



## OPEN POSITION ANNOUNCEMENT!

### Chief Commercial Officer – Power Supply Services

Open until filled. Posted 04/09/2025

*San Diego County – hybrid work schedule set by Community Power*

**About the role:** In the role of Chief Commercial Officer - Power Supply Services, we are seeking a strategic thinker and leader with significant experience in the California regulated energy markets. This position will lead the entire power services department involved in Community Power's (SDCP) day-to-day and long-term strategic operations, drive sustainable growth, provide leadership and mentorship to the organization's Directors and team as well as build and expand the company's values-led and mission-driven culture.

The selected candidate will provide executive support and mentorship to senior staff and thought partnership to the CEO and members of SDCP's executive team that aligns with the company's mission, vision, values, and overall strategic goals. Power Services specific responsibilities will include wholesale power supply and procurement activities for SDCP, including complex energy procurement and contract transactions, short and long-term portfolio design, integrated resource planning, hedging strategy, and strategically increasing renewable and greenhouse gas-free power resources over time. In addition, the candidate will oversee SDCP's power scheduling coordination and work with compliance staff to oversee power-related compliance issues, contract management, settlements and origination. An understanding of and experience with energy market trends and forecasting, as well as future supply realities are a must.

### WHO IS SAN DIEGO COMMUNITY POWER?

Community Power is a community-driven, not-for-profit public agency providing cleaner energy to the San Diego region. Formed in 2019, Community Power is the second largest Community Choice Aggregator (CCA) in California, serving nearly 1 million customer accounts across its member agencies: the Cities of San Diego, Chula Vista, Encinitas, Imperial Beach, La Mesa and National City, as well as the unincorporated areas of San Diego County.

### OUR HISTORY

Community Power was formed in 2019 as a public, not-for-profit community choice aggregator (CCA) in the San Diego region. We began electric service in 2021 and now serve seven member agencies: the Cities of San Diego, Chula Vista, Encinitas, Imperial Beach, La Mesa and National City, as well as the unincorporated communities of San Diego County. Community Power was formed to bring local control and customer choice to San Diego while also providing clean and renewable energy at competitive rates. We are the second largest CCA in California, serving nearly 1 million customers. For more information, please visit [SDCommunityPower.org](https://SDCommunityPower.org).

### COMMITMENT TO DIVERSITY

At Community Power, we value diversity and are committed to creating an inclusive environment for all employees. We represent a diverse customer base and hope to hire employees that reflect our communities. We provide equal employment opportunities to all applicants for employment and prohibit

discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state, or local laws.

## ESSENTIAL DUTIES AND PRIMARY RESPONSIBILITIES

- Develop, and lead a team of approximately 12 energy professionals, including up to 3 Director-level divisional heads (portfolio management, contracts & compliance, and origination), to optimize SDCP's \$1 Billion power supply portfolio, balancing not only SDCP's aggressive environmental goals but also long-term fiscal sustainability and customer affordability
- Devise and maintain long-term vision and Power-specific goals within SDCP's Strategic Plan
- Work with internal and external stakeholders to analyze risk and value around complex transactions and portfolio positions, including power generation and storage, load forecasts and load scheduling, hedging strategies
- Oversee procurement efforts to meet various SDCP objectives and/or compliance requirements including energy hedges, resource adequacy, carbon-free and RPS
- Support the finance team by developing the portfolio recommendations needed for multiple pre-pay transactions
- Lead/Oversee the Power Services team in achievement of the following:
  - Preparation of solicitations/requests for offers of energy and capacity products, supplier/developer communications, analytical support during proposal/bid evaluation and contract negotiations
  - Optimization, scheduling, and administration of power supply contracts, including auditing and monitoring contract milestones and deliverables
  - Integrated resource planning activities, including submission of the CPUC's biennial integrated resource plan compliance filing
  - Data analysis and support in preparing various other regulatory compliance reports such as California's Power Source Disclosure Program
  - Development and maintenance of standard operating procedures, protocols, and safeguards to ensure procurement team decision making processes are aligned with agency goals.
  - Implementation and maintenance of systems for measuring, monitoring, and reporting financial risk from power supply positions, consistent with SDCP Energy Risk Management and other policies adopted by the Board.
  - Implementation of the ETRM (Energy Trading Risk Management) and Analytics/Data Analysis Platform
- Monitor energy market activities, including pricing trends and forward curves related to market energy, renewable energy and capacity
- In coordination with regulatory and legislative staff and consultants, stay abreast of relevant local/state/federal regulations and represent SDCP as its industry expert with regulatory agencies as/if requested
- In coordination with the CFO and Finance team, develop appropriate risk management processes and procedures, and support the Risk Management Oversight Committee (ROC)
- In coordination with the Rates team, assist as needed with the annual rate setting process to determine the balance between rates, affordability, RPS and reserves
- In coordination with the CEO and selected Board members, lead Ad Hoc Energy Contracts Working Group
- In coordination with the CFO and Finance team, analyze departmental expense trends and support development of budget projections for power supply related costs
- Cultivate a growth-oriented, positive, and supportive environment while holding staff accountable to SDCP's policies, procedures, and standards as maintained throughout the organization
- Contribute to SDCP's industry thought leadership at the Executive level – providing external expert leadership on industry panels and with the regulatory and legislative communities in San Francisco, Sacramento, and Washington D.C.

- Provide internal executive leadership via support of key HR, Finance, Operational, and other organization-wide initiatives, ensuring deliverables and feedback from the power team are provided in a timely and constructive manner
- Develop and/or maintain excellent working relationships with market participants, interested parties and associations, regulatory agency staff, SDCP staff/consultants, and stakeholders
- Present in a professional manner to internal and external stakeholders, partners, agencies, and the Board
- Proactively identify and develop strategic and policy direction in consultation with SDCP staff, the Board, and external partners

## QUALIFICATIONS, EDUCATION AND EXPERIENCE

Any combination of education and experience that would provide the knowledge, skills, and abilities listed.

A typical way to obtain the required qualifications would be a bachelor's degree from an accredited university in business, economics, engineering or related and 12 years of progressive experience in a combination of power and renewable power procurement, California energy markets, origination and/or power contracts management, or in a closely related field.

Prior C-Suite experience is a plus.

## WORK ENVIRONMENT & CONDITIONS

Prolonged periods sitting at a desk and working on a computer. The position requires occasional carrying, lifting and/or moving objects up to 25 pounds. Occasional local travel required and reliable transportation to be able to attend Community Power events, meetings, and workshops as needed is expected.

At Community Power we work in the communities we serve and in the office. Community Power works to ensure a safe and healthy workplace for employees and in our communities. SDCP requires employees to be fully vaccinated for COVID-19.

Community Power is an agency required to adopt and promulgate a Conflict-of-Interest Code ("COI"). The COI code requires employees in designated positions, including those identified under the interim disclosure process to file a Statement of Economic Interests (Form 700) on an annual basis. A Successful candidate accepting this position may be required to file Conflict of Interest forms subject to the regulations of the Fair Political Practices Commission.

*This job description may not be inclusive of all assigned duties, responsibilities, or aspects of the job described, and may be amended at the discretion of Community Power as needed.*

**Compensation:**

**Salary Range:** The position salary range is: \$300,000 - \$360,000; with exact compensation to be determined by Community Power, depending upon experience.

**Benefits:** Standard benefits package including but not limited to:

**Insurance:** Community Power offers group health benefits, including medical, vision, and dental insurance, for eligible FT employees. Community Power pays 100% of health group benefits, including medical, vision, and dental insurance premiums for employees and dependents. Also provided is a \$100,000 Life & AD&D policy, STD and LTD coverage that is 100% paid by Community Power.

**Retirement:** Community Power offers a 457(b) plan for employee contributions and contributes 10% of eligible compensation to the employee's Money Purchase Plan.

**Paid Time Off:** 11 holidays per year + paid winter holiday (*between 12/24-12/31*), 160 hours of accrued paid time off per year (*increases with time in service*), and 96 hours per year of accrued paid sick leave.

**How To Apply**

Applicants must submit their resume, cover letter, and references using the "Apply today" functionality on our Career Opportunities webpage at:

[SDCommunityPower.org/about/career-opportunities](https://sdcommunitypower.org/about/career-opportunities)

COMMUNITY POWER IS AN EQUAL EMPLOYMENT OPPORTUNITY (EEO) AND AMERICAN  
DISABILITIES ACT (ADA) EMPLOYER