



OPEN POSITION ANNOUNCEMENT!

Senior Origination Associate

Open until filled. Posted 06/23/2025

San Diego County – hybrid work schedule set by Community Power

About the role: The Senior Origination Associate's primary role is helping to source, evaluate, negotiate and transact long-term contracts for various products including renewable attributes, energy and capacity. This role is required to be in-office two days per week to work collaboratively with Power Services team.

This position will report to the Director of Origination.

WHO IS SAN DIEGO COMMUNITY POWER?

Community Power is a community-driven, not-for-profit public agency providing cleaner energy to the San Diego region. Formed in 2019, Community Power is the second largest Community Choice Aggregator (CCA) in California, serving nearly 1 million customer accounts across its member agencies: the Cities of San Diego, Chula Vista, Encinitas, Imperial Beach, La Mesa and National City, as well as the unincorporated areas of San Diego County.

OUR HISTORY

Community Power was formed in 2019 as a public, not-for-profit community choice aggregator (CCA) in the San Diego region. We began electric service in 2021 and now serve seven member agencies: the Cities of San Diego, Chula Vista, Encinitas, Imperial Beach, La Mesa and National City, as well as the unincorporated communities of San Diego County. Community Power was formed to bring local control and customer choice to San Diego while also providing clean and renewable energy at competitive rates. We are the second largest CCA in California, serving nearly 1 million customers. For more information, please visit SDCommunityPower.org.

COMMITMENT TO DIVERSITY

At Community Power, we value diversity and are committed to creating an inclusive environment for all employees. We represent a diverse customer base and hope to hire employees that reflect our communities. We provide equal employment opportunities to all applicants for employment and prohibit discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state, or local laws.

ESSENTIAL DUTIES AND PRIMARY RESPONSIBILITIES

- Prepare solicitations for offers of energy and capacity products, oversee supplier/developer communications, inform and interpret proposal/bid evaluation.
- Respond to developer inquiries and ad-hoc offers for energy, renewables and capacity as needed.
- Work closely with consultants and the Power Services team to provide project valuation and risk

analysis around complex transactions and Community Power's portfolio position, utilizing the cQuant platform, Power BI and other tools.

- Support the Associate Director of Origination and the Senior Local Development Manager with long-term contract negotiations as needed, in coordination with external procurement counsel.
- Assist with reporting out to Community Power's management and Energy Contract Working Group on procurement planning and progress.
- Support the development, modification and enhancement of Community Power's preferred contract structures.
- Manage the handoff of executed contracts to Community Power's Power Contracts team.
- Provide input on contract administration and optimization to the Power Services team as needed.

Other Responsibilities

- Assist as needed with Community Power's integrated resource planning and reporting.
- Assist as needed with Community Power's financial analysis, modeling, budgeting, and rate-setting activities, especially with respect to power supply costs.
- Monitor markets, technology trends, and project performance to inform future negotiations.
- Stay abreast of regulatory developments impacting energy markets, risk profiles, and development pipeline.
- Present in a professional manner to internal and external stakeholders, partners, agencies, and the Board as opportunities arise.

KNOWLEDGE, SKILLS AND ABILITIES

- Strategic thinker with experience in regulated wholesale energy markets, with a strong preference for experience with CAISO markets; however, experience in other markets like ERCOT, PJM, etc. are considered as well.
- Preference for candidates with demonstrated experience either supporting or leading the negotiation of power purchase agreements, energy storage agreements, financial and physical hedge agreements, or similar contracts.
- An understanding of, and experience with, financial models and forecasting.
- Relevant and applicable experience with energy storage operations is strongly desired (e.g. whether in the role of offtaker, seller, developer, O&M provider, etc.)
- Strong analytical skills and attention to detail.
- Ability to balance multiple priorities to meet deadlines and escalate key issues.
- Strong work ethic and comfort taking initiative.
- Flexibility and eagerness to collaborate in fast-paced environment.
- Excellent time management skills, ability to effectively work independently, or in teams on multiple tasks or projects.
- Professional communications skills, in writing and verbally, as this role works in collaboration with staff and external Community Power contacts.
- Proficiency with Microsoft Office Suite including extensive use of Excel, and Adobe Pro software.
- Experience with PowerBI and other data analytics platforms a plus.
- Ability to communicate and collaborate effectively with a variety of individuals representing diverse cultures, backgrounds, and languages to meet diverse teams and communities.

QUALIFICATIONS, EDUCATION AND EXPERIENCE

Any combination of education and experience that would provide the knowledge, skills, and abilities listed. A typical way to obtain the required qualifications would be:

A bachelor's degree from an accredited university in business, economics, engineering or related field and at least three years of progressive experience in electric utility/community choice aggregator ("CCA") power procurement, renewable power procurement, or in a closely related field.

An advanced degree can replace up to two years of experience. Experience working in a public utility and/or a CCA program is desired but not required.

WORK ENVIRONMENT & CONDITIONS

Prolonged periods sitting at a desk and working on a computer. The position requires occasional carrying, lifting and/or moving objects up to 25 pounds. Occasional local travel required and reliable transportation to be able to attend Community Power events, meetings, and workshops as needed is expected.

At Community Power we work in the communities we serve and in the office. Community Power works to ensure a safe and healthy workplace for employees and in our communities. SDCP requires employees to be fully vaccinated for COVID-19.

Community Power is an agency required to adopt and promulgate a Conflict-of-Interest Code ("COI"). The COI code requires employees in designated positions, including those identified under the interim disclosure process to file a Statement of Economic Interests (Form 700) on an annual basis. A Successful candidate accepting this position may be required to file Conflict of Interest forms subject to the regulations of the Fair Political Practices Commission.

This job description may not be inclusive of all assigned duties, responsibilities, or aspects of the job described, and may be amended at the discretion of Community Power as needed.

Compensation:

Salary Range: The position salary range is: \$132,500 - \$166,800; with exact compensation to be determined by Community Power, depending upon experience.

Benefits: Standard benefits package including but not limited to:

Insurance: Community Power offers group health benefits, including medical, vision, and dental insurance, for eligible FT employees. Community Power pays 100% of health group benefits, including medical, vision, and dental insurance premiums for employees and dependents. Also provided is a \$100,000 Life & AD&D policy, STD and LTD coverage that is 100% paid by Community Power.

Retirement: Community Power offers a 457(b) plan for employee contributions and contributes 10% of eligible compensation to the employee's Money Purchase Plan.

Paid Time Off: 11 holidays per year + paid winter holiday (*between 12/24-12/31*), 160 hours of accrued paid time off per year (*increases with time in service*), and 96 hours per year of accrued paid sick leave.

How To Apply

Applicants must submit their resume, cover letter, and references using the "Apply today" functionality on our Career Opportunities webpage at:

SDCommunityPower.org/about/career-opportunities

COMMUNITY POWER IS AN EQUAL EMPLOYMENT OPPORTUNITY (EEO) AND AMERICAN
DISABILITIES ACT (ADA) EMPLOYER