



ADVICE LETTER SUMMARY

ENERGY UTILITY

MUST BE COMPLETED BY UTILITY (Attach additional pages as needed)

Company name/CPUC Utility No.: San Diego Community Power

Utility type:

ELC GAS WATER
 PLC HEAT

Contact Person: Stephen Gunther

Phone #:

E-mail: sgunther@sdcommunitypower.org

E-mail Disposition Notice to: sgunther@sdcommunitypower.org

EXPLANATION OF UTILITY TYPE

ELC = Electric GAS = Gas WATER = Water
PLC = Pipeline HEAT = Heat

(Date Submitted / Received Stamp by CPUC)

April 1, 2026

Advice Letter (AL) #: 41-E

Tier Designation: 2

Subject of AL:

San Diego Community Power's Disadvantaged Communities Green Tariff Program Budget Estimates for Program Year 2027

Keywords (choose from CPUC listing):

AL Type: Monthly Quarterly Annual One-Time Other:

If AL submitted in compliance with a Commission order, indicate relevant Decision/Resolution #: D.18-06-027, E-4999, E-5124, E-5125, E-5130

Does AL replace a withdrawn or rejected AL? If so, identify the prior AL: N/A

Summarize differences between the AL and the prior withdrawn or rejected AL: N/A

Confidential treatment requested? Yes No

If yes, specification of confidential information:

Confidential information will be made available to appropriate parties who execute a nondisclosure agreement. Name and contact information to request nondisclosure agreement/ access to confidential information:

Resolution required? Yes No

Requested effective date: 5/1/26

No. of tariff sheets:

Estimated system annual revenue effect (%): N/A

Estimated system average rate effect (%): N/A

When rates are affected by AL, include attachment in AL showing average rate effects on customer classes (residential, small commercial, large C/I, agricultural, lighting).

Tariff schedules affected: N/A

Service affected and changes proposed¹: See Advice Letter

Pending advice letters that revise the same tariff sheets: N/A

¹Discuss in AL if more space is needed.

Protests and all other correspondence regarding this AL are due no later than 20 days after the date of this submittal, unless otherwise authorized by the Commission, and shall be sent to:

CPUC, Energy Division
Attention: Tariff Unit
505 Van Ness Avenue
San Francisco, CA 94102
Email: EDTariffUnit@cpuc.ca.gov

Name: Stephen Gunther
Title: Regulatory Manager
Utility/Entity Name: San Diego Community Power

Telephone (xxx) xxx-xxxx:
Facsimile (xxx) xxx-xxxx:
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Name:
Title:
Utility/Entity Name:

Telephone (xxx) xxx-xxxx:
Facsimile (xxx) xxx-xxxx:
Email:

ENERGY Advice Letter Keywords

Affiliate	Direct Access	Preliminary Statement
Agreements	Disconnect Service	Procurement
Agriculture	ECAC / Energy Cost Adjustment	Qualifying Facility
Avoided Cost	EOR / Enhanced Oil Recovery	Rebates
Balancing Account	Energy Charge	Refunds
Baseline	Energy Efficiency	Reliability
Bilingual	Establish Service	Re-MAT/Bio-MAT
Billings	Expand Service Area	Revenue Allocation
Bioenergy	Forms	Rule 21
Brokerage Fees	Franchise Fee / User Tax	Rules
CARE	G.O. 131-D	Section 851
CPUC Reimbursement Fee	GRC / General Rate Case	Self Generation
Capacity	Hazardous Waste	Service Area Map
Cogeneration	Increase Rates	Service Outage
Compliance	Interruptible Service	Solar
Conditions of Service	Interutility Transportation	Standby Service
Connection	LIEE / Low-Income Energy Efficiency	Storage
Conservation	LIRA / Low-Income Ratepayer Assistance	Street Lights
Consolidate Tariffs	Late Payment Charge	Surcharges
Contracts	Line Extensions	Tariffs
Core	Memorandum Account	Taxes
Credit	Metered Energy Efficiency	Text Changes
Curtable Service	Metering	Transformer
Customer Charge	Mobile Home Parks	Transition Cost
Customer Owned Generation	Name Change	Transmission Lines
Decrease Rates	Non-Core	Transportation Electrification
Demand Charge	Non-firm Service Contracts	Transportation Rates
Demand Side Fund	Nuclear	Undergrounding
Demand Side Management	Oil Pipelines	Voltage Discount
Demand Side Response	PBR / Performance Based Ratemaking	Wind Power
Deposits	Portfolio	Withdrawal of Service
Depreciation	Power Lines	

April 1, 2026

California Public Utilities Commission
Energy Division
Attention: Tariff Unit
505 Van Ness Avenue, 4th Floor
San Francisco, CA 94102-3298

SDCP Advice Letter 41-E

**RE: San Diego Community Power’s Disadvantaged Communities Green Tariff Program
Budget Estimates for Program Year 2027**

Pursuant to the California Public Utilities Commission’s (“Commission”) Resolution E-4999,¹ Resolution E-5246² and Decision (“D.”) 24-05-065,³ San Diego Community Power (“SDCP”) respectfully submits this Advice Letter (“AL”) for approval of its program budget estimates and marketing, education, and outreach (“ME&O”) plan for SDCP’s Disadvantaged Communities Green Tariff (“DAC-GT”) program for Program Year (“PY”) 2027.

TIER DESIGNATION

Pursuant to General Order (GO) 96-B, Energy Industry Rule 5.2, Resolution E-4999, Resolution E-5246, and D.24-05-065, this AL is submitted with a Tier 2 designation.

EFFECTIVE DATE

Pursuant to GO 96-B, Energy Industry Rule 7.3.4, SDCP requests that this AL become effective on May 1, 2026, which is 30 days after the date of its submittal.

BACKGROUND

On June 21, 2018, the Commission issued D.18-06-027 adopting new programs to promote the installation of renewable generation among residential customers in Disadvantaged Communities (“DACs”), as directed by the California Legislature in Assembly Bill 327 (Perea), Stats. 2013, Ch. 611. Pursuant to D.18-06-027, Community Choice Aggregators (“CCAs”) may develop and implement their own DAC-GT and Community Solar Green Tariff (“CSGT”) programs. CCA programs must abide by all DAC-GT or CSGT rules and requirements adopted in D.18-06-027. D.18-06-027 provides that CCAs must submit a Tier 3 advice letter to implement the CCA DAC-GT and CSGT programs and allows CCAs to combine DAC-GT and CSGT proposals into one Tier 3 advice letter. Resolution E-4999 further stipulates that such advice letters must be submitted on or before January 1, 2021 or the capacity allocated to the CCA will be reverted to

¹ See Resolution E-4999 at 67 (Ordering Paragraph (“OP”) 2) and 68 (OP 4).

² See Resolution E-5146 at 15 (OPs 5 and 6).

³ See D.24-05-065 at OP 2 and 3. SDCP AL 10-E available at <https://sdcommunitypower.org/wp-content/uploads/2023/01/Final-SDCP-AL-0010-DAC-GT-CSGT-Implementation-AL.pdf>

an investor-owned utility (IOU) or another CCA. Moreover, Resolution E-4999 stated that should a new CCA be launched after January 1, 2021, as is the case with SDCP, the issue of new program implementation would be addressed in a future application for review. Accordingly, SDCP submitted its Tier 3 advice letter on October 12, 2022⁴, to create DAC-GT and CSGT programs consistent with all provisions in D.18-06-027, D.18-10-007, Resolution E-4999, and guidance received from the Commission's Energy Division.

Subsequently, the Commission approved SDCP's DAC-GT and CSGT programs by issuing Resolution E-5246 on March 20, 2023. Resolution E-5246 requires SDCP to "submit an annual program budget estimate and an annual ME&O plan by February 1st of every year, starting in 2024, for the next program year."⁵ Moreover, Resolution E-5246 ordered program administrators to submit any above-cap program administration costs and ME&O expenses with an accompanying rationale for why an exceedance is warranted in a Tier 2 advice letter.⁶ Resolution E-4999 provides similar reporting and budgeting requirements and outlines the descriptions to be provided for each budget line item.⁷ On June 7, 2024, the Commission issued D.24-05-065 discontinuing the CSGT and transferring all remaining unprocured capacity assigned to this tariff to a modified DAC-GT.⁸ As such, SDCP's budget forecast reflects the discontinuation of CSGT and modifications to DAC-GT. Among the modifications to DAC-GT, D.24-05-065 revised the submission date of the DAC-GT Program Administrators' annual budget advice letters from February 1st to April 1st to allow for improved accuracy in tracking costs.⁹ Accordingly, SDCP submits this Tier 2 AL in compliance with Resolution E-4999, Resolution E-5245, and D.24-05-065, and submits the annual budget estimate detailed herein for Commission approval.

In this program budget, SDCP includes both the budget reconciliation for the previous PY (*i.e.*, PY 2025) and the budget forecast for the fifth PY (*i.e.*, PY 2027). In addition to budget reconciliation and forecast, annual program budget submissions must also include details on program capacity and customer enrollment numbers. More specifically, reports on:

1. Existing solar generation capacity at previous PY's close (*i.e.*, March 20, 2026);
2. Forecasted solar generation capacity under contract for procurement in the upcoming PY (*i.e.*, PY 2027);
3. Customers served at previous PY's close (*i.e.*, March 20, 2026); and
4. Forecasted customer enrollment for the upcoming PY (*i.e.*, PY 2027).

⁴ SDCP AL 10-E available at <https://sdcommunitypower.org/wp-content/uploads/2023/01/Final-SDCP-AL-0010-DAC-GT-CSGT-Implementation-AL.pdf>

⁵ Resolution E-5246 at 8.

⁶ *Id.* at OPs 5 and 6.

⁷ See Resolution E-4999 at 8 and OPs 2-4.

⁸ See D.24-05-065 at OP 2 and 3.

⁹ *Id.* at 134 and OP 3(i).

DISCUSSION

1. PY 2025 Unspent Balance

A summary of SDCP’s approved PY 2025 and PY 2026 budgets are presented below in Table 1.

Table 1. SDCP’s Approved PY 2025 and PY 2026 Budgets

	PY 2025	PY 2026
Generation Cost Delta ¹⁰	\$0	\$0
20% Bill Discount	\$0	\$0
Program Administration	\$348,581	\$461,132
Marketing, Education & Outreach	\$14,166	\$15,998
Approved Program Budget	\$362,747	\$477,130

In PY 2025, SDCP spent less than the previously requested amounts for the DAC-GT program. SDCP’s PY 2025 approved budget, actual expenses, and unspent balance are indicated in Table 2 below.

Table 2. SDCP’s PY 2025 Expenses and Unspent Balance

	DAC-GT
Generation Cost Delta ¹¹	\$0
20% Bill Discount	\$0
Program Administration	\$348,582
Marketing, Education & Outreach	\$14,166
PY 2025 Actual Expenses Total	\$313,279
PY 2025 Approved Program Budget	\$362,748
PY 2025 Unspent Balance	\$49,469

SDCP’s Above Market Generation Costs figures include all realized and accrued expenses for PY 2025 as of the date of this AL.¹²

¹⁰ Reflects realized and accrued expenses for PY 2026 as of the date of this AL.

¹¹ Reflects realized and accrued expenses for PY 2025 as of the date of this AL.

¹² “Above Market Generation Costs” refers to “net renewable resource costs in excess of the otherwise applicable class average generation rate that will be used to calculate DAC-GT and CSGT customers’ bills.” (Resolution E4999, at 27, FN 61.)

2. Program Budget Estimates for PY 2027

For PY 2027, SDCP is proposing a total budget of \$1,696,970 for the DAC-GT. Table 3 shows the proposed program budgets using the budget categories required in Resolution E-4999. The specific budget categories are discussed further below along with detailed budget information for both programs.

Table 3. SDCP’s Proposed Budgets for DAC-GT for PY 2027

Category	DAC-GT
Generation Cost Delta	\$455,811
20% Bill Discount	\$525,092
Program Administration	\$682,434
Marketing, Education & Outreach	\$32,632
PY 2027 Forecast Expenses Total	\$1,696,970

a. Budget Details

Resolution E-4999 requires that annual budget submissions include the following:¹³

- Line items for Above Market Generation Costs
- 20 percent bill discount for all participating customers (“20 Percent Bill Discount” or “20% Bill Discount”)
- Program administration costs (“Program Administration Costs”)
- ME&O funding (“ME&O Costs”)
- Independent evaluator

SDCP addresses these five requirements in the following subsections.

i. Above Market Generation Costs

SDCP received numerous bids for new solar resources to serve its DAC-GT program and executed its first power purchase agreement (“PPA”) on February 19, 2025¹⁴ and a second, third and fourth PPA on November 14, 2025¹⁵. SDCP anticipates having new DAC-GT permanent resources online on April 1, 2027, and June 30, 2027.

The Above Market Generation Costs for the DAC-GT program in PY 2027 will be calculated by comparing the generation cost for DAC-GT resources to the generation cost for the base product – SDCP’s “PowerOn” product – that customers would otherwise receive if they were not participating in the programs. The generation cost for the base product is a weighted average

¹³ See Resolution E-4999 at 67 (OP 2).

¹⁴ See SDCP AL 31-E available at https://sdcommunitypower.org/wp-content/uploads/2025/03/SDCP-Advice-Letter-31-E_Public-FINAL.pdf.

¹⁵ See SDCP AL 35-E available at <https://sdcommunitypower.org/wp-content/uploads/2025/11/PUBLIC-SDCP-Advice-Letter-35-E.pdf>

of the generation costs of the product’s renewable and non-renewable content, including Resource Adequacy. The delta between this weighted average cost and the generation cost of the DAC-GT resource will then be multiplied by the forecasted volume to be served each month to arrive at the total Above Market Generation Costs from the program. The budget estimates for the Above Market Generation Costs in PY 2027 are summarized in Table 4.

Table 4: SDCP’s Estimated Above Market Generation Costs for DAC-GT for PY 2027

Total	
Total customer load (kWh)	2,458,269
Total Annual Production (kWh)	8,103,600
Customers Enrolled	1,980
Above Market Generation Costs	\$455,811

ii. 20 Percent Bill Discount

As described in this AL, program participants will receive a 20 percent discount on the otherwise applicable rate, to be applied as a bill credit to their SDCP utility charges. SDCP and SDG&E have agreed to implement a hybrid approach for the 20% DAC-GT discount, whereby SDCP is responsible for calculating the 20% discount on the generation portion of the bill based on SDCP rates, and SDG&E is responsible for calculating the 20% discount on transmission and distribution ("T&D") rates.

SDCP's PY 2027 total forecasted bill discount costs reflect both the generation portion and approximated T&D portion of the electric bill as set by SDCP and SDG&E, respectively. The 20% discount on the generation component that SDCP has calculated amounts to \$210,037. At this time, SDCP has not yet received SDG&E's calculations for the T&D portion of the discount. In the interim, SDCP has estimated the T&D discount based on T&D representing approximately 50% of customer electrical bills, resulting in an estimated T&D discount cost of \$315,055, for a combined estimated total bill discount cost of \$525,092 across both generation and T&D components. Once SDG&E provides its discount calculation for the T&D portion, SDCP will file an amendment to this AL to reflect the updated T&D discount accordingly.

The PY 2027 budget includes an estimated amount of the customer bill discount to be recovered on the generation, transmission and distribution components from SDCP's generation rates and SDG&E’s approximate T&D rates. The budget estimates are based on forecasted monthly enrollment in the DAC-GT program and average monthly California Alternate Rates for Energy ("CARE") customer bills in SDCP's service territory.

Table 5: SDCP’s Estimated 20 Percent Bill Discount Costs for DAC-GT for PY 2027

Category	DAC-GT
Total Customer Enrollment PY 2027	1,980
20 Percent Bill Discount for Generation	\$210,037
Approximated 20 Percent Bill Discount for Transmission and Distribution	\$315,055
Total 20 Percent Bill Discount	\$525,092

iii. Program Administration Costs

Administration costs are broken into Program Management, Information Technology (“IT”), Billing Operations, Regulatory Compliance, and Procurement. These cost categories are discussed further in the following subsections. Resolution E-4999 adopts a cap of 10 percent of each program’s total annual budget to be allocated to Program Administration Costs.¹⁶ However, Resolution E-5125 acknowledges that delayed implementation of DAC-GT and CSGT programs may lead to no or low implementation costs, resulting in a high percentage of Program Administration Costs relative to the overall program budget.¹⁷

For PY 2027, SDCP estimates total Program Administration Costs of \$682,434 for DAC-GT, which is 40% of the total DAC-GT budget of \$1,696,970.

The percentage of the DAC-GT Program Administration budget compared to the overall program budgets is currently higher than the 10 percent cap because SDCP anticipates enrollment for the DAC-GT program later in PY 2027. The Commission recognized in Resolution E-5125 that “[u]ntil a program begins delivering customer benefits and accruing implementation costs, the program administration and ME&O costs will automatically exceed the 10 and 4 percent thresholds.”¹⁸ Resolution E-5125 further recognized that full enrollment into the DAC-GT program may take longer than two start-up years and found that budget caps for Pacific Gas and Electric Company (“PG&E”) and Southern California Edison Company (“SCE”) were unnecessary when their respective programs did not have any Above Market Generation Costs or 20 Percent Bill Discounts.¹⁹ Moreover, as described in the Billing Operations section below, a one-time cost associated with billing system upgrades also resulted in a higher percentage of program administration costs.

Table 6 shows the total proposed Program Administration Costs for the DAC-GT program for PY 2027, and the estimates are discussed in further detail as follows.

¹⁶ See Resolution E-4999 at 57 (Findings and Conclusions ¶ 41).

¹⁷ See Resolution E-5125 at 6-7.

¹⁸ *Id.* at 6-7.

¹⁹ *Id.* at 7

Table 6: SDCP's Proposed Program Administration Budget for DAC-GT for PY 2027

Category	DAC-GT
Program Management	\$241,895
Information Technology	\$13,823
Billing Operations	\$313,633
Regulatory Compliance	\$3,605
Procurement	\$109,479
Total	\$682,434

1. Program Management

SDCP estimates program management costs of \$682,434 in PY 2027. The elevated Program Administration budget is primarily driven by one-time costs associated with establishing the billing mechanics necessary to support customer enrollment ahead of the beginning of PY 2027. The second largest component of the Program Administration budget is Program Management labor, reflecting a dedicated staff member allocating 75% of their time to the DAC-GT program.

Program management costs are no longer shared and split evenly between the two program budgets. Table 7 shows the details of the program management budget proposed for PY 2027.

Table 7: Program Management Budget Details for PY 2027

Position	2027 Fully Burdened Hourly Rate	2027 Hours	2027 Total Labor Spend
Program Manager	\$150	1,560	\$234,234
Associate Director of Programs	\$202	24	\$4,838
Senior Director of Programs	\$235	12	\$2,822
Total			\$241,895

2. Information Technology (IT)

SDCP estimates costs of \$13,823 for the DAC-GT program. These costs are comprised entirely of direct vendor costs, with no labor costs included. Specifically, SDCP has engaged Quartic, a Geographic Information System (“GIS”) vendor, to geocode Service Account (“SA”) IDs to support customer enrollment. These costs also cover the development of a DAC-GT Project Eligibility Map²⁰, an interactive mapping tool designed to help developers, member agencies, commercial property owners, and other stakeholders identify eligible project locations. This tool

²⁰ Solar Advantage Project Eligibility Map
<https://experience.arcgis.com/experience/a5dc608fa2e349f18f50e71747cb125b>

enables users to confidently identify compliant sites and prepare competitive proposals for future Request for Offers ("RFO") submissions. Additionally, these costs include Harvest, a time-tracking tool used to track staff labor hours allocated to the program.

3. Billing Operations

SDCP estimates costs of \$313,633 for the DAC-GT program in PY 2027 for Billing Operations, including labor related to the preparation and implementation of rates and 20% bill discount credits. These costs reflect the labor and programming necessary to reflect the bill discount for the program on the bills of participating customers as set forth in Table 8. In addition to labor costs, Billing Operations includes significant direct costs associated with establishing the billing mechanics necessary to support customer enrollment.

At SDG&E's request, and based on SDG&E's forecast, SDCP is including approximately \$250,000 for SDG&E to perform the transmission and distribution calculation and configure their systems. SDG&E has estimated a development duration of three to four months to complete requirements finalization, system changes, internal testing, and joint testing with SDCP's billing operations vendor. This work includes conducting eligibility verification of program enrollment, removing the existing proxy calculation, performing end-to-end testing across all eligible rates, updating the bill PDF to display the new line item correctly, and performing joint testing with the billing operations vendor. These costs are based on SDG&E's projections and are expected to be finalized by early PY 2027. In addition, the billing vendor has forecast approximately \$50,000 to set up the back-end billing system in preparation for customer enrollment. These direct system setup costs constitute the majority of the Billing Operations forecast for PY 2027. Once these systems are in place, SDCP does not anticipate incurring direct costs at a comparable level in subsequent program years.

Table 8: Billing Operations Budget Details for PY 2027

Position	2027 Fully Burdened Hourly Rate	2027 Hours	2027 Total Labor Spend
Account Services Manager	\$173	30	\$5,203
Sr. Data and Systems Analyst	\$150	30	\$4,506
Account Services Analyst	\$131	30	\$3,924
Total			\$13,633

4. Regulatory Compliance

SDCP estimates a total regulatory compliance cost of \$3,605 for the DAC-GT program for staff time to develop Advice Letters and ensure regulatory compliance. Regulatory compliance costs are set forth in Table 9.

Table 9: Regulatory Budget Details for PY 2027

Position	2027 Fully Burdened Hourly Rate	2027 Hours	2027 Total Labor Spend
Regulatory Manager	\$150	24	\$3,605
Total			\$3,605

5. Procurement

SDCP estimates total procurement costs of \$109,479 for the DAC-GT program as set forth in Table 10. Procurement cost estimates were determined by taking actual costs from prior SDCP distributed resource solicitations and adjusting them based on the size, scope, and complexity of the solicitations for these programs.

Table 10: Procurement Budget Details for PY 2027

Position	2027 Fully Burdened Hourly Rate	2027 Hours	2027 Total Labor Spend
Senior Local Development Manager	\$201	497	\$100,071
Senior Portfolio Manager	\$201	12	\$2,416
Director of Power Contracts	\$235	12	\$2,818
Managing Director Power Services	\$348	12	\$4,174
Total			\$109,479

iv. ME&O Costs

For PY 2027, SDCP estimates total ME&O costs of \$33,632 for the DAC-GT program, which is 1.98 percent of its total budget of \$1,696,970. Resolution E-4999 adopts a cap of four percent of each program’s total annual budget to be allocated to ME&O.²¹ A detailed account of the PY 2027 ME&O labor costs is available in Table 11 below.

²¹ See Resolution E-4999 at 57 (Findings and Conclusions ¶ 41).

Table 11: SDCP’s Proposed ME&O Budget (Labor) for DAC-GT for PY 2027

Position	2027 Fully Burdened Hourly Rate	2027 Hours	2027 Total Labor Spend
Director of Public Affairs	\$216	6	\$1,297
Sr. Marketing & Communications Manager	\$180	15	\$2,703
Sr. Community Engagement Manager	\$180	15	\$2,703
Marketing Manager	\$150	40	\$6,006
Local Government Affairs Manager	\$150	8	\$1,201
Communications Associate	\$104	8	\$834
Community Engagement Associate	\$104	6	\$625
Community Engagement Coordinator	\$91	12	\$1,088
Community Engagement Representative	\$91	12	\$1,088
Community Engagement Representative	\$91	12	\$1,088
Total			\$18,632

A detailed account of the PY 2027 outreach costs (\$15,000) is outlined in Table 12.

Table 12: SDCP’s Proposed ME&O Budget (Outreach) for DAC-GT for PY 2027

Category	DAC-GT
Targeted Marketing	
Outreach	\$10,000
<i>Subtotal</i>	<i>\$10,000</i>
Website	
Website	\$1,000
Collateral	\$3,000
Translations	\$1,000
<i>Subtotal</i>	<i>\$5,000</i>
TOTAL	\$15,000

The percentage of the DAC-GT ME&O Costs is 1.98 percent of the overall DAC-GT budget because (1) the use of automatic enrollment.

b. Contracted Capacity and Customer Details

Resolution E-4999 states, “for each program, the budget submission must include details on the program’s existing capacity, the capacity targeted for procurement in that program year, the number of customers currently served, and the number of additional customers estimated to be served.”²² Table 12 provides this information for the PY 2027 budget.

Table 12: SDCP’s Program Existing and Forecasted Capacity Details for PY 2027

Program Detail	DAC-GT	
	PY 2026	PY 2027
Capacity at beginning of period ²³	0 MW	0 MW
Capacity Targeted in PY 2027	0	4.65 MW
Number of customers served at beginning of PY	0	0
Number of additional customer enrollments estimated	0	1,980
Total customer load	0 MWh	2,458.27 MWh

c. GHG Revenue and Public Purpose Program Fund Set Asides

Upon approval of this AL, SDG&E will include SDCP’s PY 2027 program budget in SDG&E’s 2027 ERRA Forecast application. Going forward, SDG&E will remit program funds to SDCP in quarterly installments (by January 1, April 1, July 1, and October 1 of each year). In accordance with Resolution E-4999, once received, SDCP will track the program funds in separate accounts for the DAC-GT program and will record all generation cost deltas, customer bill discounts, and program expenses for each program.²⁴

CONCLUSION

For the reasons stated in this AL, SDCP requests approval of its PY 2027 budget for its DAC-GT program. In accordance with Resolution E-5125 and for the reasons discussed herein, SDCP further requests that its PY 2027 budget be approved for ME&O Costs for the DAC-GT program.

APPENDICES

Appendix A: Annual Marketing, Education, and Outreach Plan

Appendix B: DAC-GT Program Budget Workpapers

²² Resolution E-4999 at 27.

²³ DAC-GT program participants will not be serviced using interim resources.

²⁴ See Resolution E-4999 at 26-27.

NOTICE

Anyone wishing to protest this AL filing may do so by letter via U.S. Mail, facsimile, or electronically, which must be received no later than 20 days after the date of this AL filing. Protests should be mailed to:

CPUC, Energy Division
Attention: Tariff Unit
505 Van Ness Avenue
San Francisco, CA 94102
Email: EDTariffUnit@cpuc.ca.gov

In addition, protests and all other correspondence regarding this AL should be transmitted electronically to the attention of:

Stephen Gunther
Regulatory Manager
San Diego Community Power
PO Box 12716
San Diego, CA 92112
sgunther@sdcommunitypower.org

There are no restrictions on who may file a protest, but the protest shall set forth specifically the grounds upon which it is based and shall be submitted expeditiously.

CONCLUSION

SDCP respectfully requests that the Commission approve SDCP's 2027 budget forecast and ME&O plan.

Stephen Gunther

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APPENDIX A



Disadvantaged Communities Green Tariff Program Year 2027 Marketing Education & Outreach Plan

Proposed by

San Diego Community Power

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1. Purpose & Goals

San Diego Community Power (Community Power) will develop and implement a targeted customer marketing, education and outreach (ME&O) campaign to ensure potential customers in disadvantaged communities (DACs) are aware of the opportunity to benefit from the Disadvantaged Communities Green Tariff (DAC-GT), also known as the Solar Advantage program. Community Power's marketing, education and outreach (ME&O) strategy has four main goals:

1. Enroll eligible customers in the DAC-GT program;
2. Increase awareness of and enrollment in California Alternate Rates for Energy (CARE) and Family Electric Rate Assistance (FERA) discount programs;
3. Build customer awareness of energy use, savings and other customer incentives, rate options, discounts or programs; and
4. Identify and address barriers and benefits to program participation and ensure outreach to DACs and hard-to-reach customers is accessible and equitable.

Throughout this process, Community Power aims to achieve meaningful and diverse customer engagement through a culturally competent, multilingual approach. To achieve these goals, Community Power will develop a targeted customer engagement campaign that leverages community-based marketing best practices such as:

- A mix of multilingual and culturally competent communications including community advertising, geo-targeted digital ads and direct mail; and
- Direct customer outreach and partnerships with local government agencies.

Ultimately, Community Power will measure ME&O program success by the number of customers enrolled in the DAC-GT program. We will also measure program success by the overall number of customers and the diversity of customers reached. The following subsections provide additional details about Community Power's ME&O approach for the DAC-GT program.

2. Guiding Principles

Community Power is committed to developing diverse and culturally appropriate communication strategies to ensure that stakeholders can participate in decisions and actions that impact their communities. As such, Community Power commits to the following guiding principles throughout the ME&O engagement process for the DAC-GT program.

Community Power aims to:

- Achieve diverse and meaningful engagement that reflects the demographics of DACs to ensure equitable outreach across race, income and age barriers;
- Maintain transparency and accessibility of information by bringing the information directly to customers in their neighborhood, in their community, or in interest space to better engage them in the process; and
- Build a collaborative process with community partners to ensure barriers and benefits to participation are considered in ME&O activities to the maximum extent possible.



3. Target Audience

Given enrollment specifications around the program, the primary target audience for the ME&O strategy are customers living in DACs per CalEnviroScreen 4.0¹. Community Power's service area includes customers in the following neighborhoods²:

Figure 1: Qualifying neighborhoods in Community Power service territory.

Census Tract	Nearby City (to approximate location only)	ZIP	California County
6073003601	San Diego	92113	San Diego
6073005000	San Diego	92113	San Diego
6073004900	San Diego	92113	San Diego
6073003902	San Diego	92113	San Diego
6073003901	San Diego	92113	San Diego
6073003404	San Diego	92102	San Diego
6073012501	Chula Vista	91910	San Diego
6073003403	San Diego	92102	San Diego
6073003603	San Diego	92113	San Diego
6073012502	Chula Vista	91910	San Diego
6073003501	San Diego	92113	San Diego
6073003301	San Diego	92113	San Diego
6073002712	San Diego	92105	San Diego
6073011700	National City	91950	San Diego
6073002502	San Diego	92105	San Diego
6073003502	San Diego	92113	San Diego
6073004800	San Diego	92102	San Diego
6073011601	National City	91950	San Diego
6073011801	National City	91950	San Diego
6073011602	National City	91950	San Diego
6073011802	National City	91950	San Diego
6073005100	San Diego	92113	San Diego
6073013205	Chula Vista	91911	San Diego
6073002402	San Diego	92105	San Diego
6073010013	San Diego	92173	San Diego
6073003303	San Diego	92113	San Diego
6073002501	San Diego	92105	San Diego
6073003602	San Diego	92113	San Diego
6073012402	Chula Vista	91910	San Diego
6073004000	San Diego	92102	San Diego
6073003001	San Diego	92114	San Diego
6073012600	Chula Vista	91910	San Diego



6073012102	National City	91950	San Diego
6073003305	San Diego	92113	San Diego
6073021900	National City	91950	San Diego
6073013307	Chula Vista	91911	San Diego
6073002202	San Diego	92105	San Diego
6073004700	San Diego	92102	San Diego
6073013103	Chula Vista	91911	San Diego
6073010111	San Diego	92173	San Diego
6073002711	San Diego	92105	San Diego
6073022000	National City	91950	San Diego
6073012700	Chula Vista	91910	San Diego
6073003304	San Diego	92102	San Diego

¹ Given Resolution E-5212's recognition of Federally recognized tribal lands are DACs, if these tribal governments become part of Community Power's unbundled service, outreach will include these additional areas.

² Source: Office of Environmental Health Hazard Assessment (OEHHA) CalEnviroScreen 4.0 identifying the Top 25% of Disadvantaged Communities: <https://experience.arcgis.com/experience/11d2f52282a54ceebcac7428e6184203/page/CalEnviroScreen-4.0/>

4. ME&O Tactics & Strategies

4.1 Solicitation Engagement Objectives

- During the active solicitation period, attract applications by:
 - Achieving diverse and meaningful engagement with developers that reflect the demographics and interests of DACs;
 - Present to public and stakeholder Groups
 - Chambers of Commerce
 - School Districts
 - Energy Groups/Coalitions
 - Economic Development Councils
 - Power Network partners
 - Host informational webinars on the solicitation process
 - Host in-person and/or virtual cross-sector collaborative workshops for developers
 - Create and update interested parties list
 - Encourage member agency engagement by promoting DAC-GT to portfolio of developer partners, local business owners, and through Community Power collateral at appropriate events/meetings
 - Announce request for offer (RFO) opportunity at local sustainability, climate advisory and planning commissions
 - Inform elected representatives of RFO to identify and distribute information to property owners for the solicitation and residents for ratepayer benefit rollout
 - Coordinate with member agencies to identify municipal-owned sites in the eligible geographic area to share alongside the RFO for developers to consider.
 - Coordinate with organizations that have strong connections in the community to do conduct outreach



- Maintaining transparency and accessibility of information by working with developers to bring the information directly to customers in their neighborhood, in their community or in interest space to better engage them in the process; and
 - Dedicated webpage for solar developers
 - Fact sheets advertising opportunity benefits
 - Emails
 - Social Media Content
 - Newsletter

Once a bid is deemed successful and/or interim resources have been approved, during project implementation:

- Implement program outreach goals and objectives;
- Build a collaborative process with community partners to ensure project barriers and benefits to participation are considered in ME&O activities to the maximum extent possible; and
- Ensure equitable outreach across race, income and age barriers, to include a multilingual and culturally-competent approach that considers the specific needs of DAC communities in Community Power’s service area.

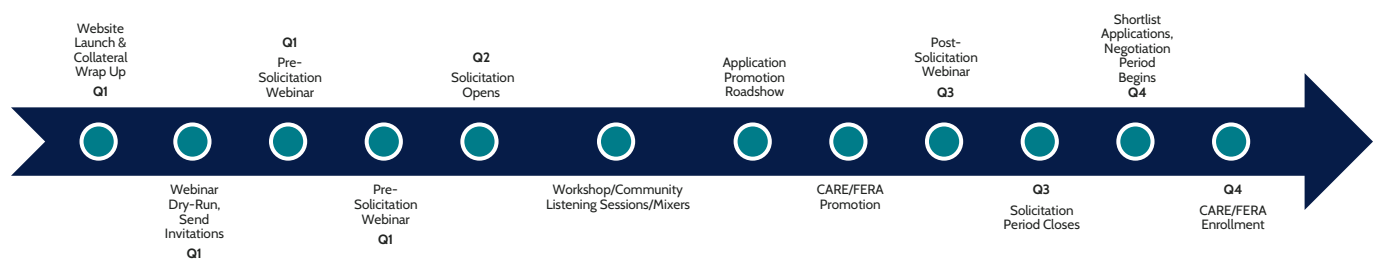
4.2 Outreach Objective

Community Power will develop and implement a targeted customer ME&O campaign to ensure potential customers in DACs, are aware of the opportunity to benefit from the DAC-GT program.

4.3 Outreach Goals

- Increase awareness of and enrollment in CARE and FERA discount programs;
- Increase options for eligible sites for developers to pursue projects;
- Auto-enroll eligible customers in the DAC-GT program (expected in 2027);
- Build customer awareness of energy use, savings and other customer incentives, rate options, discounts, or programs; and
- Identify and address barriers and benefits to program participation and ensure outreach to DACs and hard-to-reach customers is accessible and equitable.

4.4 Phase I Engagement Strategy Timeline



Q1 2027 – Website updates and collateral wrap-up

Q1 2027 – Webinar development and email invitations

Q1 2027 – Pre-RFO Webinar 1

Q1 2027 – Pre-RFO Webinar 2

Q1 – Q2 2027

- Targeted outreach for application promotion
 - Technical engagement with developers



- Schedule additional post-RFO webinar
- Schedule presentations at regional membership association meetings
- Boost marketing engagement for developers on LinkedIn
- Promotion of DAC-GT for member agencies
 - Schedule 1:1s with pertinent Councilmembers/Mayors/City Staff
 - Share opportunity at member agency check-in
 - Share opportunity at regional membership association meetings

Q2 2027 - RFO opens

Q2 2027– Post-RFO webinar

Q3 2027 – Solicitation period closes

Q4 2027 – Shortlist applications, winning bid selected, negotiation period begins

PY 2027 – Outreach goals and objective implementation

Phase I	Solicitation (audience: developers)
Phase II	Project implementation (audience: Community Power customers)

4.5 Program Engagement and Outreach Strategies by Audience

- Inform and empower developers through the solicitation process
- Promote program adoption from eligible Community Power customers
 - Increase interest from those yet to be enrolled in CARE/FERA
 - Engage and promote program adoption for those already enrolled in CARE/FERA
- Consult and work with potential direct outreach partners
- Collaborate with community ambassadors
 - Community Advisory Committee (CAC) members
 - Member Agency Environmental Sustainability Commissions and other environmental groups
 - Member Agency elected/operational staff
 - Community planning groups
 - San Diego Community Power Network partners
- Educate and inform the general public outside of DACs

4.6 Outreach Strategy Pillars

Phase I Action Items:

- I. **Customer Identification**
 - Identify customers who meet the proposed auto-enrollment criteria for DAC-GT through ArcGIS Consultant (Quartic) by Q1 2027.
- II. **Communications and Media (Provide Informational Materials)**
 - Develop and send program collateral for solar developers and for solicitation
 - Flyers/FAQs/fact sheets/presentation recordings and slides
 - Email invites for webinars
 - Update the dedicated webpage on Community Power’s website to reflect updated solicitation timeline and requirements
 - Identify most spoken languages in ZIP-codes
 - Develop marketing plan and collateral to support CARE/FERA enrollment ahead of DAC-GT customer auto-enrollment



III. Tactics:

- Flyers, FAQs, fact sheets, presentation recordings and slides
- Online ads
- Social media content
- Radio outreach
- Videos
- Integrate CARE/FERA education into broader Community Power strategic communications and outreach efforts
- A/B message testing for CARE/FERA collateral by end of 2027
- Develop partner toolkit by Q1 2027 with:
 - FAQ
 - Presentation on program/how to engage audiences
 - Translate appropriate collateral to include culturally competent and effective messaging by Q2 2027
- Host solar developer webinars

IV. Grassroots Outreach (Activate Community Leadership to Expand Outreach Capacity and Pursue Tabling Opportunities)

- Identify community events to engage directly with community members in DAC neighborhoods (near public transportation, ADA accessible)
 - Family markets
 - Swap meets
 - Libraries
 - Resource fairs
 - Sporting events
- Identify, engage with and educate community ambassadors by providing a 20-minute pitch to include a FAQ, presentation on the program/how to engage audiences/develop toolkit by Q1 2027
 - CAC Members
 - Member Agency Environmental Sustainability Commissions and other environmental groups
 - Member Agency elected/operational staff
 - Community planning groups
 - San Diego Community Power Network partners

V. Tracking Outcomes and Program Participation

- Total number of enrollees in the DAC-GT program
- Total number of customers reached
- Email click-through and open rates
- Website visits and webpage views, social media engagement and impressions
- Total number of events and distribution of events by neighborhood
- Increased customer awareness of energy use, savings and other customer incentives, rate options, discounts or programs
- Total CARE and FERA enrollment achieved through DAC-GT outreach
- Qualitatively measure program accessibility and satisfaction through surveys

By regularly monitoring these measures, Community Power will be able to make changes in its approach or shift the mix of ME&O channels to improve the effectiveness of outreach, if necessary. Additionally, surveys, on-the-ground interactions and message testing could alter the strategy pursued.



APPENDIX B



DAC-GT Budget Request

True-up PY 2025

Forecast PY 2027

1. Budget Forecast PY 2027

Tab	Category	DAC-GT
1	Generation Cost Delta	\$ 455,811
2	20% Bill Discount	\$ 525,092
Program Administration		
3a	Program Management	\$ 241,895
3b	Information Technology	\$ 13,823
3c	Billing Operations	\$ 313,633
3d	Regulatory Compliance	\$ 3,605
3e	Procurement	\$ 109,479
Subtotal Program Administration		\$ 682,434
Marketing, Education & Outreach		
4a	Labor Costs	\$ 18,632
4b	Outreach and Material Costs	\$ 15,000
Subtotal ME&O		\$ 33,632
Total		\$ 1,696,970

5. Budget Caps

	DAC-GT	Notes
Program Administration	40%	Max 10% of total budget after start-up years
ME&O	1.98%	Max 4% of total budget after start-up years

3. Budget Reconciliation PY 2025

automatically calculates, do not touch

Tab	Category	DAC-GT		
		Forecast	Actual	True-up
1	Generation Cost Delta	\$ -	\$ -	\$ -
2	20% Bill Discount	\$ -	\$ -	\$ -
Program Administration				
3a	Program Management	\$ 170,648	\$ 181,774	\$ (11,126)
3b	Information Technology	\$ 28,522	\$ 9,252	\$ 19,270
3c	Billing Operations	\$ 55,742	\$ 3,144	\$ 52,598
3d	Regulatory Compliance	\$ 4,541	\$ 30,948	\$ (26,407)
3e	Procurement	\$ 89,129	\$ 81,320	\$ 7,809
Subtotal Program Administration		\$ 348,582	\$ 306,437	\$ 42,145
Marketing, Education & Outreach				
4a	Labor Costs	\$ 6,166	\$ 6,842	\$ (676)
4b	Outreach and Material Costs	\$ 8,000	\$ -	\$ 8,000
4c	Local CBO/ Sponsor Costs	\$ -	\$ -	\$ -
Subtotal ME&O		\$ 14,166	\$ 6,842	\$ 7,324
Total		\$ 362,748	\$ 313,279	\$ 49,469

4. Final PY 2027 Budget Request

Budget forecast for upcoming PY (in line 21) plus/minus true-up amount from previous PY (in line 42)

	DAC-GT
Budget Carry-over from PY 2025	\$ (49,469)
Budget Forecast for PY 2027	\$ 1,696,970
TOTAL	\$ 1,647,500

RECONCILE 25, REMEMBER THAT WE ARE ALREADY BEEN OVERPAID AN ADDITIONAL \$47,983 FROM PY4

Program Procurement & Customer Enrollment

Participating customer count is based on number of customers enrolled in the program at the end of program year 2025.

Existing Capacity & Customer Enrollment PY 2025

Category	DAC-GT	Notes
Existing program capacity (MW)	0	No interim resources
Participating customers (#)	0	No interim resources

Forecasted Capacity & Customer Enrollment PY 2027

Category	DAC-GT	Notes
Estimated capacity to be procured (MW)	4.65	1st Oak's PS 20292 GT FIT, PS 08017 GT FIT and PS 27814 GT FIT projects totalling 2.91 MW and Luminia's Chula Vista Center project for 1.74 MW
Estimated customer enrollment (#)	1980	

FORECAST: Generation Cost Delta 2027

SDCP uses the latest available cost data for its forecasts. These figures will be updated annually.

Forecasted Resource Costs:	2026	(internal forecast model)
CPUC Forecast MPB's for Year:	2025	https://www.cpuc.ca.gov/-/media/cpuc-website/divisions/energy-division/documents/community-choice-aggregation-and-direct-access/calculation-of-the-market-price-benchmarks-20220930.pdf
CAISO DA LMP for SDG&E DLAP:	2024	(latest calendar year available)

DAC-GT Program

1. Calculation of FORECASTED Energy Costs for DAC-GT Program for PY 2027

Energy Costs for Solar Project

Capacity	4.65 MW
Capacity Factor	19.89%
Est Annual Production	8,104 MWh
2027 Price	183.195 \$ per MWh

Resource Adequacy Costs

Solar RA Value	\$ 15.55	\$ per MWh
Residential RA Cost	\$ 15.55	\$ per MWh
Incremental RA Cost	\$ -	\$ per MWh

Shaping Costs

Avg. Solar Value	\$ 53.34	\$ per MWh
Res. Profile Cost	\$ 53.34	\$ per MWh
Shaping Cost	\$ -	\$ per MWh

Total Program Energy Costs	2025		2026		2027
Energy Cost	\$	0.18320	\$	0.18027	\$ 0.18490 /kWh
Incremental RA Cost	\$	-	\$	-	- /kWh
Shaping Cost	\$	-	\$	-	- /kWh
Total Cost	\$	0.18320	\$	0.18027	\$ 0.18490 /kWh

2. Calculation of FORECASTED Energy Costs of Base Product (PowerOn) for PY 2027

Energy Costs of Base Product	2025	2026	2027
Avg. Residential Cost	\$ 0.08186	\$ 0.07304	\$ 0.07876 /kWh

3. FORECASTED Generation Cost Delta

Generation Cost Delta	2025	2026	2027
Cost Delta	\$ 0.1013	\$ 0.1072	\$ 0.1061 /kWh

4. FORECASTED Customer Load

Forecasted customer load for 2027 2,458,269 kWh
 Average Monthly Customer Usage 341 kWh
 Estimated Annual Production 8,103,600 kWh
 Estimated Customer Cap 1,980 #customers

2027

Month	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Total
Monthly Enrollment	0	0	0	165	165	165	165	165	165	165	165	165	1,485
Total Enrollment	0	0	0	141	306	471	636	801	966	1,131	1,296	1,461	1,461
Customer Load (kWh)	0	0	0	48,081	104,346	160,611	216,876	273,141	329,406	385,671	441,936	498,201	2,458,269
Generation Cost Delta (\$)	0	0	0	\$ 5,103	\$ 11,076	\$ 17,048	\$ 23,020	\$ 28,992	\$ 34,964	\$ 40,937	\$ 46,909	\$ 52,881	\$ 260,930
20% Bill Discount	0	0	0	\$ 2,345	\$ 5,089	\$ 7,833	\$ 10,577	\$ 13,321	\$ 16,065	\$ 18,809	\$ 21,552	\$ 24,296	\$ 119,886

2028

Month	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Total
Monthly Enrollment	173	173	173	0	0	0	0	0	0	0	0	0	519
Total Enrollment	1634	1807	1980	0	0	0	0	0	0	0	0	0	1,980
Customer Load (kWh)	557,194	616,187	675,180	0	0	0	0	0	0	0	0	0	1,848,561
Generation Cost Delta (\$)	\$ 58,741	\$ 64,960	\$ 71,180	0	0	0	0	0	0	0	0	0	\$ 194,881
20% Bill Discount	\$ 27,173	\$ 30,050	\$ 32,927	0	0	0	0	0	0	0	0	0	\$ 90,151

20 Percent Bill Discount for

Generation \$ 210,037
 Approximated 20 Percent Bill Discount
 for Transmission and Distribution \$ 315,055
 Total 20 Percent Bill Discount \$ 525,092

ACTUALS: Generation Cost Delta 2025

No calculations are available given there was no online capacity in 2025.

Forecasted Resource Costs: 2026 (internal forecast model)
 CPUC Forecast MPB's for Year: 2025 <https://www.cpuc.ca.gov/-/media/cpuc-website/divisions/energy-division/documents/community-choice-aggregation-and-direct-access/calculation-of-the-market-price-benchmarks-20220930.pdf>
 CAISO DA LMP for SDG&E DLAP: 2024 (latest calendar year available)

DAC-GT Program

1. Calculation of ACTUAL Energy Costs for DAC-GT Program for PY 2025

Energy Costs

2025 Price \$ - \$ per MWh

Resource Adequacy Costs

Solar RA Value \$ - \$ per MWh

Residential RA Cost \$ - \$ per MWh

Incremental RA Cost \$ - \$ per MWh

Shaping Costs

Avg. Solar Value #DIV/0! \$ per MWh

Res. Profile Cost #DIV/0! \$ per MWh

Shaping Cost #DIV/0! \$ per MWh

Total Program Energy Costs		2025	
Energy Cost	\$	-	/kWh
Incremental RA Cost	\$	-	/kWh
Shaping Cost		#DIV/0!	/kWh
Total Cost		#DIV/0!	/kWh

2. Calculation of ACTUAL Energy Costs of Base Product (PowerOn) for PY 2025

Energy Costs of Base Product		2025	
Avg. Residential Cost		#DIV/0!	/kWh

3. ACTUAL Generation Cost Delta for PY 2025

Generation Cost Delta		2025	
Cost Delta		#DIV/0!	/kWh

4. ACTUAL Customer Load for PY 2025

	kWhs used by program participants	Gen cost delta (\$/kWh)	Total Costs
March	-	#DIV/0!	#DIV/0!
April	-	#DIV/0!	#DIV/0!
May	-	#DIV/0!	#DIV/0!
June	-	#DIV/0!	#DIV/0!
July	-	#DIV/0!	#DIV/0!
Aug	-	#DIV/0!	#DIV/0!
Sept	-	#DIV/0!	#DIV/0!
Oct	-	#DIV/0!	#DIV/0!
Nov	-	#DIV/0!	#DIV/0!
Dec	-	#DIV/0!	#DIV/0!
Jan	-	#DIV/0!	#DIV/0!
Feb	-	#DIV/0!	#DIV/0!
Total	-		#DIV/0!

FORECAST: Bill Discount Costs 2027

Revenue loss due to providing 20% discount to program participants on the generation portion of the electric bill
 Forecasted discount based on 20% bill discount with an increase of 25%, due to expected electricity rate increases



2027													
Month	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Total
Monthly Enrollment	0	0	0	165	165	165	165	165	165	165	165	165	1485
Total Enrollment	0	0	0	141	306	471	636	801	966	1131	1296	1461	1461
Customer Load (kWh)	0	0	0	48,081	104,346	160,611	216,876	273,141	329,406	385,671	441,936	498,201	2,458,269
Generation Cost Delta (\$)	\$ -	\$ -	\$ -	\$ 5,103.50	\$ 11,075.68	\$ 17,047.86	\$ 23,020.04	\$ 28,992.22	\$ 34,964.40	\$ 40,936.58	\$ 46,908.76	\$ 52,880.94	\$ 260,930
20% Bill Discount	\$ -	\$ -	\$ -	\$ 2,344.83	\$ 5,088.78	\$ 7,832.73	\$ 10,576.68	\$ 13,320.63	\$ 16,064.58	\$ 18,808.53	\$ 21,552.48	\$ 24,296.43	\$ 119,886

2028													
Month	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Total
Monthly Enrollment	173	173	173	-	-	-	-	-	-	-	-	-	519
Total Enrollment	1634	1807	1980	-	-	-	-	-	-	-	-	-	1,980
Customer Load (kWh)	557194	616187	675180	-	-	-	-	-	-	-	-	-	1,848,561
Generation Cost Delta (\$)	\$ 58,741	\$ 64,960	\$ 71,180	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 194,881
20% Bill Discount	\$ 27,173	\$ 30,050	\$ 32,927	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 90,151

B. 20% Bill Discount

Assumptions		
Average CARE Bill	\$ 135.01	\$/Mo/Cust
Average 20% Discount	\$ 27.00	\$/Mo/Cust
Average Monthly Usage	341	kWh/Mo/Cust

Understanding Your Energy Choices

Residential Time of Use: TOU-DR-1 CARE				
	SDG&E	PowerBase	PowerOn	Power100
	41.4% Renewable	45% Renewable	51.1% Renewable + 4.3% Carbon Free	100% Renewable
Generation Rate (\$/kWh)	\$0.14981	\$0.15783	\$0.16094	\$0.17094
PCIA (\$/kWh)	\$0.00210	-\$0.01364	-\$0.01364	-\$0.01364
SDG&E Delivery Rate (\$/kWh)	\$0.09375	\$0.09374	\$0.09374	\$0.09374
Franchise Fees (\$/%)	\$0.00280	\$0.00280	\$0.00280	\$0.00280
Total Electricity Cost (\$/kWh)	\$0.24846	\$0.24073	\$0.24384	\$0.25384
Average Monthly Bill (\$)	\$84.72	\$82.09	\$83.15	\$86.56
Average Monthly Usage: 341 kWh		Rates current as of February 1, 2025		

Rates as of February 1, 2025

ACTUALS: Bill Discount Costs 2025

DAC-GT program did not have enrolled customers in 2025.

DAC-GT Program

	Total Costs (\$)
March	\$ -
April	\$ -
May	\$ -
June	\$ -
July	\$ -
August	\$ -
September	\$ -
October	\$ -
November	\$ -
December	\$ -
January	\$ -
February	\$ -
Total	\$ -

3a. FORECAST: Program Management 2027

Includes all costs to develop and run the program, including project management, oversight, finance and reporting

All hourly rates are fully loaded rates. Average fully loaded hourly rates for SDCP employees are \$ for 2027. This includes a 3.80 percent CPI, 5 percent merit increase, variable fringe, and 44.86 percent Indirect Cost Allocation Plan ("ICAP").

LABOR COSTS

DAC-GT

Position	Role	Fully Burdened Hourly Rate	Hours	Total Labor Spend	Notes
Program Manager	Program development and management, budgeting, reporting	\$ 150	1560	\$234,234	75% of staff time
Associate Director of Programs	Program oversight	\$ 202	24	\$4,838	
Sr. Director of Programs	Staff oversight	\$ 235	12	\$2,822	
Total			1596	\$241,895	

DIRECT COSTS

COST CATEGORIES	DAC-GT
None	\$ -
TOTAL	\$ -

TOTAL COSTS

DAC-GT	\$241,895
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3b. FORECAST: Information Technology 2027

Costs for Geographic Informational Systems work and subscriptions, logging hours, and preparing for customer automatic enrollment.

All hourly rates are fully loaded rates. Average fully loaded hourly rates for SDCP employees are \$ for 2027. This includes a 3.80 percent CPI, 5 percent merit increase, variable fringe, and 44.86 percent Indirect Cost Allocation Plan ("ICAP").

Direct costs include a 5% contingency buffer.

LABOR COSTS

DAC-GT

Position	Role	Hourly Rate	Hours	Total Labor Spend	Notes
None		\$ -	-	\$ -	
Total			-	\$ -	-

DIRECT COSTS

COST CATEGORIES	TOTAL COSTS	DAC-GT
Harvest	\$ 2,414	\$ 2,414
Quartic	\$ 10,000	\$ 10,000
ArcGIS	\$ 751	\$ 751
TOTAL	\$ 13,165	\$ 13,823

TOTAL COSTS

DAC-GT	\$ 13,823
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3c. FORECAST: Billing Operations 2027

Costs for ongoing billing operations and customer support, develop online tools, including (but not limited to) online enrollment tool and billing system updates.

All hourly rates are fully loaded rates. Average fully loaded hourly rates for SDCP employees are \$ for 2027. This includes a 3.80 percent CPI, 5 percent merit increase, variable fringe, and 44.86 percent Indirect Cost Allocation Plan ("ICAP").

LABOR COSTS

DAC-GT

Position	Role	Fully Burdened Hourly Rate	Hours	Total Labor Spend	Notes
Account Services Analyst	Data analysis as needed for billing	\$131	30	\$3,924	
Account Services Manager	Vendor Mgmt/customer support	\$173	30	\$5,203	
Sr. Data and Systems Analyst	Data analysis as needed for billing	\$150	30	\$4,506	
Total				\$13,633	

DIRECT COSTS

COST CATEGORIES	TOTAL COSTS	DAC-GT
Calpine billing support	\$ 50,000	\$ 50,000
SDG&E Billing Support	\$ 250,000	\$ 250,000
TOTAL	\$ 50,000	\$ 300,000

TOTAL COSTS

DAC-GT	\$313,633
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3d. FORECAST: Regulatory Compliance 2027

Ongoing cost for regulatory compliance.

All hourly rates are fully loaded rates. Average fully loaded hourly rates for SDCP employees are \$ for 2027. This includes a 3.80 percent CPI, 5 percent merit increase, variable fringe, and 44.86 percent Indirect Cost Allocation Plan ("ICAP").

LABOR COSTS

DAC-GT

Position	Role	Fully Burdened Hourly Rate	Hours	Total Labor Spend	Notes
Regulatory Manager	Regulatory support for programs	\$150	24	\$3,605	
Total			24	\$3,605	

DIRECT COSTS

COST CATEGORIES	TOTAL COSTS	DAC-GT
None	\$ -	\$ -
TOTAL	\$ -	\$ -

TOTAL COSTS

DAC-GT	\$ 3,605
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3e. FORECAST: Procurement Costs 2027

Costs to develop and run the solicitations for solar resources under DAC-GT.

Labor and direct costs. Direct costs are annual costs.

All hourly rates are fully loaded rates. Average fully loaded hourly rates for SDCP employees are \$ for 2027. This includes a 3.80 percent CPI, 5 percent merit increase, variable fringe, and 44.86 percent Indirect Cost Allocation Plan ("ICAP

LABOR COSTS

DAC-GT

Position	Role	Fully Burdened Hourly Rate	Hours	Total Labor Spend	Notes
Sr. Local Development Manager	PPA evaluations, reporting & operations	\$201	497	\$100,071	24% staff time
Sr. Portfolio Manager	Contract management oversight & reporting	\$201	12	\$2,416	
Director of Power Contracts	Contract management oversight & reporting	\$235	12	\$2,818	
Managing Director Power Services	Staff oversight	\$348	12	\$4,174	
Total				\$109,479	

DIRECT COSTS

COST CATEGORIES	TOTAL COSTS (\$)	DAC-GT
None		
TOTAL	0	\$ -

TOTAL COSTS

DAC-GT	\$109,479
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ACTUALS: Admin Costs 2025

Labor costs are pulled from Hours tracked in Harvest
 Direct costs are compiled/ pulled from finance/invoices

Labor Costs

	DAC-GT						
	3.a PM	3.b IT	3.c Billing Ops	3.d Regulatory	3.e Procurement	TOTAL	
03/20/25	\$ 13,713.93	\$ -	\$ 275.34	\$ 1,042.18	\$ 6,448.21	\$ 21,479.65	
April	\$ 13,713.93	\$ -	\$ 275.34	\$ 1,042.18	\$ 6,448.21	\$ 21,479.65	
May	\$ 13,713.93	\$ -	\$ 275.34	\$ 1,042.18	\$ 6,448.21	\$ 21,479.65	
June	\$ 13,713.93	\$ -	\$ 275.34	\$ 1,042.18	\$ 6,448.21	\$ 21,479.65	
July	\$ 16,646.69	\$ -	\$ 272.85	\$ 827.01	\$ 4,919.42	\$ 22,665.97	
Aug	\$ 11,938.62	\$ -	\$ 272.85	\$ 661.61	\$ 4,532.03	\$ 17,405.12	
Sept	\$ 20,177.74	\$ -	\$ 272.85	\$ 1,488.62	\$ 9,049.02	\$ 30,988.23	
Oct	\$ 16,134.87	\$ -	\$ -	\$ 496.20	\$ 7,936.11	\$ 24,567.18	
Nov	\$ 10,107.71	\$ -	\$ 272.86	\$ 578.90	\$ 4,697.74	\$ 15,657.21	
Dec	\$ 12,706.58	\$ -	\$ 272.86	\$ 165.40	\$ 6,852.90	\$ 19,997.74	
January	\$ 14,256.79	\$ -	\$ 246.56	\$ 838.64	\$ 6,378.00	\$ 21,720.00	
February	\$ 14,256.79	\$ -	\$ 246.56	\$ 838.64	\$ 6,378.00	\$ 21,720.00	
03/19/26	\$ 10,692.59	\$ -	\$ 184.92	\$ 628.98	\$ 4,783.50	\$ 16,290.00	
Total	\$ 181,774.11	\$ -	\$ 3,143.67	\$ 10,692.72	\$ 81,319.56	\$ 276,930.06	

Direct Costs

Program Management Direct Costs	
Item	DAC-GT
None	\$ -
TOTAL	\$ -

Information Technology Direct Costs	
Item	DAC-GT
Harvest	\$ 2,413.94
Quartic	\$ 6,122.75
ArcGIS	\$ 715.00
TOTAL	\$ 9,251.69

Billing Ops Direct Costs	
Item	DAC-GT
None	\$ -
TOTAL	\$ -

Regulatory Compliance Direct Costs	
Item	DAC-GT
CBVRP Development	\$ 20,255.00
TOTAL	\$ 20,255.00



Procurement Direct Costs	
Item	DAC-GT
None	\$ -
TOTAL	\$ -

TOTAL	\$ 29,506.69
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Total Costs

Category	DAC-GT
Program Management	\$ 181,774.11
Information Technology	\$ 9,251.69
Billing Operations	\$ 3,143.67
Regulatory Compliance	\$ 30,947.72
Procurement	\$ 81,319.56
TOTAL	\$ 306,436.75

4. FORECAST: Marketing, Education & Outreach 2027

Labor and direct costs to implement ME&O plan

All hourly rates are fully loaded rates. Average fully loaded hourly rates for SDCP employees are \$ for 2027. This includes a 3.80 percent CPI, 5 percent merit increase, variable fringe, and 44.86 percent Indirect Cost Allocation Plan ("ICAP").

LABOR COSTS

DAC-GT

Position	Role	Fully Burdened Hourly Rate	Hours	Total Labor Spend	Notes
Director of Public Affairs	Staff oversight	\$216	6	\$ 1,297	
Sr. Marketing & Communications Manager	ME&O management	\$180	15	\$ 2,703	
Sr. Community Engagement Manager	ME&O management	\$180	15	\$ 2,703	
Marketing Manager	Material development, email marketing, website updates	\$150	40	\$ 6,006	
Local Government Affairs Manager	Outreach	\$150	8	\$ 1,201	
Communications Associate	Material development and email marketing support	\$104	8	\$ 834	
Community Engagement Associate	Outreach	\$104	6	\$ 625	
Community Engagement Coordinator	Outreach	\$91	12	\$ 1,088	
Community Engagement Representative	Outreach	\$91	12	\$ 1,088	
Community Engagement Representative	Outreach	\$91	12	\$ 1,088	
Total				\$ 18,632	

DIRECT COSTS

Tab	ME&O Delivery Method	DAC-GT
Outreach & Material Costs		
1	Outreach	\$ 10,000
2	Collateral	\$ 5,000
Total		\$ 15,000

TOTAL COSTS

DAC-GT	\$33,632
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Back-up Details

DAC-GT ME&O Costs	2027
Targeted Marketing	
Outreach	\$ 10,000
TOTAL	\$ 10,000
Digital Collateral	
Website	\$ 1,000
Collateral	\$ 3,000
Translations	\$ 1,000
TOTAL	\$ 5,000
DAC-GT TOTAL	\$ 33,632

ACTUALS: ME&O Costs 2025

Labor Costs

	DAC-GT
03/20/25	\$ 578.52
April	\$ 578.52
May	\$ 578.52
June	\$ 578.52
July	\$ 386.98
Aug	\$ -
Sept	\$ 2,536.06
Oct	\$ 129.00
Nov	\$ -
Dec	\$ -
Jan	\$ 536.61
Feb	\$ 536.61
03/19/26	\$ 402.46
Total	\$ 6,841.80

Direct Costs

Item	DAC-GT
N/A	\$ -
TOTAL	\$ -

Total Costs

DAC-GT	\$ 6,841.80
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