



San Diego Community Power Solar Advantage Program

Request For Offers (RFO) Webinar

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Today's Presenters



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Agenda

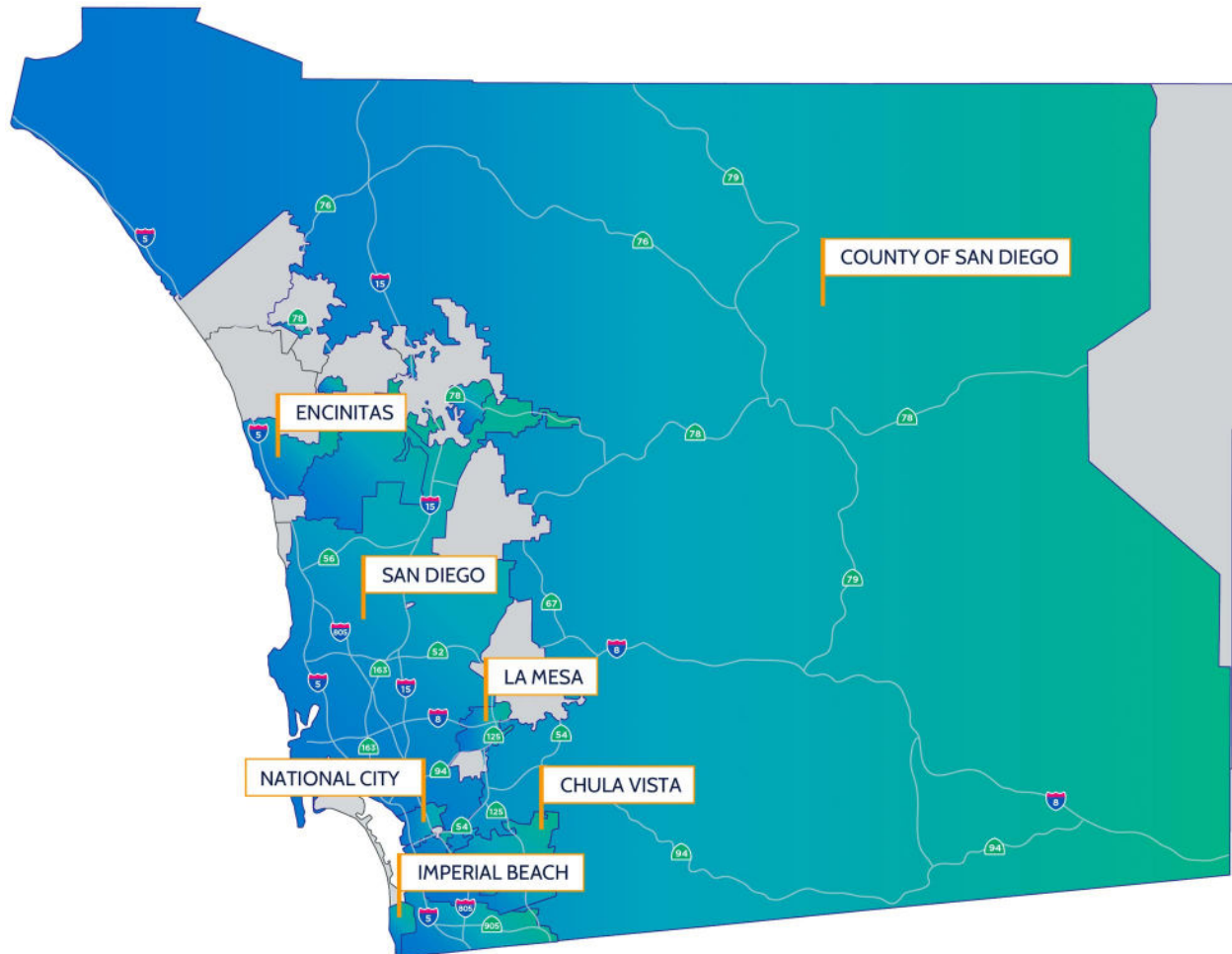
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Community Power Overview

About Community Power



- Not-for-profit public agency bringing **cleaner energy, competitive rates and choice**
- Providing renewable electricity to nearly 1 million customer accounts
- Working toward 100% renewable energy for the San Diego region by 2035



How It Works

Community Power

purchases electricity from renewable sources.



SDG&E

delivers power and manages services.



You

enjoy cleaner power at competitive rates.





How is Community Power Different?

Our revenues are reinvested locally to:

- Bring lower electricity rates to our customers
- Offer rebates and incentives that reduce emissions and lower bills
- Expand renewable energy projects and create good-paying jobs
- Make decisions on behalf of the community, not shareholders





Solar Advantage Program Overview

Background & Benefits

Solar Advantage is Community Power's implementation of California's Disadvantaged Communities Green Tariff (DAC-GT) program, created by the California Public Utilities Commission (CPUC) in 2022.



20.16 MW

Local renewable development in and around Disadvantaged Communities (DACs)



9K

Residents who are eligible for California Alternate Rates for Energy (CARE) and Family Electric Rate Assistance (FERA) discounts benefit



20%

Additional bill discount applied to auto-enrolled residents



May 2022

Creation of DAC-GT

August 2023

First RFO Opens

April 2025

Second RFO Opens

August 2026

Third RFO Opens

Solicitation Timeline

March 2023

Community Power
becomes Program
Administrator

February 2024

First RFO Closes

October 2025

Second RFO Closes

October 2026

Third RFO Closes





Eligibility Requirements

Location Eligibility

Your project must:

- Be physically located within SDG&E's service territory
- Be electrically connected to a circuit, load or substation within SDG&E's service territory
- Be located in or within 5 miles of an eligible DAC
- Have site control for the planned project footprint

Verify your site using:

- [Community Power Solar Advantage Project Eligibility Map \(ArcGIS\)](#)
- [CalEPA CalEnviroScreen 4.0 map \(search by address\)](#)
- [CalEPA DAC data list \(downloadable spreadsheet\)](#)

CPUC DAC Definition:

- Census tracts that are scoring at or above the 75th percentile statewide in CalEnviroScreen 4.0, or in the top 5% of CalEnviroScreen's Pollution Burden without an overall score



Product & Technology Eligibility

Required

- New-build, in-front-of-the-meter solar PV
 - Must be Renewable Portfolio Standard-eligible
- PV sized 500 kW – 20 MW AC
- Product includes energy, Green Attributes/Renewable Energy Credits (PCC1), and Capacity Attributes/Resource Adequacy if available for BESS
- Standalone storage is not eligible

Optional

- Paired BESS
 - Nameplate at or below PV capacity
 - Four-hour duration or longer
- Hybrid configurations (single CAISO meter) preferred
 - Co-located considered
- Multiple configurations may be offered as alternatives (separate Offer Form per configuration)
- Project may be a portion of a larger facility if the Power Purchase Agreement (PPA) is fully independent of the other portion(s)



Certification, Compliance & Interconnection Eligibility

- California Energy Commission certification as an Eligible Renewable Energy Resource (or certification before first delivery)
 - Respondent responsible for obtaining and maintaining certification
- Must qualify as DAC-GT project per:
 - [D.18-06-027](#)
 - [D.18-10-007](#)
 - [Resolution E-4999](#)
- Distribution-connected projects must apply for interconnection and secure an interconnection agreement under SDG&E's Wholesale Distribution Access Tariff (WDAT)
 - Rule 21 not applicable
- Transmission-connected projects must apply for interconnection and secure an interconnection agreement under CAISO's Generator Interconnection Procedures (GIP)
- RECs created and transferred to Community Power via Western Renewable Energy Generation Information Systems (WREGIS)
 - Respondent maintains an active WREGIS account for the full term



Commercial Terms Eligibility

Commercial Operation Date	• No later than December 31, 2030
Term	• 20 years
PV Pricing	• Single fixed \$/MWh with no escalators • Must be at or below the confidential CPUC cost cap
Storage Pricing	• Separate \$/kW-month capacity price for a bundled full-toll agreement
Scheduling Coordinator	• Buyer- or Seller-provided Scheduling Coordinator services both evaluated
Security	• Development (pre-COD): \$75/kW • Performance (post-COD): \$75/kW





RFO Materials

RFO Protocol & Offer Form

The Two Key Solicitation Materials

1

RFO Protocol

The “rulebook” includes:

- Eligibility and DAC locational requirements
- RFO schedule
- Submission instructions
- Evaluation criteria
- Contracting/exclusivity/deposit requirements
- Confidentiality (CPRA)
- Conflicts of interest

2

Offer Form

The Excel workbook is a:

- Standardized response template
- Description of all key details of the project(s) and site(s) required for the Offer Package



Offer Form

Submit a separate Offer Form for each proposed resource or unique configuration.

Excel Tabs: Offer Form (PV Only Offer) | Offer Form (PV+ Storage Offer) | PV 8760 Profile

Categories:

- Respondent: developer identity, parent, org chart, ownership structure
- Project information: name (including predecessor names), address, county, centroid latitude/longitude
- Pricing, capacity and commercial operation date (COD)
- Development status: interconnection, permitting, site control
- Other evaluation criteria: financial information, developer experience, environmental stewardship, workforce development, contact information

Generation data: 12x24 and 8760 profiles consistent with proposed Year-1 production





Project Narrative

What We Are Looking For



Site Control & Feasibility

Site Control:

- Ownership, lease or option
- Documentation available
- Term relative to the 20-year PPA
- Any material portions of the site not yet secured

Site Feasibility Diligence (as applicable):

- Site surveys
- Environmental site assessments
- Hydrology study
- Biological and cultural resource surveys





Permitting, Land Use & Zoning

Describe the site:

- Current use and zoning
- Rezoning or use-permit needs

Identify the Authority Having Jurisdiction (AHJ):

- Include correspondence to date

List major permits and approvals required for construction and operation, with the status of each:

- Conditional Use Permit
- CEQA path (Notice of Determination, Environmental Impact Report/Study)
- Environmental remediation (if applicable)
- Federal Right of Way permit (flag if anticipated)



Developer Experience & Disclosures

Developer Experience:

- Years in business
- Years developing renewable/storage projects in California and SDG&E's service territory
- Number and capacity of similarly sized projects in the last five years
 - PV and storage separately for hybrid offers

Status Disclosures:

Identify and explain (as applicable):

- Current or prior bankruptcy within the past five years involving the developer, senior executives or $\geq 10\%$ owners
- Involvement in disputes
- Whether the project is currently in negotiations with another party
 - Shortlisted respondents will be required to sign an Exclusivity Agreement of at least 90 days



Interconnection Plan

Tell us where the project stands by providing:

- Initiated appropriate interconnection application process
 - Pre-application report
- Efforts to assess the POI's capacity potential and eligibility for SDG&E's Fast Track process for distribution connected projects
- Address deliverability status for storage offers
 - In order of Full Capacity Deliverability Status, Partial Capacity Deliverability Status, energy-only
- Latest interconnection document available and your single line diagram

Cover at minimum:

- Status and study process under WDAT or CAISO GIP
 - Queue number, studies completed or planned
- Milestone schedule tied to your COD
 - From application through Generator Interconnection Agreement (GIA) execution
 - Utility upgrades to energization
- Expected interconnection costs borne by the project estimated using most recent Unit Cost Guide
 - Including utility-required supervisory control and data acquisition (SCADA) equipment
- Risks and how schedule/pricing account for them
 - Interconnection timing, deliverability commitments (as applicable)





Offer Package Checklist

Complete Offer Form

- All applicable tabs

Project narrative and supporting information (as applicable):

- Financing plan
- Financial statements
- Organizational chart
- Latest interconnection document
- Project development timeline (GANTT chart)
- Permitting, use and zoning status
 - Include correspondence to date with the AHJ
- Site Plan with documentation of site control
 - Map with required project information
- Single Line Diagram showing the point of interconnection





California Public Records Act

Community Power is subject to the California Public Records Act (CPRA).

- Mark confidential material appropriately per the RFO Protocol's instructions
- Review the “**Confidentiality and Public Records**” section of the RFO Protocol before submitting*

**View the Confidentiality and Public Records on page 10 of the Solar Advantage RFO Protocol.*





Evaluation Criteria & Selection Process

Energy Proposal Evaluation Criteria (EPEC)*

**Qualitative
&
Quantitative**

**Project
Development
Status**

**Developer
Experience**

**Community
Benefits**

**Environmental
Stewardship**

**Price &
Portfolio**

**Workforce
Development**

**Refer to page 7 on the DAC-GT RFO Protocol for complete details.*



Workforce Development

Level	Utility-Scale (10 MW+)	Community-Scale (<10 MW)
High (A)	- Project Labor Agreement (PLA) - Union maintenance agreements rank highest	- PLA or prevailing wage with skilled and trained workforce - At least two additional workforce commitments*
Medium+ (B)	- Prevailing wage - Skilled and trained workforce - At least two additional workforce commitments*	- Prevailing wage - Skilled and trained workforce - At least one additional workforce commitment*
Medium- (C)	- Prevailing wage - Skilled and trained workforce - At least one additional workforce commitment*	- Prevailing wage - Apprenticeship programs
Neutral (D)	- Prevailing wage - Apprenticeship programs	- No above workforce commitments - Offer or office sited in San Diego County
Low (F)	No above workforce commitments	No above workforce commitments

*Additional workforce commitments: 80%+ local labor, 50%+ union labor, Union maintenance agreements

Important: Refer to page 7–8 in the DAC-GT RFO Protocol for complete details.



Inclusive & Sustainable Workforce Policy (ISWP)



- Community Power updated its [ISWP](#) and [EPEC](#) in February 2026 to further incentivize and codify higher workforce standards for long-term new-build contracts.
- Prevailing wages is a project eligibility requirement.
 - Including all tiers of subcontractors
- Proposals committing to utilization of union labor and apprenticeship programs will be scored more favorably.





Next Steps: What to Expect

Shortlisting, Contracting & Approvals

Shortlisted respondents must:

- Execute the Term Sheet
- Enter an Exclusivity Agreement (≥ 90 days)
- Post an offer deposit within seven business days of exclusivity execution

Next steps:

- The draft PPA will be provided after Term Sheet and Exclusivity Agreement are executed
- PPAs require Community Power board approval at a public meeting
- PPAs require CPUC approval
 - Contracts are effective only upon CPUC approval
 - Executed PPAs submitted to CPUC within 180 days of shortlist notification



RFO Schedule

DAC-GT RFO Launch	August 31, 2026
DAC-GT RFO Webinar	September 9, 2026, 10 a.m. PDT
Deadline for Electronic Question Submittal	September 16, 2026, 5 p.m. PDT
Final Q&A Addendum Posted to RFO Website	September 23, 2026
RFO Response Deadline	October 30, 2026, 5:00 p.m. PDT
Follow-Up with RFO Respondents	October 30 – November 25, 2026
Supplier Notifications (Shortlist Selection)	January 14, 2027
Evaluation, Negotiations, Awards & Community Power Board Approval	January 15 – May 27, 2027 at duly noticed Community Power Board Meeting(s)
Community Power Submits PPA(s) to CPUC for Approval	June 1, 2027 after Community Power's Board approves the final contract(s)

Note: Community Power reserves the right to change the schedule at any time.



Question Submittal & Communications

Submit questions only via the online [Question Submission Form](#):

- Please cite the applicable RFO Protocol or Offer Form section.
 - Quote the specific language your question refers to.
- Answers will be posted publicly.
 - Questions will remain anonymous .
- Similar questions may be grouped.
- Respondents may not contact or receive information outside the RFO process.
 - Doing so may result in disqualification.
- Emails sent to any other address or individual and not to the Question Submission Form will not be reviewed or responded to.





Before You Submit

- Verify DAC eligibility early with the Community Power and CalEnviroScreen map.
- Complete every applicable field in the Offer Form.
- Add all details to project narrative.
- Engage local labor stakeholders early.
- Attach complete financials.
- Read and adhere to the CPRA Confidentiality Guidelines.





Thank You

Questions?

Resources

- [CalEPA CalEnviroScreen 4.0 map \(search by address\)](#)
- [CalEPA DAC data list \(downloadable spreadsheet\)](#)
- [Community Power Solar Advantage Project Eligibility Map \(ArcGIS\)](#)
- [Community Power Solar Advantage RFO](#)
 - [Slide 29: Energy Proposal Evaluation Criteria \(EPEC\)](#)
 - [Slide 30: Community Power Inclusive and Sustainable Workforce Policy \(ISWP\)](#)
- [Question Submission Form](#)
- [Community Power Solicitations webpage](#)
- [SDG&E Unit Cost Guide \(April 8, 2026\)](#)
- [SDG&E WDAT page](#)

