with the name of the facility, census tract, outer boundaries, major cross streets, nameplate capacity, and longitude and latitude of the facility. Please also include all Assessor Parcel Numbers included in and adjacent to the facility and any environmentally sensitive areas.
Single Line Diagram	A Single Line Diagram that includes the generating resource's point of interconnection to the electric distribution system.

Submission requirements

Save the date

- Offers are due Monday, **September 8, 2025, 5:00 P.M. PDT**
- **Only** electronic submittals will be accepted via Community Power's [Response Submission Form](#)

Emails sent to any other address or individual and not to the Q&A Submission Form may not be reviewed or responded to. If it is discovered that a Bidder contacts and receives information from any Community Power personnel, board director or alternate outside of this Q&A process, Community Power may, in its sole determination, disqualify such Bidder's proposal from further consideration.

SEPTEMBER 8, 2025

S	M	T	W	T	F	S
31	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	1	2	3	4

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Q&A

Next steps

- Submit your questions to the [Questions Submission Form](#) by **May 6, 2025, 5:00 P.M. PDT**
- Final Q&A addendum posted to RFO website will be posted on **May 19, 2025**
- Developers, stay up to date and [register here](#) for project opportunities

Please visit the Community Power's [Solicitations webpage](#)
and
[Solar for Our Communities webpage](#) regularly for updates



Thank you!